

AGENDA

Smart Building Council (SBC) Webinar & Meeting Wednesday, August 6, 2025 | 12 Noon – 1:30 PM (ET)

SBC Chair Bob Allan (NAVCO, Inc.), SBC Vice-Chair Harsha Chandrashekar (Honeywell International Inc), SBC Vice-Chair Robert Lane (Robert H. Lane & Associates Inc.) and SBC Vice-Chair Chris Larry (Exp US Services Inc.) are pleased to announce the next ASHB SBC webinar meeting. The agenda, slide deck and other supporting documentation will be posted at: www.ashb.com/sbc.



**IBC Chair
Bob Allan**

Senior Vice President
of Sales, East Region
NAVCO, Inc.

NAVCO



**IBC Vice-Chair
Harsha Chandrashekar**
Product Approvals &
Regulatory Leader
Honeywell International

Honeywell



**IBC Vice-Chair
Robert Lane**
President & Managing
Partner, Robert H. Lane
and Associates Inc.

Lane
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**IBC Vice-Chair
Chris Larry**
Director of Energy
Engineering
Exp US Services Inc.

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1. **Call to Order, Welcome, Introductions, About the SBC** – Bob Allan (NAVCO, Inc.)
2. **Administrative**
Approval of past SBC Minutes: www.ashb.com/sbc – Bob Allan (NAVCO, Inc.)
3. **Research Update** – Greg Walker (ASHB) & Robert Lane (Robert H. Lane & Associates Inc.)
2025 SBC Landmark Research – [Smart Building Trends & Technology Adoption](#)
Annual [BACS Market Sizing North America](#) & Annual [BACS Market Sizing Europe](#)
4. **Keynote: Reimagining Building Automation with Cloud Overlay Architecture** Harsha Chandrashekar (Honeywell International Inc) & Raj Subramanian (Facilio)



Raj Subramanian, CPO

facilio

Description: Traditionally, on-premises building automation systems have been confined within the walls of individual buildings, with layers of devices, networks, controllers, and software designed to operate independently at the building level. However, the advent of cloud technology, IoT, and AI is transforming this approach.

To meet the needs of a connected and data-driven world, building automation architecture must evolve to operate at a portfolio scale. In this keynote, Facilio's CPO Raj Subramanian will spotlight:

- A reimagined architecture that expands the boundaries of automation beyond individual buildings to the portfolio level
- Opportunities to broaden the functional scope beyond traditional controls and monitoring
- How this shift can help address both current and future challenges in the built environment

Raj will share real-world examples of how large enterprise real estate operators and their facility

operations teams are adopting cloud overlay architecture, and how this approach is enabling greater efficiency, scalability, and innovation across building portfolios.

5. **ASHB [Podcast](#)** – Chris Larry (Exp US Services Inc.)
6. **ASHB [Whitepapers](#) & [Research Library](#)** – Ken Wacks (Ken Wacks Associates)
7. **ASHB [Journal](#)** – Ken Wacks (Ken Wacks Associates)
8. **New Business** – Bob Allan (NAVCO, Inc.)
9. **Announcements** – Chris Larry (Exp US Services Inc.)
Upcoming Events
[BICSI](#) - August 17-20 | Las Vegas, NV
[IFMA World Workplace](#) - September 17-19 | Minneapolis, MN
[Refrigeration & HVAC Taiwan](#) - October 14-16 | Taipei, Taiwan
[ISC East](#) (International Security Conference) - November 18-20 | New York, NY
10. **Adjournment** – Bob Allan (NAVCO, Inc.)
Next SBC Meeting, November 2025

For additional information, contact ASHB at admin@ashb.com | 613.686.1814 | www.ashb.com

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