ASHB Smart Building Council (SBC)
Draft Meeting Minutes
Wednesday, November 4, 2026
12 NOON - 1:30 PM (ET) via Webinar

SBC Executive:
SBC Chair, Bob Allan (NAVCO, Inc.)
SBC Vice-Chair, Chris Larry (Exp US Services Inc.)
SBC Vice-Chair, Harsha Chandrashekar (Honeywell International Inc.)
SBC Vice-Chair, Robert Lane (Robert H. Lane & Associates Inc.)

Present:
75F, Greg Decker
ABB, Inc., Julie Petrone
ABB, Inc., Khizar Ali
Adaptive Networks, Inc., Michael Propp
ADI, Suravi Karmacharya
Ainsworth, Laura Towsley
BAS&IS S.A., Daniel Juncal
BASS Controls, Jason Tucker
Beckhoff Automation GmbH, Alexey Orlov
Belimo Americas, Aaron Nobel
City of Saint John, NB, Samir Yammine
Contemporary Controls Systems, Inc., Bennet Levine
Copeland Corporation LLC, Victor Vera
Daikin Applied, James Pause
Daikin North America LLC, Mindi Jimenez
DesignLights Consortium, Levin Nock
ECO EUROPE ENGİNEERİNG, Levent Yilmaz
Ecosystem , Simon Lessard
Einshtein | Caleb Controls, Antoine Karam
exp. US Services, Inc., Chris Larry
Full Automation Marketing, Nicholas Fonteix
Functional Devices, Inc., Matthew Long
GDI Ainsworth, Jason Cohen
Honeywell, Nagasree Poluri
Honeywell, Roshan Valder
Honeywell International, Inc., Harsha Chandrashekar
inField Solutions Inc., Prasad Rao
Infrastructure Ontario, Mandy Omrani
ITC - Inspiring Technologies Corp, Tye Maxson

John Tauchus Consulting, John Tauchus
Johnson Controls, Inc., Janice Howse
Johnson Controls, Inc., Raymond Douglas
Johnson Controls, Inc., Reggie Skipworth
Johnson Controls, Inc., Sameer Shapariya
Johnson Controls, Inc., Tushar Phadtare
Legrand North America, Harold Jepsen
Northwest Energy Efficiency Alliance (NEEA), Eric Olson
Northwest Energy Efficiency Alliance (NEEA), Juan Carlos Blacker
Notetaker, Fireflies.Ai Notetaker Bradley
Oyela Consults Limited, Patrick Mwesigye
Peninsular Mechanical, James Spears
PingCx, Saheel Chandrani
QstN, LLC, Sam Mueller
Reliable Controls, Matthew Kent
Reliable Controls, Sean Toohey
Reliable Controls Corporation, James Puritch
Robert H. Lane & Associates Inc., Robert Lane
Schneider Electric, Duane Keenan
Siemens Industry, Inc., Bonnie Brook
Siemens Industry, Inc., Carl Bengtsson
Siemens Industry, Inc., David Egbers
Siemens Industry, Inc., Michael Brook
Siemens Industry, Inc., Michael White
Siemens Industry, Inc., Nicholas Franck
Siemens Industry, Inc., Wayne Aho
SM&W, Adriaan Klaassen
St. Patrick Development Foundation, Christos Chris Petsinis
Sustainable Resources Management Inc., David Katz
TEKTELIC Communications Inc., David Tholl
TEKTELIC Communications Inc., Nadiia Sylchenko
TRC Companies, Kevin Fish
University of Toronto, Sameem Shah
US Dept of State, John Mackay
Watts Water Technologies Inc., Conrad Jahrling

SBC Meeting Agenda

Marta Klopotowska (ASHB) thanked everyone for attending, outlined the agenda, and alerted everyone that the meeting was being recorded and would be made available to the industry.

1. Call to Order, Welcome, Introduction, and About the SBC – Robert Lane (Robert H. Lane & Associates Inc.)

Robert Lane welcomed attendees and provided a brief overview of the Smart Building Council and its mandate.

2. <u>Administrative</u> – Robert Lane (Robert H. Lane & Associates Inc.)

Robert Lane informed everyone that the August 5, 2026, SBC meeting minutes were circulated and posted on the ASHB Website in the SBC section: CLICK HERE.

3. <u>Research Update</u> – Greg Walker (ASHB)

2025 SBC Landmark Research – Smart Building Trends & Technology Adoption



Greg Walker provided an update on the 2026 SBC Landmark Research project, Smart Building Trends & Technology Adoption. The project, valued at approximately $80,000 USD and currently supported by 13 funders, is designed to provide industry insights into emerging technologies, market trends, adoption barriers, investment priorities, and the evolving needs of commercial building owners and operators.

As part of the research, ASHB and Harbor Research will conduct a survey of 300 commercial building owners and operators across the United States and Canada. The project will include six Trend Analysis reports, with topics to be selected by the Steering Committee following the project launch. Silver-level funders participate on the Steering Committee and play a key role in guiding the research direction and selecting the trend topics.

The research will examine areas influencing the future of smart buildings, including technology adoption, operational performance, sustainability, occupant experience, digital transformation, and emerging market opportunities. Deliverables will include survey findings, trend analysis reports, presentations, webinars, and supporting research materials.

Research activities are currently underway. Final deliverables are scheduled to be released exclusively to project funders in Q4 2026. Members interested in supporting the project or participating in the Steering Committee were encouraged to contact ASHB staff for additional information.

Annual BACS Market Sizing - North America



Greg Walker gave a brief overview of this annual, invitation-only, market sizing study focusing on building automation control systems. The project continues in 2026 and has expanded to additional field devices. Eleven (11) ASHB members have agreed to fund and participate in this research project:

4. Keynote Presentation: Foundation First: How Autonomous Commissioning Unlocks the Full Potential of Smart Building Technologies – Harsha Chandrashekar (Honeywell International, Inc.)

Harsha Chandrashekar introduced Saheel Chandrani (PingCx), who delivered the keynote presentation.



Description: Saheel Chandrani, Co-Founder of PingCx, explores how autonomous commissioning creates the operational foundation needed to maximize smart building technology investments.

5. ASHB Podcast – Chris Larry (EXP)

Chris Larry outlined ASHB's Podcast series on Spotify and Apple Podcasts. ASHB's most recent recordings focused on AI's impact on smart buildings, the evolution of fire safety technologies, and collaborative efforts in solar energy. Contact ASHB to learn how to participate as a guest or host on a future episode at admin@ashb.com.

6. ASHB White Papers & Members Library - Ken Wacks (Ken Wacks Associates)

An overview was given of the SBC White Paper review process, completed SBC White Papers, and papers in progress. SBC White Papers are secondary literature review articles that are approximately 10-20 pages in length. These papers are written and distributed free of charge to inform the industry. For the papers to be approved by the SBC White Paper Sub-Committee (WPSC), they must have significant technical material of relevance to SBC members. They must not contain marketing material or promote an agenda. Any ASHB member can and is encouraged to complete the white paper proposal on the ASHB website.

All completed and approved ASHB White Papers are placed in the ASHB Public Library, Members Library, ASHB NewsBrief, ASHB Twitter Feed, and ASHB LinkedIn Group and promoted at industry events. To view the SBC White Paper terms of reference, previous SBC White Papers, and additional information, please go to: www.ashb.com/whitepapers.

SBC White Paper Sub-Committee:

- Ken Wacks Associates, Kenneth Wacks
- Consultant, Steve Samson
- Frost & Sullivan, Dilip Sarangan
- National Research Council Canada (NRC), Heather Knudsen
- Sustainable Resources Management Inc., David Katz

The ASHB Research Library is a valuable resource offering in-depth insights into the latest trends, technologies, and best practices in smarter homes and buildings. Members gain exclusive access to industry-leading research, white papers, and reports covering topics like IoT, AI, cybersecurity, energy management, and more. Non-members can explore select content. This library serves as a knowledge hub for professionals looking to stay ahead in the rapidly evolving smart building and home automation industries. To learn more visit www.ashb.com/ashb-library/.

7. ASHB Journal - Ken Wacks (Ken Wacks Associates)

Ken Wacks presented the ASHB Journal and urged all attendees to contribute their articles for consideration. If you're interested in submitting a proposal or an article, you can reach out to admin@ashb.com or kenn@alum.mit.edu.

8. **Other Business** – Marta Klopotowska (ASHB)

Marta called for new business related to future SBC Guest/Keynote presentation topics and speakers, new SBC White Papers, new research projects and meeting ideas, etc.

No new business was brought forward

9. **Announcements** – Chris Larry (EXP)

Upcoming Events

IFMA World Workplace - November 18-20 | Anaheim, CA
The Buildings Show - December 2-4 | Toronto, ON
Light + Intelligent Building - January 12-14 | Dubai, UAE
AHR – January 25-27 | Las Vegas, NV
BICSI Winter Conference & Expo - February 14-18 | Orlando, FL
DTECH - March 1-4 | Atlanta, GA

10. **Adjournment** (1:30 PM ET) – Marta Klopotowska (ASHB)

The next SBC Meeting will be held in February 2027.

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ASHB SBC meetings are open to ASHB Members and invited guests, and everyone is encouraged to participate. CLICK HERE for more info on the SBC, past minutes, participants, and terms of reference. Any ASHB Member who attended as a guest will be added to the SBC unless they notify ASHB that their name should not be added. Non-ASHB members who attended this meeting as guests should contact ASHB at admin@ashb.com to indicate if they wish to join the SBC or ASHB. CLICK HERE for more information on the ASHB Benefits, and please circulate them to others in your organization.

Regards,

Greg Walker, CAE
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