



ASHB

Smart Building Council

**ASHB Smart Building Council (SBC)
Draft Meeting Minutes**

Wednesday, August 5, 2026
12 NOON - 1:30 PM (ET) via Webinar

SBC Executive:

SBC Chair, Bob Allan (NAVCO, Inc.)

SBC Vice-Chair, Chris Larry (Exp US Services Inc.)

SBC Vice-Chair, Harsha Chandrashekar (Honeywell International Inc.)

SBC Vice-Chair, Robert Lane (Robert H. Lane & Associates Inc.)

Present:

ABB, Inc., Khizar Ali

ABB, Inc., Fadey Haddad

ABB, Inc., Julie Petrone

ABB, Inc., Scott Holstein

ABB, Inc., Trevor Nichol

Adaptive Networks, Inc., Michael Propp

Automated Logic Corporation | Carrier, Carlos Chamorro

BSRIA Inc., Jeremy Towler

BSRIA Inc., John Taylor

Canadian Cyber Threat Exchange (CCTX), Bob Gordon

Chicago Faucets, Richard Nortier

City of Saint John, NB, Samir Yammine

Daikin North America LLC, Jim Pause

Daikin North America LLC, John Marden

Daikin North America LLC, Luis Duarte

Daikin North America LLC, Michael Lyga

Daikin North America LLC, Sri Swaminathan

DesignLights Consortium, Levin Nock

Distech Controls Inc., An Acuity Brands company, Efren Márquez

DJ Smith Inc., Doug Smith

EBTRON, Inc., Darryl Deangelis

EBTRON, Inc., Lisa Hickey

Ei Electronics, Matt Greene

einshtein, Antoine Karam

GEF Seniors Housing, Sheena Jaffer

Honeywell, Bryant Bilal

Honeywell International, Inc., Brett Yoder

Intel Corporation, Ys Rana

Johnson Controls, Luigi Brolese

Johnson Controls, Inc., Philip Vespucci
Johnson Controls, Inc., Sameer Shapariya
Ken Wacks Associates, Kenneth Wacks
Legrand North America, Harold Jepsen
Lynxspring, Inc., Marc Petock
Nexa by Watts, Sarah Elliott
NLR, Xin Jin
NorQuest College, Beverly Wainwright
NRCan, Sadettin Yi
Omdia, Jy Lee
OSAEDA Ventures NV, Praveen Chintakayala
PingCx, Haris Dervisevic
Schneider Electric, Brad Bonfiglio
Schneider Electric, Dan Naylor
SHARP ELECTRONICS OF CANADA LTD., Brendan Woodward
Siemens Industry, Inc., Carl Bengtsson
Siemens Industry, Inc., Chris Pelton
Siemens Industry, Inc., Eric Tasse
Siemens Industry, Inc., Michael White
Siemens Industry, Inc., Nicholas Franck
Siemens Industry, Inc., Wayne Aho
Stardel Ltd., Andrew Gledhill
Sustainable Resources Management Inc., David Katz
Tekena, Justin Akinsara
tekmar Control Systems Ltd., Jay Vath
Tektelic, Anastasiia Korol
TEKTELIC, Mariia Mitiasova
TEKTELIC Communications Inc., Edmund Hain
TEKTELIC Communications Inc., Nadiia Sylchenko
TEKTELIC Communications Inc., Roman Nemish
TELUS, Bryan Jones
The Chicago Faucet Company/Geberit Group, Patrick Tanzillo
The Chicago Faucet Company/Geberit Group, Perrie Hayes
Trane Technologies, Matthew Bye
Turner Construction Co, Kyle Toczek
VHV Company, Will Bialowoz

SBC Meeting Agenda

Marta Klopotoska (ASHB) thanked everyone for attending, outlined the agenda, and alerted everyone that the meeting was being recorded and would be made available to the industry.

1. Call to Order, Welcome, Introduction, and About the SBC – Bob Allan (NAVCO Inc.)

Bob Allan welcomed attendees and provided a brief overview of the Smart Building Council and its mandate.

2. Administrative – Bob Allan (NAVCO Inc.)

Bob Allan informed everyone that the February 11, 2026, SBC meeting minutes were circulated and posted on the ASHB Website in the SBC section: [CLICK HERE](#).

3. Research Update – Greg Walker (ASHB) & Robert Lane (Robert H. Lane & Associates Inc.)

2025 SBC Landmark Research – Smart Building Trends & Technology Adoption



Robert Lane provided an update on the 2026 SBC Landmark Research project, Smart Building Trends & Technology Adoption. The project, valued at approximately \$80,000 USD and currently supported by 13 funders, is designed to provide industry insights into emerging technologies, market trends, adoption barriers, investment priorities, and the evolving needs of commercial building owners and operators.

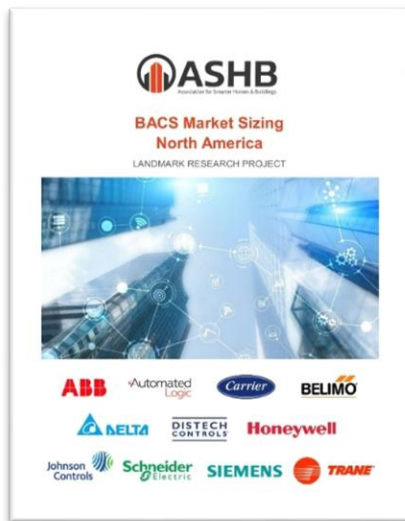
As part of the research, ASHB and Harbor Research will conduct a survey of 300 commercial building owners and operators across the United States and Canada. The project will include six Trend Analysis reports, with topics to be selected by the Steering Committee following the project launch. Silver-level funders participate on the Steering Committee and

play a key role in guiding the research direction and selecting the trend topics.

The research will examine areas influencing the future of smart buildings, including technology adoption, operational performance, sustainability, occupant experience, digital transformation, and emerging market opportunities. Deliverables will include survey findings, trend analysis reports, presentations, webinars, and supporting research materials.

Research activities are currently underway, with the Steering Committee expected to finalize the trend topics in the coming weeks. Final deliverables are scheduled to be released exclusively to project funders in Q4 2026. Members interested in supporting the project or participating in the Steering Committee were encouraged to contact ASHB staff for additional information.

Annual BACS Market Sizing - North America



Greg Walker gave a brief overview of this annual, invitation-only, market sizing study focusing on building automation control systems. The project continues in 2026 and has expanded to additional field devices. Eleven (11) ASHB members have agreed to fund and participate in this research project:

4. Keynote Presentation: Procuring Smart Building Technology – Harsha Chandrashekar (Honeywell International, Inc.)

Harsha Chandrashekar introduced John Taylor (BSRIA), who delivered the keynote presentation.



Description: John Taylor, Publications Manager at BSRIA, explores a practical framework for procuring smart building technology, drawing on BSRIA's recently published guide on the subject. He discusses how organizations can make informed investment decisions by aligning technology, processes, and business objectives, while evaluating solutions such as IoT sensors, building analytics platforms, fault detection and diagnostics (FDD), and AI applications.

Contact: John Taylor, john.taylor@bsria.co.uk

5. ASHB Podcast – Marta Klopotoska

Marta Klopotoska outlined ASHB's Podcast series on [Spotify](#) and [Apple Podcasts](#). ASHB's most recent recordings focused on AI's impact on smart buildings, the evolution of fire safety technologies, and collaborative efforts in solar energy. Contact ASHB to learn how to participate as a guest or host on a future episode at admin@ashb.com.

6. ASHB White Papers & Members Library - Ken Wacks (Ken Wacks Associates)

An overview was given of the SBC White Paper review process, completed SBC White Papers, and papers in progress. SBC White Papers are secondary literature review articles that are approximately 10-20 pages in length. These papers are written and distributed free of charge to inform the industry. For the papers to be approved by the SBC White Paper Sub-Committee (WPSC), they must have significant technical material of relevance to SBC members. They must not contain marketing material or promote an agenda. Any ASHB member can and is encouraged to complete the [white paper proposal](#) on the ASHB website.

All completed and approved ASHB White Papers are placed in the ASHB Public Library, Members Library, ASHB NewsBrief, ASHB Twitter Feed, and ASHB LinkedIn Group and promoted at industry events. To view the SBC White Paper terms of reference, previous SBC White Papers, and additional information, please go to: www.ashb.com/whitepapers.

SBC White Paper Sub-Committee:

- Ken Wacks Associates, Kenneth Wacks
- Consultant, Steve Samson
- Frost & Sullivan, Dilip Sarangan
- National Research Council Canada (NRC), Heather Knudsen
- Sustainable Resources Management Inc., David Katz

The ASHB Research Library is a valuable resource offering in-depth insights into the latest trends, technologies, and best practices in smarter homes and buildings. Members gain exclusive access to industry-leading research, white papers, and reports covering topics like IoT, AI, cybersecurity, energy management, and more. Non-members can explore select content. This library serves as a knowledge hub for professionals looking to stay ahead in the rapidly evolving smart building and home automation industries. To learn more visit www.ashb.com/ashb-library/.

7. ASHB Journal - Ken Wacks (Ken Wacks Associates)

Ken Wacks presented the ASHB Journal and urged all attendees to contribute their articles for consideration. If you're interested in submitting a proposal or an article, you can reach out to admin@ashb.com or kenn@alum.mit.edu.

8. Other Business – Bob Allan (NAVCO Inc.)

Bob Allan called for new business related to future SBC Guest/Keynote presentation topics and speakers, new SBC White Papers, new research projects and meeting ideas, etc.

David Katz (Sustainable Resources Management Inc.) highlighted growing opportunities for building automation systems (BAS) to support peak demand reduction through utility incentive programs. He noted that Ontario's Save on Energy program offers incentives for commercial buildings that can shift HVAC loads during peak periods and encouraged members to explore participation. David also shared that Hydro-Québec has announced significant new energy efficiency funding, creating additional opportunities for BAS deployment, and mentioned an upcoming energy transformation conference in Ontario this October that will include a delegation from Brazil.

9. Announcements – Robert Lane (Robert H. Lane & Associates Inc.)

Upcoming Events

[NECA 2026](#) - October 4-7 | Las Vegas

[NexusCon](#) – October 5-7 | Detroit, MI

[Refrigeration & HVAC Taiwan](#) - October 20-22 | Taiwan – ASHB will be attending the show, moderating a panel, and exhibiting at a booth.

[Greenbuild](#) – October 20-23 | New York City

[Chicago Build 2026 Expo](#) - October 28-29 | Chicago, IL

[IFMA World Workplace](#) - November 18-20 | Anaheim, CA – ASHB will be attending the show, moderating a panel, and exhibiting at a booth.

10. Adjournment (1:30 PM ET) – Bob Allan (NAVCO Inc.)

The next SBC Meeting will be held in November 2026.

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ASHB SBC meetings are open to ASHB Members and invited guests, and everyone is encouraged to participate. [CLICK HERE](#) for more info on the SBC, past minutes, participants, and terms of reference. Any ASHB Member who attended as a guest will be added to the SBC unless they notify ASHB that their name should not be added. Non-ASHB members who attended this meeting as guests should contact ASHB at admin@ashb.com to indicate if they wish to join the SBC or ASHB. [CLICK HERE](#) for more information on the ASHB Benefits, and please circulate them to others in your organization.

Regards,

Greg Walker, CAE

CEO

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