

AGENDA

Smart Building Council (SBC) Webinar & Meeting

Thursday, November 20, 2025 | 12 Noon – 1:30 PM (ET)

SBC Chair Bob Allan (NAVCO, Inc.), SBC Vice-Chair Harsha Chandrashekar (Honeywell International Inc), SBC Vice-Chair Robert Lane (Robert H. Lane & Associates Inc.) and SBC Vice-Chair Chris Larry (Exp US Services Inc.) are pleased to announce the next ASHB SBC webinar meeting. The agenda, slide deck and other supporting documentation will be posted at: www.ashb.com/sbc.



**IBC Chair
Bob Allan**

Senior Vice President
of Sales, East Region
NAVCO, Inc.



**IBC Vice-Chair
Harsha Chandrashekar**
Product Approvals &
Regulatory Leader
Honeywell International



**IBC Vice-Chair
Robert Lane**
President & Managing
Partner, Robert H. Lane
and Associates Inc.



**IBC Vice-Chair
Chris Larry**
Director of Energy
Engineering
Exp US Services Inc.



1. **Call to Order, Welcome, Introductions, About the SBC** – Bob Allan (NAVCO, Inc.)
2. **Administrative**
Approval of past SBC Minutes: www.ashb.com/sbc – Bob Allan (NAVCO, Inc.)
3. **Research Update** – Greg Walker (ASHB) & Robert Lane (Robert H. Lane & Associates Inc.)
2025 SBC Landmark Research – [Smart Building Trends & Technology Adoption](#)
Annual [BACS Market Sizing North America](#) & Annual [BACS Market Sizing Europe](#)
4. **Keynote: Reimagining Building Automation with Cloud Overlay Architecture**

Harsha Chandrashekar (Honeywell International Inc) & Brian Haines (Johnson Controls)



Brian Haines



Description: Brian Haines, Senior Director of Strategy for OpenBlue at Johnson Controls, will explore how the rise of smart buildings is transforming the built environment through data-driven insights that align with evolving customer needs and priorities. He will share real-world examples and use cases showing how advancements in building automation are creating more sustainable, efficient, secure, and comfortable facilities.

5. **ASHB [Podcast](#)** – Chris Larry (Exp US Services Inc.)
6. **ASHB [Whitepapers](#) & [Research Library](#)** – Ken Wacks (Ken Wacks Associates)
7. **ASHB [Journal](#)** – Ken Wacks (Ken Wacks Associates)
8. **New Business** – Bob Allan (NAVCO, Inc.)
9. **Announcements** – Chris Larry (Exp US Services Inc.)
Upcoming Events
[The Buildings Show](#) - December 3-5 | Toronto, ON
[Light + Intelligent Building](#) - January 12-14 | Dubai, UAE
[BICSI Winter Conference & Expo](#) - January 18-22 | Orlando, FL
[AHR](#) - February 2-4 | Las Vegas, NV
[DTECH](#) (Distributech International) - February 2-5 | San Diego, CA
10. **Adjournment** – Bob Allan (NAVCO, Inc.)
Next SBC Meeting, February 2026

For additional information, contact ASHB at admin@ashb.com | 613.686.1814 | www.ashb.com

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