

#### **Intelligent Buildings Council (IBC)**

Chair: Brian Ensign (Superior Essex Communications)

Vice-Chair: Harsha Chandrashekar (Honeywell International Inc)

Vice-Chair: Robert Lane (Robert H. Lane and Associates Inc.)

Vice-Chair: Bob Allan (The Siemon Company)

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## 1. Agenda Greg Walker (CABA)

- 1. Agenda
- 2. Call to Order, Welcome, Introductions, about IBC
- 3. Administrative
- 4. White Paper Sub-Committee Update
- 5. "Digital Electricity in Intelligent Buildings" (30 min) Stephen Eaves (VoltServer)
- 6. Research Update
- 7. New Business

"Paradigm Shift Impact on Commercial Buildings in a Post-Pandemic Market"

James Carlini (Carlini & Associates)

8. Adjournment







## 2. Call to Order, Welcome, Introductions, About the IBC Brian Ensign (Superior Essex Communications)



IBC Chair Brian Ensign Vice President, Marketing Superior Essex Communications





IBC Vice-Chair
Harsha Chandrashekar
Product Approvals &
Regulatory Leader
Honeywell International
Inc

Honeywell



IBC Vice-Chair
Robert Lane
President & Managing
Partner
Robert H. Lane and
Associates Inc.





IBC Vice-Chair
Bob Allan
Global Business
Development Manager,
Intelligent Buildings
The Siemon Company



The CABA Intelligent Buildings Council works to strengthen the large building automation industry through innovative technology-driven research projects. The Council was established in 2001 by CABA to specifically review opportunities, take strategic action and monitor initiatives that relate to integrated systems and automation in the large building sector. The Council's projects promote the next generation of intelligent building technology in comparison and savings.



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## 3. Administrative Brian Ensign (Superior Essex Communications)

3.1 Motion to approve past IBC Minutes (Feb 17): <a href="www.caba.org/ibc">www.caba.org/ibc</a>





## **5. Keynote**Bob Allan (The Siemon Company)

#### "Digital Electricity in Intelligent Buildings" (30 min)



Stephen Eaves
CEO
VoltServer
Van LTSERVE





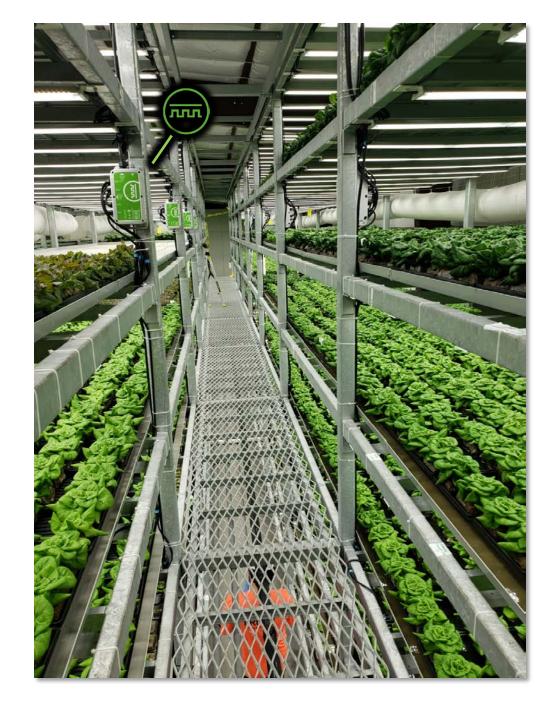


### Digital Electricity™ in Intelligent Buildings





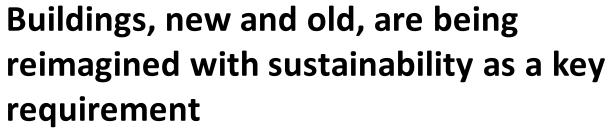




Population growth and clean food awareness will soon disrupt traditional methods of food production



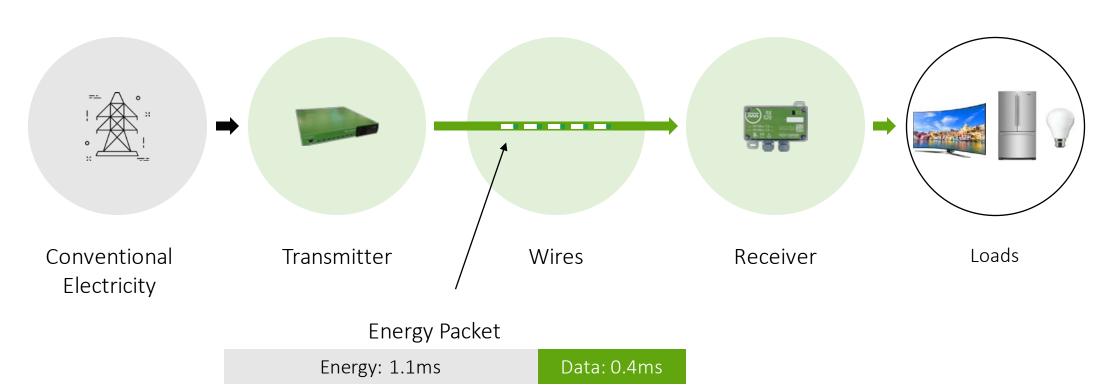








## Digital Electricity™ (DE) is high power electricity and data over communication cable



Discrete "packets" of electricity and data, each checked for safe transfer from transmitter to receiver. 500 safety checks per second. Safe to touch, fire safe.



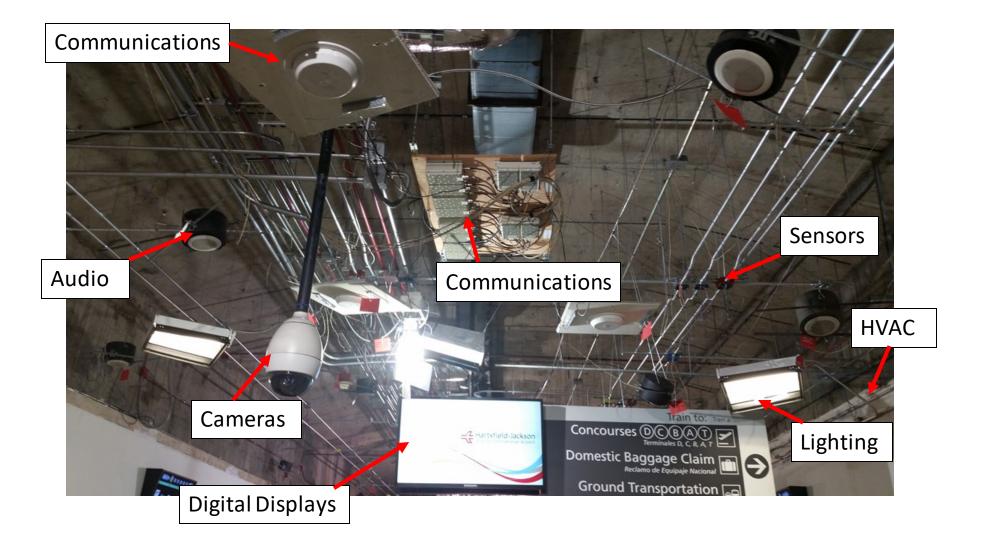
#### **Electrical Hazards and Mitigation**

HAZARD	YEAR	ANALOG AC/DC		DIGITAL ELECTRICITY
High Current	1960	Circuit Breaker		<b>✓</b>
Ground Fault	1971	GFCI/RCD		<b>✓</b>
Arc Fault	1999	X AFCI	l	<b>✓</b>
Resistive	_	X	<b>W</b>	<b>✓</b>
Touch	_	X	₩	<b>✓</b>

X Fire risk only partially addressed by AFCI, insulation typically carbonized before activation



## Buildings need Digital Convergence - DE helps solve it





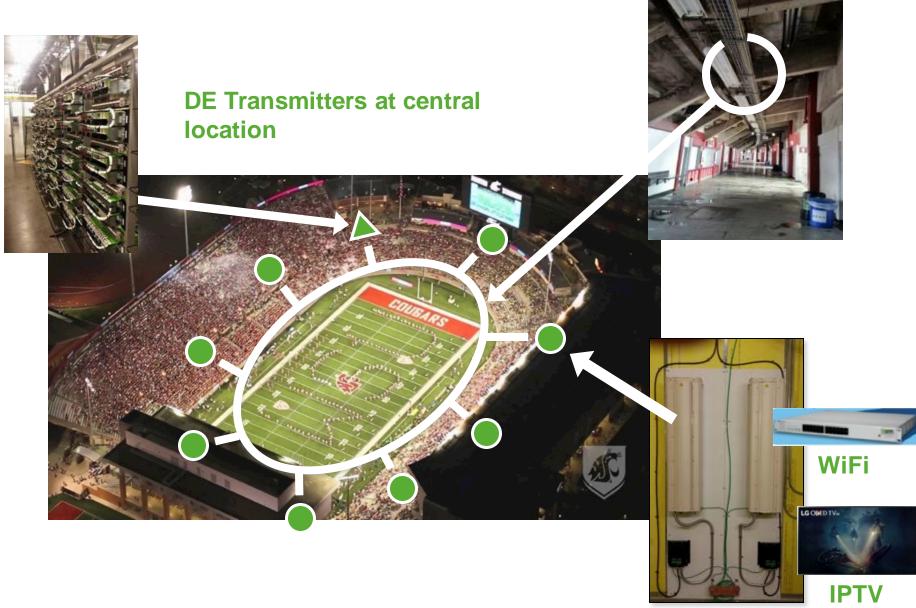
#### Where is DE most useful?

- Where control and analytics are important
- Where the resilience of power is important
- In larger venues where distribution runs are hundreds of feet
- Where there are DC or renewable power sources



#### **Connected Stadium/Arena**

DE cables in cable tray



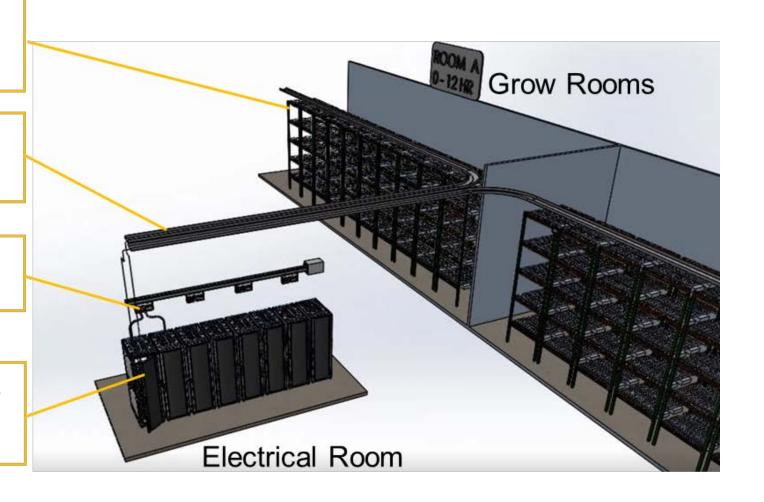
#### **Indoor Agriculture**

Driverless LED lights in Grow Room

Digital Electricity in Data Tray

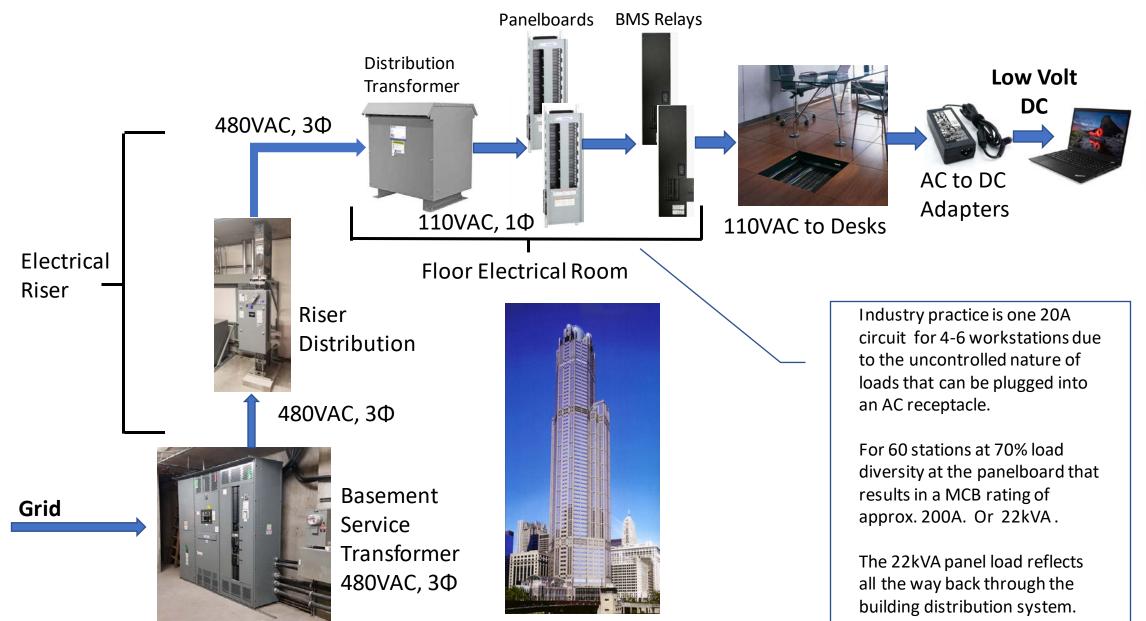
Facility Power Bus

VoltServer Transmitter Cabinets





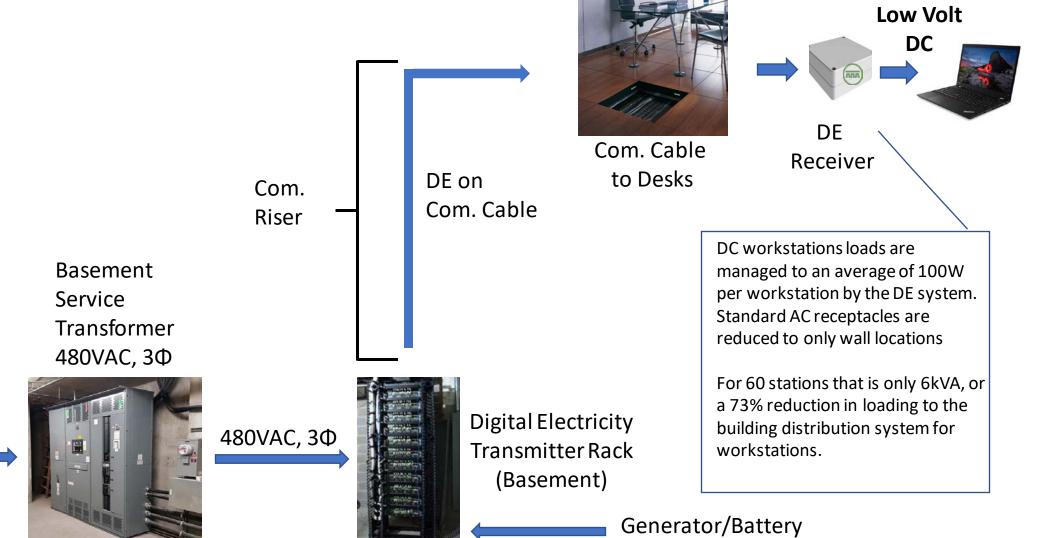
#### Powering Workstations in a High rise - AC





Grid

#### The DC Desktop using DE





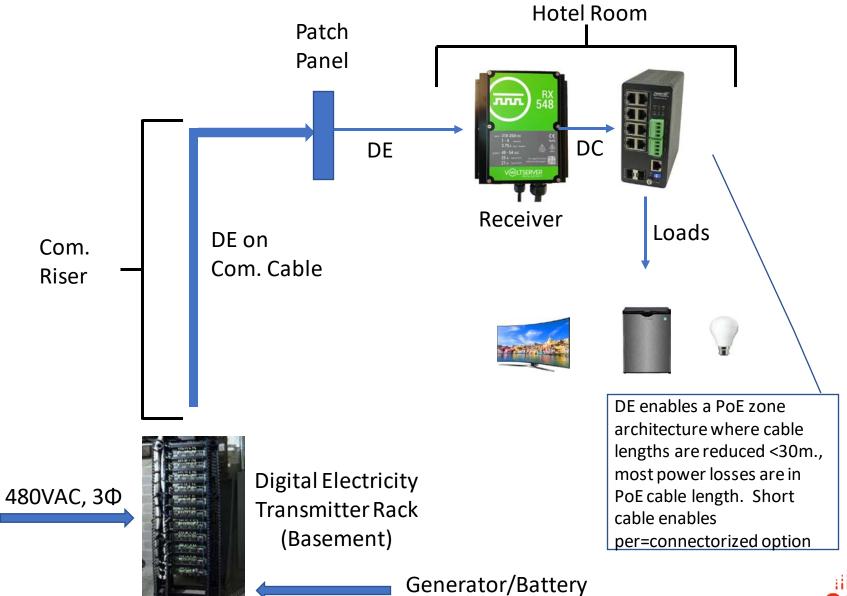
Grid



Basement Service Transformer 480VAC, 3Φ



#### **Hotel PoE Application**

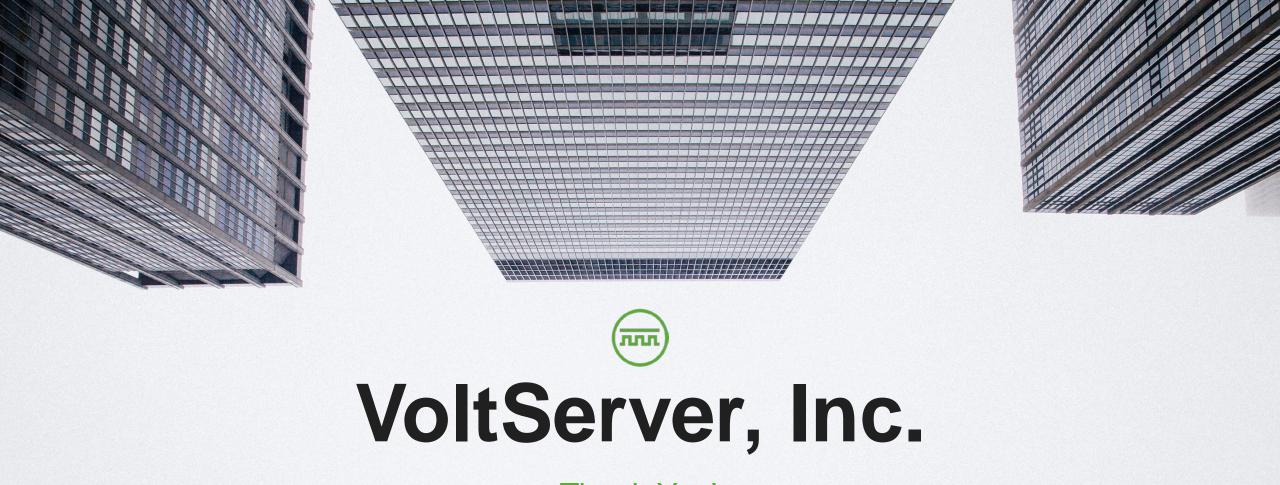




Thank you!

**Questions?** 





Steve Eaves, CEO stephen.eaves@voltserver.com 401.474.4616



## 5. Keynote - Questions?Bob Allan (The Siemon Company)



Stephen Eaves CEO VoltServer







#### 4.1 In Progress:

#### Part 2: "Impacts of Automated Shading in Building Projects"

#### TRC Energy Services (Chair)

Axis Lighting Inc.

Draper, Inc.

Ecotay Inc.

Ken Wacks Associates

Lawrence Berkeley National Laboratory (LBNL)

Lutron Electronics Co., Inc.

Mecho

NYSERDA (New York State Energy Research and

Development Authority)

PLC-Multipoint, Inc.

Screen Innovations

Somfy Systems, Inc.

Sustainable Resources Management Inc.

Vistar Energy Consulting

Window Products Management





#### 4.1 In Progress:

"Fire Alarm Systems in Buildings"

Canadian Fire Alarm Association (Chair) exp. US Services, Inc.





#### 4.1 In Progress:

"Architecting Intelligent Self Learning Adaptive Smart Campus Framework for Smart Cities"

NAVTAT Solutions (Chair)





#### 4.1 In Progress:

"Needlepoint Bipolar Ionization and its Contribution to Smart and Safe Buildings"

Pure Air Control Services, Inc. (Chair)





#### 4.1 In Progress:

"Part 2: The Evolution of Integrating LiFi Technology into Smart Lighting and Control Systems for the Intelligent Building"

Wharton County Junior College (Chair)

Acuity Brands, Inc.

ArcoLogix LLC

SnapAV

Ken Wacks Associates

National Electrical Manufacturers Association

Telecommunications Industry Association (TIA)





All proposals and previously completed IBC White Papers can be downloaded at: <a href="https://www.caba.org/whitepapers">www.caba.org/whitepapers</a>







## **6. Research Update**Bob Allan (The Siemon Company)

## 6.1 2021 IBC Landmark Research "AI and Predictive Maintenance in Intelligent Buildings"













































## **6. Research Update** Greg Walker (CABA)

#### 6.2 Annual "BACS Market Sizing North America"























## 7. New Business James Carlini (Carlini & Associates)

#### 7.1 Paradigm Shift Impact on Commercial Buildings in a Post-Pandemic Market



James Carlini, MBA, IC Author, Strategist, Visionary- Mission Critical Infrastructure, Expert Witness



# PARADIGM SHIFT IMPACT ON COMMERCIAL BUILDINGS IN A POST-PANDEMIC MARKET

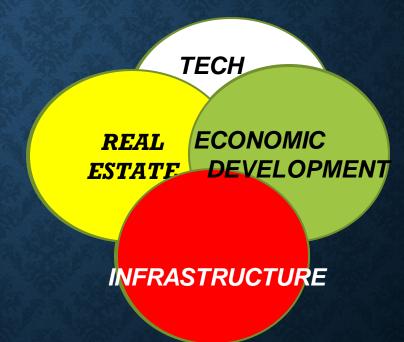


"YOU ARE A MAN WITH VISION IN A WORLD OF BLIND PEOPLE" –
FRANK BISBEE, VETERAN INDUSTRY PUNDIT

07/15/2021

# THE NEW MARKET (SMART CITIES)

HOW DO YOU
FOSTER ECONOMIC
DEVELOPMENT
FOR THIS MARKET?



JOB CREATION = TAX BASE

## THE IMPACT OF "WORK-FROM-HOME" WORKFORCE BECOMING PERMANENT

PRE-COVID

6%

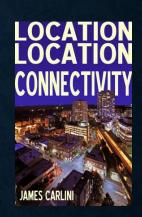
POST-COVID

46%

**SAMPLE UNIVERSE**: 1,000 Employees at one International Company in US with locations across the US.

# "MISSION CRITICAL APPLICATIONS MEANS THERE CAN BE NO SINGLE POINT-OF-FAILURE"

- James Carlini
- AUTHOR, KEYNOTE SPEAKER
- FORMER AWARD-WINNING ADJUNCT PROFESSOR, MAES CARLIN NORTHWESTERN UNIVERSITY
- STRATEGIC ADVISOR, INTELLIGENT INFRASTRUCTURE & MISSION CRITICAL APPLICATIONS



### YOU CANNOT HAVE A SMART CITY



If you have Dumb Buildings!

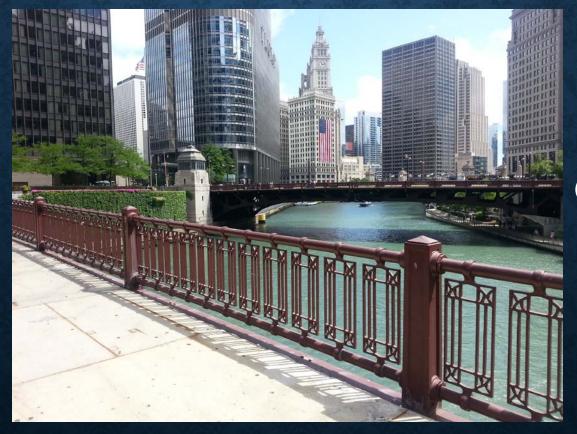
## WHO WILL LOSE OCCUPANCY?

- THOSE WHO FAIL TO SEE THE PARADIGM SHIFT
- THOSE WHO DO NOT HAVE INTELLIGENT AMENITIES IN THEIR BUILDINGS
- REDUNDANT POWER
- REDUNDANT NETWORK CONNECTIVITY
- ROUTING DIVERSITY



# HOW MANY BUILDINGS IN YOUR DOWNTOWN AREA ARE TECHNOLOGICALLY OBSOLETE?

PROPOSED RESEARCH STUDY



WHERE ARE THE OPPORTUNITIES TO ADD

**AMENITIES?** 

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07/15/2021

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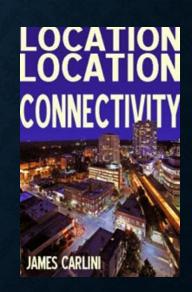
## WHAT ARE WE LOOKING FOR IN BUILDINGS?

TEST METHODOLOGY (TARGET AREA)					
AMENITY	REDUNDANT	ROUTING DIVERSITY			
POWER	Yes or No	Yes or No			
BROADBAND	Yes or No	Yes or No			
CONNECTIVITY					
CABLING CAPACITIES					
SPARE CAPACITY OF	USING TWINS*	*TOTAL PAIR,			
CABLING WITHIN THE	FORMULA	WORKING PAIR, IN-			
BUILDING	(Proprietary	SERVICE PAIR, NON-			
	Methodology)	WORKING PAIR,			
		SPARE PAIR			
SPARE CAPACITY OF	USING TWINS	SAME AS ABOVE			
CABLING COMING	FORMULA				
INTO THE BUILDING					

## CONTACT INFORMATION

### JAMES. CARLINI@SBCGLOBAL.NET

773-370-1888
PRESIDENT, CARLINI & ASSOCIATES
Expert Witness, Civil & Federal Courts



## 7. New Business Brian Ensign (Superior Essex Communications)

#### 7.2 Other new IBC business?





## 8. Adjournment Brian Ensign (Superior Essex Communications)

Next IBC Meeting, Late September/Early Oct 2021

#### **Continental Automated Buildings Association (CABA)**

caba@caba.org www.CABA.org www.caba.org/ibc



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