



**ASHB Smart Building Council (SBC)
Draft Meeting Minutes**

Wednesday, February 11, 2026
12 NOON - 1:30 PM (ET) via Webinar

SBC Executive:

SBC Chair, Bob Allan (NAVCO, Inc.)
SBC Vice-Chair, Chris Larry (Exp US Services Inc.)
SBC Vice-Chair, Harsha Chandrashekar (Honeywell International Inc.)
SBC Vice-Chair, Robert Lane (Robert H. Lane & Associates Inc.)

Present:

ABB, Inc., Brandon Voyles
ABB, Inc., Julie Petrone
Acuity Brands, Inc., Kunal Sikka
Acuity Brands, Inc., Dan Quigley
Albireo Energy, LLC, Jacob Hamilton
Albireo Energy, LLC, Jeremy Lorson
Albireo Energy, LLC, Perry Clauser
Albireo Energy, LLC, Alec Eschbach
Albireo Energy, LLC, Austin Jones
Albireo Energy, LLC, Chris Stripling
Albireo Energy, LLC, David Brand
Albireo Energy, LLC, Michael Curl
Albireo Energy, LLC, Sam Wilson
Albireo Energy, LLC, Jennifer Godin
Albireo Energy, LLC, Dan Compton
Albireo Energy, LLC, Dustin Griffith
Albireo Energy, LLC, Nick Smith
Albireo Energy, LLC, Aubry Henderson
Albireo Energy, LLC, George Maccloskey
Albireo Energy, LLC, Joshua Werbelow
Albireo Energy, LLC, Kevin Dini
Albireo Energy, LLC, Tony Tarara
Alpha Controls & Services, LLC, Phil Voigt
Alpha Controls & Services, LLC, Chris Kosirowski
Alpha Controls & Services, LLC, Dan Reed
Alpha Controls & Services, LLC, Brad Smith
Alpha Controls & Services, LLC, Lauren Munz
Aptitude Intelligent Integrations, Bridget Hess
Aptitude Intelligent Integrations, Jacob Jackson

Automated Logic Corporation | Carrier, Ken Gilbert
Belimo Americas, Tom Daenzer
Bionic Controls & Building Automation , Mason Bradshaw
BSRIA Inc., Pietro Picca
BSRIA Inc., Fireflies.Ai Notetaker Lone
Building Controls & Solutions, Jeff Hurwitz
Centennial College, Donald Wang
Chinook Systems Inc., Troy Windom
Cognitive Architecture LLC, Matthew Vanberg
Consortium for Energy Efficiency CEE, Bjorn Jensen
Contemporary Controls Systems, Inc., Bennet Levine
Contemporary Controls Systems, Inc., Harpartap Parmar
Convergint , Marcel Theriault
Daikin Applied Americas, Garrett Fluty
Daikin Applied Americas, Sharon Haeg
Daikin Applied Americas, Karen Shamir
Daikin Applied Americas, Jakob Bennof
Daikin Applied Americas, Bruno Mannello
Daikin Applied Americas, Bevnoty Attia
Daikin Applied Americas, Jim Pause
Daikin Applied Americas, John Marden
Daikin Applied Americas, Kevin Inman
Daikin Applied Americas, Luis Duarte
Daikin Applied Americas, Norman Pennant
Daikin Applied Americas, Sri Swaminathan
Delta Controls, Blake Stoddard
Delta Controls, Gary Harvey
Delta Controls, Kurt Graves
Delta Controls, Sam Pradhan
DesignLights Consortium, Levin Nock
Distech Controls Inc., An Acuity Brands company, Marina Pelosi
Distech Controls Inc., An Acuity Brands company, George West
DwyerOmega, Bryan Sifakas
EBTRON, Inc., Lisa Caron Hickey
Engineered Services, Inc., Jeff Williams
Estech Energy Limited, Courtney-Ann Hanson
Eternal Engineering Corp, Magdi Farid
Facilio, Praveen Kumar
Functional Devices, Inc., Matthew Long
Honeywell International, Inc., Dannyell Mitchell
Honeywell International, Inc., Scott Lang
inField Solutions Inc., Prasad Rao
inField Solutions Inc., Rakesh Tiku
J2 Innovations, Scott Muench
Jawee Technologies Pvt Ltd, Janaka Gunathilake
Johnson Controls, Inc., John Gibbs

Johnson Controls, Inc., Cody Hunsinger
Johnson Controls, Inc., Jonas Cummings
Johnson Controls, Inc., Omer Hassan
Johnson Controls, Inc., Sameer Shapariya
Johnson Controls, Inc., Bernard Clement
Johnson Controls, Inc., Brian Estill
Johnson Controls, Inc., Charles Gans
Johnson Controls, Inc., Jonathan Da Silva
Johnson Controls, Inc., Chip Dudley
Johnson Controls, Inc., Philip Vespucci
Johnson Controls, Inc., Reggie Skipworth
Johnson Controls, Inc., Marshall Draper
Ken Wacks Associates, Kenneth Wacks
Latin Press, Inc., Victor Alarcon
Legrand North America, Harold Jepsen
Lynxspring, Inc., Logan Evans
Lynxspring, Inc., Cyrena Ratliff-Alfrey
Lynxspring, Inc., Jeff Kegley
Lynxspring, Inc., Marsha Evans
Lynxspring, Inc., Bruce Smith
Lynxspring, Inc., Hildemar Nocentini
Lynxspring, Inc., Marc Petock
Lynxspring, Inc., Terry Swope
MAB-E, Michael Milam
Mask Envision, LLC, Manish Kharbanda
National Research Council Canada (NRC), Narges Zaeri Esfahani
Northwest Energy Efficiency Alliance (NEEA), Juan Carlos Blacker
Omdia, Jy Lee
PingCx, Haris Dervisevic
Schneider Electric, Brad Bonfiglio
Schneider Electric, Dan Naylor
Schneider Electric, Raf S
Siemens Industry, Inc., Bill Coyle
Siemens Industry, Inc., Nicholas Franck
Siemens Industry, Inc., Andrew Sisson
Siemens Industry, Inc., Angela E. Scott
Siemens Industry, Inc., Bonnie Brook
Siemens Industry, Inc., Hans Langels
Siemens Industry, Inc., James Burroughs
Siemens Industry, Inc., Martin Matzner
Siemens Industry, Inc., William Vargo
St. Patrick Development, Christos Chris Petsinis
Stantec Consulting Service, Erin Defrieze
Strato Automation, Zach Sizer
Sustainable Resources Management Inc., David Katz
Trane Technologies, Matthew Bye

Tridium, Inc., Ed Merwin
Tridium, Inc., Vincent Fonti
Wake Technical Community College, Brian Mccarthy
WESCO Anixter, Adam Lazare

SBC Meeting Agenda

Marta Klopotoska (ASHB) thanked everyone for attending, outlined the agenda, and alerted everyone that the meeting was being recorded and would be made available to the industry.

1. Call to Order, Welcome, Introduction, and About the SBC – Robert Lane (Robert H. Lane & Associates Inc.)

Robert Lane, standing in for Robert Allan (NAVCO) as Chair for the meeting, welcomed attendees and provided a brief overview of the Smart Building Council and its mandate.

2. Administrative – Robert Lane (Robert H. Lane & Associates Inc.)

Bob Allan informed everyone that the November 20, 2025, SBC meeting minutes were circulated and posted on the ASHB Website in the SBC section: [CLICK HERE](#).

3. Research Update – Greg Walker (ASHB)

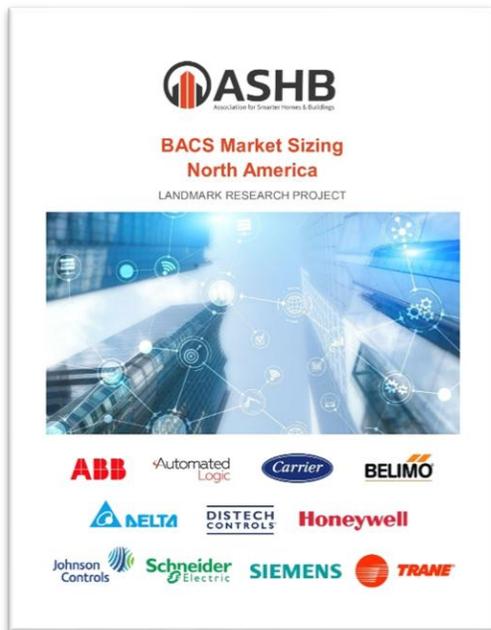
2025 SBC Landmark Research – Smart Building Trends & Technology Adoption



Greg provided an update on the 2025 SBC Landmark Research project, *Smart Building Trends & Technology Adoption*. The study is supported by 16 funders and is based on a survey of 300 commercial building owners and operators across the U.S. and Canada. It explores cloud-based BMS, the smart buildings software landscape, sustainability and energy management, digital twins, AI use cases, and smart building monetization models. Harbor Research presented the full research findings during the final webinar on November 13. Project funders received exclusive access the week of December 1, alongside the public release of the Executive Summary. The complete deliverables will be available for purchase in April 2026.

Greg also noted that ASHB will be launching the next phase of this Landmark Research project in 2026 with updated and new focus topics reflecting current market priorities. ASHB is actively seeking funders to participate in the 2026 initiative. Interested organizations can contact admin@ashb.com to discuss involvement in this and other 2026 collaborative research projects.

Annual BACS Market Sizing - North America



Greg Walker gave a brief overview of this annual, invitation-only, market sizing study focusing on building automation control systems. The project continues in 2026 and has expanded to additional field devices. Eleven (11) ASHB members have agreed to fund and participate in this research project:

4. Panel Discussion: Winning Mindshare with Mechanical Engineers and Consultants in Building Controls – Harsha Chandrashekar (Honeywell International, Inc.)

Panel Members:



Marc Petoc




Terry Swope




J. Christopher Larry




Jacob Jackson




Ed Merwin




Troy Windom


Harsha Chandrashekar (Honeywell International, Inc.) introduced Marc Petoc (LynxSpring), who moderated the panel.

Description: Mechanical engineers and consulting firms play a major role in shaping building automation system specifications. Yet they are often engaged too late or with messaging that fails to align with their priorities. This panel brings together leaders and engineering practitioners from LynxSpring, Aptitude: Intelligent Integration, Tridium, EXP US

Services, and Chinook Systems to examine how control system providers can more effectively engage this influential audience. The discussion explores what drives engineers' and consultants' product and partner decisions, the dos and don'ts of technical communication, and how expectations are evolving around energy performance, integration, flexibility, lifecycle support, and digital readiness.

5. ASHB Podcast – Marta Klopotoska (ASHB)

Chris Larry outlined ASHB's Podcast series on [Spotify](#) and [Apple Podcasts](#). ASHB's most recent recordings focused on AI's impact on smart buildings, the evolution of fire safety technologies, and collaborative efforts in solar energy. Contact ASHB to learn how to participate as a guest or host on a future episode at admin@ashb.com.

6. ASHB White Papers & Members Library - Ken Wacks (Ken Wacks Associates)

An overview was given of the SBC White Paper review process, completed SBC White Papers, and papers in progress. SBC White Papers are secondary literature review articles that are approximately 10-20 pages in length. These papers are written and distributed free of charge to inform the industry. For the papers to be approved by the SBC White Paper Sub-Committee (WPSC), they must have significant technical material of relevance to SBC members. They must not contain marketing material or promote an agenda. Any ASHB member can and is encouraged to complete the [white paper proposal](#) on the ASHB website.

All completed and approved ASHB White Papers are placed in the ASHB Public Library, Members Library, ASHB NewsBrief, ASHB Twitter Feed, and ASHB LinkedIn Group and promoted at industry events. To view the SBC White Paper terms of reference, previous SBC White Papers, and additional information, please go to: www.ashb.com/whitepapers.

SBC White Paper Sub-Committee:

- Ken Wacks Associates, Kenneth Wacks
- Consultant, Steve Samson
- Frost & Sullivan, Dilip Sarangan
- National Research Council Canada (NRC), Heather Knudsen
- Sustainable Resources Management Inc., David Katz

The ASHB Research Library is a valuable resource offering in-depth insights into the latest trends, technologies, and best practices in smarter homes and buildings. Members gain exclusive access to industry-leading research, white papers, and reports covering topics like IoT, AI, cybersecurity, energy management, and more. Non-members can explore select content. This library serves as a knowledge hub for professionals looking to stay ahead in the rapidly evolving smart building and home automation industries. To learn more visit www.ashb.com/ashb-library/.

7. ASHB Journal - Ken Wacks (Ken Wacks Associates)

Ken Wacks presented the ASHB Journal and urged all attendees to contribute their articles for consideration. If you're interested in submitting a proposal or an article, you can reach out to admin@ashb.com or kenn@alum.mit.edu.

8. Other Business – Robert Lane (Robert H. Lane & Associates Inc.)

Bob Allan called for new business related to future SBC Guest/Keynote presentation topics and speakers, new SBC White Papers, new research projects and meeting ideas, etc.

No new business was brought forward for discussion.

9. Announcements – Marta Klopotoska (ASHB)

Upcoming Events

[Light + Building](#) – March 8-13 | Frankfurt, Germany - ASHB will be in attendance

[CX Energy](#) – April 21-24 | Chicago, IL

[Connect \(X\)](#) – May 4-6 | Fort Lauderdale, FL - ASHB will be in attendance

[Controls-Con](#) – May 14-15 | Denver, CO - ASHB will be in attendance/exhibiting at the event.

[Realcomm | IBCon](#) – June 3-4 | San Diego, CA - ASHB will be in attendance, exhibiting at the event, and will host the ASHB Board of Directors meeting in conjunction with it.

10. Adjournment (1:30 PM ET) – Robert Lane (Robert H. Lane & Associates Inc.)

The next SBC Meeting will be held in May 2026.

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ASHB SBC meetings are open to ASHB Members and invited guests, and everyone is encouraged to participate. [CLICK HERE](#) for more info on the SBC, past minutes, participants, and terms of reference. Any ASHB Member who attended as a guest will be added to the SBC unless they notify the ASHB office by February 20, 2026, that their name should not be added. Non-ASHB members who attended this meeting as guests should contact ASHB at admin@ashb.com, to indicate if they wish to join the SBC or ASHB. [CLICK HERE](#) for more information on the ASHB Benefits, and please circulate them to others in your organization.

Regards,

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