4th Quarter 2017



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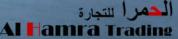


DILAWRI Shikatani Lacroix Savitz Law Offices









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Welcome Letter



Dear Reader,

Thank you very much for taking the time to read the International Trade Council Global Business Confidence Survey. As a sponsor of this report, it gives us great pleasure to communicate the findings herein.

This report provides important insights into the current state of the global economy by country and sector. It is designed to be a useful tool for business executives who may be looking at upcoming investments and capital expenditures, policy-makers seeking to better understand industry concerns; and legislators hoping to alleviate potential bottlenecks that

may inadvertently hinder growth.

Some of the most important questions faced by a CEO:

"Are others in my industry considering new investments in their business or are they pulling back?"

"What innovations are occurring within my sector that I am not aware of?"

"How are changes in regulation affecting others?"

"Am I ahead of the curve or behind it?"

Using the enclosed results as a guide, CEOs will be able to better understand the concerns and future focus of their peers, have a greater comprehension of the innovations and challenges within their local economy and be able to better analyze their business standing. Should the results show that you might be falling behind, the information detailed herein would enable you to catch up to speed.

We are of the opinion that this comprehensive survey report will be helpful to get your business better prepared for the challenges ahead over the next 12 months.

Should you have any questions or should you need any assistance with regards to any advisory services in Singapore, please do not hesitate to contact me at +65 6836 2011.

Many Thanks,

David Tong,

ITC Chairperson, Singapore

Managing Director, CPA Partnership Pte Ltd

www.cpa-partnership.com.sg





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Dear Reader,

It is with great pleasure that we have the opportunity to introduce the International Trade Council's Global Business Confidence Report for 2017.

Business confidence is one of many economic indicators and is based on either the optimism or pessimism that business managers and owners feel about the prospects for their businesses. It also provides an excellent overview of both the current state of an economy and predictions for its' future.

Various factors can affect business confidence. External factors include interest and exchange rates, levels of unemployment, stock market performance, prices of non-discretionary goods such as petrol and utilities and changes in government policy. Internal factors include sales levels, order books, productivity levels, client retention and staff morale.

Understanding confidence is a very useful tool for businesses as it assists in investment decisions, helping with the timing of any increased employment and any capital expenditure required to help drive growth - in both the business and economy overall.

We hope you find the report both informative and useful.

Graham Speck
UK Standing Board Member
CH International
www.chint.org

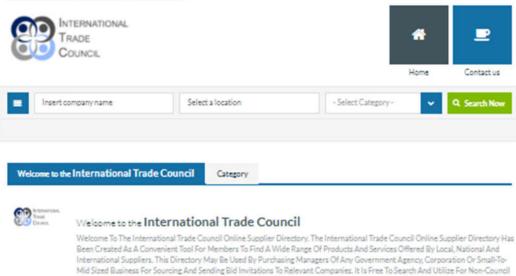


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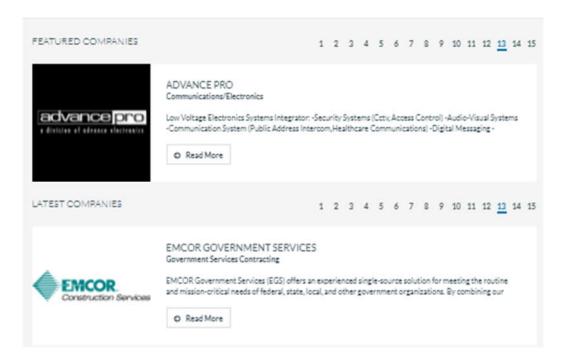
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Executive Summary

"Business tendency surveys – also called business opinion or business climate surveys – ask company managers about the current situation of their business and about their plans and expectations for the near future. Experience in OECD Member countries has shown that surveys of this type provide information that is valuable to the respondents themselves and to economic policy makers and analysts. Although they do not provide precise information on levels of output, sales, investment or employment they can be used to predict changes in these aggregates and, for that reason, they are particularly useful for analyzing the business cycle."

Enrico Giovannini Chief Statistician

About the Survey

During the last week of September and the first week of October, 2017, the International Trade Council conducted a broad-spectrum online survey of 5000 randomly selected organizations from 113 countries. Respondents were exclusively C-Level executives from predominantly private sector firms. 1689 respondents (33.78%) from 73 countries completed the demographic, economic and business challenge portions of the survey with a 0.27% drop-out rate for the optional sections related to drivers for organizational growth and potential government impact on business.

Demographic information taken from respondents included the size of their organization, years in business, number of employees, % of domestic vs international sales and industry.

Respondents were sub-categorized as either manufacturers or service providers with an additional sub-set of service providers being wholesalers, retailers and industry associations. 27.18% of all respondents were manufacturers, and 72.82% service providers accounting for. Service Provider data can be further broken down into wholesalers (7.58%), Retailers (8.94%), Industry Associations / Chambers / Trade Bodies (1.66%) and other Service Providers (54.65%).

Respondents were asked questions relating to their perception of the local economy for the previous and coming 12 months, their confidence in their own domestic and international sales growth and government impact upon their business. They were also asked to provide feedback on future business challenges and prospects, drivers for future organizational growth, investment appetite and human resources.

The largest industry represented categories represented were professional consulting services (6.28%), construction (5.74%), food related businesses (4.68%), mixed manufacturing (4.38%); and information technology (4.03%).

47.37% of all respondents had less than 10 employees working for their organization, 78.45% had less than 50 and 85.38% had 100 or less employees.

Countries with more than 20 respondents include: Australia (7.99%), Canada (9.59%), Czech Republic (1.42%), India (4.03%), Jordan (3.97%), Malaysia (1.95%), Nepal (2.25%), Pakistan (2.61%), Romania (2.72%), Singapore (1.24%), the United Arab Emirates (1.30%), the United Kingdom (8.35%); and the United States of America (40.44%). A detailed break-down on a per-question basis is provided herein for respondents from these countries. Data provided by respondents in other countries are reported in the aggregate results presented in this document.

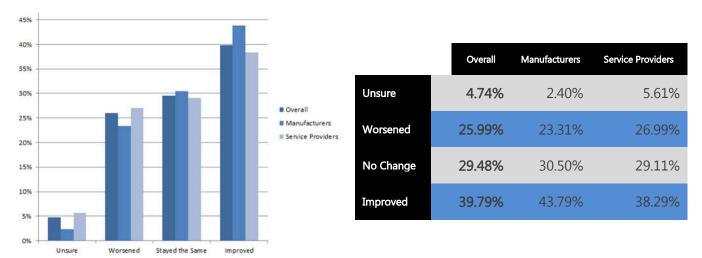
The average time to complete the survey was 8.17 minutes.

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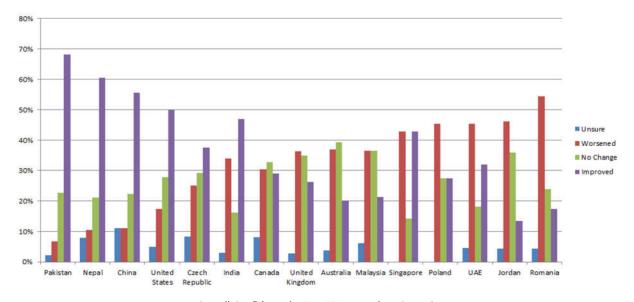
12 Months Performance in Review

The past 12 months were ranked positively by respondents, with 69.27% reporting that their local business climate had either improved (39.79%) or stayed the same (29.48%). The balance reported negative economic growth (25.99%), or reported that they were unsure about the business climate the previous 12 months (4.74%).

Manufacturers were the most positive, with 74.29% of reporting economic stability (*improvement or economic stability*) for the previous 12 months compared to only 67.40% of service providers reporting the same.



90.91% of respondents from Pakistan, 81.58% of respondents from Nepal, 77.78% of respondents from China and 77.75% of respondents from the United States of America reported that business had either improved or stayed the same in the previous 12 months. These figures are in sharp contrast to the 54.35% of respondents from Romania, 46.27% of respondents from Jordan, 45.45% of respondents from the United Arab Emirates, 45.45% of respondents from Poland and 42.86% of respondents from Singapore who stated that business had gotten worse over the previous 12 months.

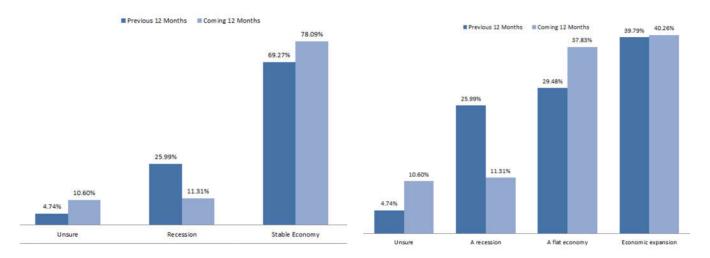


Overall Confidence by Top 15 Respondent Countries

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The Business Year Ahead

78.09% of respondents reported that they expect an economic stability (expansion or no major changes) for the coming 12 months versus 69.27% reporting the same for the previous 12 months.

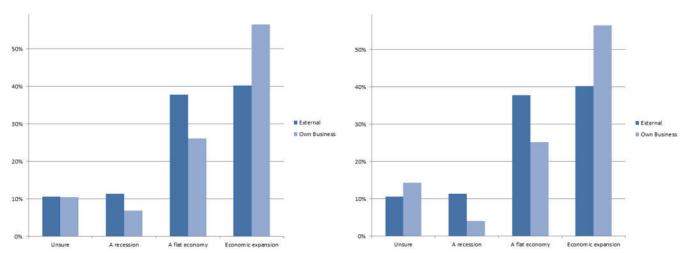


Overall Respondent Confidence

Previous 12 months versus coming 12 months

82.65% of respondents expected that their own domestic sales would either grow (56.54%) or stay the same (26.11) and 81.67% of respondents expected that their international sales would either grow (56.48%) or stay the same (21.59%). This represents a confidence gap of between 4.5% and 3.5% in favor of respondents own forecast performance versus their reported expectations for the economy overall in the coming 12 months.

40.26% of respondents expected economic expansion in the coming 12 months while 56.54% of respondents expected their own domestic sales to expand and 56.48% of respondents expected their own international sales to expand. This represents a confidence gap of 16.28% and 16.22% respectively between external and internal business outlook for economic expansion.



Perceptions of Respondent Forecast External Economic Growth vs Own Business Forecast Growth

Respondents Local Sales Expectations for Next 12 Months

Respondents International Sales Expectations for Next 12 Months

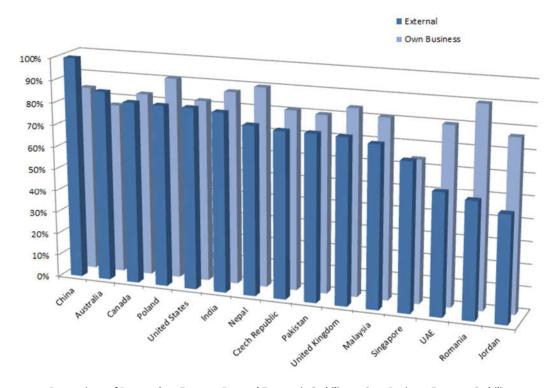
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As with the previous 12 months, the manufacturing sector is slightly more confident than the service provider sector. 84.09% of manufacturers expect that the economy will either experience growth (44.44%) or stay the same (39.65%) versus 75.85% of service providers (38.70% believe that the economy will grow and 37.15% believe that the economy will stay the same).

	LOCAL SALES			
	Manufacturers	Service Providers		
Economic expansion	61.29%	59.46%		
A flat economy	25.81%	23.15%		
A recession	4.47%	6.51%		
Unsure	8.44%	10.89%		

INTERNATI	ONAL SALES
Manufacturers	Service Providers
65.51%	50.98%
21.59%	27.38%
1.99%	5.30%
10.92%	16.34%

While most respondents reported greater confidence in their own business than the economy overall for the coming 12 months, there are a few notable exceptions including China (100% overall stability vs 84% for own business stability), Australia (86% overall stability vs 77% for own business stability) and Singapore (67% overall stability vs 64% for own business stability).



Perceptions of Respondent Forecast External Economic Stability vs Own Business Forecast Stability ${\it Expected growth\ or\ no\ change}$

Only the tobacco industry reported a 100% likelihood of a recession within their industry with paper and allied industries reporting a 25% chance of recession. All other respondents reported a 16.67% chance or less of recession within their industry.

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Future Challenges

New government policies and regulations were a concern for 77.73% of respondents. The greatest amount of 'free text' feedback was provided by respondents from India, whose respondents were overwhelmingly concerned about the implementation of a new Goods and Services Tax (GST) on exports, and the United Arab Emirates, whose respondents were concerned about the implementation of a new Value Added Tax (VAT) starting 1st January 2018.

74.43% of respondents were concerned about **global political uncertainty** having some impact on their future business operations.

73.18% of respondents were concerned about the **general political climate** impacting their future business operations. Respondents from the leather, lumber/wood, quality control, tobacco and non-renewable energy sectors were the most concerned (100% - 92.86%)

71.93% of respondents were concerned about **the cost of employee salaries** hindering future growth in the coming 12 months. Respondents from Malaysia (*96.96%*), the United Arab Emirates (*90.90%*), China (*88.88%*), the Czech Republic (*87.50%*) and Romania (*80.44%*) expressed the highest levels of concern with Poland, India and Singapore reporting the lowest levels of concern.

Costs related to employee healthcare and other benefits were a concern for **68.39%** of respondents. Higher than average levels of concern were reported in the United Arab Emirates (*90.9%*), Malaysia (*81.81%*), the Czech Republic (*79.17%*) and the United States of America (*77.45%*).

Attracting and retaining qualified workers was deemed to be a future challenge with 67.19% of respondents expressing a mid-to-high level of concern. The only industries where respondents averaged a 50% or less level of concern were real estate, entertainment, marketing/public relations, translation and localization, lumber/wood and jewelry.

55.77% of respondents were concerned about emerging information technology and/or cyber security issues having a negative impact on their business in the coming 12 months. Respondents from Poland had the lowest levels of concern (only 9.09%). Most other respondents reported their concerns at between 66.66% (*China*) and 47.83% (*Romania*). Only 25% of respondents operating in the telecommunications sector and 33.33% of aerospace sector were concerned about emerging IT / cyber security issues impacting their future business operations in the next 12 months while mining, lumber, tobacco, giftware and textiles were the most concerned (*all at 83.33% or above*).

Environmental and ecological issues having a negative impact on respondent businesses were mixed. **52.46%** of respondents expressed medium to high levels of concern and 47.54% reported low to medium-low levels of concern. The countries whose respondents expressed above-average levels of concern included Malaysia (*69.69%*), Pakistan (*63.63%*), Singapore (*61.90%*), Canada (*59.26%*) and the United Arab Emirates (*59.09%*). Respondents from China, Poland, Romania, the United Kingdom and the United States of America expressed the lowest levels of concern. Respondents from the leather, tobacco, renewable energy, mining and jewelry industries all expressed very high levels of concern over environmental / ecological issues impacting their future business prospects while most other sectors reported medium-to-low levels of concern.

Only 48.85% of respondents had concern about the future demand for their own product or service offerings. This is in line with the 40.26% of respondents who expected economic expansion in the coming 12 months, 56.54% of whom expected their own domestic sales and 56.48% of their own international sales to increase or remain the same. Respondents with the highest level of concern about future demand for their offerings were from the Czech Republic, United Arab Emirates, Jordan, Singapore and Pakistan.

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Despite a recent wave of protectionism from various countries in Europe, North America and Asia, only 45.94% of respondents reported that competition from foreign sources was of a medium to high concern for their future business operations. Respondents from Singapore (80.95%) and the United Arab Emirates (77.27%) reported above average levels of concern about foreign competition as did those from Malaysia, the Czech Republic and Jordan. The least concerned respondents were from the United States of America, the United Kingdom, Australia and Canada.

The management of supply chain relationships and the on-flow effect on future business was a subject of little concern to most respondents with only 43.09% reporting medium to high levels of concern. Respondents in Poland, the United Kingdom, Romania, United States of America and the United Arab Emirates were the least concerned, with 33.67% or less expressing a medium concern or greater.

34.99% of respondents were concerned about problems with **shipping and logistics** potentially impacting their future business operations. Respondents reporting the least levels of concern originated from the United Kingdom, United States of America, Australia, Canada and Singapore.

Access to raw materials was not deemed to be a major future challenge for most respondents, with 34.88% reporting a mid to high level of concern, with the majority of service providers expressing little-to-no concern. The only major variant in this statistic were from those respondents involved in mining and minerals, paper, lumber and clothing/apparel reporting between 75% and 65% medium to high levels of concern over the access to raw materials affecting their future operations. Respondents from Canada, Australia, the United Kingdom, the United States of America and Singapore reported the least level of concern of all countries while respondents located in China, Pakistan, Malaysia, India and Poland expressed the highest levels of concern.

Drivers of Organizational Growth

Survey participants were asked to focus on their existing business model and key capabilities and to determine which areas would require the most focus to generate the highest levels of stable growth.

Organizations that consistently report growth appear to have many behaviors in common. They design and execute growth plans based on a thorough understanding of their customers, competition, markets and employees. They constantly evaluate the local business environment, technological changes within their industry and the changing needs of customers; and use that information to innovate. This innovation is not only undertaken at product-level but also covers services, processes, strategies and the core organizational model. Organizations that fail to adapt to internal and/or external forces are likely to see a drop in growth while those who build off their strengths, mitigate weakness and work to adapt to a changing economic reality are more likely to grow.

85.49% of respondents rated acquiring new customers as a medium to high priority focus for future growth. Respondents with the highest level of concern originated from Jordan (92.54%), India (90.91%), the United Arab Emirates (90.90%) and Australia (90.37%). Respondents from Singapore, Nepal and the United Kingdom ranked the lowest. Respondent with the highest levels of concern (100%) originated from the jewelry, leather, paper, textile and tobacco industries.

Improving customer experience was another area of importance for most respondents, with **75.73%** ranking it has medium, medium-high or high. Respondents from Poland (100%), Singapore (90.47%), Jordan (89.56%), Malaysia (84.84%) and India (82.35%) reported the highest levels of concern with those in the United Kingdom, Canada and Singapore reporting the lowest levels of concern. Except for respondents from the insurance industry (94.12%) those most concerned about improving customer experience were manufacturers. Accounting and audit firms were the least concerned about improving customer experience as a future driver for organizational growth.

73.89% of respondents reported that the innovation of products, services and processes were an important factor in future growth.

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72.59% of respondents considered that **more public awareness of their industry** was pertinent to future growth. Unsurprisingly those in the leather (100%), tobacco (100%), textiles (91.67%), entertainment (90.48%) and media (88.24%) industries were most concerned. Respondents located in the United Kingdom, United Arab Emirates and Romania were least concerned.

Employee skill development is an important focus for **72.48%** of respondents. Only respondents involved in the real-estate segment reported a less than 50% level of importance (*45.83%*). 38.10% of Singaporean firms rated this area to be an essential component for their future growth.

Developing more partnerships is of importance to **70.22%** of respondents with every industry expressing a 50% concern or greater.

67.13% of respondents place importance on increasing their digital and technological capabilities. Respondents from Malaysia (81.81%), India (80.88%), Pakistan (79.54%), China (77.77%) and Jordan (76,12%) reported the greatest level of concern.

Navigating risk and regulation is a driver for future organizational growth for 64.61% of respondents. Respondents who were most apprehensive were those from India (83.82%), China (77.77%) and Malaysia (75.75%). Respondents located in the United States of America and United Kingdom expressed least concern.

Improving trust and transparency is a priority for **59.74%** of respondents. Those located in Pakistan (*84.08%*), Jordan (*82.09%*), Singapore (*80.92%*), India (*79.41%*) and China (*77.77%*) reported above-average levels of concern.

54.77% of respondents stated that **quality certification** would have a medium, medium-high or high level of importance. Respondents from China (*88.88%*), Malaysia (*81.81%*), Pakistan (*79.54%*), Singapore (*76.19%*) and Nepal (*71.05%*) were the most concerned.

Respondents place far less focus on the **automation of existing processes** compared to innovation, with only **53.58%** considering this to be an important factor for future growth. Respondents contradicting the norm were those from Pakistan (*75%*), Singapore (*71.43%*), India (*70.95%*), Jordan (*70.15%*) and Malaysia (*66.66%*).

52.17% of respondents considered that **improving supply chain relationships** is an important driver for future growth, while only **45.53%** of respondents considered **accessing new sources of funding** to be important.

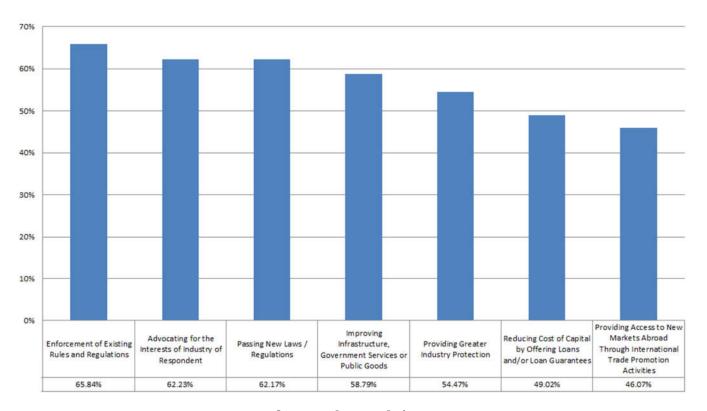
Government Impact on Business

Government mandated rules and frameworks have an obvious impact on business, particularly in the areas of taxation, subsidies, interest rates, exchange rates and public-private partnerships. Taxation policies affect business costs while economic policies and government borrowing will affect interest rates.

Organizations need to continuously respond to changes in legal framework and the majority of respondents claim to do so rather successfully, yet poor decision making by government officials can still have a significant impact on the viability of a particular business or industry. Aside from increases in corporate tax rates, the biggest concern for respondents has not been the introduction of new laws but rather that these may be drafted without proper consultation with those affected or without allowing sufficient time for organizations to adapt to the changes. Uncertainty over future legislation also causes hesitation in terms of future investment, re-investment and job creation.

Where tax is concerned, the majority of respondents complained of increasingly convoluted tax laws rather than the actual amount of tax taken. Many respondents stated that the complexity of tax laws directly increases their compliance costs which, in turn, has the potential to impede business operations.

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Government Impact on Business

% of respondents reporting medium, medium-high or high level of importance by subject-matter

65.84% of respondents reported that **enforcement of existing rules and regulations** was of a medium, medium-high or high level of concern to their organization. With 817 free-text responses, this was also the most commented-upon area of concern.

Many respondents felt that existing and **forthcoming rules and regulations** were often in conflict with one another, and having redundant or conflicting rules and regulations created problems in the areas of risk management, compliance and cost control. Respondents also reported that rules and regulations were not equally applied to large and small businesses alike.

Improving infrastructure, government services or public goods was predominantly a concern for those respondents in emerging markets - India (88.24%), Nepal (76.31%), Jordan (73.14%) and Pakistan (68.18%) while those in well-developed markets expressed the least concern. This is also true for those respondents who reported a desire for the government to assist in reducing the cost of borrowing by offering loans and/or loan quarantees and helping to provide access to new markets abroad through trade promotion activities.

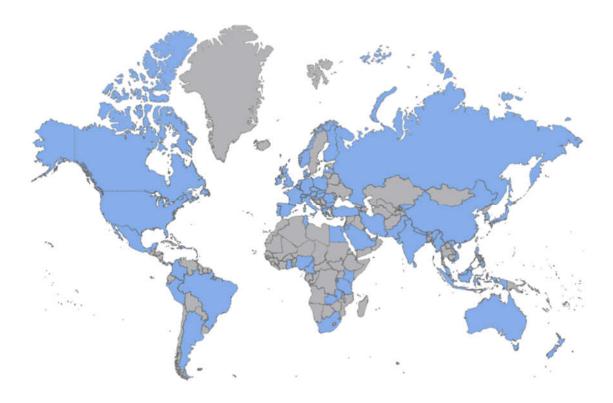
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Respondent Demographics

Between the last week of September and the first week of October, 2017, a randomly selected group of 5,000 C-Level executives selected from different organizations across 113 countries were invited to participate in the Global Business Confidence Survey.

The top 10 countries represented by response rate are as follows: **United States of America** (40.44%), **Canada** (9.59%), **United Kingdom** (8.35%), **Australia** (7.99%), **India** (4.03%), **Jordan** (3.97%), **Romania** (2.72%), **Pakistan** (2.61%), **Nepal** (2.25%) and **Malaysia** (1.95%).

A total of 1,689 executives representing organizations in 72 countries successfully completed the survey.



Aside from the top 10 countries detailed above, responses were also received from organizations in: Albania, Argentina, Austria, Bahamas, Bahrain, Barbados, Belgium, Brazil, Bulgaria, Burundi, Cameroon, China (includes Hong Kong), Colombia, Croatia, Cyprus, the Czech Republic, Denmark, Dominica, the Dominican Republic, Egypt, Finland, France, Germany, Ghana, Greece, Hungary, Indonesia, Iran, Ireland, Italy, Jamaica, Japan, Kenya, Kuwait, Kyrgyzstan, Latvia, Lebanon, Mexico, Myanmar, Netherlands, New Zealand, Nigeria, Norway, Panama, Peru, Philippines, Poland, Portugal, Russia, Saudi Arabia, Singapore, Slovakia, South Africa, South Korea, Spain, Sri Lanka, Switzerland, Tanzania, Tunisia, Turkey, the United Arab Emirates, Vietnam & Zambia.

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Responses by Sector



72.82% of all responses received were from organizations whose primary activity was related to the provision of services (This figure includes wholesale, retail and industry associations/chambers/trade bodies).

This is unsurprising given that the bulk of all respondents (66.37%) are located in the highly developed nations of the United States of America (40.44%), Canada (9.59%), the United Kingdom (8.35%) and Australia (7.99%). The service sector has been both the largest and the fastest growing component of each of these countries respective economies for the past 20 years and account for (approximately) 79.6% of GDP in the United States of America¹, 79% of GDP in the United Kingdom², 71% of GDP in Canada³ and 70% of GDP in Australia⁴.

The Relevance of the Service Sector

Services are being increasingly recognized as important levers for growth and development of stable economies yet, despite its dominance, the sector is not well understood. The World Development Indicators show that the services sector accounts for almost 71% of global GDP and is expanding more rapidly than organizations in the manufacturing sector⁵.

One reason for the growth of the service sector is that, as automation and other efficiencies in manufacturing and agricultural production grows, the number of jobs declines. Relative to manufacturing, services tend to be more labor intensive; therefor expanding the sector can contribute significantly to employment and growth.

Certain services are key inputs into almost all other modern-day activities. These include energy transmission, finance, telecommunications, transportation, legal and accountancy services. Other service sectors such as the health, education, water and sanitation sectors are directly relevant to achieving social development objectives. Knowledge intensive services are not only carriers of specialized knowledge; they are also connectors, technology transfer agents and problem solvers.

¹ "U.S. Economy at a Glance". Bureau of Economic Analysis, U.S. Department of Commerce. Retrieved 9 October 2017.

² "Five facts about the UK service sector". Office for National Statistics. 29 September 2016. Retrieved 9 October 2017.

³ "Gross domestic product at basic prices, by industry". Statistics Canada. Retrieved 9 October 2017.

⁴ "The importance of services trade to Australia". Australian Government Department of Foreign Affairs and Trade. Retrieved 9 October 2017.

⁵ "Global importance of services". United Nations Conference on Trade and Development. Retrieved 9 October 2017.

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Services are the fastest growing component of international trade.

Trade in services is far broader than cross-border exchanges (that is, the way goods are mainly traded). It can involve the establishment of a commercial presence abroad, the movement of consumers (for example: tourism), or the temporary movement of workers (for example: consulting services)⁶.

The quantitative expansion of the service sector does not, however, in and of itself quarantee that services will become an engine of growth for many economies⁷, particularly where investment is still required to stabilize and enhance physical infrastructure. For the sector to play that role it must provide a route to greater efficiencies, more productivity and innovation8.

Service Sector Diversity

Accommodation	3.03%	Food	0.87%	Paper and allied industry	0.11%
Accounting & audit	2.28%	Furniture and fixtures	0.11%	Petroleum and coal	0.65%
Aerospace	0.65%	Gifts / giftware	0.33%	Printing	0.76%
Architectural design	2.06%	Industrial machinery and equipment	1.19%	Publishing	0.54%
Automotive	1.84%	Information technology	5.85%	Quality inspection / control	0.33%
Beverages	0.22%	Instruments	0.11%	Real estate	5.09%
Carpentry, cabinet making etc	0.22%	Insurance	1.84%	Renewable energy	0.98%
Chemicals	0.22%	Leather	0.11%	Retail - mixed	0.65%
Clothing / apparel and other textiles	0.33%	Legal	2.38%	Security	1.41%
Construction	8.34%	Lighting	0.11%	Social welfare	1.52%
Consulting services - general	10.51%	Manufacturing - mixed	0.65%	Telecommunications	0.65%
Education	4.66%	Marketing and public relations	2.49%	Textiles	0.11%
Engineering	3.58%	Media	1.63%	Translation and localization	0.54%
Entertainment	1.52%	Medical	4.44%	Transportation	6.61%
Fabricated metals	0.11%	Metal products	0.22%	Wholesale - mixed	0.22%
Finance & investment	1.63%	Mining and minerals	0.11%	Other	16.25%

Excluding retailers, wholesalers and industry associations / charitable organizations, the service sector accounts for 54.65% of all respondents from a broad spectrum of industries with many service professionals (10.51%) operating across a range of industries.

The analytical challenge created by the diversity of the service sector appears where services are highly regulated or otherwise insulated from competition in certain economies (i.e. energy or education). This is reflected in the lack of respondents from industries which are predominantly state owned.

Changes in the Service Sector

The service sector is going through revolutionary change which is dramatically affecting the way in which we live and work. New services are continually being launched to satisfy our existing needs and to meet needs that we did not even know we had.

Seven years ago, when the first on-demand ride-sharing systems were created, few people likely anticipated the affect it would have on traditional transport operators yet, today, many people now feel they can't do without them. Similar transformations are occurring across virtually all service sector industries.

McLachlan, Rosalie; Clark, Colin; Monday, Ian (2012). "Australia's Service Sector: A Study in Diversity". Australian Government Productivity Commission.
 Leech, Link, Scott & Reed (January 1998). "The Economics of a Technology-Based Service Sector". National Institute of Standards & Technology Program Office

Strategic Planning and Economic Analysis.

⁸ Setboonsarng, Sununtar (2015). "Infrastructure and Poverty Reduction". Asian Development Bank.

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Responses by Industry

Responses were received from a large number of industries spanning the service and manufacturing sector(s) with professional consulting services (6.28%), construction (5.74%), food related businesses (4.68%), mixed manufacturing (4.38%) and information technology (4.03%) topping the survey results.

These results are broadly equivalent to OECD statistics showing average numbers of companies across the top 50 developed economies⁹.

Accommodation	1.66%	Lumber and wood	0.18%
Accounting & Audit	1.24%	Manufacturing - mixed	4.38%
Aerospace	1.07%	Marketing and public relations	1.54%
Architectural design	1.18%	Media	1.01%
Automotive	2.37%	Medical	3.97%
Beverages	1.42%	Metal products	1.36%
Carpentry, cabinet making etc.	0.71%	Mining and minerals	0.24%
Chemicals	1.42%	Paper and allied industry	0.47%
Clothing / apparel and other textiles	1.18%	Petroleum and coal	0.83%
Construction	5.74%	Printing	1.66%
Consulting services - general / other	6.28%	Publishing	0.59%
Education	2.84%	Quality inspection / control	0.18%
Engineering	3.32%	Real estate	2.84%
Entertainment	1.24%	Renewable energy	1.36%
Fabricated metals	1.48%	Retail - mixed	2.43%
Finance & investment	1.01%	Rubber and miscellaneous plastics	1.12%
Food	4.68%	Security	1.07%
Furniture and fixtures	1.01%	Social welfare	0.83%
Gifts / giftware	0.83%	Stone, clay, and glass products	0.18%
Hardware	0.41%	Telecommunications	0.47%
Industrial machinery and equipment	2.25%	Textiles	0.71%
Information technology	4.03%	Timber, wood and allied industries	0.18%
Instruments	0.77%	Tobacco products	0.06%
Insurance	1.01%	Translation and localization services	0.30%
Jewelry	0.59%	Transportation	3.73%
Leather	0.12%	Wholesale - mixed	1.84%
Legal	1.30%	Other	14.56%
Lighting	0.77%		

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⁹ "Structural and Demographic Business Statistics". Organisation for Economic Co-operation and Development. Retrieved 9 October 2017.

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Responses by Number of Employees



47.37% of all survey respondents had less than 10 employees working for their organization, 78.45% had less than 50 and 85.38% had 100 or less employees.

This result is in contrast to official reporting by the US Government Small Business Administration (99.7% of all U.S. businesses to be a small business – accounting for 97.7% of all US exports)¹⁰, as well government statistics on small business in the United Kingdom (99.3% of businesses with 99 employees or less)¹¹, China (SMEs reportedly account for 99 percent of registered enterprises and contribute to 58.5% of GDP, 50% of tax revenues and 68% of exports)¹², Jordan (where 98% of all businesses are classified as SME's, with two third having less than 19 employees)¹³, Canada (97.9% of businesses with 99 employees or less)¹⁴ and Australia (97% businesses with 20 employees or less)15.

Official statistics for less developed countries are more difficult to follow - with India reporting 15.27 million registered companies (10.76 million active)16, while conversely stating that the country has 40.8 million SMEs in operation¹⁷. Romania, too, represents a troubling statistic – with official figures showing 99.7% that all companies are SME's whereas the real figure, excluding micro-enterprises, is officially reported as 12.6%18.

It should be noted that while micro-enterprises were not specifically excluded from participating in the survey, these types of businesses typically have the lowest rate of adoption of internet technologies, particularly in developing countries¹⁹. Given the survey invitations and responses were distributed via the internet this would likely account for the difference between the official (OECD) figures of roughly 90%²⁰ and the survey results of 85.38%.

¹⁰ "Small Business Profile". U.S. Small Business Administration, Office of Advocacy. Retrieved 9 October 2017.

^{11 &}quot;Activity, size and location". Office for National Statistics. Retrieved 9 October 2017.

12 "Small and medium-size enterprises". Ministry of Commerce, People's Republic of China. Retrieved 9 October 2017.

13 (2015) "SME Development in Jordan". Jordan Enterprise Development Corporation.

14 "Key Small Business Statistics". Government of Canada. Retrieved 9 October 2017.

15 Australian Government (2016). "Small Business in the Australian Economy". Australian Small Business and Family Enterprise Ombudsman.

^{16 &}quot;State-wise Number And Paid-up Capital of Public Companies And Private Companies At Work". Open Government Data (OGD) Platform India. Retrieved 9 October 2017.

[&]quot;Annual Report 2015-16". Government of India Ministry of Micro, Small and Medium Enterprises

^{18 (}July 2015). "2015 SBA Fact Sheet Romania". Small Business Act for Europe. European Commission.

¹⁹ Subbaye & Marimuthu (2015). "Barriers to Internet Adoption: A Descriptive Study of Small and Micro Enterprises in the Business-Services Sector". Alternation ²⁰ Gasiorowski-Denis, Elizabeth (March 2015). "The big business of small companies". International Organization for Standardization.

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Definition: Small-to-Medium Sized Enterprises (SMEs)

Definitions of the term 'Small-to-Medium Sized Enterprise' vary wildly by country. According to the U.S. Small Business Administration an SME is "one that is independently owned and operated, exerts little influence in its industry, and (with a few exceptions) has fewer than five hundred employees '21 whereas the Indian government recognizes SME's as enterprises "where the investment in plant and machinery or equipment is between US\$40,000 to US\$1.6 million in case of a manufacturing industry and between US\$20 thousand to US\$800,000 in case of a service sector enterprise 22.

The Organisation for Economic Co-operation and Development (OECD) has yet another definition, stating that small and medium-sized enterprises (SMEs) should be defined as "non-subsidiary, independent firms which employ fewer than a given number of employees"23.

When applying the OECD model using number of employees rather than investment or turn-over, the most frequent upper limit designating an SME is 250 employees, as in the European Union. Some countries, however, set the limit at 200 employees, while the United States SBA considers SMEs to include firms with fewer than 500 employees. Small firms are generally those with fewer than 50 employees, while micro-enterprises have at most 10, or in some cases 5, workers²⁴.

SME activity in these economies may also be facilitated by the phenomenon referred to as "clusters", in which small firms collaborate together in order to reach efficient economies of scale.

SMEs and the Economy

SMEs are seen as the main actors of both national and regional development in many countries with recent studies showing that SMEs contribute to over 55% of GDP and over 65% of total employment in high-income countries²⁵. SMEs play a significant role in the national economy by providing job opportunities, creating goods and services and being at the fore-front of innovation and creativity. SMEs also play a large role in the vitalization and development of struggling economies through their absorption of labor surpluses, import substitution and export earnings.

SMEs in transitioning economies help to contribute to the process of privatization of assets, knowledge transfer and retention and the generation of a diversified tax base. Because they enjoy a wider geographical presence than big companies, SMEs also contribute to better income distribution.

The predominance of SMEs serves to heighten interest in ensuring that tax rules do not place SMEs at a competitive disadvantage with regard to the tax burden on other firms, taking into account not only taxes paid to government but also resources involved with the "compliance burden" of preparing, documenting and filing tax returns²⁶. Low inflation economic environments also help the growth of registered SMEs while high inflation moves businesses to operate in the unregistered economy.

²¹ Hammer, Jabara, Cardenas, Wise, Grossman, Peterson, Gosney (January 2010). "Small and Medium Sized Enterprises: Overview of Participation in U.S. Exports". U.S. International Trade Commission

 ^{22 &}quot;Small and Medium Scale Enterprise (SMEs)". Indian Economic Service. Retrieved 9 October 2017.
 23 "Glossary of Statistical Terms". Organisation for Economic Co-operation and Development (OECD). Retrieved 9 October 2017.

²⁴ Berisha & Shiroka Pula (March 2015). "Defining Small and Medium Enterprises: a critical review". Ácademic Journal of Business, Administration, Law and Social

²⁵ Keskin, Senturk, Sungur, Kiris (June 2010). "The Importance of SMEs in Developing Economies". 2nd International Symposium on Sustainable Development ²⁶ (2009). "Taxation of SMEs – Key Issues and Policy Considerations". Organisation for Economic Co-operation and Development (OECD).

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Responses by Years in Business



- According to the U.S. Small Business Administration, 70 percent of new businesses survive at least two years, but that drops to 50 percent by the five-year mark and 33 percent at the 10-year point, with just 25 percent lasting 15 years or more²⁷.
- The Australian Bureau of Statistics (ABS) states that the vast majority of Australian businesses (97 per cent) are small businesses, over a third of which are forced to cease operating within the first three years of starting
- The United Kingdom Office for National Statistics states that small business survival rates are as high as 91 per cent after one year of trading, but after five years just four in ten small businesses will still be trading²⁹.

Given the above, it is perhaps surprising that 91.47% of survey participants reported having been in business for 7 years or more and 81.46% reported being in business for 11 or more years. Manufacturers (SME and large corporates combined) reported as having a greater longevity than service providers; with 81.48% having been in business for 16 years or more. 94.07% of manufacturers employing 100 people reported to have been in business 16 years or more.

Years in Business by Sector

	Manufacturers	Service Providers (Excluding Wholesale, Retail & Industry Assocations)	Wholesalers	Retailers	Industry Associations
Less than 1 year	0.22%	0.41%	0%	1.99%	0%
1-3 years	0.65%	2.93%	7.81%	1.99%	10.71%
4-6 years	4.36%	6.26%	3.91%	5.30%	3.57%
7-10 years	5.01%	11.87%	8.59%	11.92%	7.14%
11-15 years	8.06%	16.10%	17.19%	12.58%	10.71%
16 years or more	81.48%	62.36%	62.50%	66.23%	67.86%
Unsure	0.22%	0.08%	0%	0%	0%

 ^{27 &}quot;Frequently Asked Questions". U.S. Small Business Administration. Retrieved 9 October 2017.
 28 Swanepoel & Harrison (May 2015). "The business size distribution in Australia". Australian Government Department of Industry, Innovation and Science. Office of the Chief Economist.

²⁹ "Business births, deaths and survival rates". Office for National Statistics. Retrieved 9 October 2017.

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Exporters vs Domestic Sales

Answer	All Respondents	Manufacturers	Service Providers
0% - Exporter Only	2.96%	2.83%	3.01%
1-10%	3.43%	6.75%	2.20%
11-20%	2.96%	4.14%	2.52%
21-30%	2.37%	3.92%	1.79%
31-40%	2.25%	5.23%	1.14%
41-50%	3.55%	5.01%	3.01%
51-60%	3.49%	5.88%	2.60%
61-70%	4.44%	5.88%	3.90%
71-80%	6.16%	11.11%	4.31%
81-90%	11.25%	17.43%	8.94%
91-99%	14.15%	15.25%	13.74%
100% - Domestic Sales Only	42.98%	16.56%	52.85%

When viewed as a whole, there was a fairly even split between respondents whose organizations focused solely on domestic trade (42.98%) and those who were involved in some type of export activity (57.02%) however when manufacturers and service providers were analyzed separately the data showed an entirely different story. Globally, 83.43% of manufacturers reported some form of export activity vs 47.16% for service providers.

The Contribution of Exporters to the National Economy

Exports make a critical contribution to economic growth and job creation³⁰. Growth in exports helps to:

- 1. Increase levels of domestic employment³¹
- 2. Generate foreign exchange³²
- 3. Lead to greater productivity (through economies of scale or technical improvements)^{33 34}
- 4. Reduce current account deficits³⁵
- 5. Spread business risk across different markets³⁶

In recent years globalization, lower transport costs, free trade agreements and reduced tariff barriers have all helped exporters generate a bigger share of national income. However, international trade can create a perception of 'winners' and 'losers', which has fueled an ever-increasing protectionist sentiment in many developed nations; particularly those whose export levels are in decline.

³⁰ Klobuchar, Amy (September 2014). "The Contribution of Exports to Economic Growth and the Important Role of the Export-Import Bank". Joint Economic Committee, United States Congress,

³¹ Schwarzer, Johannes (December 2015). "Trade and Employment". Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

³² Chimezie Nworu, Osondu. (January 2017). "Export: Improving Nigerian Government Revenue Base and Economic Diversification". Human Resource Management Research, Vol. 7 No. 1, 2017.

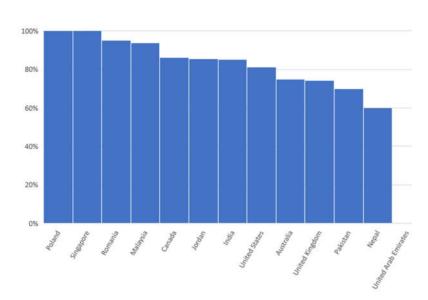
 ⁽May 2015). "Assessing European firms' exports and productivity distributions". European Central Bank.
 Maican, Leuven, Orth, Roberts & Anh Vuong (April 2017). "The Dynamic Impact of R&D Investment on Productivity and Export Demand in Swedish Manufacturing". Research Institute of Industrial Economics (IFN), The Pennsylvania State University and NBER, University of Cologne

³⁵ Gross, Daniel. (April 2016). "The G-20 and Central Banks in the New World of Unconventional Monetary Policy - The World Economy According to an Excess Savings Country". Centre for European Policy Studies.

³⁶ "<u>Is exporting the right move for your company?</u>". Enterprise Ireland. Retrieved 10 October 2017

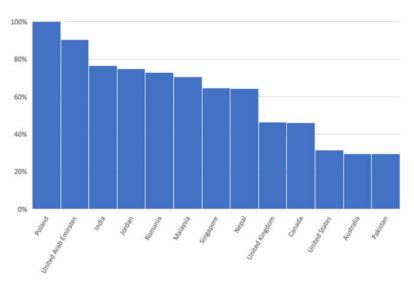
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% of Manufacturers who Export



Australia	75%
Canada	86.11%
India	85.29%
Jordan	85.71%
Malaysia	93.75%
Nepal	60%
Pakistan	70%
Poland	100%
Romania	95%
Singapore	100%
UAE	0%
United Kingdom	74.19%
United States	81.28%

% of Service Providers who Export



Australia	29.57%
Canada	46.03%
India	76.47%
Jordan	75%
Malaysia	70.59%
Nepal	64.29%
Pakistan	29.41%
Poland	100%
Romania	73.08%
Singapore	64.71%
UAE	90.48%
United Kingdom	46.36%
United States	31.65%

Overall, reported service provider export statistics appear abnormally, primarily because of figures being skewed by respondents in Australia (29.57%), Canada (46.03%), Pakistan (29.41%), the United Kingdom (46.35%) and the United States of America (31.65%).

What is notable about the survey results is that, in developing economies, the majority of service providers reported that at least some of their revenue is generated from customers residing in other countries. Poland topped the chart at 100%, India firms reported 76.47% and Jordanian companies reported in at 75%. The exception to this the United Arab Emirates (90.48%) - where the market for service provision has long been established; particularly in tourism, retail, finance, information technology, healthcare and education. The strategic location and aggressive promotion of the UAE also makes it a prime location for wholesale import/export operations, the majority of which are focused on providing goods to countries in the Middle East and Africa.

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Service Exports are Experiencing High Growth

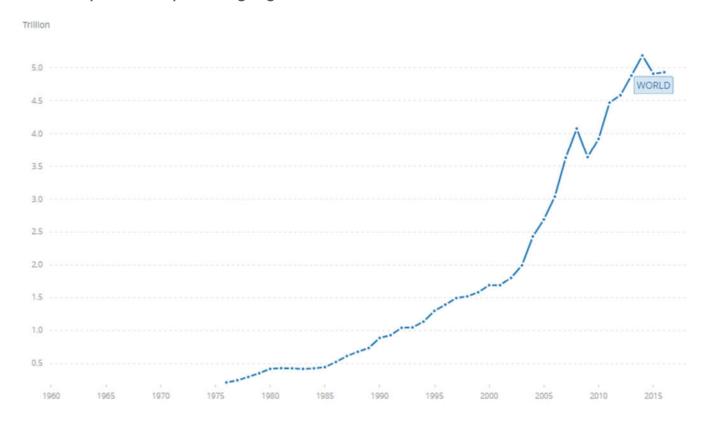


Figure: International Monetary Fund / World Bank figures showing the global growth in services³⁷.

Services currently account for approximately 50 percent of world income and 70 percent of employment and are becoming an important part of international trade³⁸. The International Monetary Fund and World Bank report that 4.933 trillion USD of services were exported in 2016³⁹, with the United States exporting 752 billion USD, the United Kingdom exporting 332 billion USD, Australia exporting 53 billion USD, India exporting 149 billion USD and Jordan exporting 3.6 billion USD.

More and more companies are finding profit in exporting services, and several trends ensure that these exports will continue to grow.

Manufactured or agricultural exports would not take place without the supporting services of finance, insurance and transportation. Many traditional manufactured product exports also contain technology that requires installation, troubleshooting, maintenance, and repairs. The general pervasiveness of the internet, coupled with the explosion of inexpensive communications services, has information and related services to flow freely across borders that would otherwise be difficult to penetrate.

³⁷ "Service exports (BoP, current US\$)". International Monetary Fund, Balance of Payments Statistics Yearbook. Retrieved 10th October 2017.

[&]quot;Services Exports Open a New Path to Prosperity". International Monetary Fund. Retrieved 10 October 2017.
"Service exports (BoP, current US\$)". International Monetary Fund, Balance of Payments Statistics Yearbook. Retrieved 10 October 2017.

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Benefits of Service Exports

While many smaller countries lack the economies of scale required to obtain a competitive advantage for agricultural or goods production, there is the opportunity to use service exports to fuel economic growth.

Small domestic markets suffer from lack of domestic demand for services, especially higher value added services so it makes sense for these businesses to generate foreign sales in order to grow. Businesses who export services may also be able to obtain better margins and alleviate some of the problems of local market fluctuations.

Impediments to International Trade in Services

Impediments to international trade in services often come in the form of non-tariff barriers and result from domestic laws and regulations, most of which are not specifically directed at discriminating against foreign providers, but rather designed to create a framework for domestic providers to meet the needs of the populations which they serve⁴⁰.

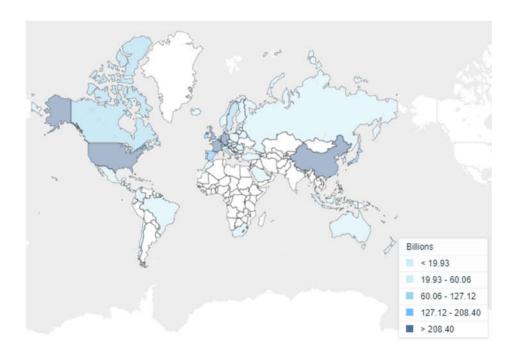


Figure: International Monetary Fund / World Bank figures showing the US Dollar value of service exports for 2016.

Cost of Sale for Service Exports

The intangible nature of services means that communicating an offer is often more difficult than it would be if the seller was offering a physical product. Interpersonal skills, cultural sensitivity and the need to tailor service offerings for different legal frameworks and environments often necessitates direct contact with clients - making the initial cost of sale of an exported service higher than a similar domestic sale.

⁴⁰ Limburg, Leonor, (November 2010). "Cross-border trade in services: Barriers and opportunities in EU services markets for ACP exporters". Trade Negotiations Insights, Volume 9 - Number 9.

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How Services are Exported

There are four general ways that services can be exported:

1. Sales to visiting foreigners (consumption abroad)

Just because a service is sold locally does not necessarily mean that it is a domestic sale. Many companies sell services to tourists, students, foreign embassies and consulates or international organizations, predominantly in the fields of education, accommodation, hospitality, entertainment, retail, telecommunications and transportation.

2. Commercial presence abroad

With the majority of service providers being small businesses, most do not have the resources to establish offices abroad. There are exceptions though. The most common of these include engineering, transportation, information-technology and financial providers. Manufacturers may also have a 'service only' presence in other countries, particularly where providing training and/or maintenance is a component of exporting their product.

3. Temporary business travel (movement of natural persons)

This is the most common form of exporting and is very commonly seen in countries who share borders - for example in Europe, where the movement of EU citizens across EU-member borders does not require visas. Countries with common languages or which are otherwise linked through political or cultural ties are most commonly the target for early service exports for small businesses. Dissimilar countries often pose a greater barrier to entry and may cost more to break into.

4. Cross border exports (moving services across a border)

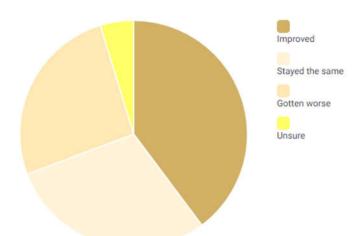
Providers in this sphere typically operate in the fields of architecture, engineering, human resources, IT, finance and translation. The growing use of cloud-based applications also means that professional services are commonly being offered to customers in foreign jurisdictions; with Fiverr, Upwork and Freelancer.com being just a few of the many online marketplaces where one can market to and acquire international clients. There are thousands of different services offered on these platforms including everything from data entry, graphic design and marketing through to video production.

Royalties and license fees fall into a unique category because they involve the sale of cross-border exports (4) but cover transactions with nonresidents that involve intangible assets—including patents, trade secrets, and other proprietary rights—that are used in connection with the production of goods; copyrights; trademarks; franchises; rights to reproduce or distribute motion pictures and television recordings; rights to broadcast live events, software licensing fees; and other intellectual property rights.

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Business Confidence

Perception of Local Economy for Previous 12 Months



Has the Business Climate Improved or Stayed the Same?

Improved	39.79%
Stayed the same	29.48%
Gotten worse	25.99%
Unsure	4.74%

There was little difference between the 40.26% of respondents that believed in future economic growth vs the 39.79% who believe that their local economy had improved over the past 12 months.

37.83% of respondents believed the economy would stay the same in the coming months vs the previous 12 months (29.48%).

		Previous 12 months			ths	
	Overall ⁴¹ Ma		Manufacturers Service Providers		Manufacturers	Service Providers
Economic expansion	39.79%	43.79%	38.29%	40.26%	44.44%	38.70%
A flat economy	29.48%	30.50%	29.11%	37.83%	39.65%	37.15%
A recession	25.99%	23.31%	26.99%	11.31%	8.06%	12.52%
Unsure	4.74%	2.40%	5.61%	10.60%	7.84%	11.63%

Market stability is an important indicator of economic growth, particularly where there has been a historically negative economic outlook. Fluctuations in economic activity impose significant short-term costs, such as job losses, poor returns from investment decisions, and business failures. Fluctuating economic activity can also be detrimental to long-term growth rates, because uncertainty discourages investment.

Differences were seen between those who believed that the previous 12 months had yielded a flat economy (29.48%) versus the next 12 months (37.83%). Only 11.31% of respondents overall believed that the next 12 months would involve recession versus the previous 12 months where 25.99% reported shrinkages within their local economy.

These results highlight positive trend towards greater global economic stability.

⁴¹ **Author Note:** Overall figures shown differ slightly between the percentage averaging across manufacturers and service providers. This is due to the different number of respondents across the two sectors.

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Comparison of respondents answers for previous and coming 12 months

		PREVIOUS 1	2 MONTHS			COMING No	12 MONTHS	
	Expansion	Change	Recession	Unsure	Expansion	Change	Recession	Unsure
Australia	20%	39.26%	37.04%	3.70%	20.70%	65.10%	5.10%	8.80%
Canada	29.01%	32.72%	30.25%	8.02%	32.70%	49.30%	7.40%	10.40%
China	55.56%	22.22%	11.11%	11.11%	55.50%	44.40%	0%	0%
Czech Republic	37.50%	29.17%	25%	8.33%	45.80%	29.10%	8.30%	16.60%
India	47.06%	16.18%	33.82%	2.94%	48.50%	32.30%	16.10%	2.90%
Jordan	13.43%	35.82%	46.27%	4.48%	16.40%	31.30%	31.30%	20.90%
Malaysia	21.21%	36.36%	36.36%	6.06%	18.10%	54.50%	15.10%	12.10%
Nepal	60.53%	21.05%	10.53%	7.89%	52.60%	23.60%	0%	23.60%
Pakistan	68.18%	22.73%	6.82%	2.27%	56.80%	18.10%	11.30%	13.60%
Poland	27.27%	27.27%	45.45%	0%	54.50%	27.20%	0%	18.10%
Romania	17.39%	23.91%	54.35%	4.35%	26%	26%	43.40%	4.30%
Singapore	42.86%	14.29%	42.86%	0%	23.80%	42.80%	23.80%	9.50%
UAE	31.82%	18.18%	45.45%	4.55%	22.70%	31.80%	22.70%	22.70%
United Kingdom	26.24%	34.75%	36.17%	2.84%	23.50%	51%	18.40%	7%
United States	49.93%	27.82%	17.28%	4.98%	50.60%	31.10%	7.90%	10.20%

Percentage Change Between Previous 12 Months and Coming 12 Months

	Expansion	No Change	Recession
Australia	3.50%	65.82%	-86.23%
Canada	12.72%	50.67%	-75.54%
China	-0.11%	99.82%	-100%
Czech Republic	22.13%	-0.24%	-66.80%
India	3.06%	99.63%	-52.40%
Jordan	22.11%	-12.62%	-32.35%
Malaysia	-14.66%	49.89%	-58.47%
Nepal	-13.10%	12.11%	-100%
Pakistan	-16.69%	-20.37%	65.69%
Poland	99.85%	-0.26%	-100%
Romania	49.51%	8.74%	-20.15%
Singapore	-44.47%	199.51%	-44.47%
UAE	-28.66%	74.92%	-50.06%
United Kingdom	-10.44%	46.76%	-49.13%
United States	1.34%	11.79%	-54.28%

Respondents in many countries reported a cooling-off of local economic growth, particularly in Singapore (44.47% change), the United Arab Emirates (28.66% change), Pakistan (16.69% change), Malaysia (14.66% change), Nepal (13.10% change) and the United Kingdom (10.44% change).

Results from Pakistan show a 65.69% increased chance of recession in the coming 12 months versus the bulk of respondents showing a decreased chance of a recession – heading either towards stability (Australia, China, India, Malaysia, Singapore, United Arab Emirates, the United Kingdom & the United States) or economic growth (Canada, Czech Republic, Jordan, Poland & Romania).

Despite a large percentage of respondents from Jordan, Romania, Singapore and the United Arab Emirates reporting a chance of recession, these figures are generally pierced as positive compared to the previous 12 months.

While many respondents still expect local economic growth, overall figures trend towards a general cooling of the global economy.

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Confidence in Local Economy for Coming 12 Months



In simple terms, economic expansion means an increase in real GDP (otherwise known as Gross Domestic Product).

GDP is the total value of everything produced by all the people and companies in the country. An increase in real GDP means there is an increase in the value of national output / national expenditure. A decrease in GDP means there is a decrease in the value of national output / national expenditure – i.e. if you earn more than you spend you are able to save money, if you spend more than you earn, you will get in debt.

The Importance of Forecasting Economic Growth

Economic forecasts are, by their very nature, complex and while data may appear to be convoluted and ambiguous, it is important to attempt to understand the basics of the local economy, particularly as fluctuations can affect certain industries in various ways.

A country which experiences economic growth (an increase in GDP) is likely to be less prone to inflation, have a reasonably constant output of goods and services, have higher levels of investment, increase the profitability of firms - leading to increased research and development and greater innovations, higher levels of employment, higher average incomes and lower government borrowing.

A decrease in GDP for a country may result in greater external borrowing. If GDP continues to decrease then it may result in an economic, banking or currency crisis. Citizens in the affected country are then likely to experience direct impact due to the imbalance of exchange rates (local currency devaluation), unemployment and a decrease in state services and benefits.

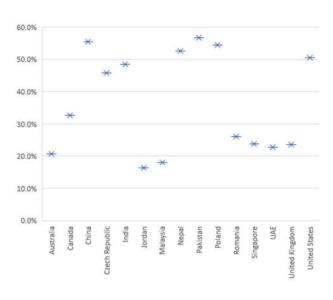
In a flat economy, companies generally will be less likely to make new investments or hire more employees.

Impediments to a sound economy might include high taxes, high regulatory compliance costs, high energy costs, transportation inefficiencies, lack of affordable housing and a negative business climate.

40.26% of all respondents were confident about coming economic growth.

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Respondents Confidence in Local Economy for Coming 12 Months by Country



	Expansion	No Change	Recession	Unsure
Australia	20.7%	65.1%	5.1%	8.8%
Canada	32.7%	49.3%	7.4%	10.4%
China	55.5%	44.4%	0.0%	0.0%
Czech Republic	45.8%	29.1%	8.3%	16.6%
India	48.5%	32.3%	16.1%	2.9%
Jordan	16.4%	31.3%	31.3%	20.9%
Malaysia	18.1%	54.5%	15.1%	12.1%
Nepal	52.6%	23.6%	0.0%	23.6%
Pakistan	56.8%	18.1%	11.3%	13.6%
Poland	54.5%	27.2%	0.0%	18.1%
Romania	26.0%	26.0%	43.4%	4.3%
Singapore	23.8%	42.8%	23.8%	9.5%
UAE	22.7%	31.8%	22.7%	22.7%
United Kingdom	23.5%	51.0%	18.4%	7.0%
United States	50.6%	31.1%	7.9%	10.2%

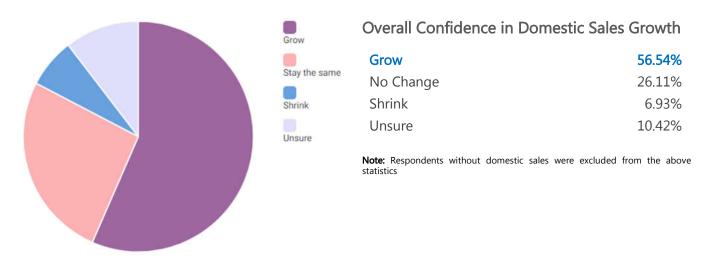
Respondents in Pakistan (56.8%), China (55.5%), Poland (54.5%), Nepal (52.6%), the United States of America (50.6%) and India (48.5%) were the most optimistic about the possibility of economic expansion in their respective countries over the next 12 months while respondents forecasting a recession came predominantly from Romania (43.4%), Jordan (31.3%), Singapore (23.8%) and the United Arab Emirates (22.7%). Responses of organizations in the United Kingdom were also largely negative, with 31.1% predicting a stagnant economy and 7.9% predicting a recession.

	Economic Forecast - Overall			Eco	onomic Forecast	t - Own Busines	ss	
	Expansion	No Change	Recession	Unsure	Expansion	No Change	Recession	Unsure
Australia	20.70%	65.10%	5.10%	8.80%	42%	35%	11%	14%
Canada	32.70%	49.30%	7.40%	10.40%	52%	31%	5%	14%
China	55.50%	44.40%	0%	0%	56%	28%	0%	17%
Czech Republic	45.80%	29.10%	8.30%	16.60%	47%	34%	7%	14%
India	48.50%	32.30%	16.10%	2.90%	72%	15%	4%	10%
Jordan	16.40%	31.30%	31.30%	20.90%	58%	19%	8%	16%
Malaysia	18.10%	54.50%	15.10%	12.10%	61%	20%	7%	13%
Nepal	52.60%	23.60%	0%	23.60%	75%	15%	0%	10%
Pakistan	56.80%	18.10%	11.30%	13.60%	66%	14%	3%	19%
Poland	54.50%	27.20%	0%	18.10%	59%	32%	0%	10%
Romania	26%	26%	43.40%	4.30%	60%	30%	3%	7%
Singapore	23.80%	42.80%	23.80%	9.50%	51%	13%	25%	13%
UAE	22.70%	31.80%	22.70%	22.70%	67%	13%	5%	16%
United Kingdom	23.50%	51%	18.40%	7%	50%	34%	7%	10%
United States	50.60%	31.10%	7.90%	10.20%	53%	29%	6%	14%

The majority of respondents considered their own organizations economic prospects far better than those of the local economy as a whole. The likely reason for this gap in confidence is discussed further within this report.

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Confidence in Own Domestic Sales Growth



82.65% of respondents with domestic sales (worldwide) expect their domestic sales to either grow or stay the same over the next 12 months.

Manufacturers were more optimistic overall (60.57% forecasting growth) than service providers (55.04% forecasting growth).

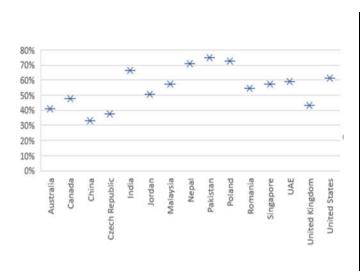
Respondents Confidence in Domestic Sales Growth by Country & Sector

		Manufact	urers			Service Prov	viders	
	Grow	No Change	Shrink	Unsure	Grow	No Change	Shrink	Unsure
Australia	30%	55%	5%	10%	43%	25%	15%	17%
Canada	58%	33%	3%	6%	44%	39%	8%	9%
China	33%	0%	33%	33%	33%	50%	0%	17%
Czech Republic	30%	50%	10%	10%	43%	50%	7%	0%
India	71%	18%	3%	9%	62%	18%	6%	15%
Jordan	57%	0%	29%	14%	50%	23%	10%	17%
Malaysia	50%	25%	13%	13%	65%	18%	0%	18%
Nepal	80%	20%	0%	0%	68%	14%	0%	18%
Pakistan	50%	20%	10%	10%	82%	12%	3%	3%
Poland	57%	29%	0%	14%	100%	0%	0%	0%
Romania	60%	35%	0%	5%	50%	35%	8%	8%
Singapore	25%	50%	25%	0%	65%	12%	24%	0%
UAE	100%	0%	0%	0%	57%	10%	5%	29%
United Kingdom	52%	39%	6%	3%	41%	37%	10%	12%
United States	65%	22%	5%	7%	60%	23%	7%	10%

Note: Figures may not equal 100% due to rounding up/down.

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Respondents Confidence in Domestic Sales Growth by Country



	Grow	No Change	Shrink	Unsure
Australia	41%	30%	13%	16%
Canada	48%	38%	7%	8%
China	33%	44%	0%	22%
Czech Republic	38%	50%	8%	4%
India	66%	18%	4%	12%
Jordan	51%	21%	12%	16%
Malaysia	58%	21%	6%	15%
Nepal	71%	16%	0%	13%
Pakistan	75%	14%	5%	7%
Poland	73%	18%	0%	9%
Romania	54%	35%	4%	7%
Singapore	57%	19%	24%	0%
UAE	59%	9%	5%	27%
United Kingdom	43%	38%	9%	10%
United States	61%	23%	6%	9%

Note: Figures may not equal 100% due to rounding up/down.

Respondents Confidence in Domestic Sales Growth by Industry

	Grow	No Change	Shrink	Unsure
Accommodation	60.71%	21.43%	7.14%	10.71%
Accounting & Audit	66.67%	23.81%	0%	9.52%
Aerospace	66.67%	16.67%	16.67%	0%
Architecture & Design	55%	35%	0%	10%
Automotive	55%	27.50%	10%	7.50%
Beverages	62.50%	20.83%	8.33%	8.33%
Carpentry & Cabinetry	50%	33.33%	0%	16.67%
Chemicals	66.67%	29.17%	4.17%	0%
Clothing & Apparel	70%	10%	5%	15%
Construction	46.39%	37.11%	7.22%	9.28%
Consulting - General	63.21%	21.70%	7.55%	7.55%
Education	56.25%	27.08%	4.17%	12.50%
Engineering	53.57%	30.36%	8.93%	7.14%
Entertainment	47.62%	33.33%	9.52%	9.52%
Fabricated Metals	68%	32%	0%	0%
Finance & Investment	82.35%	17.65%	0%	0%
Food	58.23%	16.46%	8.86%	16.46%
Furniture & Fixtures	47.06%	29.41%	5.88%	17.65%
Gifts / Giftware	42.86%	35.71%	0%	21.43%
Hardware	85.71%	0%	0%	14.29%
Industrial Machinery & Equipment	65.79%	26.32%	2.63%	5.26%

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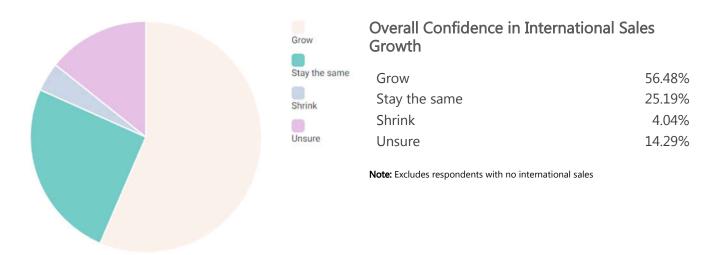
Respondents Confidence in Domestic Sales Growth by Industry (Continued...)

	Grow	No Change	Shrink	Unsure
Information Technology	60.29%	17.65%	5.88%	16.18%
Instruments	38.46%	38.46%	15.38%	7.69%
Insurance	76.47%	11.76%	5.88%	5.88%
Jewelry	40%	20%	10%	30%
Leather	0%	50%	0%	50%
Legal	81.82%	9.09%	0%	9.09%
Lighting	69.23%	23.08%	7.69%	0%
Lumber and Wood	66.67%	33.33%	0%	0%
Manufacturing - mixed	54.05%	31.08%	4.05%	10.81%
Marketing and Public Relations	53.85%	38.46%	0%	7.69%
Media	47.06%	29.41%	11.76%	11.76%
Medical	64.18%	20.90%	7.46%	7.46%
Metal Products	47.83%	34.78%	8.70%	8.70%
Mining and Minerals	50%	25%	0%	25%
Paper and Allied Industry	62.50%	12.50%	25%	0%
Petroleum and Coal	50%	42.86%	7.14%	0%
Printing	28.57%	46.43%	7.14%	17.86%
Publishing	40%	40%	10%	10%
Quality Inspection / Control	33.33%	33.33%	0%	33.33%
Real Estate	47.92%	31.25%	10.42%	10.42%
Renewable Energy	78.26%	8.70%	4.35%	8.70%
Retail - Mixed	51.22%	31.71%	9.76%	7.32%
Rubber & Related Products	68.42%	15.79%	10.53%	5.26%
Security	77.78%	5.56%	0%	16.67%
Social Welfare	21.43%	35.71%	7.14%	35.71%
Stone, Clay & Glass Products	100%	0%	0%	0%
Telecommunications	37.50%	37.50%	0%	25%
Textiles	16.67%	66.67%	0%	16.67%
Tobacco	0%	0%	100%	0%
Translation & Localization	100%	0%	0%	0%
Transportation	58.73%	22.22%	7.94%	11.11%
Wholesale - Mixed	64.52%	9.68%	16.13%	9.68%
Other	52.85%	27.64%	7.72%	11.79%

Respondents with the most positive domestic sales growth outlook (growth or no change) operate in the industries of Fabricated Metals, Finance & Investment, Lumber and Wood, Stone / Clay & Glass Products; and Translation & Localization - all reporting in at 100%

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Confidence in Own International Sales Growth



81.67% of respondents (worldwide) with international sales expect their international sales to either grow or stay the same over the next 12 months.

Manufacturers were more optimistic overall (65.51% forecasting growth) than service providers (50.98% forecasting growth).

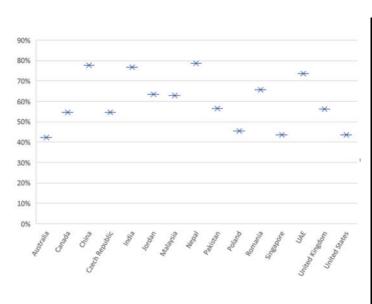
Respondents Confidence in International Sales Growth by Country & Sector

		Manufact	curers		Service Providers			
	Grow	No Change	Shrink	Unsure	Grow	No Change	Shrink	Unsure
Australia	60%	27%	0%	13%	37%	43%	10%	10%
Canada	83%	13%	0%	3%	42%	29%	3%	26%
China	67%	0%	0%	33%	83%	17%	0%	0%
Czech Republic	60%	20%	10%	10%	50%	17%	0%	33%
India	82%	9%	3%	6%	70%	15%	4%	11%
Jordan	57%	14%	0%	29%	65%	17%	4%	15%
Malaysia	73%	20%	7%	0%	50%	17%	8%	25%
Nepal	67%	33%	0%	0%	84%	5%	0%	11%
Pakistan	50%	25%	0%	25%	60%	7%	0%	33%
Poland	43%	43%	0%	14%	50%	50%	0%	0%
Romania	75%	20%	0%	5%	57%	29%	5%	10%
Singapore	50%	0%	25%	25%	42%	8%	25%	25%
UAE					74%	16%	5%	5%
United Kingdom	70%	22%	0%	7%	49%	35%	7%	9%
United States	54%	27%	3%	16%	35%	39%	6%	20%

Note: Figures may not equal 100% due to rounding up/down.

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Respondents Confidence in International Sales Growth by Country



	Grow	No Change	Shrink	Unsure
Australia	42%	39%	8%	11%
Canada	55%	24%	2%	19%
China	78%	11%	0%	11%
Czech Republic	55%	18%	5%	23%
India	77%	12%	3%	8%
Jordan	64%	16%	4%	16%
Malaysia	63%	19%	7%	11%
Nepal	79%	14%	0%	7%
Pakistan	57%	13%	0%	30%
Poland	45%	45%	0%	10%
Romania	66%	24%	2%	7%
Singapore	44%	6%	25%	25%
UAE	74%	16%	5%	5%
United Kingdom	56%	30%	5%	9%
United States	44%	34%	5%	18%

Note: Figures may not equal 100% due to rounding up/down.

Respondents Confidence in International Sales Growth by Industry

	Grow	No Change	Shrink	Unsure
Accommodation	65.20%	21.70%	0%	13%
Accounting & Audit	54.50%	27.20%	0%	18.10%
Aerospace	68.70%	6.20%	6.20%	18.70%
Architecture & Design	62.50%	12.50%	12.50%	12.50%
Automotive	56.50%	30.40%	8.70%	4.30%
Beverages	53.30%	26.60%	6.60%	1330%
Carpentry & Cabinetry	40%	60%	0%	0%
Chemicals	60%	25%	5%	10%
Clothing & Apparel	46.10%	23%	7.60%	23%
Construction	48.50%	22.80%	8.50%	20%
Consulting - General	6.20%	20.50%	2.70%	16.40%
Education	55%	30%	5%	10%
Engineering	60.90%	24.30%	4.80%	9.70%
Entertainment	58.30%	25%	0%	16.60%
Fabricated Metals	52.60%	21%	0%	26.30%
Finance & Investment	75%	25%	0%	0%
Food	73.40%	14.20%	2%	10.20%
Furniture & Fixtures	60%	26.60%	6.60%	6.60%

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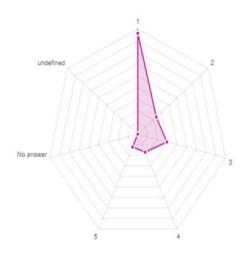
Respondents Confidence in International Sales Growth by Industry (Continued...)

	Grow	No Change	Shrink	Unsure
Gifts / Giftware	54.50%	18.10%	0%	27.20%
Hardware	33.30%	50%	0%	16.60%
Industrial Machinery & Equipment	60.60%	24.20%	6%	9%
Information Technology	60%	26%	0%	14%
Instruments	75%	16.60%	0%	8.30%
Insurance	55.50%	33.30%	11.10%	0%
Jewelry	40%	40%	0%	20%
Leather	0%	100%	0%	0%
Legal	77.70%	5.50%	0%	16.60%
Lighting	77.70%	11.10%	0%	11.10%
Lumber and Wood	66.60%	33.30%	0%	0%
Manufacturing - mixed	56.90%	29.20%	3%	10.70%
Marketing and Public Relations	31.50%	36.80%	5.20%	26.30%
Media	36.30%	36.30%	18.10%	9%
Medical	60%	22.80%	5.70%	11.40%
Metal Products	70.50%	11.70%	0%	17.60%
Mining and Minerals	66.60%	33.30%	0%	0%
Paper and Allied Industry	28.50%	42.80%	0%	28.50%
Petroleum and Coal	63.60%	27.20%	0%	9%
Printing	19%	61.90%	0%	19%
Publishing	28.50%	71.40%	0%	0%
Real Estate	35%	35%	15%	15%
Renewable Energy	75%	6.20%	0%	18.70%
Retail - Mixed	34.70%	30.40%	4.30%	30.40%
Rubber & Related Products	76.40%	0%	5.80%	17.60%
Security	44.40%	33.30%	0%	22.20%
Social Welfare	25%	25%	0%	50%
Stone, Clay & Glass Products	66.60%	0%	0%	33%
Telecommunications	33.30%	0%	33.30%	33.30%
Textiles	40%	20%	10%	30%
Translation & Localization	100%	0%	0%	0%
Transportation	67.30%	14.20%	6.10%	12.20%
Wholesale - Mixed	57.10%	28.50%	0%	14.20%
Other	51.20%	31%	5%	12.60%

Respondents with the most positive international sales growth outlook (growth or no change) operate in the industries of Petroleum and Coal, Instruments, Publishing, Lumber and Wood, Mining and Minerals, Carpentry & Cabinetry, Finance & Investment, Leather; and Translation & Localization.

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Upcoming Challenges



Access to Raw Materials

1. Low Impact	51.15%
2. Medium-Low Impact	13.97%
3. Medium Impact	17.64%
4. Medium-High Impact	10.07%
5. High Impact	7.16%

	Low	Mid-Low	Medium	Mid-High	High
Australia	60%	14.07%	14.07%	8.89%	2.96%
Canada	60.49%	14.81%	12.35%	8.64%	3.70%
China	22.22%	11.11%	44.44%	11.11%	11.11%
Czech Republic	45.83%	8.33%	20.83%	8.33%	16.67%
India	36.76%	4.41%	25%	16.18%	17.65%
Jordan	46.27%	7.46%	31.34%	5.97%	8.96%
Malaysia	18.18%	21.21%	9.09%	21.21%	30.30%
Nepal	47.37%	15.79%	10.53%	10.53%	15.79%
Pakistan	18.18%	18.18%	36.36%	11.36%	15.91%
Poland	36.36%	9.09%	0%	36.36%	18.18%
Romania	41.30%	23.91%	19.57%	13.04%	2.17%
Singapore	47.62%	19.05%	23.81%	9.52%	0%
UAE	36.36%	22.73%	18.18%	18.18%	4.55%
United Kingdom	59.57%	12.77%	12.06%	9.93%	5.67%
United States of America	56.52%	13.47%	16.69%	7.76%	5.56%

Respondents with the highest levels of concern over access to raw materials negatively impacting their business operations for the coming 12 months originated from the following countries (Medium-High): China (66.66%), Pakistan (63.63%), Malaysia (60.60%), India (58.83%) & Poland (54.54%).

Respondents with the lowest levels of concern over access to raw materials negatively impacting their business operations for the coming 12 months originated from the following countries (Low - Mid-Low): Canada (75.30%), Australia (74.07%), United Kingdom (72.34%), United States of America (69.99%) & Singapore (66.67%).

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Concerns Relating to Access to Raw Materials – Industry Breakdown

Respondents with the highest levels of concern over access to raw materials negatively impacting their business operations for the coming 12 months originated from the following industries (Medium-High): Mining and Minerals (75%), Paper and Allied Industry (75%), Lumber and Wood (66.66%), Quality Inspection / Control (66.66%) and Clothing & Apparel (65%).

Respondents with the lowest levels of concern over access to raw materials negatively impacting their business operations for the coming 12 months originated from the following industries (Low - Mid-Low): Stone, Clay & Glass Products (100%), Tobacco (100%), Translation & Localization (100%), Legal (95.46%) and Accounting & Audit (95.24%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	60.71%	14.29%	14.29%	10.71%	3.57%
Accounting & Audit	90.48%	4.76%	0%	4.76%	0%
Aerospace	55.56%	11.11%	11.11%	5.56%	16.67%
Architecture & Design	50%	5%	25%	10%	10%
Automotive	55%	17.50%	17.50%	2.50%	7.50%
Beverages	41.67%	8.33%	20.83%	16.67%	12.50%
Carpentry & Cabinetry	66.67%	0%	16.67%	0%	16.67%
Chemicals	16.67%	20.83%	20.83%	20.83%	20.83%
Clothing & apparel	25%	10%	30%	25%	10%
Construction	40.21%	21.65%	16.49%	17.53%	4.12%
Consulting - General	66.04%	7.55%	19.81%	1.89%	4.72%
Education	75%	4.17%	8.33%	6.25%	6.25%
Engineering	46.43%	14.29%	19.64%	8.93%	10.71%
Entertainment	76.19%	9.52%	9.52%	4.76%	0%
Fabricated Metals	40%	24%	16%	12%	8%
Finance & Investment	76.47%	5.88%	11.76%	0%	5.88%
Food	25.32%	18.99%	18.99%	22.78%	13.92%
Furniture & Fixtures	29.41%	23.53%	23.53%	17.65%	5.88%
Gifts / Giftware	28.57%	21.43%	28.57%	7.14%	14.29%
Hardware	42.86%	28.57%	14.29%	14.29%	0%
Industrial Machinery & Equipment	26.32%	23.68%	18.42%	13.16%	18.42%
Information Technology	61.76%	16.18%	14.71%	2.94%	4.41%
Instruments	30.77%	15.38%	7.69%	38.46%	7.69%
Insurance	76.47%	5.88%	0%	11.76%	5.88%
Jewelry	20%	30%	20%	20%	10%
Leather	50%	0%	50%	0%	0%
Legal	81.82%	13.64%	0%	0%	0%
Lighting	30.77%	7.69%	46.15%	0%	15.38%
Lumber and Wood	0%	33.33%	33.33%	33.33%	0%
Manufacturing - mixed	22.97%	25.68%	21.62%	16.22%	13.51%
Marketing and Public Relations	80.77%	7.69%	7.69%	3.85%	0%

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	Low	Mid-Low	Medium	Mid-High	High
Media	58.82%	5.88%	35.29%	0%	0%
Medical	62.69%	14.93%	14.93%	4.48%	2.99%
Metal Products	47.83%	8.70%	17.39%	17.39%	8.70%
Mining and Minerals	0%	25%	50%	25%	0%
Other	58.13%	10.57%	21.14%	6.50%	3.66%
Paper and Allied Industry	0%	25%	12.50%	50%	12.50%
Petroleum and Coal	7.14%	28.57%	14.29%	35.71%	14.29%
Printing	28.57%	17.86%	21.43%	17.86%	14.29%
Publishing	60%	20%	0%	10%	10%
Quality Inspection / Control	0%	33.33%	33.33%	0%	33.33%
Real Estate	68.75%	12.50%	10.42%	4.17%	4.17%
Renewable Energy	47.83%	0%	30.43%	13.04%	8.70%
Retail - Mixed	68.29%	9.76%	12.20%	2.44%	7.32%
Rubber & Related Products	15.79%	26.32%	21.05%	21.05%	15.79%
Security	77.78%	0%	11.11%	11.11%	0%
Social Welfare	64.29%	21.43%	7.14%	0%	7.14%
Stone, Clay & Glass Products	100%	0%	0%	0%	0%
Telecommunications	62.50%	12.50%	25%	0%	0%
Textiles	25%	33.33%	25%	16.67%	0%
Tobacco	100%	0%	0%	0%	0%
Translation & Localization	100%	0%	0%	0%	0%
Transportation	58.73%	12.70%	17.46%	7.94%	3.17%
Wholesale - Mixed	35.48%	9.68%	25.81%	16.13%	12.90%

"I travel overseas regularly and have yet to find a country that's make it as hard as it is in Australia to run a small business. Australian's raw materials are the most expensive in the world."

- Submitted comment from Australia

"There is a problem with availability of raw materials, even basic materials which are locally sourced from within India. Larger corporations have monopolies on accessing these materials which makes it difficult for smaller companies".

- Submitted comment from India

"Lower customs/duties on raw material not available from within our country would help a lot and support the logistic since online business depends on this."

- Submitted comment from Jordan

"We need a more open market to import sugar, which is our main raw material"

- Submitted comment from Malaysia

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Attracting and Retaining Qualified Workers

1. Low Impact	19.30%
2. Medium-Low Impact	13.50%
3. Medium Impact	21.31%
4. Medium-High Impact	20.72%
5. High Impact	25.16%

	Low	Mid-Low	Medium	Mid-High	High
Australia	26.67%	17.04%	23.70%	14.81%	17.78%
Canada	19.75%	16.67%	20.99%	24.69%	17.90%
China	11.11%	44.44%	33.33%	11.11%	0%
Czech Republic	8.33%	8.33%	8.33%	37.50%	37.50%
India	20.59%	13.24%	25%	23.53%	17.65%
Jordan	16.42%	11.94%	32.84%	25.37%	13.43%
Malaysia	6.06%	24.24%	18.18%	21.21%	30.30%
Nepal	18.42%	13.16%	15.79%	18.42%	34.21%
Pakistan	15.91%	20.45%	22.73%	18.18%	22.73%
Poland	9.09%	18.18%	9.09%	27.27%	36.36%
Romania	2.17%	6.52%	17.39%	26.09%	47.83%
Singapore	9.52%	14.29%	23.81%	9.52%	42.86%
UAE	22.73%	4.55%	27.27%	31.82%	13.64%
United Kingdom	31.91%	16.31%	18.44%	18.44%	14.89%
United States of America	19.47%	11.86%	18.74%	19.77%	30.16%

Respondents with the highest levels of concern over attracting and retaining qualified workers for the coming 12 months originated from the following countries (Medium-High): Romania (91.31%), Czech Republic (83.33%), Singapore (76.19%), UAE (72.73%) and Poland (72.72%).

Respondents with the lowest levels of concern over attracting and retaining qualified workers for the coming 12 months originated from the following countries (Low - Mid-Low): China (55.55%), United Kingdom (48.22%) and Australia (43.71%).

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Concerns Related to Attracting and Retaining Qualified Workers – Industry Breakdown

Respondents with the highest levels of concern over attracting and retaining qualified workers for the coming 12 months originated from the following industries (Medium-High): Quality Inspection / Control (100%), Tobacco (100%), Insurance (88.23%), Paper and Allied Industry (87.50%) and Social Welfare (85.71%).

Respondents with the lowest levels of concern over attracting and retaining qualified workers for the coming 12 months originated from the following industries (Low - Mid-Low): Jewelry (80%), Lumber and Wood (66.67%), Translation & Localization (60%), Marketing and Public Relations (57.69%) and Entertainment (57.15%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	32.14%	14.29%	14.29%	21.43%	17.86%
Accounting & Audit	14.29%	14.29%	19.05%	23.81%	28.57%
Aerospace	11.11%	11.11%	22.22%	11.11%	44.44%
Architecture & Design	30%	5%	15%	15%	35%
Automotive	10%	12.50%	22.50%	20%	35%
Beverages	20.83%	4.17%	29.17%	25%	20.83%
Carpentry & Cabinetry	25%	0%	8.33%	25%	41.67%
Chemicals	16.67%	12.50%	25%	20.83%	25%
Clothing & apparel	10%	15%	25%	20%	30%
Construction	14.43%	9.28%	21.65%	17.53%	37.11%
Consulting - General	20.75%	13.21%	34.91%	16.98%	14.15%
Education	16.67%	10.42%	16.67%	14.58%	41.67%
Engineering	25%	10.71%	21.43%	21.43%	21.43%
Entertainment	42.86%	14.29%	14.29%	23.81%	4.76%
Fabricated Metals	16%	8%	20%	16%	40%
Finance & Investment	11.76%	17.65%	17.65%	17.65%	35.29%
Food	8.86%	17.72%	20.25%	24.05%	29.11%
Furniture & Fixtures	17.65%	17.65%	17.65%	17.65%	35.29%
Gifts / Giftware	14.29%	28.57%	28.57%	14.29%	14.29%
Hardware	14.29%	14.29%	28.57%	0%	42.86%
Industrial Machinery & Equipment	13.16%	13.16%	34.21%	21.05%	18.42%
Information Technology	19.12%	11.76%	23.53%	29.41%	16.18%
Instruments	23.08%	23.08%	23.08%	30.77%	0%
Insurance	5.88%	5.88%	41.18%	11.76%	35.29%
Jewelry	40%	40%	10%	10%	0%
Leather	0%	50%	0%	0%	50%
Legal	13.64%	13.64%	40.91%	9.09%	22.73%
Lighting	23.08%	23.08%	15.38%	23.08%	15.38%
Lumber and Wood	0%	66.67%	0%	33.33%	0%
Manufacturing - mixed	10.81%	13.51%	22.97%	14.86%	37.84%
Marketing and Public Relations	38.46%	19.23%	23.08%	7.69%	11.54%
Media	17.65%	11.76%	23.53%	11.76%	35.29%
Medical	28.36%	10.45%	11.94%	32.84%	16.42%

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	Low	Mid-Low	Medium	Mid-High	High
Metal Products	17.39%	13.04%	13.04%	30.43%	26.09%
Mining and Minerals	25%	0%	25%	50%	0%
Other	24.80%	10.98%	17.48%	21.14%	25.61%
Paper and Allied Industry	12.50%	0%	0%	25%	62.50%
Petroleum and Coal	7.14%	28.57%	42.86%	14.29%	7.14%
Printing	10.71%	21.43%	21.43%	28.57%	17.86%
Publishing	0%	30%	10%	30%	30%
Quality Inspection / Control	0%	0%	33.33%	0%	66.67%
Real Estate	37.50%	16.67%	20.83%	14.58%	10.42%
Renewable Energy	34.78%	13.04%	30.43%	17.39%	4.35%
Retail - Mixed	14.63%	19.51%	14.63%	26.83%	24.39%
Rubber & Related Products	15.79%	26.32%	15.79%	5.26%	36.84%
Security	5.56%	11.11%	22.22%	33.33%	27.78%
Social Welfare	7.14%	7.14%	7.14%	35.71%	42.86%
Stone, Clay & Glass Products	33.33%	0%	33.33%	0%	33.33%
Telecommunications	25%	25%	0%	37.50%	12.50%
Textiles	0%	16.67%	25%	50%	8.33%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	40%	20%	0%	20%	20%
Transportation	11.11%	14.29%	25.40%	25.40%	23.81%
Wholesale - Mixed	25.81%	12.90%	19.35%	9.68%	32.26%

"Larger companies are able to offer more benefits than smaller companies and often steals employees directly from smaller companies instead of hiring them from the unemployed. This means smaller businesses are often a training center for larger corporations which doesn't make for a winning situation."

- Respondent from the United States of America

"Reform immigration to a merit-based system, where education and fluent English skills count. We are not allowed to hire H-1B visa holders, but can hire residents. Unfortunately, there are not enough residents and citizens with the high level skills we need."

- Respondent from the United States of America

4th Qtr. 2017



Competition from Foreign Sources

1. Low Impact	37.77%
2. Medium-Low Impact	16.28%
3. Medium Impact	18.65%
4. Medium-High Impact	15.33%
5. High Impact	11.96%

	Low	Mid-Low	Medium	Mid-High	High
Australia	48.15%	10.37%	12.59%	16.30%	12.59%
Canada	36.42%	17.90%	20.99%	16.05%	8.64%
China	22.22%	22.22%	33.33%	22.22%	0%
Czech Republic	8.33%	16.67%	37.50%	25%	12.50%
India	20.59%	22.06%	20.59%	22.06%	14.71%
Jordan	17.91%	14.93%	23.88%	25.37%	17.91%
Malaysia	12.12%	12.12%	21.21%	30.30%	24.24%
Nepal	23.68%	15.79%	23.68%	15.79%	21.05%
Pakistan	22.73%	15.91%	18.18%	29.55%	13.64%
Poland	27.27%	9.09%	36.36%	9.09%	18.18%
Romania	13.04%	21.74%	15.22%	34.78%	15.22%
Singapore	9.52%	9.52%	42.86%	9.52%	28.57%
UAE	13.64%	9.09%	45.45%	18.18%	13.64%
United Kingdom	50.35%	16.31%	18.44%	7.80%	7.09%
United States of America	51.24%	16.69%	13.91%	9.08%	9.08%

Respondents with the highest levels of concern over competition from foreign sources for the coming 12 months originated from the following countries (Medium-High): Singapore (80.95%), UAE (77.27%), Malaysia (75.75%), Czech Republic (75%) and Jordan (67.16%).

Respondents with the lowest levels of concern over competition from foreign sources for the coming 12 months originated from the following countries (Low - Mid-Low): United States of America (67.93%), United Kingdom (66.66%), Australia (58.52%) and Canada (54.32%).

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Concerns Related to Competition from Foreign Sources – Industry Breakdown

Respondents with the highest levels of concern over competition from foreign sources for the coming 12 months originated from the following industries (**Medium-High**): Tobacco(100%), Textiles (83.34%), Jewelry (80%), Mining and Minerals (75%) and Paper and Allied Industry (75%).

Respondents with the lowest levels of concern over competition from foreign sources for the coming 12 months originated from the following industries (Low - Mid-Low): Social Welfare (92.86%), Entertainment (80.95%), Publishing (80%), Real Estate (79.16%) and Accounting & Audit (76.19%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	57.14%	14.29%	10.71%	14.29%	3.57%
Accounting & Audit	61.90%	14.29%	4.76%	4.76%	14.29%
Aerospace	22.22%	22.22%	11.11%	16.67%	27.78%
Architecture & Design	45%	15%	15%	10%	15%
Automotive	42.50%	17.50%	10%	15%	15%
Beverages	33.33%	29.17%	16.67%	12.50%	8.33%
Carpentry & Cabinetry	33.33%	8.33%	25%	16.67%	16.67%
Chemicals	8.33%	29.17%	29.17%	29.17%	4.17%
Clothing & apparel	25%	10%	25%	20%	20%
Construction	47.42%	14.43%	18.56%	9.28%	10.31%
Consulting - General	39.62%	16.98%	25.47%	7.55%	10.38%
Education	62.50%	10.42%	10.42%	4.17%	12.50%
Engineering	25%	23.21%	28.57%	8.93%	14.29%
Entertainment	71.43%	9.52%	9.52%	4.76%	4.76%
Fabricated Metals	32%	20%	20%	16%	12%
Finance & Investment	35.29%	29.41%	5.88%	29.41%	0%
Food	32.91%	13.92%	16.46%	20.25%	16.46%
Furniture & Fixtures	29.41%	23.53%	11.76%	23.53%	11.76%
Gifts / Giftware	28.57%	14.29%	21.43%	14.29%	21.43%
Hardware	0%	28.57%	14.29%	28.57%	28.57%
Industrial Machinery & Equipment	5.26%	23.68%	39.47%	26.32%	5.26%
Information Technology	26.47%	23.53%	26.47%	13.24%	10.29%
Instruments	15.38%	23.08%	23.08%	23.08%	15.38%
Insurance	35.29%	11.76%	11.76%	17.65%	23.53%
Jewelry	20%	0%	20%	40%	20%
Leather	50%	0%	0%	0%	50%
Legal	50%	22.73%	9.09%	0%	18.18%
Lighting	23.08%	7.69%	15.38%	23.08%	30.77%
Lumber and Wood	0%	66.67%	0%	0%	33.33%
Manufacturing - mixed	16.22%	22.97%	21.62%	29.73%	9.46%
Marketing and Public Relations	42.31%	19.23%	15.38%	23.08%	0%
Media	41.18%	11.76%	17.65%	17.65%	11.76%
Medical	47.76%	8.96%	16.42%	20.90%	5.97%

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	Low	Mid-Low	Medium	Mid-High	High
Metal Products	26.09%	13.04%	30.43%	17.39%	13.04%
Mining and Minerals	0%	25%	50%	25%	0%
Other	47.97%	13.82%	20.33%	9.35%	8.54%
Paper and Allied Industry	12.50%	12.50%	25%	50%	0%
Petroleum and Coal	14.29%	28.57%	14.29%	28.57%	14.29%
Printing	32.14%	10.71%	21.43%	28.57%	7.14%
Publishing	80%	0%	0%	0%	20%
Quality Inspection / Control	33.33%	0%	33.33%	0%	33.33%
Real Estate	70.83%	8.33%	8.33%	10.42%	2.08%
Renewable Energy	21.74%	4.35%	26.09%	21.74%	26.09%
Retail - Mixed	36.59%	17.07%	14.63%	9.76%	21.95%
Rubber & Related Products	26.32%	21.05%	31.58%	10.53%	10.53%
Security	44.44%	22.22%	11.11%	5.56%	16.67%
Social Welfare	78.57%	14.29%	7.14%	0%	0%
Stone, Clay & Glass Products	33.33%	33.33%	0%	33.33%	0%
Telecommunications	25%	37.50%	0%	25%	12.50%
Textiles	8.33%	8.33%	16.67%	50%	16.67%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	60%	0%	0%	40%	0%
Transportation	36.51%	9.52%	12.70%	20.63%	20.63%
Wholesale - Mixed	12.90%	29.03%	19.35%	22.58%	16.13%

"The Government of India has recently imposed GST on exports which disadvantages our business compared to exporters from other countries."

- Respondent from India

"Many book publishers are playing around the free trade agreements thus closing the market and restricting the flow of books except through preferred agents so there is no competition. If there is only one agent / source then consumers tend to copy instead of buying because of high prices."

- Respondent from Jordan

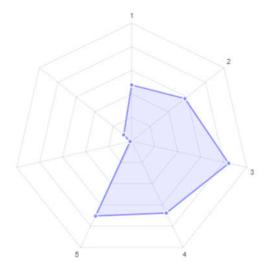
"Some countries impose high tariffs, customs duties and other taxes even when there is no competition for our specific type of product in their country. This makes our product not as competitive against other manufacturers who may benefit from different free trade agreements."

- Respondent from the United States of America

"Restrict foreign competitors from lowball pricing in my country. I cannot compete with foreign economies to gain business."

- Respondent from the United States of America

4th Qtr. 2017



Costs of Employee Healthcare and other Benefits

1. Low Impact	18.29%
2. Medium-Low Impact	13.32%
3. Medium Impact	21.79%
4. Medium-High Impact	19.89%
5. High Impact	26.70%

	Low	Mid-Low	Medium	Mid-High	High
Australia	34.07%	13.33%	28.89%	11.85%	11.85%
Canada	25.31%	11.73%	26.54%	20.99%	15.43%
China	33.33%	11.11%	22.22%	22.22%	11.11%
Czech Republic	8.33%	12.50%	29.17%	29.17%	20.83%
India	23.53%	17.65%	26.47%	17.65%	14.71%
Jordan	11.94%	17.91%	29.85%	20.90%	19.40%
Malaysia	3.03%	15.15%	33.33%	30.30%	18.18%
Nepal	15.79%	18.42%	23.68%	21.05%	21.05%
Pakistan	18.18%	27.27%	31.82%	15.91%	6.82%
Poland	27.27%	18.18%	18.18%	9.09%	27.27%
Romania	8.70%	26.09%	23.91%	19.57%	21.74%
Singapore	19.05%	14.29%	9.52%	23.81%	33.33%
UAE	4.55%	4.55%	27.27%	36.36%	27.27%
United Kingdom	29.08%	23.40%	20.57%	15.60%	11.35%
United States of America	15.08%	7.47%	13.91%	20.64%	42.90%

Respondents with the highest level of concern over costs of employee healthcare and other benefits for the coming 12 months originated from the following countries (Medium-High): UAE (90.90%), Malaysia (81.81%), Czech Republic (79.17%), United States of America (77.45%) and Jordan (70.15%).

Respondents with the lowest level concern over costs of employee healthcare and other benefits for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (52.48%), Australia (47.40%) and Pakistan (45.45%).

4th Qtr. 2017

Concerns Related to Employee Healthcare and Other Benefits – Industry Breakdown

Respondents with the highest levels of concern over costs of employee healthcare and other benefits for the coming 12 months originated from the following industries (Medium-High): Lumber and Wood (100%), Mining and Minerals (100%), Quality Inspection / Control (100%), Tobacco (100%) and Lighting (92.31%).

Respondents with the lowest levels of concern over costs of employee healthcare and other benefits for the coming 12 months originated from the following industries (Low - Mid-Low): Stone, Clay & Glass Products (66.67%), Paper and Allied Industry (62.50%), Jewelry (60%), Translation & Localization (60%) and Instruments (53.85%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	25%	25%	35.71%	10.71%	3.57%
Accounting & Audit	28.57%	23.81%	33.33%	4.76%	9.52%
Aerospace	22.22%	5.56%	22.22%	27.78%	22.22%
Architecture & Design	20%	5%	10%	25%	40%
Automotive	20%	7.50%	10%	17.50%	45%
Beverages	8.33%	16.67%	29.17%	25%	20.83%
Carpentry & Cabinetry	33.33%	8.33%	33.33%	8.33%	16.67%
Chemicals	12.50%	16.67%	20.83%	20.83%	29.17%
Clothing & apparel	30%	10%	20%	10%	20%
Construction	13.40%	12.37%	20.62%	14.43%	39.18%
Consulting - General	20.75%	19.81%	18.87%	22.64%	17.92%
Education	27.08%	6.25%	16.67%	10.42%	39.58%
Engineering	17.86%	19.64%	14.29%	21.43%	26.79%
Entertainment	33.33%	14.29%	33.33%	0%	19.05%
Fabricated Metals	12%	12%	12%	20%	44%
Finance & Investment	11.76%	0%	23.53%	29.41%	35.29%
Food	12.66%	11.39%	30.38%	12.66%	32.91%
Furniture & Fixtures	17.65%	23.53%	41.18%	17.65%	0%
Gifts / Giftware	21.43%	21.43%	21.43%	21.43%	14.29%
Hardware	14.29%	28.57%	28.57%	0%	28.57%
Industrial Machinery & Equipment	5.26%	13.16%	28.95%	21.05%	31.58%
Information Technology	16.18%	11.76%	23.53%	22.06%	26.47%
Instruments	23.08%	30.77%	23.08%	15.38%	7.69%
Insurance	17.65%	29.41%	5.88%	23.53%	23.53%
Jewelry	30%	30%	0%	0%	40%
Leather	0%	50%	0%	0%	50%
Legal	18.18%	13.64%	22.73%	27.27%	18.18%
Lighting	7.69%	0%	61.54%	7.69%	23.08%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	8.11%	17.57%	31.08%	20.27%	22.97%
Marketing and Public Relations	34.62%	0%	15.38%	30.77%	19.23%

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	Low	Mid-Low	Medium	Mid-High	High
Media	5.88%	5.88%	17.65%	29.41%	41.18%
Medical	19.40%	11.94%	20.90%	26.87%	20.90%
Metal Products	17.39%	13.04%	21.74%	17.39%	30.43%
Mining and Minerals	0%	0%	25%	50%	25%
Other	21.95%	11.38%	19.92%	19.51%	27.24%
Paper and Allied Industry	50%	12.50%	0%	37.50%	0%
Petroleum and Coal	0%	28.57%	21.43%	21.43%	28.57%
Printing	7.14%	7.14%	25%	21.43%	39.29%
Publishing	20%	20%	30%	20%	10%
Quality Inspection / Control	0%	0%	66.67%	0%	33.33%
Real Estate	35.42%	6.25%	22.92%	18.75%	16.67%
Renewable Energy	8.70%	17.39%	26.09%	26.09%	21.74%
Retail - Mixed	17.07%	7.32%	7.32%	31.71%	36.59%
Rubber & Related Products	5.26%	15.79%	15.79%	31.58%	31.58%
Security	11.11%	11.11%	27.78%	27.78%	22.22%
Social Welfare	21.43%	14.29%	14.29%	7.14%	42.86%
Stone, Clay & Glass Products	66.67%	0%	0%	0%	33.33%
Telecommunications	37.50%	12.50%	12.50%	0%	37.50%
Textiles	16.67%	25%	25%	33.33%	0%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	60%	0%	40%	0%	0%
Transportation	9.52%	19.05%	17.46%	26.98%	26.98%
Wholesale - Mixed	22.58%	6.45%	19.35%	25.81%	25.81%

"Sunday penalty rates are killing my business. Keeping them the same rates as Saturday penalty rates would be fine".

- Respondent from Australia

"Stop legislating new employee benefits that only add to the costs of doing business and drive up consumer prices. Current system hurts those at the bottom end of the economic sector."

- Respondent from the United States of America

"Costs of mandated employee benefits are prohibitive to growth, and not necessarily the most advantageous to individual needs - not everyone needs the same coverage as their personal risk exposure is different."

- Respondent from the United States of America

"Our company provides excellent benefits to its employees, but government insists on meddling and making it more expensive to do so in both healthcare and retirement benefits."

- Respondent from the United States of America

4th Qtr. 2017



Cost of Employee Salaries

1. Low Impact	13.26%
2. Medium-Low Impact	14.80%
3. Medium Impact	27%
4. Medium-High Impact	24.33%
5. High Impact	20.60%

	Low	Mid-Low	Medium	Mid-High	High
Australia	12.59%	18.52%	28.89%	20%	20%
Canada	17.28%	13.58%	27.78%	19.14%	22.22%
China	11.11%	0%	44.44%	22.22%	22.22%
Czech Republic	4.17%	8.33%	20.83%	25%	41.67%
India	11.76%	22.06%	19.12%	22.06%	25%
Jordan	8.96%	13.43%	26.87%	32.84%	17.91%
Malaysia	3.03%	0%	36.36%	39.39%	21.21%
Nepal	15.79%	13.16%	18.42%	28.95%	23.68%
Pakistan	13.64%	15.91%	38.64%	15.91%	15.91%
Poland	18.18%	18.18%	27.27%	9.09%	27.27%
Romania	6.52%	13.04%	26.09%	19.57%	34.78%
Singapore	9.52%	23.81%	14.29%	19.05%	33.33%
UAE	4.55%	4.55%	27.27%	45.45%	18.18%
United Kingdom	17.73%	14.89%	31.21%	22.70%	13.48%
United States of America	14.06%	15.08%	25.33%	25.04%	20.50%

Respondents with the highest levels of concern over future cost of employee salaries originated from the following countries (Medium-High): Malaysia (96.96%), UAE (90.90%), China (88.88%), Czech Republic (87.50%) and Romania (80.44%).

Respondents with the lowest levels of concern over future cost of employee salaries originated from the following countries (Low - Mid-Low): Poland (36.36%), India (33.82%) and Singapore (33.33%).

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Concerns Related to Future Cost for Employee Salaries – Industry Breakdown

Respondents with the highest levels of concern over future cost of employee salaries originated from the following industries (Medium-High): Leather (100%), Mining and Minerals (100%), Tobacco (100%), Quality Inspection / Control (99.99%) and Printing (89.29%).

Respondents with the lowest levels of concern over future cost of employee salaries originated from the following industries **(Low - Mid-Low)**: Hardware (71.43%), Stone, Clay & Glass Products (66.66%), Real Estate (64.59%), Translation & Localization (60%) and Jewelry (60%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	14.29%	14.29%	28.57%	17.86%	25%
Accounting & Audit	4.76%	19.05%	28.57%	33.33%	14.29%
Aerospace	11.11%	11.11%	27.78%	16.67%	33.33%
Architecture & Design	20%	10%	20%	25%	25%
Automotive	15%	15%	30%	27.50%	12.50%
Beverages	4.17%	20.83%	41.67%	8.33%	25%
Carpentry & Cabinetry	16.67%	8.33%	66.67%	0%	8.33%
Chemicals	12.50%	12.50%	37.50%	16.67%	20.83%
Clothing & apparel	15%	5%	20%	25%	35%
Construction	11.34%	19.59%	30.93%	21.65%	16.49%
Consulting - General	16.98%	17.92%	28.30%	20.75%	16.04%
Education	18.75%	12.50%	16.67%	22.92%	29.17%
Engineering	12.50%	16.07%	23.21%	25%	23.21%
Entertainment	23.81%	9.52%	28.57%	23.81%	14.29%
Fabricated Metals	12%	8%	36%	36%	8%
Finance & Investment	5.88%	17.65%	23.53%	41.18%	11.76%
Food	8.86%	10.13%	24.05%	30.38%	26.58%
Furniture & Fixtures	5.88%	23.53%	41.18%	23.53%	5.88%
Gifts / Giftware	14.29%	0%	35.71%	21.43%	28.57%
Hardware	14.29%	57.14%	14.29%	0%	14.29%
Industrial Machinery & Equipment	7.89%	10.53%	44.74%	28.95%	7.89%
Information Technology	11.76%	16.18%	20.59%	23.53%	27.94%
Instruments	7.69%	38.46%	38.46%	7.69%	7.69%
Insurance	0%	35.29%	23.53%	11.76%	29.41%
Jewelry	50%	10%	10%	10%	20%
Leather	0%	0%	50%	0%	50%
Legal	18.18%	4.55%	22.73%	36.36%	18.18%
Lighting	0%	30.77%	30.77%	15.38%	23.08%
Lumber and Wood	0%	33.33%	66.67%	0%	0%
Manufacturing - mixed	8.11%	13.51%	31.08%	28.38%	18.92%
Marketing and Public Relations	19.23%	19.23%	15.38%	38.46%	7.69%
Media	5.88%	5.88%	23.53%	35.29%	29.41%
Medical	14.93%	11.94%	22.39%	32.84%	17.91%

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	Low	Mid-Low	Medium	Mid-High	High
Metal Products	8.70%	17.39%	39.13%	21.74%	13.04%
Mining and Minerals	0%	0%	50%	25%	25%
Other	17.48%	12.20%	23.98%	19.51%	26.83%
Paper and Allied Industry	12.50%	37.50%	12.50%	25%	12.50%
Petroleum and Coal	0%	42.86%	14.29%	28.57%	14.29%
Printing	3.57%	7.14%	32.14%	42.86%	14.29%
Publishing	0%	20%	30%	50%	0%
Quality Inspection / Control	0%	0%	33.33%	33.33%	33.33%
Real Estate	35.42%	29.17%	29.17%	16.67%	8.33%
Renewable Energy	8.70%	8.70%	26.09%	47.83%	8.70%
Retail - Mixed	9.76%	14.63%	21.95%	21.95%	31.71%
Rubber & Related Products	0%	21.05%	21.05%	31.58%	26.32%
Security	11.11%	5.56%	44.44%	16.67%	22.22%
Social Welfare	7.14%	14.29%	28.57%	7.14%	42.86%
Stone, Clay & Glass Products	33.33%	33.33%	0%	0%	33.33%
Telecommunications	25%	25%	12.50%	12.50%	25%
Textiles	0%	25%	33.33%	41.67%	0%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	40%	20%	40%	0%	0%
Transportation	7.94%	15.87%	23.81%	31.75%	20.63%
Wholesale - Mixed	16.13%	16.13%	16.13%	22.58%	29.03%

"Our wages are higher here than in other countries, resulting in a higher cost of goods. We want to ensure that workers and producers are not exploited in the production of goods that are sold in Australia (fair wages, no child labour, safe working conditions)."

- Respondent from Australia

"Minimum wages are again rising in Canada at an average of 2.3% more than employees currently get. This is 1.3% above inflation levels and will eat into the bottom line of many small businesses who often have lower profit margins than larger corporations."

- Respondent from Canada

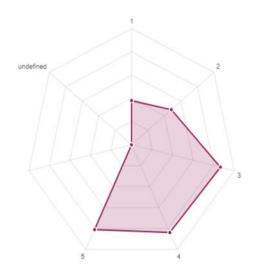
"Cost of employee salaries are staying the same or increasing while online goods from foreign countries are coming in. Those goods are produced using lower wages and less employee benefits. This decreases our competitiveness. If you are selling directly to our country then you should pay the same taxes as locals would pay."

- Respondent from the United Kingdom

"Less regulation in wage, cost accounting, leave minimum wage as is. Repeal the ACA."

- Respondent from the United States of America

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Global Political Uncertainty

1. Low Impact	11.25%
2. Medium-Low Impact	14.33%
3. Medium Impact	25.64%
4. Medium-High Impact	24.81%
5. High Impact	23.98%

	Low	Mid-Low	Medium	Mid-High	High
Australia	13.33%	14.81%	26.67%	22.22%	22.96%
Canada	16.05%	14.81%	27.78%	23.46%	17.90%
China	22.22%	11.11%	33.33%	22.22%	11.11%
Czech Republic	4.17%	25%	33.33%	33.33%	4.17%
India	14.71%	13.24%	17.65%	29.41%	25%
Jordan	1.49%	13.43%	17.91%	26.87%	40.30%
Malaysia	6.06%	3.03%	15.15%	48.48%	27.27%
Nepal	21.05%	7.89%	26.32%	15.79%	28.95%
Pakistan	6.82%	20.45%	31.82%	25%	15.91%
Poland	0%	0%	36.36%	45.45%	18.18%
Romania	0%	4.35%	30.43%	36.96%	28.26%
Singapore	4.76%	14.29%	14.29%	42.86%	23.81%
UAE	9.09%	18.18%	13.64%	31.82%	27.27%
United Kingdom	9.22%	15.60%	24.11%	18.44%	32.62%
United States of America	13.18%	15.08%	25.92%	23.57%	22.25%

Respondents with the highest levels of concern related to global political uncertainty for the coming 12 months originated from the following countries (**Medium-High**): Poland (*99.99%*), Romania (*95.65%*), Malaysia (*90.90%*), Jordan (*85.08%*) and Singapore (*80.96%*).

Respondents with the lowest levels of concern related to global political uncertainty for the coming 12 months originated from the following countries (Low - Mid-Low): China (33.33%), Canada (30.86%) and Czech Republic (29.17%).

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Concerns Related to Global and Political Uncertainty – Industry Breakdown

Respondents with the highest levels of concern related to economic and global political uncertainty for the coming 12 months originated from the following industries (**Medium-High**): Jewelry (100%), Leather (100%), Lumber and Wood (100%), Quality Inspection / Control (100%) and Tobacco (100%).

Respondents with the lowest levels of concern related to economic and global political uncertainty for the coming 12 months originated from the following industries (Low - Mid-Low): Stone, Clay & Glass Products (66.66%), Publishing (50%) and Accounting & Audit (47.62%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	14.29%	7.14%	10.71%	39.29%	28.57%
Accounting & Audit	14.29%	33.33%	19.05%	19.05%	14.29%
Aerospace	16.67%	27.78%	22.22%	5.56%	27.78%
Architecture & Design	10%	15%	20%	20%	35%
Automotive	10%	17.50%	30%	12.50%	30%
Beverages	12.50%	16.67%	25%	33.33%	12.50%
Carpentry & Cabinetry	33.33%	8.33%	16.67%	16.67%	25%
Chemicals	0%	16.67%	41.67%	25%	16.67%
Clothing & apparel	10%	10%	30%	25%	25%
Construction	9.28%	8.25%	31.96%	20.62%	29.90%
Consulting - General	14.15%	12.26%	19.81%	31.13%	22.64%
Education	20.83%	14.58%	16.67%	29.17%	18.75%
Engineering	7.14%	10.71%	23.21%	37.50%	21.43%
Entertainment	28.57%	14.29%	9.52%	28.57%	19.05%
Fabricated Metals	16%	12%	16%	28%	28%
Finance & Investment	5.88%	11.76%	17.65%	29.41%	35.29%
Food	8.86%	21.52%	17.72%	25.32%	26.58%
Furniture & Fixtures	17.65%	11.76%	52.94%	5.88%	11.76%
Gifts / Giftware	7.14%	21.43%	35.71%	14.29%	21.43%
Hardware	14.29%	28.57%	14.29%	28.57%	14.29%
Industrial Machinery & Equipment	7.89%	28.95%	23.68%	28.95%	10.53%
Information Technology	14.71%	16.18%	17.65%	25%	26.47%
Instruments	0%	23.08%	30.77%	15.38%	30.77%
Insurance	17.65%	23.53%	0%	29.41%	29.41%
Jewelry	0%	0%	20%	50%	30%
Leather	0%	0%	50%	0%	50%
Legal	18.18%	4.55%	22.73%	22.73%	31.82%
Lighting	7.69%	15.38%	23.08%	23.08%	30.77%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	12.16%	6.76%	36.49%	28.38%	16.22%
Marketing and Public Relations	11.54%	19.23%	38.46%	23.08%	7.69%
Media	5.88%	17.65%	23.53%	11.76%	41.18%

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	Low	Mid-Low	Medium	Mid-High	High
Medical	13.43%	17.91%	29.85%	26.87%	11.94%
Metal Products	0%	21.74%	26.09%	17.39%	34.78%
Mining and Minerals	0%	25%	0%	50%	25%
Other	13.82%	9.76%	26.42%	22.36%	27.64%
Paper and Allied Industry	12.50%	0%	37.50%	12.50%	37.50%
Petroleum and Coal	0%	14.29%	14.29%	42.86%	28.57%
Printing	3.57%	21.43%	17.86%	28.57%	28.57%
Publishing	0%	50%	10%	30%	10%
Quality Inspection / Control	0%	0%	33.33%	0%	66.67%
Real Estate	8.33%	14.58%	27.08%	27.08%	22.92%
Renewable Energy	0%	8.70%	26.09%	26.09%	39.13%
Retail - Mixed	4.88%	21.95%	26.83%	29.27%	17.07%
Rubber & Related Products	5.26%	10.53%	31.58%	31.58%	21.05%
Security	11.11%	16.67%	61.11%	5.56%	5.56%
Social Welfare	35.71%	7.14%	14.29%	21.43%	21.43%
Stone, Clay & Glass Products	33.33%	33.33%	33.33%	0%	0%
Telecommunications	12.50%	25%	25%	0%	37.50%
Textiles	8.33%	8.33%	33.33%	33.33%	16.67%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	20%	20%	40%	20%	0%
Transportation	3.17%	11.11%	31.75%	23.81%	30.16%
Wholesale - Mixed	16.13%	16.13%	29.03%	29.03%	29.03%

[&]quot;There is an increasing level of concern over the potential to start World War 3. While we should all be concerned over human rights abuses and waves of illegal immigrants and refugees we need to consider job creation and trade as a way to open the minds of the local populations of affected countries."

- Respondent from Australia

"The United States is reviewing free trade agreements which may impact our business prospects in their country."

- Respondent from Canada

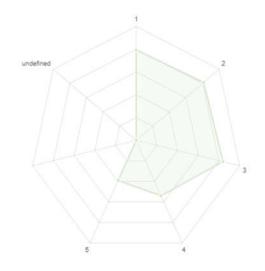
"We are concerned about growing anti-immigration and anti-foreign sentiment from certain countries. We can understand where goods are produced locally within their own country but some goods are only available from abroad. A nuanced and selective approach is better than a broad-brush solution."

- Respondent from China

"The number of countries within the EU who are looking to leave is increasing. Politicians should focus on maintaining or expanding our trade relationships."

- Respondent from the United Kingdom

4th Qtr. 2017



Environmental / Ecological Issues

1. Low Impact	23.45%
2. Medium-Low Impact	24.10%
3. Medium Impact	24.87%
4. Medium-High Impact	15.99%
5. High Impact	11.60%

	Low	Mid-Low	Medium	Mid-High	High
Australia	21.48%	28.15%	18.52%	20.74%	11.11%
Canada	27.16%	13.58%	27.78%	17.90%	13.58%
China	22.22%	44.44%	11.11%	11.11%	11.11%
Czech Republic	16.67%	25%	29.17%	25%	4.17%
India	20.59%	30.88%	23.53%	11.76%	13.24%
Jordan	25.37%	17.91%	28.36%	17.91%	10.45%
Malaysia	9.09%	21.21%	24.24%	33.33%	12.12%
Nepal	21.05%	23.68%	23.68%	13.16%	18.42%
Pakistan	13.64%	22.73%	40.91%	11.36%	11.36%
Poland	9.09%	45.45%	18.18%	27.27%	0%
Romania	21.74%	32.61%	28.26%	13.04%	4.35%
Singapore	14.29%	23.81%	23.81%	28.57%	9.52%
UAE	22.73%	18.18%	27.27%	31.82%	0%
United Kingdom	24.82%	26.95%	26.24%	9.93%	12.06%
United States of America	27.96%	23.57%	21.82%	13.76%	12.88%

Respondents with the highest levels of concern related to environmental / ecological issues impacting their organization in the coming 12 months originated from the following countries (Medium-High): Malaysia (69.69%), Pakistan (63.63%), Singapore (61.90%), Canada (59.26%) and UAE (59.09%).

Respondents with the lowest levels concern related to environmental / ecological issues impacting their organization in the coming 12 months originated from the following countries (Low - Mid-Low): China (66.66%), Poland (54.54%), Romania (54.35%), United Kingdom (51.77%) and United States of America (51.53%).

"The government needs to provide better support for start-up opportunities with the environmental sector. For example: the large amounts of biomass waste from manure and waste water leaching into water tables require a major shift in clean up. By utilizing the waste to create energy we can protect the environment and lower the overall cost of these technologies as they come more into demand".

- Respondent from Canada

4th Qtr. 2017

Concerns Related to Environmental / Ecological Impact on their Organization – Industry Breakdown

Respondents with the highest levels of concern related to environmental / ecological issues impacting their organization in the coming 12 months originated from the following industries (Medium-High): Leather (100%), Tobacco (100%), Renewable Energy (78.26%), Mining and Minerals (75%) and Jewelry (70%).

Respondents with the lowest levels of concern related to environmental / ecological issues impacting their organization in the coming 12 months originated from the following industries (Low - Mid-Low): Stone, Clay & Glass Products (100%), Translation & Localization (100%), Furniture & Fixtures (82.35%), Hardware (71.43%) and Quality Inspection / Control (66.67%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	21.43%	7.14%	32.14%	21.43%
Accounting & Audit	33.33%	19.05%	19.05%	23.81%	4.76%
Aerospace	16.67%	27.78%	22.22%	11.11%	22.22%
Architecture & Design	15%	15%	15%	20%	35%
Automotive	12.50%	25%	37.50%	15%	10%
Beverages	20.83%	20.83%	25%	20.83%	12.50%
Carpentry & Cabinetry	25%	33.33%	25%	8.33%	8.33%
Chemicals	20.83%	12.50%	29.17%	16.67%	20.83%
Clothing & apparel	25%	25%	25%	20%	5%
Construction	29.90%	19.59%	21.65%	15.46%	13.40%
Consulting - General	24.53%	22.64%	21.70%	16.98%	14.15%
Education	35.42%	16.67%	14.58%	14.58%	18.75%
Engineering	16.07%	25%	26.79%	23.21%	8.93%
Entertainment	33.33%	33.33%	23.81%	0%	9.52%
Fabricated Metals	20%	32%	32%	8%	8%
Finance & Investment	29.41%	17.65%	23.53%	17.65%	11.76%
Food	13.92%	21.52%	34.18%	20.25%	10.13%
Furniture & Fixtures	35.29%	47.06%	11.76%	5.88%	0%
Gifts / Giftware	14.29%	28.57%	28.57%	14.29%	14.29%
Hardware	28.57%	42.86%	28.57%	0%	0%
Industrial Machinery & Equipment	10.53%	36.84%	31.58%	15.79%	5.26%
Information Technology	36.76%	29.41%	23.53%	2.94%	7.35%
Instruments	23.08%	30.77%	38.46%	7.69%	0%
Insurance	35.29%	17.65%	17.65%	17.65%	11.76%
Jewelry	10%	20%	40%	20%	10%
Leather	0%	0%	100%	0%	0%
Legal	27.27%	36.36%	18.18%	4.55%	13.64%
Lighting	23.08%	23.08%	30.77%	23.08%	0%
Lumber and Wood	33.33%	0%	33.33%	33.33%	0%
Manufacturing - mixed	16.22%	29.73%	27.03%	18.92%	8.11%
Marketing and Public Relations	34.62%	23.08%	23.08%	11.54%	7.69%

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	Low	Mid-Low	Medium	Mid-High	High
Media	17.65%	29.41%	17.65%	11.76%	23.53%
Medical	37.31%	22.39%	16.42%	16.42%	7.46%
Metal Products	13.04%	26.09%	34.78%	17.39%	8.70%
Mining and Minerals	0%	25%	25%	0%	50%
Other	23.98%	19.92%	25.20%	13.82%	17.07%
Paper and Allied Industry	25%	12.50%	37.50%	25%	0%
Petroleum and Coal	7.14%	35.71%	28.57%	21.43%	7.14%
Printing	17.86%	25%	25%	28.57%	3.57%
Publishing	30%	30%	20%	20%	0%
Quality Inspection / Control	66.67%	0%	33.33%	0%	0%
Real Estate	25%	29.17%	18.75%	16.67%	10.42%
Renewable Energy	13.04%	8.70%	39.13%	13.04%	26.09%
Retail - Mixed	19.51%	31.71%	31.71%	7.32%	9.76%
Rubber & Related Products	15.79%	31.58%	15.79%	21.05%	15.79%
Security	27.78%	33.33%	22.22%	16.67%	0%
Social Welfare	28.57%	21.43%	28.57%	14.29%	7.14%
Stone, Clay & Glass Products	66.67%	33.33%	0%	0%	0%
Telecommunications	50%	12.50%	25%	12.50%	0%
Textiles	8.33%	33.33%	25%	25%	8.33%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	60%	40%	0%	0%	0%
Transportation	20.63%	20.63%	28.57%	23.81%	6.35%
Wholesale - Mixed	12.90%	25.81%	22.58%	29.03%	9.68%

"Better implementation and monitoring of NEMA regulations will ensure that environmental experts are sought after to offer more environmental impact assessment and environmental audit jobs. This will bring in more jobs for the industry players thus improving performance."

- Respondent from Kenya

"Climate change is effecting the trekking and tourism business in Nepal which occupies a very large percentage of the countries entire revenue."

- Respondent from Nepal

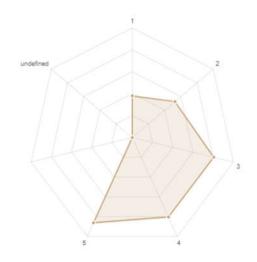
"Changing environmental laws are affecting the landscape architecture business."

- Respondent from the United States of America

"Rule 201 will hurt domestic solar. I would like to see federal emphasis put on renewable energy development. Cost of energy should have environmental impact cost factored in with carbon credits. Energy sources such as coal need to factor in the environmental cost of strip mining (i.e. destroying drinking water). We need our government to support renewable energy over fossil fuel like countries such as Germany have."

- Respondent from the United States of America

4th Qtr. 2017



General Political Climate

1. Low Impact	11.25%
2. Medium-Low Impact	15.57%
3. Medium Impact	23.86%
4. Medium-High Impact	23.80%
5. High Impact	25.52%

	Low	Mid-Low	Medium	Mid-High	High
Australia	8.15%	14.81%	25.93%	28.15%	22.96%
Canada	12.96%	17.28%	25.93%	20.99%	22.84%
China	22.22%	22.22%	22.22%	22.22%	11.11%
Czech Republic	4.17%	29.17%	25%	20.83%	20.83%
India	17.65%	22.06%	26.47%	17.65%	16.18%
Jordan	7.46%	14.93%	19.40%	23.88%	34.33%
Malaysia	6.06%	6.06%	27.27%	39.39%	21.21%
Nepal	18.42%	5.26%	28.95%	28.95%	18.42%
Pakistan	11.36%	13.64%	31.82%	20.45%	22.73%
Poland	9.09%	18.18%	9.09%	45.45%	18.18%
Romania	0%	6.52%	30.43%	43.48%	19.57%
Singapore	14.29%	23.81%	14.29%	33.33%	14.29%
UAE	18.18%	18.18%	27.27%	18.18%	18.18%
United Kingdom	8.51%	18.44%	19.15%	27.66%	26.24%
United States of America	13.47%	14.20%	22.11%	21.38%	28.84%

Respondents with the highest levels of concern related to the general political climate impacting their business in the coming 12 months originated from the following countries (Medium-High): Romania (93.48%), Malaysia (87.87%), Jordan (77.61%), Australia (77.04%) and Nepal (76.32%).

Respondents with the lowest levels of concern related to the general political climate impacting their business in the coming 12 months originated from the following countries (Low - Mid-Low): China (44.44%), India (39.71%) and Singapore (38.10%).

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Concerns Related to the General Political Climate Impacting their Organization – Industry Breakdown

Respondents with the highest levels of concern related to the general political climate impacting their business in coming 12 months originated from the following industries (Medium-High): Leather (100%), Lumber and Wood (100%), Quality Inspection / Control (100%), Tobacco (100%) and Petroleum and Coal (92.86%).

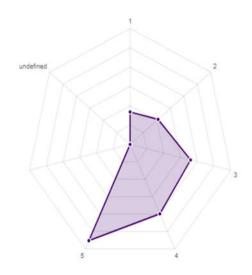
Respondents with the lowest levels of concern related to the general political climate impacting their business in the coming 12 months originated from the following industries (Low - Mid-Low): Furniture & Fixtures (70.59%), Security (50%) and Hardware (42.86%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	14.29%	32.14%	28.57%	17.86%
Accounting & Audit	9.52%	19.05%	28.57%	19.05%	23.81%
Aerospace	22.22%	16.67%	27.78%	11.11%	22.22%
Architecture & Design	10%	10%	20%	15%	45%
Automotive	12.50%	17.50%	20%	20%	17.50%
Beverages	12.50%	16.67%	12.50%	29.17%	29.17%
Carpentry & Cabinetry	16.67%	25%	33.33%	8.33%	16.67%
Chemicals	0%	20.83%	20.83%	29.17%	29.17%
Clothing & apparel	5%	10%	35%	25%	25%
Construction	13.40%	15.46%	24.74%	23.71%	22.68%
Consulting - General	15.09%	13.21%	16.98%	28.30%	26.42%
Education	10.42%	18.75%	16.67%	25%	29.17%
Engineering	14.29%	17.86%	23.21%	25%	19.64%
Entertainment	28.57%	9.52%	14.29%	23.81%	23.81%
Fabricated Metals	12%	4%	32%	32%	20%
Finance & Investment	5.88%	23.53%	11.76%	23.53%	35.29%
Food	11.39%	15.19%	37.97%	13.92%	21.52%
Furniture & Fixtures	17.65%	52.94%	5.88%	11.76%	11.76%
Gifts / Giftware	7.14%	21.43%	35.71%	14.29%	21.43%
Hardware	28.57%	14.29%	14.29%	14.29%	28.57%
Industrial Machinery & Equipment	13.16%	15.79%	39.47%	21.05%	10.53%
Information Technology	16.18%	16.18%	25%	19.12%	23.53%
Instruments	7.69%	15.38%	30.77%	38.46%	7.69%
Insurance	5.88%	29.41%	29.41%	17.65%	17.65%
Jewelry	0%	10%	30%	10%	50%
Leather	0%	0%	50%	0%	50%
Legal	9.09%	18.18%	22.73%	9.09%	40.91%
Lighting	23.08%	0%	38.46%	23.08%	15.38%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	6.76%	16.22%	20.27%	37.84%	18.92%
Marketing and Public Relations	11.54%	7.69%	34.62%	30.77%	15.38%
Media	17.65%	5.88%	5.88%	35.29%	35.29%

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	Low	Mid-Low	Medium	Mid-High	High
Medical	11.94%	17.91%	16.42%	29.85%	23.88%
Metal Products	8.70%	30.43%	13.04%	17.39%	30.43%
Mining and Minerals	0%	25%	25%	50%	0%
Other	12.60%	12.60%	23.17%	21.14%	30.49%
Paper and Allied Industry	12.50%	25%	0%	37.50%	25%
Petroleum and Coal	0%	7.14%	28.57%	21.43%	42.86%
Printing	3.57%	21.43%	17.86%	35.71%	21.43%
Publishing	0%	30%	10%	40%	20%
Quality Inspection / Control	0%	0%	66.67%	0%	33.33%
Real Estate	2.08%	14.58%	16.67%	29.17%	37.50%
Renewable Energy	4.35%	8.70%	17.39%	17.39%	52.17%
Retail - Mixed	9.76%	17.07%	29.27%	24.39%	19.51%
Rubber & Related Products	5.26%	15.79%	42.11%	26.32%	10.53%
Security	16.67%	33.33%	2.22%	2.22%	5.56%
Social Welfare	21.43%	14.29%	7.14%	14.29%	42.86%
Stone, Clay & Glass Products	33.33%	0%	33.33%	0%	33.33%
Telecommunications	25%	12.50%	37.50%	0%	25%
Textiles	8.33%	8.33%	41.67%	16.67%	25%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	40%	0%	40%	20%	0%
Transportation	0%	12.70%	25.40%	34.92%	26.98%
Wholesale - Mixed	16.13%	16.13%	25.81%	16.13%	25.81%

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Government Policies and Regulations

1. Low Impact	9.95%
2. Medium-Low Impact	12.31%
3. Medium Impact	21.37%
4. Medium-High Impact	23.62%
5. High Impact	32.74%

	Low	Mid-Low	Medium	Mid-High	High
Australia	6.67%	13.33%	24.44%	25.19%	30.37%
Canada	11.73%	11.11%	16.05%	25.93%	35.19%
China	11.11%	33.33%	22.22%	0%	33.33%
Czech Republic	4.17%	8.33%	37.50%	16.67%	33.33%
India	5.88%	20.59%	17.65%	19.12%	36.76%
Jordan	7.46%	8.96%	20.90%	20.90%	41.79%
Malaysia	6.06%	9.09%	12.12%	39.39%	33.33%
Nepal	13.16%	13.16%	18.42%	21.05%	34.21%
Pakistan	4.55%	22.73%	15.91%	11.36%	45.45%
Poland	9.09%	18.18%	18.18%	27.27%	27.27%
Romania	2.17%	4.35%	15.22%	32.61%	45.65%
Singapore	4.76%	14.29%	4.76%	33.33%	42.86%
UAE	9.09%	0%	27.27%	31.82%	31.82%
United Kingdom	9.93%	12.06%	27.66%	24.82%	25.53%
United States of America	12.88%	11.57%	20.20%	23.57%	31.77%

Respondents with the highest levels of concern related to government policies and regulations impacting their organization in the coming 12 months originated from the following countries (**Medium-High**): Romania (*93.48%*), UAE (*90.91%*), Czech Republic (*87.50%*), Malaysia (*84.84%*) and Jordan (*83.59%*).

Respondents with the lowest levels of concern related to government policies and regulations impacting their organization in the coming 12 months originated from the following countries (Low - Mid-Low): China (44.44%), Pakistan (27.28%) and Poland (27.27%).

"Exporters are suffering post GST implementation. Cash flow is stuck due to no duty draw back refunds & no rebate refunds."

- Respondent from India

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Concerns Related to Government Policies and Regulations Impacting their Organization – Industry Breakdown

Respondents with the highest levels of concern related to government policies and regulations impacting their organization in the coming 12 months originated from the following countries (**Medium-High**): Lighting (100%), Lumber and Wood (100%), Quality Inspection / Control (100%), Tobacco (100%) and Chemicals (95.83%).

Respondents with the lowest levels of concern related to government policies and regulations impacting their organization in the coming 12 months originated from the following industries (Low - Mid-Low): Translation & Localization (60%), Hardware (57.14%) and Leather (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	14.29%	25%	28.57%	25%
Accounting & Audit	4.76%	9.52%	19.05%	28.57%	38.10%
Aerospace	22.22%	11.11%	27.78%	16.67%	22.22%
Architecture & Design	15%	5%	15%	25%	40%
Automotive	10%	17.50%	22.50%	10%	40%
Beverages	12.50%	16.67%	20.83%	25%	25%
Carpentry & Cabinetry	33.33%	8.33%	8.33%	41.67%	8.33%
Chemicals	0%	4.17%	20.83%	45.83%	29.17%
Clothing & apparel	15%	5%	25%	15%	40%
Construction	12.37%	10.31%	17.53%	22.68%	37.11%
Consulting - General	12.26%	16.04%	23.58%	22.64%	25.47%
Education	14.58%	10.42%	12.50%	22.92%	39.58%
Engineering	12.50%	8.93%	23.21%	32.14%	23.21%
Entertainment	33.33%	9.52%	9.52%	23.81%	23.81%
Fabricated Metals	4%	8%	24%	28%	36%
Finance & Investment	0%	5.88%	29.41%	23.53%	41.18%
Food	5.06%	8.86%	21.52%	27.85%	36.71%
Furniture & Fixtures	23.53%	23.53%	11.76%	35.29%	5.88%
Gifts / Giftware	7.14%	21.43%	21.43%	14.29%	35.71%
Hardware	28.57%	28.57%	14.29%	0%	28.57%
Industrial Machinery & Equipment	5.26%	15.79%	28.95%	36.84%	13.16%
Information Technology	10.29%	14.71%	25%	16.18%	33.82%
Instruments	7.69%	7.69%	38.46%	15.38%	30.77%
Insurance	0%	17.65%	29.41%	29.41%	23.53%
Jewelry	10%	10%	20%	30%	30%
Leather	0%	50%	0%	0%	50%
Legal	13.64%	9.09%	9.09%	13.64%	54.55%
Lighting	0%	0%	38.46%	7.69%	53.85%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	4.05%	14.86%	32.43%	27.03%	21.62%
Marketing and Public Relations	15.38%	7.69%	34.62%	23.08%	19.23%

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	Low	Mid-Low	Medium	Mid-High	High
Media	17.65%	5.88%	11.76%	23.53%	41.18%
Medical	8.96%	13.43%	8.96%	22.39%	46.27%
Metal Products	8.70%	26.09%	13.04%	21.74%	30.43%
Mining and Minerals	0%	25%	25%	0%	50%
Other	10.57%	13.82%	19.92%	19.92%	35.77%
Paper and Allied Industry	0%	12.50%	25%	37.50%	25%
Petroleum and Coal	0%	7.14%	35.71%	7.14%	50%
Printing	3.57%	14.29%	21.43%	25%	35.71%
Publishing	0%	30%	30%	40%	0%
Quality Inspection / Control	0%	0%	66.67%	0%	33.33%
Real Estate	2.08%	4.17%	22.92%	31.25%	39.58%
Renewable Energy	4.35%	4.35%	17.39%	21.74%	52.17%
Retail - Mixed	19.51%	7.32%	24.39%	21.95%	26.83%
Rubber & Related Products	15.79%	21.05%	21.05%	15.79%	26.32%
Security	11.11%	5.56%	16.67%	44.44%	22.22%
Social Welfare	7.14%	14.29%	28.57%	14.29%	35.71%
Stone, Clay & Glass Products	33.33%	0%	33.33%	0%	33.33%
Telecommunications	12.50%	12.50%	12.50%	0%	62.50%
Textiles	0%	16.67%	25%	33.33%	25%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	20%	40%	0%	40%	0%
Transportation	3.17%	12.70%	15.87%	26.98%	41.27%
Wholesale - Mixed	16.13%	12.90%	22.58%	25.81%	22.58%

"Our industry is solar thermal heating (NOT to be confused with the solar electric PV industry). Our industry was devastated with the elimination of federal support in 2009 and the introduction (at the same time) of solar PV microFIT and FIT programs. We lost approximately 50% of our Canadian market in the first year with a total reduction of close to 70% by the end of the second year. Now that the Federal Government and most provinces are discussing or implementing carbon capture plans, businesses and individuals are once again holding off in case incentives come back. Indecision has proven to be as harmful to our business as the poor policy decisions have been. Businesses and individuals need to understand long term energy plans, GHG reduction plans, infrastructure plans with a 3-5 year development process rather than the current patchwork policies which change from year to year."

- Respondent from Canada

"If tariffs are imposed on imported wood from Canada that will have a major negative impact on our company. We use a lot of alder wood which mainly comes from Canada. Additionally, we believe that NAFTA works and should be protected."

- Respondent from the United States of America

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Demand for Respondent Product(s) and/or Service(s)

1. Low Impact	26.88%
2. Medium-Low Impact	24.27%
3. Medium Impact	23.92%
4. Medium-High Impact	13.56%
5. High Impact	11.37%

	Low	Mid-Low	Medium	Mid-High	High
Australia	20.74%	21.48%	25.19%	17.78%	14.81%
Canada	27.78%	25.93%	26.54%	9.26%	10.49%
China	44.44%	0%	33.33%	11.11%	11.11%
Czech Republic	12.50%	16.67%	33.33%	16.67%	20.83%
India	27.94%	14.71%	30.88%	11.76%	14.71%
Jordan	11.94%	20.90%	26.87%	23.88%	16.42%
Malaysia	12.12%	30.30%	18.18%	21.21%	18.18%
Nepal	28.95%	26.32%	15.79%	21.05%	7.89%
Pakistan	13.64%	25%	20.45%	22.73%	18.18%
Poland	9.09%	54.55%	9.09%	9.09%	18.18%
Romania	32.61%	23.91%	28.26%	13.04%	2.17%
Singapore	4.76%	28.57%	28.57%	19.05%	19.05%
UAE	13.64%	18.18%	31.82%	18.18%	18.18%
United Kingdom	29.08%	26.24%	22.70%	14.89%	7.09%
United States of America	34.70%	23.72%	21.38%	11.27%	8.93%

Respondents with the highest levels of concern related to insufficient demand for their product(s) and/or service(s) for the coming 12 months originated from the following countries (Medium-High): Czech Republic (70.83%), UAE (68.18%), Jordan (67.17%), Singapore (66.67%) and Pakistan (61.36%).

Respondents with the lowest levels of concern related to insufficient demand for their product(s) and/or service(s) for the coming 12 months originated from the following countries (Low - Mid-Low): Poland (63.64%), United States of America (58.42%), Romania (56.52%), United Kingdom (55.32%) and Nepal (55.27%).

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Concerns Related to Insufficient Demand for Respondent Product(s) and/or Service(s) – Industry Breakdown

Respondents with the highest levels of concern related to insufficient demand for their product(s) and/or service(s) for the coming 12 months originated from the following industries (Medium-High): Lumber and Wood (100%), Mining and Minerals (100%), Tobacco (100%), Gifts / Giftware (85.71%) and Textiles (83.33%).

Respondents with the lowest levels of concern related to insufficient demand for their product(s) and/or service(s) for the coming 12 months originated from the following industries (Low - Mid-Low): Leather (100%), Stone, Clay & Glass Products (100%), Furniture & Fixtures (76.47%), Telecommunications (75%) and Aerospace (66.67%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	14.29%	42.86%	17.86%	7.14%
Accounting & Audit	14.29%	23.81%	28.57%	14.29%	19.05%
Aerospace	50%	16.67%	22.22%	11.11%	0%
Architecture & Design	10%	10%	25%	40%	15%
Automotive	20%	17.50%	30%	20%	12.50%
Beverages	25%	25%	25%	16.67%	8.33%
Carpentry & Cabinetry	16.67%	41.67%	25%	0%	16.67%
Chemicals	8.33%	41.67%	16.67%	20.83%	12.50%
Clothing & apparel	30%	20%	20%	15%	15%
Construction	18.56%	24.74%	31.96%	17.53%	7.22%
Consulting - General	19.81%	25.47%	31.13%	16.04%	7.55%
Education	22.92%	22.92%	33.33%	10.42%	10.42%
Engineering	14.29%	25%	35.71%	16.07%	8.93%
Entertainment	14.29%	33.33%	33.33%	9.52%	9.52%
Fabricated Metals	20%	16%	20%	28%	16%
Finance & Investment	5.88%	11.76%	29.41%	11.76%	41.18%
Food	18.99%	30.38%	30.38%	12.66%	7.59%
Furniture & Fixtures	23.53%	52.94%	23.53%	0%	0%
Gifts / Giftware	14.29%	0%	71.43%	7.14%	7.14%
Hardware	14.29%	42.86%	14.29%	14.29%	14.29%
Industrial Machinery & Equipment	15.79%	23.68%	39.47%	15.79%	5.26%
Information Technology	22.06%	26.47%	26.47%	10.29%	14.71%
Instruments	15.38%	30.77%	38.46%	15.38%	0%
Insurance	0%	35.29%	17.65%	5.88%	41.18%
Jewelry	0%	30%	30%	30%	10%
Leather	50%	50%	0%	0%	0%
Legal	18.18%	27.27%	9.09%	27.27%	18.18%
Lighting	15.38%	30.77%	30.77%	15.38%	7.69%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	13.51%	32.43%	24.32%	21.62%	8.11%
Marketing and Public Relations	11.54%	7.69%	46.15%	26.92%	7.69%

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	Low	Mid-Low	Medium	Mid-High	High
Media	17.65%	5.88%	35.29%	17.65%	23.53%
Medical	22.39%	29.85%	25.37%	17.91%	4.48%
Metal Products	21.74%	43.48%	13.04%	13.04%	8.70%
Mining and Minerals	0%	0%	75%	25%	0%
Other	24.80%	22.36%	30.08%	13.01%	9.76%
Paper and Allied Industry	0%	62.50%	37.50%	0%	0%
Petroleum and Coal	0%	28.57%	28.57%	35.71%	7.14%
Printing	10.71%	35.71%	14.29%	35.71%	3.57%
Publishing	20%	20%	40%	10%	10%
Quality Inspection / Control	0%	33.33%	33.33%	0%	33.33%
Real Estate	20.83%	20.83%	27.08%	25%	6.25%
Renewable Energy	21.74%	34.78%	30.43%	8.70%	4.35%
Retail - Mixed	12.20%	36.59%	19.51%	21.95%	9.76%
Rubber & Related Products	10.53%	31.58%	31.58%	15.79%	10.53%
Security	16.67%	22.22%	33.33%	16.67%	11.11%
Social Welfare	14.29%	28.57%	50%	7.14%	0%
Stone, Clay & Glass Products	66.67%	33.33%	0%	0%	0%
Telecommunications	62.50%	12.50%	12.50%	12.50%	0%
Textiles	8.33%	8.33%	50%	33.33%	0%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	40%	20%	20%	20%	0%
Transportation	15.87%	15.87%	23.81%	33.33%	11.11%
Wholesale - Mixed	16.13%	41.94%	12.90%	19.35%	9.68%

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Managing Information Technology and/or Cyber Security Issues

1. Low Impact	18.77%
2. Medium-Low Impact	25.46%
3. Medium Impact	28.95%
4. Medium-High Impact	17.17%
5. High Impact	9.65%

	Low	Mid-Low	Medium	Mid-High	High
Australia	17.78%	23.70%	29.63%	14.81%	14.07%
Canada	20.99%	26.54%	29.63%	14.81%	8.02%
China	22.22%	11.11%	44.44%	0%	22.22%
Czech Republic	8.33%	33.33%	33.33%	20.83%	4.17%
India	23.53%	17.65%	22.06%	23.53%	13.24%
Jordan	23.88%	23.88%	32.84%	7.46%	11.94%
Malaysia	6.06%	33.33%	24.24%	30.30%	6.06%
Nepal	18.42%	18.42%	23.68%	23.68%	15.79%
Pakistan	20.45%	27.27%	29.55%	18.18%	4.55%
Poland	27.27%	63.64%	9.09%	0%	0%
Romania	28.26%	23.91%	34.78%	10.87%	2.17%
Singapore	14.29%	28.57%	23.81%	4.76%	28.57%
UAE	13.64%	27.27%	36.36%	18.18%	4.55%
United Kingdom	22.70%	30.50%	29.08%	12.06%	5.67%
United States of America	18.30%	23.43%	28.26%	19.91%	10.10%

Respondents with the highest levels of concern related to managing information technology and/or cyber security issues for the coming 12 months originated from the following countries (Medium-High): China (66.66%), Nepal (63.15%), Malaysia (60.60%), UAE (59.09%) and India (58.83%).

Respondents with the lowest levels of concern related to managing information technology and/or cyber security issues for the coming 12 months originated from the following countries (Low - Mid-Low): Poland (90.91%), United Kingdom (53.20%) and Romania (52.17%).

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Concerns Related to Information Technology and/or Cyber Security Issues - Industry Breakdown

Respondents with the highest levels of concern related to managing information technology and/or cyber security issues for the coming 12 months originated from the following industries (Medium-High): Lumber and Wood (100%), Mining and Minerals (100%), Tobacco (100%), Gifts / Giftware (85.71%) and Textiles (83.33%).

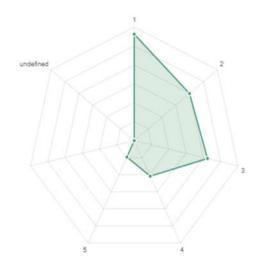
Respondents with the lowest levels of concern related to managing information technology and/or cyber security issues for the coming 12 months originated from the following industries (Low - Mid-Low): Leather (100%), Stone, Clay & Glass Products (100%), Furniture & Fixtures (76.47%), Telecommunications (75%) and Aerospace (66.67%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	14.29%	42.86%	17.86%	7.14%
Accounting & Audit	14.29%	23.81%	28.57%	14.29%	19.05%
Aerospace	50%	16.67%	22.22%	11.11%	0%
Architecture & Design	10%	10%	25%	40%	15%
Automotive	20%	17.50%	30%	20%	12.50%
Beverages	25%	25%	25%	16.67%	8.33%
Carpentry & Cabinetry	16.67%	41.67%	25%	0%	16.67%
Chemicals	8.33%	41.67%	16.67%	20.83%	12.50%
Clothing & apparel	30%	20%	20%	15%	15%
Construction	18.56%	24.74%	31.96%	17.53%	7.22%
Consulting - General	19.81%	25.47%	31.13%	16.04%	7.55%
Education	22.92%	22.92%	33.33%	10.42%	10.42%
Engineering	14.29%	25%	35.71%	16.07%	8.93%
Entertainment	14.29%	33.33%	33.33%	9.52%	9.52%
Fabricated Metals	20%	16%	20%	28%	16%
Finance & Investment	5.88%	11.76%	29.41%	11.76%	41.18%
Food	18.99%	30.38%	30.38%	12.66%	7.59%
Furniture & Fixtures	23.53%	52.94%	23.53%	0%	0%
Gifts / Giftware	14.29%	0%	71.43%	7.14%	7.14%
Hardware	14.29%	42.86%	14.29%	14.29%	14.29%
Industrial Machinery & Equipment	15.79%	23.68%	39.47%	15.79%	5.26%
Information Technology	22.06%	26.47%	26.47%	10.29%	14.71%
Instruments	15.38%	30.77%	38.46%	15.38%	0%
Insurance	0%	35.29%	17.65%	5.88%	41.18%
Jewelry	0%	30%	30%	30%	10%
Leather	50%	50%	0%	0%	0%
Legal	18.18%	27.27%	9.09%	27.27%	18.18%
Lighting	15.38%	30.77%	30.77%	15.38%	7.69%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	13.51%	32.43%	24.32%	21.62%	8.11%
Marketing and Public Relations	11.54%	7.69%	46.15%	26.92%	7.69%

4th Qtr. 2017

	Low	Mid-Low	Medium	Mid-High	High
Media	17.65%	5.88%	35.29%	17.65%	23.53%
Medical	22.39%	29.85%	25.37%	17.91%	4.48%
Metal Products	21.74%	43.48%	13.04%	13.04%	8.70%
Mining and Minerals	0%	0%	75%	25%	0%
Other	24.80%	22.36%	30.08%	13.01%	9.76%
Paper and Allied Industry	0%	62.50%	37.50%	0%	0%
Petroleum and Coal	0%	28.57%	28.57%	35.71%	7.14%
Printing	10.71%	35.71%	14.29%	35.71%	3.57%
Publishing	20%	20%	40%	10%	10%
Quality Inspection / Control	0%	33.33%	33.33%	0%	33.33%
Real Estate	20.83%	20.83%	27.08%	25%	6.25%
Renewable Energy	21.74%	34.78%	30.43%	8.70%	4.35%
Retail - Mixed	12.20%	36.59%	19.51%	21.95%	9.76%
Rubber & Related Products	10.53%	31.58%	31.58%	15.79%	10.53%
Security	16.67%	22.22%	33.33%	16.67%	11.11%
Social Welfare	14.29%	28.57%	50%	7.14%	0%
Stone, Clay & Glass Products	66.67%	33.33%	0%	0%	0%
Telecommunications	62.50%	12.50%	12.50%	12.50%	0%
Textiles	8.33%	8.33%	50%	33.33%	0%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	40%	20%	20%	20%	0%
Transportation	15.87%	15.87%	23.81%	33.33%	11.11%
Wholesale - Mixed	16.13%	41.94%	12.90%	19.35%	9.68%

4th Qtr. 2017



Managing Supply Chain Relationships

1. Low Impact	33.27%
2. Medium-Low Impact	23.62%
3. Medium Impact	25.10%
4. Medium-High Impact	12.31%
5. High Impact	5.68%

	Low	Mid-Low	Medium	Mid-High	High
Australia	31.85%	23.70%	25.19%	14.07%	5.19%
Canada	37.65%	20.99%	28.40%	9.88%	3.09%
China	44.44%	0%	33.33%	22.22%	0%
Czech Republic	25%	12.50%	33.33%	12.50%	16.67%
India	20.59%	25%	29.41%	14.71%	10.29%
Jordan	23.88%	25.37%	26.87%	14.93%	8.96%
Malaysia	9.09%	24.24%	27.27%	21.21%	18.18%
Nepal	18.42%	15.79%	23.68%	26.32%	15.79%
Pakistan	11.36%	20.45%	29.55%	11.36%	27.27%
Poland	27.27%	45.45%	18.18%	9.09%	0%
Romania	26.09%	39.13%	26.09%	8.70%	0%
Singapore	38.10%	23.81%	19.05%	14.29%	4.76%
UAE	27.27%	36.36%	22.73%	9.09%	4.55%
United Kingdom	33.33%	31.91%	23.40%	8.51%	2.84%
United States of America	42.61%	21.23%	21.96%	10.69%	3.51%

Respondents with the highest levels of concern related to managing supply chain relationships for the coming 12 months originated from the following countries (Medium-High): Pakistan (68.18%), Malaysia (66.66%), Nepal (65.79%), Czech Republic (62.50%) and China (55.55%).

Respondents with the lowest levels of concern related to managing supply chain relationships for the coming 12 months originated from the following countries (Low - Mid-Low): Poland (72.72%), United Kingdom (65.24%), Romania (65.22%), United States of America (63.84%) and UAE (63.63%).

4th Qtr. 2017

Concerns Related to Managing Supply Chain Relationships – Industry Breakdown

Respondents with the highest levels of concern related to managing supply chain relationships for the coming 12 months originated from the following industries (**Medium-High**): Quality Inspection / Control (100%), Tobacco (100%), Hardware (85.71%), Chemicals (70.83%) and Wholesale – Mixed (67.75%).

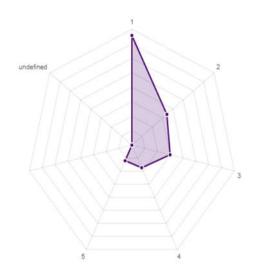
Respondents with the lowest levels of concern related to managing supply chain relationships for the coming 12 months originated from the following industries (Low - Mid-Low): Leather (100%), Stone, Clay & Glass Products (100%), Telecommunications (87.50%), Translation & Localization (80%), Real Estate (79.16%) and Legal (77.27%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	32.14%	21.43%	25%	17.86%	3.57%
Accounting & Audit	47.62%	28.57%	19.05%	4.76%	0%
Aerospace	50%	11.11%	33.33%	5.56%	0%
Architecture & Design	40%	20%	20%	10%	10%
Automotive	20%	32.50%	17.50%	17.50%	12.50%
Beverages	16.67%	29.17%	37.50%	12.50%	4.17%
Carpentry & Cabinetry	33.33%	41.67%	0%	25%	0%
Chemicals	16.67%	12.50%	37.50%	20.83%	12.50%
Clothing & apparel	20%	15%	30%	30%	5%
Construction	38.14%	18.56%	32.99%	7.22%	3.09%
Consulting - General	41.51%	22.64%	22.64%	10.38%	2.83%
Education	56.25%	12.50%	20.83%	6.25%	4.17%
Engineering	23.21%	39.29%	21.43%	8.93%	7.14%
Entertainment	42.86%	23.81%	28.57%	4.76%	0%
Fabricated Metals	24%	20%	32%	16%	8%
Finance & Investment	58.82%	11.76%	17.65%	0%	11.76%
Food	16.46%	24.05%	32.91%	17.72%	8.86%
Furniture & Fixtures	17.65%	41.18%	29.41%	5.88%	5.88%
Gifts / Giftware	21.43%	21.43%	42.86%	14.29%	0%
Hardware	14.29%	0%	28.57%	57.14%	0%
Industrial Machinery & Equipment	28.95%	21.05%	26.32%	18.42%	5.26%
Information Technology	35.29%	29.41%	20.59%	10.29%	4.41%
Instruments	15.38%	30.77%	30.77%	23.08%	0%
Insurance	29.41%	29.41%	17.65%	5.88%	17.65%
Jewelry	30%	20%	30%	10%	10%
Leather	50%	50%	0%	0%	0%
Legal	59.09%	18.18%	13.64%	4.55%	4.55%
Lighting	23.08%	23.08%	30.77%	23.08%	0%
Lumber and Wood	0%	33.33%	66.67%	0%	0%
Manufacturing - mixed	21.62%	29.73%	25.68%	17.57%	5.41%
Marketing and Public Relations	38.46%	38.46%	23.08%	0%	0%
Media	41.18%	29.41%	11.76%	5.88%	11.76%

4th Qtr. 2017

	Low	Mid-Low	Medium	Mid-High	High
Medical	37.31%	34.33%	16.42%	5.97%	5.97%
Metal Products	34.78%	17.39%	30.43%	17.39%	0%
Mining and Minerals	25%	25%	25%	25%	0%
Other	41.87%	18.29%	24.80%	10.16%	4.88%
Paper and Allied Industry	12.50%	62.50%	12.50%	12.50%	0%
Petroleum and Coal	7.14%	35.71%	35.71%	14.29%	7.14%
Printing	17.86%	28.57%	35.71%	14.29%	3.57%
Publishing	50%	20%	10%	10%	10%
Quality Inspection / Control	0%	0%	66.67%	33.33%	0%
Real Estate	58.33%	20.83%	14.58%	4.17%	2.08%
Renewable Energy	17.39%	26.09%	34.78%	21.74%	0%
Retail - Mixed	31.71%	21.95%	19.51%	14.63%	12.20%
Rubber & Related Products	10.53%	42.11%	26.32%	10.53%	10.53%
Security	27.78%	11.11%	33.33%	22.22%	5.56%
Social Welfare	57.14%	14.29%	21.43%	7.14%	0%
Stone, Clay & Glass Products	66.67%	33.33%	0%	0%	0%
Telecommunications	50%	37.50%	0%	12.50%	0%
Textiles	16.67%	25%	25%	33.33%	0%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	60%	20%	20%	0%	0%
Transportation	23.81%	15.87%	26.98%	23.81%	9.52%
Wholesale - Mixed	12.90%	19.35%	32.26%	9.68%	25.81%

4th Qtr. 2017



Shipping and Logistics of Getting Products to Market

1. Low Impact	44.82%
2. Medium-Low Impact	20.19%
3. Medium Impact	17.70%
4. Medium-High Impact	10.24%
5. High Impact	7.05%

	Low	Mid-Low	Medium	Mid-High	High
Australia	51.85%	17.78%	15.56%	7.41%	7.41%
Canada	43.83%	25.31%	16.67%	9.88%	4.32%
China	44.44%	0%	33.33%	11.11%	11.11%
Czech Republic	20.83%	25%	20.83%	20.83%	12.50%
India	35.29%	17.65%	19.12%	13.24%	14.71%
Jordan	28.36%	17.91%	25.37%	14.93%	13.43%
Malaysia	18.18%	27.27%	12.12%	18.18%	24.24%
Nepal	31.58%	18.42%	18.42%	15.79%	15.79%
Pakistan	20.45%	25%	25%	15.91%	13.64%
Poland	36.36%	18.18%	18.18%	27.27%	0%
Romania	32.61%	28.26%	23.91%	8.70%	6.52%
Singapore	42.86%	23.81%	23.81%	9.52%	0%
UAE	27.27%	18.18%	27.27%	22.73%	4.55%
United Kingdom	54.61%	17.73%	17.02%	7.09%	3.55%
United States of America	52.42%	19.77%	14.79%	7.47%	5.56%

Respondents with the highest levels of concern over shipping and logistics impacting getting products to market for the coming 12 months originated from the following countries (**Medium-High**): China (*55.55%*), Pakistan (*54.55%*), UAE (*54.55%*), Malaysia (*54.54%*) and Czech Republic (*54.16%*).

Respondents with the lowest levels of concern over shipping and logistics impacting getting products to market for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (72.34%), United States of America (72.19%), Australia (69.63%), Canada (69.14%) and Singapore (66.67%).

4th Qtr. 2017

Concerns Related to Shipping and Logistics of Getting Products to Market – Industry Breakdown

Respondents with the highest levels of concern over shipping and logistics impacting getting products to market for the coming 12 months originated from the following industries (Medium-High): Petroleum and Coal (85.71%), Chemicals (75%), Paper and Allied Industry (75%), Renewable Energy (65.22%) and Gifts / Giftware (64.29%).

Respondents with the lowest levels concern over shipping and logistics impacting getting products to market for the coming 12 months originated from the following industries (Low - Mid-Low): Leather (100%), Tobacco (100%), Legal (90.91%), Accounting & Audit (90.48%) and Education (87.50%).

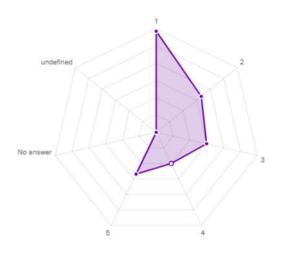
	Low	Mid-Low	Medium	Mid-High	High
Accommodation	60.71%	17.86%	10.71%	7.14%	3.57%
Accounting & Audit	76.19%	14.29%	4.76%	4.76%	0%
Aerospace	66.67%	5.56%	5.56%	11.11%	11.11%
Architecture & Design	60%	10%	5%	15%	10%
Automotive	32.50%	35%	7.50%	15%	10%
Beverages	20.83%	20.83%	16.67%	33.33%	8.33%
Carpentry & Cabinetry	58.33%	16.67%	8.33%	16.67%	0%
Chemicals	12.50%	12.50%	29.17%	37.50%	8.33%
Clothing & apparel	35%	10%	35%	10%	10%
Construction	47.42%	20.62%	17.53%	8.25%	6.19%
Consulting - General	61.32%	12.26%	20.75%	3.77%	1.89%
Education	70.83%	16.67%	6.25%	4.17%	2.08%
Engineering	41.07%	21.43%	21.43%	10.71%	5.36%
Entertainment	57.14%	19.05%	19.05%	0%	4.76%
Fabricated Metals	32%	32%	28%	8%	0%
Finance & Investment	58.82%	23.53%	5.88%	5.88%	5.88%
Food	24.05%	25.32%	21.52%	15.19%	13.92%
Furniture & Fixtures	29.41%	35.29%	17.65%	17.65%	0%
Gifts / Giftware	7.14%	28.57%	21.43%	28.57%	14.29%
Hardware	28.57%	57.14%	0%	14.29%	0%
Industrial Machinery & Equipment	21.05%	34.21%	18.42%	10.53%	15.79%
Information Technology	44.12%	23.53%	20.59%	7.35%	4.41%
Instruments	30.77%	23.08%	38.46%	7.69%	0%
Insurance	58.82%	11.76%	11.76%	5.88%	11.76%
Jewelry	50%	30%	20%	0%	0%
Leather	50%	50%	0%	0%	0%
Legal	81.82%	9.09%	4.55%	4.55%	0%
Lighting	30.77%	23.08%	7.69%	7.69%	30.77%
Lumber and Wood	0%	66.67%	33.33%	0%	0%
Manufacturing - mixed	25.68%	32.43%	21.62%	13.51%	6.76%
Marketing and Public Relations	69.23%	11.54%	15.38%	3.85%	0%
Media	47.06%	17.65%	17.65%	11.76%	5.88%

4th Qtr. 2017

	Low	Mid-Low	Medium	Mid-High	High
Medical	56.72%	16.42%	14.93%	7.46%	4.48%
Metal Products	34.78%	30.43%	26.09%	4.35%	4.35%
Mining and Minerals	25%	25%	50%	0%	0%
Other	53.66%	17.89%	14.23%	6.91%	7.32%
Paper and Allied Industry	12.50%	12.50%	62.50%	12.50%	0%
Petroleum and Coal	7.14%	7.14%	50%	28.57%	7.14%
Printing	17.86%	25%	32.14%	14.29%	10.71%
Publishing	30%	50%	0%	20%	0%
Quality Inspection / Control	33.33%	33.33%	33.33%	0%	0%
Real Estate	77.08%	10.42%	6.25%	4.17%	2.08%
Renewable Energy	21.74%	13.04%	43.48%	13.04%	8.70%
Retail - Mixed	36.59%	26.83%	17.07%	7.32%	12.20%
Rubber & Related Products	31.58%	26.32%	26.32%	10.53%	5.26%
Security	50%	11.11%	11.11%	22.22%	5.56%
Social Welfare	71.43%	7.14%	7.14%	14.29%	0%
Stone, Clay & Glass Products	33.33%	33.33%	33.33%	0%	0%
Telecommunications	75%	12.50%	12.50%	0%	0%
Textiles	25%	33.33%	16.67%	25%	0%
Tobacco	0%	100%	0%	0%	0%
Translation & Localization	80%	0%	20%	0%	0%
Transportation	34.92%	11.11%	5.87%	5.87%	22.22%
Wholesale - Mixed	16.13%	22.58%	25.81%	19.35%	16.13%

4th Qtr. 2017

Drivers of Organizational Growth



Accessing New Sources of Funding

1. Low Impact	34.70%
2. Medium-Low Impact	19.78%
3. Medium Impact	17.70%
4. Medium-High Impact	11.90%
5. High Impact	15.93%

	Low	Mid-Low	Medium	Mid-High	High
Australia	35.56%	22.22%	20%	7.41%	14.81%
Canada	42.59%	15.43%	12.35%	13.58%	16.05%
China	22.22%	22.22%	44.44%	0%	11.11%
Czech Republic	45.83%	16.67%	12.50%	20.83%	4.17%
India	16.18%	17.65%	23.53%	8.82%	33.82%
Jordan	16.42%	13.43%	26.87%	22.39%	20.90%
Malaysia	9.09%	27.27%	27.27%	9.09%	27.27%
Nepal	18.42%	34.21%	21.05%	18.42%	7.89%
Pakistan	9.09%	9.09%	18.18%	25%	38.64%
Poland	27.27%	9.09%	27.27%	18.18%	18.18%
Romania	26.09%	15.22%	26.09%	19.57%	13.04%
Singapore	33.33%	4.76%	19.05%	19.05%	23.81%
UAE	13.64%	9.09%	22.73%	27.27%	27.27%
United Kingdom	46.81%	21.99%	15.60%	8.51%	7.09%
United States of America	42.75%	20.79%	15.23%	8.05%	13.18%

Respondents with the highest levels of concern related to accessing new sources of funding for the coming 12 months originated from the following countries (**Medium-High**): Pakistan (81.82%), UAE (77.27%), Jordan (70.16%), India (66.17%) and Malaysia (63.63%).

Respondents with the lowest levels of concern related to accessing new sources of funding for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (68.80%), United States of America (63.54%), Czech Republic (62.50%), Canada (58.02%) and Australia (57.78%).

4th Qtr. 2017

Concerns Related to Accessing New Sources of Funding – Industry Breakdown

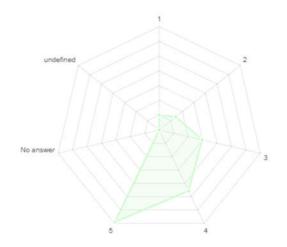
Respondents with the highest levels of concern related to accessing new sources of funding for the coming 12 months originated from the following industries (Medium-High): Paper and Allied Industry (87.50%), Social Welfare (85.72%), Renewable Energy (73.91%), Education (72.92%) and Wholesale – Mixed (61.29%).

Respondents with the lowest levels of concern related to accessing new sources of funding for the coming 12 months originated from the following industries (Low - Mid-Low): Leather (100%), Tobacco (100%), Hardware (85.72%), Marketing and Public Relations (84.61%) and Metal Products (82.61%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	25%	35.71%	14.29%	14.29%	10.71%
Accounting & Audit	47.62%	28.57%	9.52%	4.76%	9.52%
Aerospace	50%	5.56%	11.11%	22.22%	11.11%
Architecture & Design	30%	30%	15%	5%	20%
Automotive	42.50%	20%	17.50%	10%	10%
Beverages	45.83%	20.83%	25%	8.33%	0%
Carpentry & Cabinetry	41.67%	33.33%	8.33%	8.33%	8.33%
Chemicals	37.50%	20.83%	0%	29.17%	12.50%
Clothing & apparel	20%	20%	20%	20%	20%
Construction	47.42%	20.62%	17.53%	10.31%	4.12%
Consulting - General	30.19%	14.15%	16.98%	18.87%	19.81%
Education	22.92%	4.17%	16.67%	14.58%	41.67%
Engineering	26.79%	17.86%	23.21%	14.29%	17.86%
Entertainment	33.33%	9.52%	14.29%	19.05%	23.81%
Fabricated Metals	40%	36%	12%	4%	8%
Finance & Investment	47.06%	17.65%	11.76%	0%	23.53%
Food	20.25%	21.52%	13.92%	20.25%	24.05%
Furniture & Fixtures	41.18%	23.53%	35.29%	0%	0%
Gifts / Giftware	21.43%	21.43%	28.57%	14.29%	14.29%
Hardware	42.86%	42.86%	14.29%	0%	0%
Industrial Machinery & Equipment	34.21%	13.16%	21.05%	15.79%	15.79%
Information Technology	33.82%	17.65%	20.59%	13.24%	14.71%
Instruments	30.77%	15.38%	23.08%	15.38%	15.38%
Insurance	64.71%	0%	17.65%	0%	17.65%
Jewelry	30%	40%	30%	0%	0%
Leather	0%	100%	0%	0%	0%
Legal	45.45%	4.55%	31.82%	9.09%	9.09%
Lighting	38.46%	15.38%	15.38%	15.38%	15.38%
Lumber and Wood	0%	66.67%	33.33%	0%	0%
Manufacturing - mixed	28.38%	28.38%	21.62%	8.11%	13.51%
Marketing and Public Relations	46.15%	38.46%	7.69%	7.69%	0%
Media	17.65%	29.41%	17.65%	23.53%	11.76%
Medical	41.79%	16.42%	10.45%	11.94%	19.40%

	Low	Mid-Low	Medium	Mid-High	High
Metal Products	43.48%	39.13%	0%	8.70%	8.70%
Mining and Minerals	25%	25%	50%	0%	0%
Other	37.80%	17.48%	22.36%	7.72%	14.63%
Paper and Allied Industry	0%	12.50%	50%	12.50%	25%
Petroleum and Coal	21.43%	21.43%	21.43%	7.14%	28.57%
Printing	25%	25%	28.57%	10.71%	10.71%
Publishing	50%	10%	20%	20%	0%
Quality Inspection / Control	33.33%	33.33%	0%	0%	33.33%
Real Estate	37.50%	18.75%	12.50%	6.25%	25%
Renewable Energy	17.39%	8.70%	21.74%	21.74%	30.43%
Retail - Mixed	46.34%	9.76%	14.63%	14.63%	14.63%
Rubber & Related Products	31.58%	47.37%	5.26%	10.53%	5.26%
Security	27.78%	33.33%	11.11%	11.11%	16.67%
Social Welfare	7.14%	7.14%	14.29%	21.43%	50%
Stone, Clay & Glass Products	33.33%	33.33%	0%	33.33%	0%
Telecommunications	37.50%	12.50%	12.50%	0%	37.50%
Textiles	33.33%	25%	25%	8.33%	8.33%
Tobacco	0%	100%	0%	0%	0%
Translation & Localization	60%	20%	20%	0%	0%
Transportation	33.33%	22.22%	11.11%	14.29%	19.05%
Wholesale - Mixed	32.26%	6.45%	22.58%	12.90%	25.81%

4th Qtr. 2017



Acquiring New Customers

1. Low Impact	6.04%
2. Medium-Low Impact	8.47%
3. Medium Impact	17.64%
4. Medium-High Impact	27%
5. High Impact	40.85%

	Low	Mid-Low	Medium	Mid-High	High
Australia	3.70%	5.93%	22.22%	26.67%	41.48%
Canada	7.41%	11.73%	17.28%	31.48%	32.10%
China	0%	11.11%	22.22%	11.11%	55.56%
Czech Republic	4.17%	8.33%	20.83%	20.83%	45.83%
India	4.41%	4.41%	13.24%	23.53%	54.41%
Jordan	0%	7.46%	14.93%	31.34%	46.27%
Malaysia	6.06%	9.09%	24.24%	15.15%	45.45%
Nepal	18.42%	5.26%	18.42%	23.68%	34.21%
Pakistan	9.09%	4.55%	11.36%	22.73%	52.27%
Poland	0%	9.09%	0%	54.55%	36.36%
Romania	2.17%	8.70%	17.39%	34.78%	36.96%
Singapore	14.29%	9.52%	0%	23.81%	52.38%
UAE	4.55%	4.55%	0%	45.45%	45.45%
United Kingdom	6.38%	12.77%	13.48%	34.75%	32.62%
United States of America	6%	8.78%	19.91%	24.01%	41.29%

Respondents with the highest levels of concern related to acquiring new customers for the coming 12 months originated from the following countries (**Medium-High**): Jordan (*92.54%*), India (*91.18%*), Poland (*90.91%*), UAE (*90.90%*) and Australia (*90.37%*).

Respondents with the lowest levels of concern related to acquiring new customers for the coming 12 months originated from the following countries (Low - Mid-Low): Singapore (23.81%), Nepal (23.68%) and United Kingdom (19.15%).

4th Qtr. 2017

Concerns Related to Accessing New Sources of Funding – Industry Breakdown

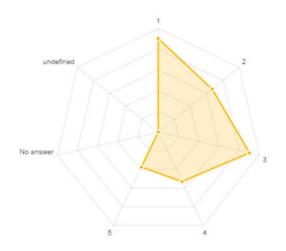
Respondents with the highest levels of concern related to acquiring new customers for the coming 12 months originated from the following industries (**Medium-High**): Jewelry (100%), Leather (100%), Paper and Allied Industry (100%), Textiles (100%) and Tobacco (100%).

Respondents with the lowest levels of concern related to acquiring new customers for the coming 12 months originated from the following industries (Low - Mid-Low): Lumber and Wood (66.67%), Social Welfare (57.14%) and Furniture & Fixtures (41.17%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	3.57%	10.71%	7.14%	21.43%	57.14%
Accounting & Audit	9.52%	4.76%	19.05%	38.10%	28.57%
Aerospace	16.67%	0%	22.22%	16.67%	44.44%
Architecture & Design	15%	15%	10%	15%	45%
Automotive	2.50%	5%	25%	37.50%	30%
Beverages	0%	16.67%	33.33%	29.17%	20.83%
Carpentry & Cabinetry	0%	8.33%	33.33%	16.67%	41.67%
Chemicals	4.17%	8.33%	8.33%	37.50%	41.67%
Clothing & apparel	5%	5%	10%	25%	55%
Construction	10.31%	12.37%	21.65%	25.77%	29.90%
Consulting - General	2.83%	10.38%	16.04%	28.30%	42.45%
Education	6.25%	6.25%	12.50%	10.42%	64.58%
Engineering	7.14%	10.71%	10.71%	28.57%	42.86%
Entertainment	4.76%	9.52%	19.05%	23.81%	42.86%
Fabricated Metals	4%	12%	20%	40%	24%
Finance & Investment	0%	5.88%	11.76%	35.29%	47.06%
Food	6.33%	7.59%	17.72%	26.58%	41.77%
Furniture & Fixtures	11.76%	29.41%	23.53%	23.53%	11.76%
Gifts / Giftware	0%	7.14%	14.29%	35.71%	42.86%
Hardware	14.29%	0%	14.29%	28.57%	42.86%
Industrial Machinery & Equipment	5.26%	7.89%	18.42%	44.74%	23.68%
Information Technology	4.41%	5.88%	14.71%	20.59%	54.41%
Instruments	0%	7.69%	23.08%	30.77%	38.46%
Insurance	0%	11.76%	0%	23.53%	64.71%
Jewelry	0%	0%	10%	10%	80%
Leather	0%	0%	0%	50%	50%
Legal	9.09%	0%	9.09%	27.27%	54.55%
Lighting	7.69%	0%	30.77%	7.69%	53.85%
Lumber and Wood	0%	66.67%	0%	33.33%	0%
Manufacturing - mixed	6.76%	8.11%	18.92%	27.03%	39.19%
Marketing and Public Relations	3.85%	0%	30.77%	30.77%	34.62%
Media	0%	5.88%	11.76%	17.65%	64.71%
Medical	4.48%	5.97%	11.94%	38.81%	38.81%

	Low	Mid-Low	Medium	Mid-High	High
Metal Products	8.70%	13.04%	39.13%	17.39%	21.74%
Mining and Minerals	0%	25%	25%	25%	25%
Other	8.13%	8.94%	14.23%	23.98%	44.72%
Paper and Allied Industry	0%	0%	0%	75%	25%
Petroleum and Coal	14.29%	7.14%	35.71%	7.14%	35.71%
Printing	0%	10.71%	17.86%	28.57%	42.86%
Publishing	10%	0%	20%	40%	30%
Quality Inspection / Control	0%	33.33%	0%	33.33%	33.33%
Real Estate	8.33%	6.25%	20.83%	29.17%	35.42%
Renewable Energy	0%	8.70%	30.43%	34.78%	26.09%
Retail - Mixed	4.88%	4.88%	19.51%	24.39%	46.34%
Rubber & Related Products	0%	26.32%	15.79%	36.84%	21.05%
Security	5.56%	0%	27.78%	22.22%	44.44%
Social Welfare	35.71%	21.43%	0%	28.57%	14.29%
Stone, Clay & Glass Products	0%	33.33%	33.33%	0%	33.33%
Telecommunications	12.50%	12.50%	12.50%	50%	12.50%
Textiles	0%	0%	33.33%	41.67%	25%
Tobacco	0%	0%	0%	0%	100%
Translation & Localization	20%	0%	0%	40%	40%
Transportation	1.59%	3.17%	23.81%	25.40%	46.03%
Wholesale - Mixed	6.45%	9.68%	25.81%	16.13%	41.94%

4th Qtr. 2017



Automation of Existing Processes

1. Low Impact	26.70%
2. Medium-Low Impact	19.72%
3. Medium Impact	26.76%
4. Medium-High Impact	15.69%
5. High Impact	11.13%

	Low	Mid-Low	Medium	Mid-High	High
Australia	27.41%	17.78%	27.41%	16.30%	11.11%
Canada	29.63%	20.37%	28.40%	14.20%	7.41%
China	22.22%	22.22%	22.22%	0%	33.33%
Czech Republic	25%	16.67%	20.83%	29.17%	8.33%
India	13.24%	16.18%	22.06%	17.65%	30.88%
Jordan	13.43%	16.42%	41.79%	14.93%	13.43%
Malaysia	12.12%	21.21%	18.18%	24.24%	24.24%
Nepal	15.79%	23.68%	21.05%	26.32%	13.16%
Pakistan	6.82%	18.18%	31.82%	20.45%	22.73%
Poland	36.36%	9.09%	27.27%	27.27%	0%
Romania	15.22%	23.91%	23.91%	23.91%	13.04%
Singapore	14.29%	14.29%	28.57%	23.81%	19.05%
UAE	18.18%	31.82%	22.73%	13.64%	13.64%
United Kingdom	41.13%	19.86%	24.11%	9.22%	5.67%
United States of America	32.21%	20.06%	27.09%	13.18%	7.47%

Respondents with the highest levels of concern related to the automation of existing process for the coming 12 months originated from the following countries (Medium-High): Pakistan (75%), Singapore (71.43%), India (70.59%), Jordan (70.15%) and Malaysia (66.66%).

Respondents with the lowest levels of concern related to the automation of existing process for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (60.99%), United States of America (52.27%), Canada (50%) and UAE (50%).

4th Qtr. 2017

Concerns Related to Automation of Existing Processes – Industry Breakdown

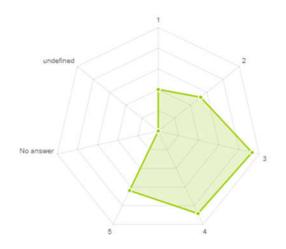
Respondents with the highest levels of concern related to the automation of existing process for the coming 12 months originated from the following industries (Medium-High): Tobacco (100%), Finance & Investment (94.11%), Insurance (76.47%), Textiles (74.99%) and Food (70.89%).

Respondents with the lowest levels of concern related to the automation of existing process for the coming 12 months originated from the following industries (Low - Mid-Low): Quality Inspection / Control (100%), Telecommunications (75%), Entertainment (66.67%), Lumber and Wood (66.67%) and Stone, Clay & Glass Products (66.66%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	25%	21.43%	17.86%	21.43%	14.29%
Accounting & Audit	19.05%	14.29%	23.81%	19.05%	23.81%
Aerospace	33.33%	22.22%	27.78%	5.56%	11.11%
Architecture & Design	25%	25%	25%	10%	15%
Automotive	32.50%	15%	20%	25%	7.50%
Beverages	37.50%	16.67%	37.50%	8.33%	0%
Carpentry & Cabinetry	8.33%	50%	16.67%	16.67%	8.33%
Chemicals	29.17%	16.67%	20.83%	16.67%	16.67%
Clothing & apparel	30%	5%	30%	20%	15%
Construction	27.84%	25.77%	30.93%	9.28%	6.19%
Consulting - General	27.36%	21.70%	24.53%	19.81%	6.60%
Education	39.58%	12.50%	25%	6.25%	16.67%
Engineering	23.21%	17.86%	25%	23.21%	10.71%
Entertainment	38.10%	28.57%	19.05%	14.29%	0%
Fabricated Metals	28%	8%	36%	24%	4%
Finance & Investment	5.88%	0%	23.53%	35.29%	35.29%
Food	11.39%	17.72%	34.18%	17.72%	18.99%
Furniture & Fixtures	23.53%	29.41%	5.88%	29.41%	11.76%
Gifts / Giftware	14.29%	28.57%	21.43%	28.57%	7.14%
Hardware	42.86%	0%	42.86%	14.29%	0%
Industrial Machinery & Equipment	13.16%	31.58%	18.42%	26.32%	10.53%
Information Technology	25%	20.59%	32.35%	10.29%	11.76%
Instruments	23.08%	23.08%	30.77%	15.38%	7.69%
Insurance	5.88%	17.65%	17.65%	23.53%	35.29%
Jewelry	30%	30%	30%	0%	10%
Leather	0%	50%	0%	0%	50%
Legal	22.73%	18.18%	22.73%	18.18%	18.18%
Lighting	53.85%	7.69%	15.38%	15.38%	7.69%
Lumber and Wood	0%	66.67%	0%	33.33%	0%
Manufacturing - mixed	21.62%	17.57%	29.73%	16.22%	14.86%
Marketing and Public Relations	26.92%	26.92%	30.77%	11.54%	3.85%
Media	17.65%	29.41%	11.76%	11.76%	29.41%

	Low	Mid-Low	Medium	Mid-High	High
Medical	32.84%	17.91%	25.37%	17.91%	5.97%
Metal Products	21.74%	30.43%	13.04%	17.39%	17.39%
Mining and Minerals	0%	50%	50%	0%	0%
Other	36.99%	13.82%	27.64%	13.82%	7.72%
Paper and Allied Industry	12.50%	25%	12.50%	37.50%	12.50%
Petroleum and Coal	7.14%	28.57%	42.86%	14.29%	7.14%
Printing	17.86%	28.57%	39.29%	10.71%	3.57%
Publishing	10%	40%	20%	30%	0%
Quality Inspection / Control	33.33%	66.67%	0%	0%	0%
Real Estate	39.58%	16.67%	25%	8.33%	10.42%
Renewable Energy	17.39%	26.09%	30.43%	13.04%	13.04%
Retail - Mixed	36.59%	7.32%	36.59%	17.07%	2.44%
Rubber & Related Products	10.53%	31.58%	31.58%	5.26%	21.05%
Security	38.89%	11.11%	27.78%	16.67%	5.56%
Social Welfare	21.43%	35.71%	28.57%	7.14%	7.14%
Stone, Clay & Glass Products	33.33%	33.33%	0%	0%	33.33%
Telecommunications	50%	25%	0%	25%	0%
Textiles	8.33%	16.67%	58.33%	8.33%	8.33%
Tobacco	0%	0%	0%	0%	100%
Translation & Localization	40%	20%	20%	0%	20%
Transportation	14.29%	23.81%	22.22%	20.63%	19.05%
Wholesale - Mixed	25.81%	16.13%	32.26%	6.45%	19.35%

4th Qtr. 2017



Market Awareness / Perception of Respondent Industry

1. Low Impact	11.90%
2. Medium-Low Impact	15.51%
3. Medium Impact	27.53%
4. Medium-High Impact	26.17%
5. High Impact	18.89%

	Low	Mid-Low	Medium	Mid-High	High
Australia	5.93%	17.04%	33.33%	17.04%	26.67%
Canada	13.58%	16.67%	25.93%	24.07%	19.75%
China	0%	22.22%	22.22%	11.11%	44.44%
Czech Republic	0%	29.17%	29.17%	25%	16.67%
India	2.94%	16.18%	16.18%	32.35%	32.35%
Jordan	2.99%	7.46%	25.37%	35.82%	28.36%
Malaysia	3.03%	12.12%	30.30%	33.33%	21.21%
Nepal	10.53%	13.16%	21.05%	26.32%	28.95%
Pakistan	11.36%	13.64%	20.45%	18.18%	36.36%
Poland	9.09%	0%	54.55%	18.18%	18.18%
Romania	10.87%	19.57%	19.57%	39.13%	10.87%
Singapore	14.29%	4.76%	14.29%	52.38%	14.29%
UAE	18.18%	18.18%	9.09%	36.36%	18.18%
United Kingdom	21.99%	21.28%	32.62%	17.73%	6.38%
United States of America	14.64%	15.37%	28.70%	25.77%	15.52%

Respondents with the highest levels of concern related to better market awareness / perception of their industry for the coming 12 months originated from the following countries (Medium-High): Poland (90.91%), Jordan (89.55%), Malaysia (84.84%), Singapore (80.96%) and India (80.88%).

Respondents with the lowest levels of concern related to better market awareness / perception of their industry for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (43.27%), UAE (36.36%) and Romania (30.44%).

4th Qtr. 2017

Concerns Related to Better Market Awareness / Perception of Respondent Industry – Industry Breakdown

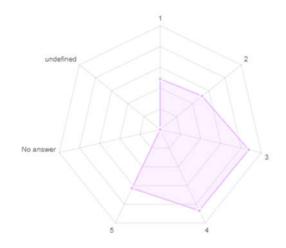
Respondents with the highest levels of concern related to better market awareness / perception of their industry for the coming 12 months originated from the following industries (Medium-High): Leather (100%), Tobacco (100%), Textiles (91.67%), Entertainment (90.48%) and Media (88.24%).

Respondents with the lowest levels of concern related to better market awareness / perception of their industry for the coming 12 months originated from the following industries (Low - Mid-Low): Quality Inspection / Control (66.66%), Telecommunications (62.50%), Metal Products (52.17%) and Social Welfare (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	14.29%	10.71%	25%	28.57%	21.43%
Accounting & Audit	23.81%	14.29%	33.33%	19.05%	9.52%
Aerospace	16.67%	11.11%	22.22%	27.78%	22.22%
Architecture & Design	15%	10%	15%	30%	30%
Automotive	12.50%	20%	30%	22.50%	15%
Beverages	12.50%	16.67%	33.33%	25%	12.50%
Carpentry & Cabinetry	0%	33.33%	33.33%	25%	8.33%
Chemicals	12.50%	20.83%	29.17%	25%	12.50%
Clothing & apparel	10%	5%	40%	10%	35%
Construction	14.43%	17.53%	29.90%	25.77%	12.37%
Consulting - General	9.43%	15.09%	22.64%	27.36%	25.47%
Education	12.50%	6.25%	14.58%	27.08%	39.58%
Engineering	8.93%	26.79%	21.43%	32.14%	10.71%
Entertainment	4.76%	4.76%	42.86%	23.81%	23.81%
Fabricated Metals	16%	16%	28%	28%	12%
Finance & Investment	5.88%	5.88%	23.53%	35.29%	29.41%
Food	3.80%	20.25%	32.91%	25.32%	17.72%
Furniture & Fixtures	17.65%	29.41%	41.18%	11.76%	0%
Gifts / Giftware	7.14%	14.29%	28.57%	42.86%	7.14%
Hardware	28.57%	14.29%	28.57%	14.29%	14.29%
Industrial Machinery & Equipment	7.89%	21.05%	26.32%	28.95%	15.79%
Information Technology	16.18%	14.71%	25%	32.35%	11.76%
Instruments	7.69%	15.38%	30.77%	23.08%	23.08%
Insurance	11.76%	5.88%	23.53%	29.41%	29.41%
Jewelry	0%	20%	30%	20%	30%
Leather	0%	0%	50%	0%	50%
Legal	9.09%	13.64%	22.73%	13.64%	40.91%
Lighting	23.08%	7.69%	15.38%	23.08%	30.77%
Lumber and Wood	0%	33.33%	0%	33.33%	33.33%
Manufacturing - mixed	6.76%	22.97%	25.68%	28.38%	16.22%
Marketing and Public Relations	3.85%	15.38%	34.62%	30.77%	15.38%
Media	5.88%	5.88%	47.06%	17.65%	23.53%

	Low	Mid-Low	Medium	Mid-High	High
Medical	11.94%	13.43%	19.40%	31.34%	23.88%
Metal Products	17.39%	34.78%	21.74%	21.74%	4.35%
Mining and Minerals	0%	25%	0%	50%	25%
Other	14.63%	12.60%	30.89%	24.39%	17.48%
Paper and Allied Industry	0%	12.50%	50%	25%	12.50%
Petroleum and Coal	7.14%	14.29%	21.43%	35.71%	21.43%
Printing	10.71%	21.43%	25%	25%	17.86%
Publishing	20%	20%	40%	10%	10%
Quality Inspection / Control	33.33%	33.33%	33.33%	0%	0%
Real Estate	22.92%	12.50%	33.33%	22.92%	8.33%
Renewable Energy	8.70%	4.35%	26.09%	26.09%	34.78%
Retail - Mixed	17.07%	14.63%	14.63%	48.78%	4.88%
Rubber & Related Products	10.53%	21.05%	52.63%	10.53%	5.26%
Security	16.67%	5.56%	27.78%	38.89%	11.11%
Social Welfare	14.29%	35.71%	21.43%	0%	28.57%
Stone, Clay & Glass Products	0%	33.33%	0%	0%	66.67%
Telecommunications	62.50%	0%	25%	0%	12.50%
Textiles	0%	8.33%	16.67%	58.33%	16.67%
Tobacco	0%	0%	0%	0%	100%
Translation & Localization	20%	20%	40%	0%	20%
Transportation	4.76%	9.52%	30.16%	25.40%	30.16%
Wholesale - Mixed	6.45%	19.35%	25.81%	22.58%	25.81%

4th Qtr. 2017



Developing More Partnerships

14.45%
15.33%
25.93%
25.70%
18.59%

	Low	Mid-Low	Medium	Mid-High	High
Australia	23.70%	14.81%	25.93%	18.52%	17.04%
Canada	17.90%	15.43%	25.93%	24.69%	16.05%
China	11.11%	11.11%	22.22%	22.22%	33.33%
Czech Republic	12.50%	4.17%	41.67%	29.17%	12.50%
India	5.88%	10.29%	14.71%	29.41%	39.71%
Jordan	1.49%	8.96%	37.31%	26.87%	25.37%
Malaysia	9.09%	18.18%	21.21%	33.33%	18.18%
Nepal	13.16%	10.53%	28.95%	18.42%	28.95%
Pakistan	15.91%	11.36%	31.82%	22.73%	18.18%
Poland	0%	9.09%	9.09%	72.73%	9.09%
Romania	2.17%	13.04%	36.96%	32.61%	15.22%
Singapore	9.52%	14.29%	9.52%	42.86%	23.81%
UAE	4.55%	9.09%	18.18%	50%	18.18%
United Kingdom	21.28%	22.70%	26.24%	21.28%	8.51%
United States of America	16.69%	16.84%	25.48%	24.89%	16.11%

Respondents with the highest levels of concern related to developing more partnerships in the coming 12 months originated from the following countries (**Medium-High**): Poland (90.91%), Jordan (89.55%), UAE (86.36%), Romania (84.79%) and India (83.83%).

Respondents with the lowest levels of concern related to developing more partnerships in the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (43.98%), Australia (38.51%) and United States of America (33.53%).

4th Qtr. 2017

Concerns Related to Developing More Partnerships – Industry Breakdown

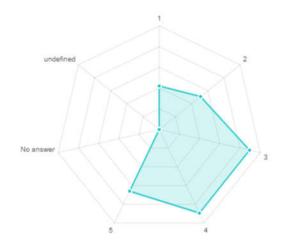
Respondents with the highest levels of concern over developing more partnerships in the coming 12 months originated from the following industries (Medium-High): Leather (100%), Tobacco (100%), Stone, Clay & Glass Products (99.99%), Renewable Energy (95.65%) and Lighting (92.31%).

Respondents with the lowest levels of concern over developing more partnerships in the coming 12 months originated from the following industries (Low - Mid-Low): Lumber and Wood (66.67%), Quality Inspection / Control (66.67%), Rubber & Related Products (57.89%) and Telecommunications (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	21.43%	14.29%	25%	21.43%
Accounting & Audit	23.81%	9.52%	47.62%	4.76%	14.29%
Aerospace	16.67%	5.56%	22.22%	33.33%	22.22%
Architecture & Design	20%	5%	20%	25%	30%
Automotive	15%	20%	27.50%	30%	7.50%
Beverages	16.67%	16.67%	41.67%	16.67%	8.33%
Carpentry & Cabinetry	0%	25%	41.67%	25%	8.33%
Chemicals	12.50%	4.17%	33.33%	37.50%	12.50%
Clothing & apparel	10%	15%	45%	10%	20%
Construction	22.68%	14.43%	31.96%	20.62%	10.31%
Consulting - General	7.55%	14.15%	18.87%	37.74%	21.70%
Education	18.75%	6.25%	25%	12.50%	37.50%
Engineering	10.71%	16.07%	17.86%	33.93%	21.43%
Entertainment	14.29%	9.52%	38.10%	28.57%	9.52%
Fabricated Metals	8%	24%	28%	28%	12%
Finance & Investment	5.88%	5.88%	23.53%	29.41%	35.29%
Food	13.92%	17.72%	25.32%	24.05%	18.99%
Furniture & Fixtures	11.76%	11.76%	58.82%	17.65%	0%
Gifts / Giftware	14.29%	14.29%	21.43%	28.57%	21.43%
Hardware	14.29%	28.57%	14.29%	28.57%	14.29%
Industrial Machinery & Equipment	15.79%	13.16%	26.32%	31.58%	13.16%
Information Technology	11.76%	14.71%	26.47%	25%	22.06%
Instruments	7.69%	38.46%	15.38%	23.08%	15.38%
Insurance	11.76%	17.65%	5.88%	29.41%	35.29%
Jewelry	20%	20%	40%	10%	10%
Leather	0%	0%	0%	0%	100%
Legal	13.64%	22.73%	18.18%	18.18%	27.27%
Lighting	7.69%	0%	30.77%	30.77%	30.77%
Lumber and Wood	0%	66.67%	33.33%	0%	0%
Manufacturing - mixed	6.76%	22.97%	31.08%	25.68%	13.51%
Marketing and Public Relations	7.69%	7.69%	34.62%	34.62%	15.38%
Media	5.88%	17.65%	23.53%	41.18%	11.76%
Medical	13.43%	13.43%	22.39%	29.85%	20.90%

	Low	Mid-Low	Medium	Mid-High	High
Metal Products	4.35%	17.39%	39.13%	30.43%	8.70%
Mining and Minerals	25%	0%	25%	25%	25%
Other	22.36%	18.70%	22.76%	19.51%	16.67%
Paper and Allied Industry	0%	12.50%	25%	50%	12.50%
Petroleum and Coal	7.14%	21.43%	42.86%	21.43%	7.14%
Printing	10.71%	10.71%	28.57%	32.14%	17.86%
Publishing	20%	20%	10%	30%	20%
Quality Inspection / Control	0%	66.67%	0%	33.33%	0%
Real Estate	20.83%	10.42%	29.17%	27.08%	12.50%
Renewable Energy	0%	4.35%	26.09%	34.78%	34.78%
Retail - Mixed	26.83%	17.07%	19.51%	19.51%	17.07%
Rubber & Related Products	21.05%	36.84%	15.79%	21.05%	5.26%
Security	5.56%	16.67%	22.22%	27.78%	27.78%
Social Welfare	7.14%	7.14%	21.43%	35.71%	28.57%
Stone, Clay & Glass Products	0%	0%	33.33%	33.33%	33.33%
Telecommunications	50%	0%	12.50%	37.50%	0%
Textiles	0%	8.33%	41.67%	33.33%	16.67%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	20%	0%	40%	0%	40%
Transportation	9.52%	6.35%	22.22%	31.75%	30.16%
Wholesale - Mixed	9.68%	22.58%	22.58%	16.13%	29.03%

4th Qtr. 2017



Employee Skill Development

1. Low Impact	12.43%
2. Medium-Low Impact	15.10%
3. Medium Impact	26.47%
4. Medium-High Impact	26.47%
5. High Impact	19.54%

	Low	Mid-Low	Medium	Mid-High	High
Australia	20%	21.48%	24.44%	16.30%	17.78%
Canada	15.43%	17.28%	24.07%	27.16%	16.05%
China	11.11%	0%	33.33%	22.22%	33.33%
Czech Republic	4.17%	8.33%	25%	37.50%	25%
India	8.82%	8.82%	25%	27.94%	29.41%
Jordan	0%	10.45%	37.31%	29.85%	22.39%
Malaysia	6.06%	3.03%	30.30%	39.39%	21.21%
Nepal	13.16%	13.16%	23.68%	18.42%	31.58%
Pakistan	6.82%	13.64%	22.73%	22.73%	34.09%
Poland	0%	18.18%	27.27%	45.45%	9.09%
Romania	2.17%	15.22%	19.57%	43.48%	19.57%
Singapore	9.52%	4.76%	19.05%	28.57%	38.10%
UAE	13.64%	9.09%	22.73%	31.82%	22.73%
United Kingdom	18.44%	24.11%	25.53%	21.99%	9.93%
United States of America	14.49%	15.08%	28.40%	23.43%	18.59%

Respondents with the highest levels of concern related to employee skill development in the coming 12 months originated from the following countries (Medium-High): Malaysia (90.90%), Jordan (89.55%), China (88.88%), Czech Republic (87.50%) and Singapore (85.72%).

Respondents with the lowest levels of concern related to employee skill development in the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (42.55%), Australia (41.48%) and Canada (32.71%).

4th Qtr. 2017

Concerns Related to Employee Skill Development – Industry Breakdown

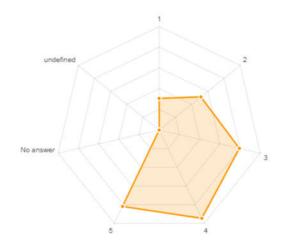
Respondents with the highest levels of concern related to employee skill development in the coming 12 months originated from the following industries (Medium-High): Tobacco (100%), Translation & Localization (100%), Stone, Clay & Glass Products (99.99%), Textiles (91.66%) and Paper and Allied Industry (87.50%).

Respondents with the lowest levels of concern related to employee skill development in the coming 12 months originated from the following industries (Low - Mid-Low): Jewelry (50%), Leather (50%) and Real Estate (45.83%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	14.29%	17.86%	35.71%	17.86%	14.29%
Accounting & Audit	9.52%	4.76%	28.57%	23.81%	33.33%
Aerospace	5.56%	16.67%	16.67%	22.22%	38.89%
Architecture & Design	10%	10%	10%	60%	10%
Automotive	12.50%	15%	22.50%	20%	30%
Beverages	20.83%	20.83%	33.33%	16.67%	8.33%
Carpentry & Cabinetry	16.67%	0%	8.33%	33.33%	41.67%
Chemicals	8.33%	25%	16.67%	33.33%	16.67%
Clothing & apparel	10%	5%	25%	35%	25%
Construction	11.34%	11.34%	24.74%	24.74%	27.84%
Consulting - General	14.15%	16.98%	30.19%	24.53%	14.15%
Education	14.58%	8.33%	27.08%	16.67%	33.33%
Engineering	8.93%	17.86%	32.14%	26.79%	14.29%
Entertainment	14.29%	23.81%	28.57%	19.05%	14.29%
Fabricated Metals	8%	12%	20%	32%	28%
Finance & Investment	5.88%	17.65%	11.76%	29.41%	35.29%
Food	5.06%	21.52%	30.38%	16.46%	26.58%
Furniture & Fixtures	5.88%	35.29%	5.88%	41.18%	11.76%
Gifts / Giftware	21.43%	7.14%	35.71%	28.57%	7.14%
Hardware	14.29%	0%	28.57%	57.14%	0%
Industrial Machinery & Equipment	5.26%	7.89%	42.11%	34.21%	10.53%
Information Technology	10.29%	17.65%	25%	27.94%	19.12%
Instruments	7.69%	15.38%	30.77%	23.08%	23.08%
Insurance	0%	17.65%	23.53%	0%	58.82%
Jewelry	20%	30%	40%	10%	0%
Leather	0%	50%	0%	0%	50%
Legal	9.09%	4.55%	31.82%	22.73%	31.82%
Lighting	15.38%	15.38%	15.38%	30.77%	23.08%
Lumber and Wood	0%	33.33%	0%	66.67%	0%
Manufacturing - mixed	6.76%	13.51%	35.14%	31.08%	13.51%
Marketing and Public Relations	30.77%	0%	34.62%	23.08%	11.54%
Media	11.76%	17.65%	5.88%	41.18%	23.53%

Medical	16.42%	14.93%	22.39%	20.90%	25.37%
Metal Products	21.74%	17.39%	13.04%	39.13%	8.70%
Mining and Minerals	0%	25%	25%	50%	0%
Other	16.67%	16.26%	29.67%	21.95%	15.45%
Paper and Allied Industry	0%	12.50%	25%	50%	12.50%
Petroleum and Coal	7.14%	7.14%	50%	28.57%	7.14%
Printing	10.71%	10.71%	32.14%	32.14%	14.29%
Publishing	0%	20%	10%	60%	10%
Quality Inspection / Control	33.33%	0%	0%	66.67%	0%
Real Estate	31.25%	14.58%	25%	20.83%	8.33%
Renewable Energy	8.70%	13.04%	39.13%	26.09%	13.04%
Retail - Mixed	9.76%	26.83%	14.63%	34.15%	14.63%
Rubber & Related Products	5.26%	26.32%	31.58%	31.58%	5.26%
Security	5.56%	22.22%	16.67%	33.33%	22.22%
Social Welfare	7.14%	14.29%	28.57%	28.57%	21.43%
Stone, Clay & Glass Products	0%	0%	33.33%	33.33%	33.33%
Telecommunications	25%	12.50%	25%	25%	12.50%
Textiles	0%	8.33%	50%	33.33%	8.33%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	0%	0%	60%	20%	20%
Transportation	11.11%	7.94%	17.46%	34.92%	28.57%
Wholesale - Mixed	16.13%	19.35%	6.45%	25.81%	32.26%

4th Qtr. 2017



Improving Customer Experience

1. Low Impact	9.06%
2. Medium-Low Impact	15.22%
3. Medium Impact	23.51%
4. Medium-High Impact	28%
5. High Impact	24.22%

	Low	Mid-Low	Medium	Mid-High	High
Australia	6.67%	18.52%	22.22%	25.93%	26.67%
Canada	12.35%	16.05%	24.69%	30.86%	16.05%
China	11.11%	11.11%	22.22%	22.22%	33.33%
Czech Republic	4.17%	20.83%	20.83%	33.33%	20.83%
India	4.41%	13.24%	16.18%	30.88%	35.29%
Jordan	0%	10.45%	34.33%	32.84%	22.39%
Malaysia	6.06%	9.09%	18.18%	33.33%	33.33%
Nepal	15.79%	10.53%	15.79%	15.79%	42.11%
Pakistan	6.82%	13.64%	20.45%	20.45%	38.64%
Poland	0%	0%	54.55%	27.27%	18.18%
Romania	4.35%	19.57%	28.26%	30.43%	17.39%
Singapore	0%	9.52%	23.81%	33.33%	33.33%
UAE	13.64%	4.55%	31.82%	22.73%	27.27%
United Kingdom	12.06%	23.40%	26.24%	24.11%	14.18%
United States of America	11.13%	14.49%	22.84%	26.94%	24.60%

Respondents with the highest levels of concern related to improving customer experience for the coming 12 months originated from the following countries (Medium-High): Poland (100%), Singapore (90.47%), Jordan (89.56%), Malaysia (84.84%) and India (82.35%).

Respondents with the lowest levels of concern related to improving customer experience for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (35.46%), Canada (28.40%) and Nepal (26.32%).

4th Qtr. 2017

Concerns Related to Improving Customer Experience – Industry Breakdown

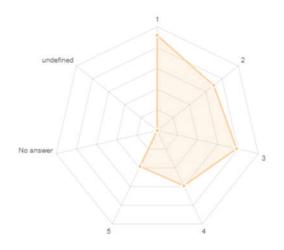
Respondents with the highest levels of concern related to improving customer experience for the coming 12 months originated from the following industries (**Medium-High**): Leather (100%), Paper and Allied Industry (100%), Tobacco (100%), Insurance (94.12%) and Jewelry (90%).

Respondents with the lowest levels of concern related to improving customer experience for the coming 12 months originated from the following industries (Low - Mid-Low): Accounting & Audit (42.86%), Furniture & Fixtures (41.17%) and Translation & Localization (40%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	3.57%	10.71%	10.71%	42.86%	32.14%
Accounting & Audit	19.05%	23.81%	23.81%	9.52%	23.81%
Aerospace	11.11%	22.22%	16.67%	22.22%	27.78%
Architecture & Design	15%	5%	15%	25%	40%
Automotive	12.50%	22.50%	17.50%	20%	27.50%
Beverages	8.33%	8.33%	29.17%	41.67%	12.50%
Carpentry & Cabinetry	25%	8.33%	16.67%	25%	25%
Chemicals	16.67%	16.67%	33.33%	20.83%	12.50%
Clothing & apparel	10%	5%	20%	15%	50%
Construction	8.25%	15.46%	25.77%	24.74%	25.77%
Consulting - General	9.43%	13.21%	19.81%	31.13%	26.42%
Education	14.58%	12.50%	18.75%	12.50%	41.67%
Engineering	7.14%	21.43%	25%	32.14%	14.29%
Entertainment	9.52%	14.29%	38.10%	28.57%	9.52%
Fabricated Metals	12%	4%	28%	24%	32%
Finance & Investment	0%	11.76%	0%	35.29%	52.94%
Food	3.80%	13.92%	27.85%	24.05%	30.38%
Furniture & Fixtures	5.88%	35.29%	29.41%	17.65%	11.76%
Gifts / Giftware	14.29%	7.14%	21.43%	42.86%	14.29%
Hardware	14.29%	0%	42.86%	28.57%	14.29%
Industrial Machinery & Equipment	5.26%	10.53%	31.58%	34.21%	18.42%
Information Technology	7.35%	13.24%	30.88%	23.53%	25%
Instruments	0%	15.38%	38.46%	30.77%	15.38%
Insurance	0%	5.88%	23.53%	17.65%	52.94%
Jewelry	0%	10%	10%	50%	30%
Leather	0%	0%	0%	0%	100%
Legal	9.09%	13.64%	22.73%	27.27%	27.27%
Lighting	7.69%	15.38%	23.08%	23.08%	30.77%
Lumber and Wood	0%	33.33%	33.33%	33.33%	0%
Manufacturing - mixed	6.76%	21.62%	28.38%	27.03%	16.22%
Marketing and Public Relations	7.69%	19.23%	23.08%	42.31%	7.69%
Media	5.88%	29.41%	17.65%	47.06%	0%

	Low	Mid-Low	Medium	Mid-High	High
Medical	13.43%	10.45%	20.90%	29.85%	25.37%
Metal Products	8.70%	26.09%	30.43%	21.74%	13.04%
Mining and Minerals	0%	25%	25%	50%	0%
Other	9.76%	16.67%	20.73%	27.64%	25.20%
Paper and Allied Industry	0%	0%	37.50%	37.50%	25%
Petroleum and Coal	7.14%	21.43%	28.57%	28.57%	14.29%
Printing	14.29%	17.86%	32.14%	28.57%	7.14%
Publishing	10%	20%	10%	50%	10%
Quality Inspection / Control	33.33%	0%	66.67%	0%	0%
Real Estate	12.50%	16.67%	18.75%	35.42%	16.67%
Renewable Energy	8.70%	8.70%	21.74%	34.78%	26.09%
Retail - Mixed	7.32%	17.07%	21.95%	26.83%	26.83%
Rubber & Related Products	0%	26.32%	42.11%	15.79%	15.79%
Security	11.11%	11.11%	16.67%	22.22%	38.89%
Social Welfare	14.29%	21.43%	21.43%	28.57%	14.29%
Stone, Clay & Glass Products	0%	33.33%	33.33%	33.33%	0%
Telecommunications	12.50%	25%	25%	25%	12.50%
Textiles	8.33%	16.67%	16.67%	58.33%	0%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	20%	20%	20%	20%	20%
Transportation	4.76%	7.94%	19.05%	34.92%	33.33%
Wholesale - Mixed	12.90%	12.90%	25.81%	19.35%	29.03%

4th Qtr. 2017



Improving Supply Chain Relationships

1. Low Impact	27.18%
2. Medium-Low Impact	20.66%
3. Medium Impact	23.27%
4. Medium-High Impact	17.53%
5. High Impact	11.37%

	Low	Mid-Low	Medium	Mid-High	High
Australia	25.93%	25.19%	21.48%	13.33%	14.07%
Canada	30.86%	22.22%	25.93%	13.58%	7.41%
China	33.33%	22.22%	11.11%	11.11%	22.22%
Czech Republic	16.67%	20.83%	25%	20.83%	16.67%
India	13.24%	16.18%	22.06%	19.12%	29.41%
Jordan	13.43%	16.42%	25.37%	31.34%	13.43%
Malaysia	9.09%	6.06%	27.27%	21.21%	36.36%
Nepal	15.79%	15.79%	21.05%	26.32%	21.05%
Pakistan	9.09%	13.64%	18.18%	20.45%	38.64%
Poland	18.18%	18.18%	36.36%	18.18%	9.09%
Romania	13.04%	28.26%	26.09%	21.74%	10.87%
Singapore	19.05%	19.05%	9.52%	33.33%	19.05%
UAE	27.27%	18.18%	22.73%	18.18%	13.64%
United Kingdom	28.37%	29.79%	21.28%	14.89%	5.67%
United States of America	37.04%	20.50%	21.23%	15.23%	6%

Respondents with the highest levels of concern related to improving supply chain relationships for the coming 12 months originated from the following countries (**Medium-High**): Malaysia (*84.84%*), Pakistan (*77.27%*), India (*70.59%*), Jordan (*70.14%*) and Nepal (*68.42%*).

Respondents with the lowest levels of concern related to improving supply chain relationships for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (58.16%), United States of America (57.54%), China (55.55%), Canada (53.08%) and Australia (51.12%).

4th Qtr. 2017

Concerns Related to Improving Supply Chain Relationships – Industry Breakdown

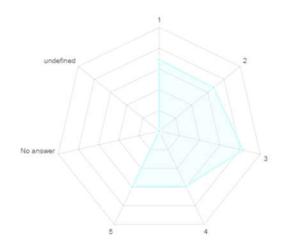
Respondents with the highest levels of concern related to improving supply chain relationships for the coming 12 months originated from the following industries (**Medium-High**): Tobacco (100%), Petroleum and Coal (92.85%), Paper and Allied Industry (87.50%), Wholesale – Mixed (77.42%) and Instruments (76.92%).

Respondents with the lowest levels of concern related to improving supply chain relationships for the coming 12 months originated from the following industries (Low - Mid-Low): Translation & Localization (80%), Real Estate (77.08%), Marketing and Public Relations (76.92%), Entertainment (71.43%) and Social Welfare (71.43%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	28.57%	28.57%	14.29%	10.71%	17.86%
Accounting & Audit	47.62%	19.05%	14.29%	9.52%	9.52%
Aerospace	33.33%	11.11%	27.78%	16.67%	11.11%
Architecture & Design	30%	15%	20%	10%	25%
Automotive	27.50%	30%	12.50%	20%	10%
Beverages	20.83%	8.33%	33.33%	25%	12.50%
Carpentry & Cabinetry	25%	25%	16.67%	33.33%	0%
Chemicals	16.67%	12.50%	25%	25%	20.83%
Clothing & apparel	15%	10%	25%	35%	15%
Construction	28.87%	20.62%	28.87%	13.40%	8.25%
Consulting - General	37.74%	19.81%	16.98%	14.15%	11.32%
Education	56.25%	8.33%	14.58%	8.33%	12.50%
Engineering	14.29%	28.57%	32.14%	17.86%	7.14%
Entertainment	52.38%	19.05%	14.29%	9.52%	4.76%
Fabricated Metals	16%	8%	44%	20%	12%
Finance & Investment	29.41%	23.53%	17.65%	23.53%	5.88%
Food	7.59%	22.78%	24.05%	26.58%	18.99%
Furniture & Fixtures	5.88%	58.82%	23.53%	0%	11.76%
Gifts / Giftware	28.57%	21.43%	35.71%	14.29%	0%
Hardware	14.29%	14.29%	42.86%	14.29%	14.29%
Industrial Machinery & Equipment	13.16%	23.68%	23.68%	26.32%	13.16%
Information Technology	27.94%	22.06%	26.47%	13.24%	10.29%
Instruments	0%	23.08%	38.46%	15.38%	23.08%
Insurance	29.41%	23.53%	5.88%	5.88%	35.29%
Jewelry	20%	20%	50%	0%	10%
Leather	0%	50%	50%	0%	0%
Legal	54.55%	9.09%	13.64%	9.09%	13.64%
Lighting	23.08%	23.08%	15.38%	30.77%	7.69%
Lumber and Wood	0%	33.33%	66.67%	0%	0%
Manufacturing - mixed	9.46%	24.32%	31.08%	21.62%	13.51%
Marketing and Public Relations	50%	26.92%	19.23%	3.85%	0%
Media	23.53%	41.18%	11.76%	11.76%	11.76%

	Low	Mid-Low	Medium	Mid-High	High
Medical	34.33%	28.36%	11.94%	17.91%	7.46%
Metal Products	30.43%	21.74%	17.39%	21.74%	8.70%
Mining and Minerals	0%	50%	0%	50%	0%
Other	36.18%	16.67%	22.76%	14.63%	9.76%
Paper and Allied Industry	12.50%	0%	50%	25%	12.50%
Petroleum and Coal	7.14%	0%	57.14%	28.57%	7.14%
Printing	7.14%	32.14%	28.57%	28.57%	3.57%
Publishing	30%	20%	20%	20%	10%
Quality Inspection / Control	0%	33.33%	33.33%	33.33%	0%
Real Estate	58.33%	18.75%	12.50%	6.25%	4.17%
Renewable Energy	13.04%	13.04%	30.43%	30.43%	13.04%
Retail - Mixed	31.71%	17.07%	21.95%	14.63%	14.63%
Rubber & Related Products	15.79%	26.32%	21.05%	21.05%	15.79%
Security	11.11%	33.33%	11.11%	27.78%	16.67%
Social Welfare	50%	21.43%	21.43%	0%	7.14%
Stone, Clay & Glass Products	0%	33.33%	66.67%	0%	0%
Telecommunications	50%	12.50%	12.50%	25%	0%
Textiles	0%	25%	41.67%	33.33%	0%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	40%	40%	0%	20%	0%
Transportation	9.52%	17.46%	20.63%	33.33%	19.05%
Wholesale - Mixed	6.45%	16.13%	41.94%	16.13%	19.35%

4th Qtr. 2017



Improving Trust and Transparency

1. Low Impact	20.37%
2. Medium-Low Impact	19.89%
3. Medium Impact	24.57%
4. Medium-High Impact	17.53%
5. High Impact	17.64%

	Low	Mid-Low	Medium	Mid-High	High
Australia	22.96%	17.78%	22.96%	14.81%	21.48%
Canada	24.07%	20.37%	24.69%	19.14%	11.73%
China	0%	22.22%	44.44%	0%	33.33%
Czech Republic	4.17%	45.83%	20.83%	16.67%	12.50%
India	5.88%	14.71%	13.24%	32.35%	33.82%
Jordan	2.99%	14.93%	29.85%	17.91%	34.33%
Malaysia	9.09%	18.18%	15.15%	33.33%	24.24%
Nepal	18.42%	10.53%	23.68%	15.79%	31.58%
Pakistan	9.09%	6.82%	20.45%	18.18%	45.45%
Poland	9.09%	36.36%	27.27%	18.18%	9.09%
Romania	10.87%	23.91%	21.74%	23.91%	19.57%
Singapore	9.52%	9.52%	19.05%	23.81%	38.10%
UAE	22.73%	4.55%	31.82%	9.09%	31.82%
United Kingdom	29.08%	21.99%	25.53%	18.44%	4.96%
United States of America	26.94%	20.64%	26.65%	13.32%	12.45%

Respondents with the highest levels of concern related to improving trust and transparency for the coming 12 months originated from the following countries (Medium-High): Pakistan (84.08%), Jordan (82.09%), Singapore (80.96%), India (79.41%) and China (77.77%).

Respondents with the lowest levels of concern related to improving trust and transparency for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (51.07%), Czech Republic (50%) and United States of America (47.58%).

4th Qtr. 2017

Concerns Related to Improving Trust and Transparency – Industry Breakdown

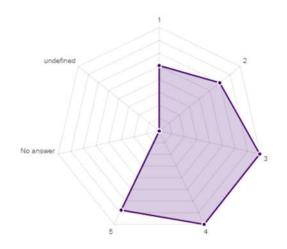
Respondents with the highest levels of concern related to improving trust and transparency for the coming 12 months originated from the following industries (Medium-High): Leather (100%), Quality Inspection / Control (100%), Stone, Clay & Glass Products (100%), Tobacco (100%) and Instruments (92.30%).

Respondents with the lowest levels of concern related to improving trust and transparency for the coming 12 months originated from the following industries (Low - Mid-Low): Entertainment (76.20%), Telecommunications (75%), Furniture & Fixtures (64.70%), Marketing and Public Relations (61.54%) and Aerospace (61.11%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	25%	17.86%	10.71%	28.57%
Accounting & Audit	19.05%	23.81%	19.05%	14.29%	23.81%
Aerospace	38.89%	22.22%	16.67%	5.56%	16.67%
Architecture & Design	20%	20%	15%	10%	35%
Automotive	22.50%	22.50%	22.50%	7.50%	25%
Beverages	29.17%	20.83%	20.83%	12.50%	16.67%
Carpentry & Cabinetry	25%	16.67%	25%	25%	8.33%
Chemicals	25%	20.83%	12.50%	16.67%	25%
Clothing & apparel	15%	20%	30%	5%	30%
Construction	23.71%	20.62%	29.90%	13.40%	12.37%
Consulting - General	21.70%	15.09%	20.75%	22.64%	19.81%
Education	31.25%	18.75%	18.75%	12.50%	18.75%
Engineering	12.50%	21.43%	39.29%	16.07%	10.71%
Entertainment	38.10%	38.10%	14.29%	4.76%	4.76%
Fabricated Metals	16%	16%	36%	24%	8%
Finance & Investment	5.88%	29.41%	5.88%	23.53%	35.29%
Food	5.06%	27.85%	24.05%	18.99%	24.05%
Furniture & Fixtures	11.76%	52.94%	29.41%	0%	5.88%
Gifts / Giftware	14.29%	14.29%	21.43%	42.86%	7.14%
Hardware	28.57%	0%	42.86%	14.29%	14.29%
Industrial Machinery & Equipment	15.79%	26.32%	26.32%	18.42%	13.16%
Information Technology	26.47%	13.24%	22.06%	22.06%	16.18%
Instruments	7.69%	0%	46.15%	15.38%	30.77%
Insurance	5.88%	29.41%	17.65%	0%	47.06%
Jewelry	0%	20%	30%	30%	20%
Leather	0%	0%	0%	0%	100%
Legal	18.18%	4.55%	31.82%	4.55%	40.91%
Lighting	23.08%	7.69%	38.46%	23.08%	7.69%
Lumber and Wood	0%	33.33%	66.67%	0%	0%
Manufacturing - mixed	14.86%	24.32%	31.08%	18.92%	10.81%
Marketing and Public Relations	34.62%	26.92%	15.38%	11.54%	11.54%
Media	23.53%	23.53%	23.53%	17.65%	11.76%

	Low	Mid-Low	Medium	Mid-High	High
Medical	22.39%	22.39%	16.42%	20.90%	17.91%
Metal Products	34.78%	21.74%	26.09%	8.70%	8.70%
Mining and Minerals	0%	25%	0%	75%	0%
Other	26.83%	15.45%	23.98%	18.70%	15.04%
Paper and Allied Industry	0%	25%	25%	37.50%	12.50%
Petroleum and Coal	14.29%	7.14%	42.86%	21.43%	14.29%
Printing	21.43%	25%	32.14%	7.14%	14.29%
Publishing	40%	20%	10%	30%	0%
Quality Inspection / Control	0%	0%	66.67%	33.33%	0%
Real Estate	20.83%	22.92%	16.67%	22.92%	16.67%
Renewable Energy	13.04%	8.70%	34.78%	26.09%	17.39%
Retail - Mixed	26.83%	26.83%	17.07%	12.20%	17.07%
Rubber & Related Products	15.79%	36.84%	31.58%	0%	15.79%
Security	5.56%	33.33%	11.11%	16.67%	33.33%
Social Welfare	28.57%	7.14%	42.86%	7.14%	14.29%
Stone, Clay & Glass Products	0%	0%	66.67%	33.33%	0%
Telecommunications	62.50%	12.50%	12.50%	0%	12.50%
Textiles	8.33%	25%	33.33%	33.33%	0%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	40%	20%	40%	0%	0%
Transportation	6.35%	7.94%	23.81%	34.92%	26.98%
Wholesale - Mixed	6.45%	22.58%	29.03%	19.35%	22.58%

4th Qtr. 2017



Increasing Digital and Technology Capabilities

1. Low Impact	14.98%
2. Medium-Low Impact	17.70%
3. Medium Impact	23.56%
4. Medium-High Impact	23.68%
5. High Impact	20.07%

	Low	Mid-Low	Medium	Mid-High	High
Australia	10.37%	18.52%	18.52%	22.96%	29.63%
Canada	20.37%	15.43%	24.69%	22.22%	17.28%
China	11.11%	11.11%	22.22%	22.22%	33.33%
Czech Republic	4.17%	29.17%	33.33%	29.17%	4.17%
India	8.82%	10.29%	26.47%	22.06%	32.35%
Jordan	8.96%	14.93%	31.34%	20.90%	23.88%
Malaysia	6.06%	12.12%	9.09%	30.30%	42.42%
Nepal	13.16%	18.42%	13.16%	31.58%	23.68%
Pakistan	9.09%	11.36%	20.45%	25%	34.09%
Poland	36.36%	0%	27.27%	36.36%	0%
Romania	10.87%	21.74%	26.09%	26.09%	15.22%
Singapore	4.76%	23.81%	9.52%	28.57%	33.33%
UAE	18.18%	9.09%	27.27%	27.27%	18.18%
United Kingdom	23.40%	26.95%	19.86%	17.73%	12.06%
United States of America	17.72%	18.16%	24.01%	22.55%	17.57%

Respondents with the highest levels of concern related to increasing their digital and technology capabilities for the coming 12 months originated from the following countries (Medium-High): Malaysia (81.81%), India (80.88%), Pakistan (79.54%), China (77.77%) and Jordan (76.12%).

Respondents with the lowest levels of concern related to increasing their digital and technology capabilities for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (50.35%), Poland (36.36%) and United States of America (35.88%).

4th Qtr. 2017

Concerns Related to Increasing Digital and Technological Capabilities of Respondents – Industry Breakdown

Respondents with the highest levels of concern related to increasing their digital and technology capabilities for the coming 12 months originated from the following industries (Medium-High): Leather (100%), Lumber and Wood (100%), Quality Inspection / Control (100%), Tobacco (100%) and Finance & Investment (88.24%).

Respondents with the lowest levels of concern related to increasing their digital and technology capabilities for the coming 12 months originated from the following industries (Low - Mid-Low): Telecommunications (75%), Rubber & Related Products (63.16%) and Carpentry & Cabinetry (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	21.43%	17.86%	21.43%	32.14%
Accounting & Audit	33.33%	9.52%	19.05%	9.52%	28.57%
Aerospace	16.67%	11.11%	27.78%	22.22%	22.22%
Architecture & Design	10%	5%	10%	35%	40%
Automotive	20%	12.50%	30%	22.50%	15%
Beverages	20.83%	12.50%	33.33%	20.83%	12.50%
Carpentry & Cabinetry	25%	25%	33.33%	0%	16.67%
Chemicals	16.67%	20.83%	33.33%	25%	4.17%
Clothing & apparel	25%	10%	20%	20%	25%
Construction	21.65%	12.37%	22.68%	27.84%	15.46%
Consulting - General	16.04%	21.70%	16.98%	21.70%	23.58%
Education	25%	14.58%	25%	14.58%	20.83%
Engineering	8.93%	19.64%	32.14%	25%	14.29%
Entertainment	19.05%	19.05%	23.81%	28.57%	9.52%
Fabricated Metals	8%	24%	32%	24%	12%
Finance & Investment	0%	11.76%	5.88%	41.18%	41.18%
Food	6.33%	15.19%	34.18%	18.99%	25.32%
Furniture & Fixtures	5.88%	29.41%	23.53%	41.18%	0%
Gifts / Giftware	14.29%	14.29%	14.29%	42.86%	14.29%
Hardware	14.29%	14.29%	57.14%	0%	14.29%
Industrial Machinery & Equipment	15.79%	10.53%	39.47%	23.68%	10.53%
Information Technology	17.65%	16.18%	23.53%	14.71%	27.94%
Instruments	0%	23.08%	30.77%	15.38%	30.77%
Insurance	11.76%	11.76%	11.76%	5.88%	58.82%
Jewelry	10%	10%	20%	30%	30%
Leather	0%	0%	0%	0%	100%
Legal	9.09%	9.09%	36.36%	18.18%	27.27%
Lighting	15.38%	7.69%	15.38%	15.38%	46.15%
Lumber and Wood	0%	0%	33.33%	0%	66.67%
Manufacturing - mixed	9.46%	22.97%	27.03%	25.68%	14.86%
Marketing and Public Relations	3.85%	23.08%	23.08%	26.92%	23.08%
Media	0%	23.53%	5.88%	17.65%	52.94%

	Low	Mid-Low	Medium	Mid-High	High
Medical	20.90%	23.88%	16.42%	26.87%	11.94%
Metal Products	21.74%	17.39%	26.09%	17.39%	17.39%
Mining and Minerals	0%	25%	25%	50%	0%
Other	17.07%	20.73%	22.76%	23.17%	16.26%
Paper and Allied Industry	12.50%	0%	62.50%	12.50%	12.50%
Petroleum and Coal	14.29%	7.14%	28.57%	42.86%	7.14%
Printing	7.14%	21.43%	28.57%	21.43%	21.43%
Publishing	10%	10%	30%	40%	10%
Quality Inspection / Control	0%	0%	66.67%	33.33%	0%
Real Estate	14.58%	14.58%	22.92%	31.25%	16.67%
Renewable Energy	8.70%	17.39%	21.74%	34.78%	17.39%
Retail - Mixed	12.20%	24.39%	7.32%	34.15%	21.95%
Rubber & Related Products	15.79%	47.37%	5.26%	15.79%	15.79%
Security	16.67%	27.78%	16.67%	11.11%	27.78%
Social Welfare	7.14%	14.29%	28.57%	21.43%	28.57%
Stone, Clay & Glass Products	33.33%	0%	33.33%	33.33%	0%
Telecommunications	62.50%	12.50%	0%	25%	0%
Textiles	0%	25%	50%	8.33%	16.67%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	20%	20%	20%	20%	20%
Transportation	14.29%	9.52%	20.63%	30.16%	25.40%
Wholesale - Mixed	19.35%	19.35%	6.45%	35.48%	19.35%

4th Qtr. 2017



Innovation of Products / Services / Processes

1. Low Impact	12.20%
2. Medium-Low Impact	13.91%
3. Medium Impact	23.68%
4. Medium-High Impact	27.59%
5. High Impact	22.62%

	Low	Mid-Low	Medium	Mid-High	High
Australia	10.37%	23.70%	18.52%	24.44%	22.96%
Canada	12.96%	14.81%	23.46%	29.63%	19.14%
China	0%	11.11%	22.22%	22.22%	44.44%
Czech Republic	8.33%	16.67%	16.67%	33.33%	25%
India	7.35%	5.88%	17.65%	27.94%	41.18%
Jordan	1.49%	17.91%	28.36%	22.39%	29.85%
Malaysia	6.06%	9.09%	9.09%	39.39%	36.36%
Nepal	7.89%	13.16%	21.05%	26.32%	31.58%
Pakistan	9.09%	9.09%	20.45%	22.73%	38.64%
Poland	0%	27.27%	9.09%	54.55%	9.09%
Romania	8.70%	17.39%	19.57%	30.43%	23.91%
Singapore	0%	14.29%	9.52%	38.10%	38.10%
UAE	4.55%	13.64%	22.73%	45.45%	13.64%
United Kingdom	18.44%	18.44%	21.99%	27.66%	13.48%
United States of America	16.40%	13.03%	27.38%	25.92%	17.28%

Respondents with the highest levels of concern related to the innovation of their products / services / processes for the coming 12 months originated from the following countries (Medium-High): China (88.88%), India (86.77%), Singapore (85.72%), Malaysia (84.84%) and Pakistan (81.82%).

Respondents with the lowest levels of concern related to the innovation of their products / services / processes for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (36.88%), Australia (34.07%) and United States of America (29.43%).

4th Qtr. 2017

Concerns Related to Innovation of Products / Services / Processes of Respondents – Industry Breakdown

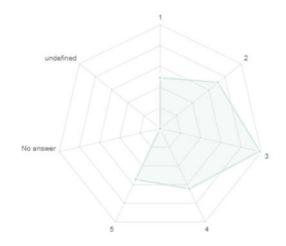
Respondents with the highest levels of concern related to the innovation of their products / services / processes for the coming 12 months originated from the following industries (Medium-High): Leather (100%), Lumber and Wood (100%), Tobacco (100%), Stone, Clay & Glass Products (99.99%) and Renewable Energy (95.65%).

Respondents with the lowest levels of concern related to the innovation of their products / services / processes for the coming 12 months originated from the following industries (Low - Mid-Low): Telecommunications (62.50%), Entertainment (52.38%) and Petroleum and Coal (42.86%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	10.71%	25%	17.86%	28.57%	17.86%
Accounting & Audit	9.52%	28.57%	28.57%	9.52%	23.81%
Aerospace	22.22%	5.56%	11.11%	33.33%	27.78%
Architecture & Design	10%	5%	10%	40%	35%
Automotive	15%	10%	35%	22.50%	17.50%
Beverages	8.33%	12.50%	37.50%	25%	16.67%
Carpentry & Cabinetry	25%	8.33%	25%	33.33%	8.33%
Chemicals	16.67%	8.33%	25%	29.17%	20.83%
Clothing & apparel	15%	10%	10%	15%	50%
Construction	12.37%	16.49%	35.05%	18.56%	17.53%
Consulting - General	14.15%	16.98%	15.09%	29.25%	24.53%
Education	31.25%	8.33%	20.83%	16.67%	22.92%
Engineering	7.14%	17.86%	23.21%	32.14%	19.64%
Entertainment	23.81%	28.57%	19.05%	19.05%	9.52%
Fabricated Metals	8%	8%	44%	32%	8%
Finance & Investment	5.88%	11.76%	0%	41.18%	41.18%
Food	1.27%	17.72%	22.78%	30.38%	27.85%
Furniture & Fixtures	17.65%	11.76%	41.18%	17.65%	11.76%
Gifts / Giftware	14.29%	7.14%	14.29%	35.71%	28.57%
Hardware	14.29%	0%	42.86%	28.57%	14.29%
Industrial Machinery & Equipment	5.26%	15.79%	13.16%	36.84%	28.95%
Information Technology	11.76%	10.29%	19.12%	25%	33.82%
Instruments	0%	15.38%	30.77%	30.77%	23.08%
Insurance	0%	23.53%	11.76%	11.76%	52.94%
Jewelry	10%	10%	10%	50%	20%
Leather	0%	0%	0%	0%	100%
Legal	22.73%	4.55%	13.64%	27.27%	31.82%
Lighting	7.69%	7.69%	23.08%	30.77%	30.77%
Lumber and Wood	0%	0%	66.67%	33.33%	0%
Manufacturing - mixed	6.76%	12.16%	20.27%	35.14%	25.68%
Marketing and Public Relations	11.54%	11.54%	23.08%	30.77%	23.08%
Media	0%	11.76%	23.53%	11.76%	52.94%

	Low	Mid-Low	Medium	Mid-High	High
Medical	11.94%	13.43%	28.36%	23.88%	22.39%
Metal Products	13.04%	21.74%	21.74%	21.74%	21.74%
Mining and Minerals	0%	25%	25%	25%	25%
Other	18.29%	13.41%	24.80%	26.42%	17.07%
Paper and Allied Industry	0%	25%	25%	37.50%	12.50%
Petroleum and Coal	0%	42.86%	28.57%	14.29%	14.29%
Printing	7.14%	14.29%	39.29%	32.14%	7.14%
Publishing	10%	20%	10%	50%	10%
Quality Inspection / Control	33.33%	0%	33.33%	33.33%	0%
Real Estate	14.58%	14.58%	39.58%	25%	6.25%
Renewable Energy	0%	4.35%	17.39%	39.13%	39.13%
Retail - Mixed	7.32%	19.51%	14.63%	39.02%	19.51%
Rubber & Related Products	5.26%	15.79%	36.84%	26.32%	15.79%
Security	11.11%	11.11%	27.78%	16.67%	33.33%
Social Welfare	14.29%	14.29%	28.57%	21.43%	21.43%
Stone, Clay & Glass Products	0%	0%	33.33%	33.33%	33.33%
Telecommunications	50%	12.50%	12.50%	12.50%	12.50%
Textiles	0%	8.33%	25%	50%	16.67%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	20%	0%	0%	60%	20%
Transportation	9.52%	11.11%	17.46%	31.75%	30.16%
Wholesale - Mixed	12.90%	9.68%	25.81%	29.03%	22.58%

4th Qtr. 2017



Navigating Risk and Regulation

•	
2. Medium-Low Impact 21	08%
3. Medium Impact 29	.19%
4. Medium-High Impact).12%
5. High Impact	5.10%

	Low	Mid-Low	Medium	Mid-High	High
Australia	14.07%	23.70%	31.85%	14.07%	16.30%
Canada	19.14%	16.67%	27.78%	19.14%	17.28%
China	0%	22.22%	44.44%	0%	33.33%
Czech Republic	4.17%	20.83%	45.83%	20.83%	8.33%
India	5.88%	10.29%	27.94%	27.94%	27.94%
Jordan	5.97%	13.43%	38.81%	22.39%	19.40%
Malaysia	6.06%	18.18%	27.27%	27.27%	21.21%
Nepal	10.53%	18.42%	34.21%	21.05%	15.79%
Pakistan	11.36%	20.45%	22.73%	18.18%	27.27%
Poland	18.18%	36.36%	36.36%	9.09%	0%
Romania	10.87%	21.74%	36.96%	19.57%	10.87%
Singapore	0%	33.33%	4.76%	28.57%	33.33%
UAE	9.09%	22.73%	18.18%	36.36%	13.64%
United Kingdom	15.60%	25.53%	26.24%	18.44%	14.18%
United States of America	18.45%	22.99%	27.38%	16.40%	14.79%

Respondents with the highest levels of concern related to navigating risk and regulation for the coming 12 months originated from the following countries (Medium-High): India (83.82%), Jordan (80.60%), China (77.77%), Malaysia (75.75%) and the Czech Republic (74.99%).

Respondents with the lowest levels of concern related to navigating risk and regulation for the coming 12 months originated from the following countries (Low - Mid-Low): Poland (54.54%), United States of America (41.44%) and United Kingdom (41.13%).

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Concerns Related to Navigating Risk and Regulation – Industry Breakdown

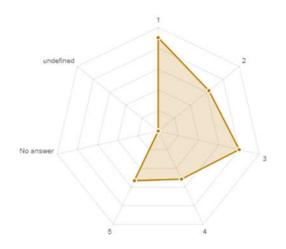
Respondents with the highest levels of concern related to navigating risk and regulation for the coming 12 months originated from the following industries (**Medium-High**): Leather (100%), Lumber and Wood (100%), Tobacco (100%), Telecommunications (87.50%) and Chemicals (87.50%).

Respondents with the lowest levels of concern related to navigating risk and regulation for the coming 12 months originated from the following industries (Low - Mid-Low): Entertainment (66.67%), Furniture & Fixtures (64.71%), Publishing (60%), Translation & Localization (60%) and Carpentry & Cabinetry (58.33%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	28.57%	28.57%	17.86%	17.86%
Accounting & Audit	14.29%	14.29%	23.81%	23.81%	23.81%
Aerospace	22.22%	0%	44.44%	16.67%	16.67%
Architecture & Design	20%	15%	15%	10%	40%
Automotive	15%	30%	30%	15%	10%
Beverages	8.33%	25%	37.50%	16.67%	12.50%
Carpentry & Cabinetry	33.33%	25%	16.67%	16.67%	8.33%
Chemicals	0%	12.50%	45.83%	25%	16.67%
Clothing & apparel	20%	5%	40%	5%	30%
Construction	12.37%	17.53%	29.90%	21.65%	18.56%
Consulting - General	15.09%	19.81%	31.13%	21.70%	12.26%
Education	25%	20.83%	16.67%	14.58%	22.92%
Engineering	8.93%	37.50%	21.43%	21.43%	10.71%
Entertainment	28.57%	38.10%	19.05%	9.52%	4.76%
Fabricated Metals	20%	16%	24%	16%	24%
Finance & Investment	5.88%	11.76%	17.65%	11.76%	52.94%
Food	2.53%	21.52%	36.71%	18.99%	20.25%
Furniture & Fixtures	23.53%	41.18%	23.53%	11.76%	0%
Gifts / Giftware	14.29%	14.29%	35.71%	21.43%	14.29%
Hardware	42.86%	14.29%	28.57%	0%	14.29%
Industrial Machinery & Equipment	7.89%	36.84%	36.84%	13.16%	5.26%
Information Technology	11.76%	20.59%	35.29%	13.24%	19.12%
Instruments	7.69%	15.38%	53.85%	15.38%	7.69%
Insurance	0%	17.65%	11.76%	11.76%	58.82%
Jewelry	10%	40%	20%	30%	0%
Leather	0%	0%	50%	0%	50%
Legal	13.64%	27.27%	18.18%	22.73%	18.18%
Lighting	23.08%	15.38%	30.77%	23.08%	7.69%
Lumber and Wood	0%	0%	33.33%	66.67%	0%
Manufacturing - mixed	8.11%	18.92%	36.49%	22.97%	13.51%
Marketing and Public Relations	30.77%	23.08%	30.77%	15.38%	0%
Media	5.88%	35.29%	23.53%	17.65%	17.65%

	Low	Mid-Low	Medium	Mid-High	High
Medical	11.94%	26.87%	19.40%	20.90%	20.90%
Metal Products	21.74%	30.43%	13.04%	26.09%	8.70%
Mining and Minerals	0%	25%	50%	25%	0%
Other	21.54%	18.70%	28.86%	18.29%	12.60%
Paper and Allied Industry	0%	25%	37.50%	12.50%	25%
Petroleum and Coal	0%	21.43%	35.71%	14.29%	28.57%
Printing	10.71%	25%	35.71%	14.29%	14.29%
Publishing	20%	40%	30%	10%	0%
Quality Inspection / Control	33.33%	0%	33.33%	33.33%	0%
Real Estate	22.92%	12.50%	29.17%	27.08%	8.33%
Renewable Energy	13.04%	8.70%	34.78%	26.09%	17.39%
Retail - Mixed	17.07%	19.51%	31.71%	17.07%	14.63%
Rubber & Related Products	10.53%	31.58%	36.84%	10.53%	10.53%
Security	11.11%	16.67%	22.22%	33.33%	16.67%
Social Welfare	21.43%	21.43%	28.57%	7.14%	21.43%
Stone, Clay & Glass Products	0%	33.33%	66.67%	0%	0%
Telecommunications	12.50%	0%	25%	37.50%	25%
Textiles	0%	16.67%	50%	25%	8.33%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	20%	40%	40%	0%	0%
Transportation	9.52%	9.52%	20.63%	34.92%	25.40%
Wholesale - Mixed	16.13%	29.03%	19.35%	16.13%	19.35%

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Quality Certification

1. Low Impact	26.70%
2. Medium-Low Impact	18.53%
3. Medium Impact	23.74%
4. Medium-High Impact	15.28%
5. High Impact	15.75%

	Low	Mid-Low	Medium	Mid-High	High
Assatus II.a					
Australia	30.37%	15.56%	25.93%	14.07%	14.07%
Canada	29.63%	16.67%	20.99%	20.37%	12.35%
China	0%	11.11%	44.44%	11.11%	33.33%
Czech Republic	16.67%	20.83%	25%	29.17%	8.33%
India	14.71%	16.18%	26.47%	10.29%	32.35%
Jordan	13.43%	16.42%	20.90%	29.85%	19.40%
Malaysia	6.06%	12.12%	15.15%	33.33%	33.33%
Nepal	21.05%	7.89%	15.79%	18.42%	36.84%
Pakistan	9.09%	11.36%	22.73%	11.36%	45.45%
Poland	18.18%	27.27%	45.45%	9.09%	0%
Romania	17.39%	17.39%	34.78%	19.57%	10.87%
Singapore	9.52%	14.29%	28.57%	23.81%	23.81%
UAE	13.64%	31.82%	22.73%	13.64%	18.18%
United Kingdom	39.01%	16.31%	24.82%	13.48%	6.38%
United States of America	33.24%	21.08%	22.69%	10.83%	12.15%

Respondents with the highest levels of concern related to quality certification for the coming 12 months originated from the following countries (Medium-High): China (88.88%), Malaysia (81.81%), Pakistan (79.54%), Singapore (76.19%) and Nepal (71.05%).

Respondents with the lowest levels of concern related to quality certification for the coming 12 months originated from the following countries (Low - Mid-Low): United Kingdom (55.32%), United States of America (54.32%) and Canada (46.30%).

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Concerns Related to Quality Certification – Industry Breakdown

Respondents with the highest levels of concern related to quality certification for the coming 12 months originated from the following industries (Medium-High): Tobacco (100%), Instruments (84.61%), Textiles (83.33%), Translation & Localization (80%) and Fabricated Metals (76%).

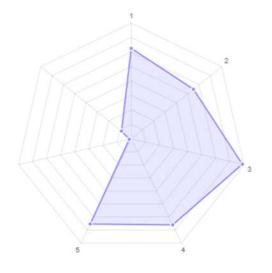
Respondents with the lowest levels of concern related to quality certification for the coming 12 months originated from the following industries (Low - Mid-Low): Publishing (80%), Telecommunications (75%), Entertainment (71.43%), Retail – Mixed (63.41%) and Paper and Allied Industry (62.50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	21.43%	35.71%	7.14%	10.71%	25%
Accounting & Audit	19.05%	19.05%	14.29%	14.29%	33.33%
Aerospace	22.22%	16.67%	22.22%	16.67%	22.22%
Architecture & Design	25%	20%	15%	10%	30%
Automotive	22.50%	17.50%	22.50%	25%	12.50%
Beverages	33.33%	8.33%	29.17%	16.67%	12.50%
Carpentry & Cabinetry	50%	8.33%	25%	8.33%	8.33%
Chemicals	29.17%	16.67%	20.83%	29.17%	4.17%
Clothing & apparel	35%	5%	30%	10%	20%
Construction	24.74%	20.62%	26.80%	18.56%	9.28%
Consulting - General	31.13%	16.98%	25.47%	16.98%	9.43%
Education	31.25%	14.58%	12.50%	14.58%	27.08%
Engineering	25%	19.64%	19.64%	21.43%	14.29%
Entertainment	52.38%	19.05%	14.29%	4.76%	9.52%
Fabricated Metals	20%	4%	48%	12%	16%
Finance & Investment	23.53%	17.65%	35.29%	5.88%	17.65%
Food	12.66%	17.72%	21.52%	22.78%	25.32%
Furniture & Fixtures	29.41%	29.41%	35.29%	0%	5.88%
Gifts / Giftware	21.43%	7.14%	42.86%	14.29%	14.29%
Hardware	0%	28.57%	14.29%	28.57%	28.57%
Industrial Machinery & Equipment	15.79%	26.32%	26.32%	15.79%	15.79%
Information Technology	26.47%	10.29%	33.82%	11.76%	17.65%
Instruments	7.69%	7.69%	46.15%	15.38%	23.08%
Insurance	29.41%	11.76%	17.65%	5.88%	35.29%
Jewelry	40%	10%	20%	10%	20%
Leather	0%	50%	50%	0%	0%
Legal	31.82%	18.18%	18.18%	9.09%	22.73%
Lighting	23.08%	15.38%	30.77%	15.38%	15.38%
Lumber and Wood	0%	33.33%	33.33%	0%	33.33%
Manufacturing - mixed	18.92%	17.57%	32.43%	12.16%	18.92%
Marketing and Public Relations	42.31%	15.38%	30.77%	11.54%	0%
Media	29.41%	23.53%	29.41%	5.88%	11.76%

	Low	Mid-Low	Medium	Mid-High	High
Medical	26.87%	25.37%	11.94%	11.94%	23.88%
Metal Products	26.09%	30.43%	13.04%	17.39%	13.04%
Mining and Minerals	0%	25%	0%	50%	25%
Other	34.15%	16.26%	22.76%	13.01%	13.82%
Paper and Allied Industry	12.50%	50%	25%	0%	12.50%
Petroleum and Coal	14.29%	14.29%	42.86%	14.29%	14.29%
Printing	14.29%	28.57%	28.57%	21.43%	7.14%
Publishing	50%	30%	10%	10%	0%
Quality Inspection / Control	0%	33.33%	33.33%	33.33%	0%
Real Estate	37.50%	20.83%	22.92%	14.58%	4.17%
Renewable Energy	21.74%	17.39%	34.78%	13.04%	13.04%
Retail - Mixed	39.02%	24.39%	14.63%	12.20%	9.76%
Rubber & Related Products	31.58%	26.32%	15.79%	15.79%	10.53%
Security	22.22%	16.67%	22.22%	11.11%	27.78%
Social Welfare	35.71%	14.29%	7.14%	21.43%	21.43%
Stone, Clay & Glass Products	33.33%	0%	66.67%	0%	0%
Telecommunications	62.50%	12.50%	0%	12.50%	12.50%
Textiles	16.67%	0%	58.33%	16.67%	8.33%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	0%	20%	60%	20%	0%
Transportation	12.70%	25.40%	14.29%	28.57%	19.05%
Wholesale - Mixed	16.13%	19.35%	25.81%	12.90%	25.81%

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Government Impact



Advocating for the Interests of Industry of Respondent

1. Low Impact	18.53%
2. Medium-Low Impact	16.28%
3. Medium Impact	23.33%
4. Medium-High Impact	19.54%
5. High Impact	19.36%

	Low	Mid-Low	Medium	Mid-High	High
Australia	11.85%	17.78%	21.48%	17.78%	28.15%
Canada	19.75%	17.28%	19.75%	21.60%	19.75%
China	0%	22.22%	22.22%	22.22%	33.33%
Czech Republic	29.17%	25%	25%	8.33%	4.17%
India	10.29%	7.35%	22.06%	22.06%	35.29%
Jordan	11.94%	10.45%	32.84%	22.39%	17.91%
Malaysia	15.15%	12.12%	21.21%	30.30%	15.15%
Nepal	10.53%	23.68%	23.68%	21.05%	15.79%
Pakistan	13.64%	25%	22.73%	6.82%	29.55%
Poland	27.27%	0%	27.27%	18.18%	9.09%
Romania	28.26%	13.04%	21.74%	17.39%	17.39%
Singapore	9.52%	19.05%	4.76%	23.81%	38.10%
UAE	4.55%	18.18%	45.45%	22.73%	9.09%
United Kingdom	22.70%	21.28%	26.24%	12.77%	13.48%
United States of America	23.28%	15.81%	22.11%	18.30%	18.01%

Respondents in Australia, China, India, Pakistan, Singapore and the United Arab Emirates were most concerned about the need for greater government advocacy as a whole.

"Greater advocacy is needed for our industry in countries where import duties and regulatory costs are exceptionally high, particularly in countries not having any material domestic industry to protect."

- Submitted comment from U.S. respondent

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Advocacy Requirements by Industry

Respondents that felt the greatest need for government advocacy for their industry (**Medium-to-High concern**) were as follows: Stone, Clay & Glass Products (100%), Tobacco (100%), Quality Inspection / Control (99.99%), Renewable Energy (91.30%), Transportation (88.88%), Accommodation (82.14%), Clothing & Apparel (80%), Chemicals (79.16%), Petroleum and Coal (78.57%), Social Welfare (78.57%), Instruments (76.91%) & Medical (74.63%).

Respondents with the least-reported requirement for government advocacy for their industry (**Low-to-Mid-Low**) were as follows: Telecommunications (*87.50%*), Furniture & Fixtures (*52.94%*), Leather (*50%*), Security (*50%*), Gifts / Giftware (*50%*) & Carpentry & Cabinetry (*50%*).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	10.71%	3.57%	25%	25%	32.14%
Accounting & Audit	33.33%	9.52%	14.29%	28.57%	14.29%
Aerospace	22.22%	11.11%	11.11%	27.78%	27.78%
Architecture & Design	20%	15%	20%	15%	30%
Automotive	17.50%	10%	20%	20%	25%
Beverages	16.67%	12.50%	41.67%	16.67%	12.50%
Carpentry & Cabinetry	16.67%	33.33%	8.33%	25%	8.33%
Chemicals	8.33%	12.50%	45.83%	20.83%	12.50%
Clothing & apparel	15%	0%	25%	15%	40%
Construction	17.53%	18.56%	27.84%	18.56%	14.43%
Consulting - General	21.70%	14.15%	19.81%	28.30%	12.26%
Education	14.58%	18.75%	16.67%	10.42%	37.50%
Engineering	25%	23.21%	21.43%	17.86%	12.50%
Entertainment	33.33%	9.52%	19.05%	19.05%	14.29%
Fabricated Metals	24%	16%	28%	20%	12%
Finance & Investment	5.88%	23.53%	29.41%	17.65%	23.53%
Food	12.66%	16.46%	25.32%	30.38%	15.19%
Furniture & Fixtures	5.88%	47.06%	5.88%	23.53%	5.88%
Gifts / Giftware	21.43%	28.57%	14.29%	14.29%	14.29%
Hardware	28.57%	14.29%	28.57%	14.29%	14.29%
Industrial Machinery & Equipment	23.68%	18.42%	28.95%	13.16%	13.16%
Information Technology	22.06%	22.06%	30.88%	10.29%	13.24%
Instruments	7.69%	7.69%	46.15%	15.38%	15.38%
Insurance	0%	11.76%	11.76%	5.88%	47.06%
Jewelry	20%	20%	30%	20%	10%
Leather	0%	50%	50%	0%	0%
Legal	31.82%	4.55%	18.18%	18.18%	27.27%
Lighting	15.38%	7.69%	23.08%	23.08%	23.08%

	Low	Mid-Low	Medium	Mid-High	High
Lumber and Wood	33.33%	0%	33.33%	33.33%	0%
Manufacturing - mixed	14.86%	24.32%	25.68%	21.62%	13.51%
Marketing and Public Relations	30.77%	11.54%	26.92%	23.08%	3.85%
Media	11.76%	11.76%	23.53%	11.76%	23.53%
Medical	8.96%	11.94%	16.42%	17.91%	40.30%
Metal Products	21.74%	13.04%	26.09%	17.39%	17.39%
Mining and Minerals	25%	0%	50%	0%	0%
Other	26.83%	15.45%	17.89%	19.11%	17.89%
Paper and Allied Industry	12.50%	12.50%	37.50%	12.50%	12.50%
Petroleum and Coal	0%	14.29%	21.43%	28.57%	28.57%
Printing	14.29%	28.57%	35.71%	10.71%	7.14%
Publishing	20%	20%	10%	30%	20%
Quality Inspection / Control	0%	0%	33.33%	33.33%	33.33%
Real Estate	14.58%	20.83%	25%	16.67%	18.75%
Renewable Energy	4.35%	4.35%	17.39%	13.04%	60.87%
Retail - Mixed	24.39%	12.20%	26.83%	19.51%	12.20%
Rubber & Related Products	5.26%	36.84%	26.32%	15.79%	15.79%
Security	27.78%	22.22%	16.67%	16.67%	16.67%
Social Welfare	7.14%	14.29%	14.29%	28.57%	35.71%
Stone, Clay & Glass Products	0%	0%	0%	66.67%	33.33%
Telecommunications	37.50%	50%	12.50%	0%	0%
Textiles	16.67%	25%	0%	16.67%	33.33%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	0%	40%	20%	20%	20%
Transportation	6.35%	3.17%	34.92%	26.98%	26.98%
Wholesale - Mixed	22.58%	22.58%	29.03%	12.90%	12.90%

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Enforcement of Existing Rules and Regulations

1. Low Impact	14.09%
2. Medium-Low Impact	17.11%
3. Medium Impact	24.99%
4. Medium-High Impact	20.01%
5. High Impact	20.84%

	Low	Mid-Low	Medium	Mid-High	High
Australia	11.85%	15.56%	25.93%	20.74%	22.96%
Canada	17.90%	22.22%	22.22%	19.14%	16.67%
China	0%	33.33%	22.22%	22.22%	22.22%
Czech Republic	12.50%	12.50%	16.67%	29.17%	20.83%
India	4.41%	4.41%	32.35%	22.06%	33.82%
Jordan	4.48%	8.96%	19.40%	29.85%	32.84%
Malaysia	3.03%	15.15%	24.24%	27.27%	24.24%
Nepal	7.89%	13.16%	28.95%	21.05%	23.68%
Pakistan	13.64%	20.45%	18.18%	15.91%	29.55%
Poland	18.18%	9.09%	18.18%	18.18%	18.18%
Romania	8.70%	10.87%	17.39%	19.57%	41.30%
Singapore	4.76%	9.52%	19.05%	33.33%	28.57%
UAE	4.55%	9.09%	36.36%	31.82%	18.18%
United Kingdom	10.64%	22.70%	25.53%	18.44%	19.15%
United States of America	19.91%	18.16%	25.92%	17.28%	16.25%

With 817 free-text responses, this question most highly commented upon. Excluding industry specific answers, the majority of respondents felt that regulations were sometimes redundant, created a high compliance burden, and that there was not a level playing field for small businesses versus larger corporations. Respondents in India and Jordan overwhelmingly replied that they felt that there was a lack of compliance for certain companies within their industry and that enforcement of rules was not universal.

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Respondent Comments Regarding the Enforcement of Existing Rules and Regulations

"Make it an even playing field - same rules, regulations, pricing matters for everyone in CPV industry." - Submitted comment from Australia "Imported goods are not subject to the same regulations as Australian made products. This has caused cheap inferior products to flood the market." - Submitted comment from Australia "Cut regulations that hamper business financing." - Submitted comment from Australia "Get the EU and UK to realize and acknowledge that the REACH regulations are a significant trade barrier, greatly increasing exporters' costs and impacting competitiveness." - Submitted comment from Canada "Decrease regulation and teach trades in high school." - Submitted comment from Canada "Reduce regulations and cost of running a business." - Submitted comment from Canada "Reduce regulations and cost of compliance." - Submitted comment from France "Discontinue any irrelevant or unenforceable regulations." - Submitted comment from Germany "Properly enforce the related laws and regulations." - Submitted comment from Jordan

"So far customs duties are increasing affecting the cost. Although the customs itself is too high and does not reflect well on trade business in general and especially electronics. So far we pay 35% on CIF (35% on product price, 35% on shipping insurance and 35% on shipping) on electronics. This affects directly sales. With all new taxes, the Jordanian people are tending to pay the least money possible. People are spending less and less on clothes, food and electronics need. Also customs regulations are not being applied on individuals. They apply it only on companies. A big margin of people buy what they need from electronics when they travel. On top, the government does not protect authorized dealers. Any person/any company can trade certain brands inside Jordan even if they are not the authorized dealer."

- Submitted comment from Jordan

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"Better implementation and monitoring of NEMA regulations will ensure that environmental experts are sought after to offer more environmental impact assessment and environmental audit jobs. This will bring in more jobs for the industry players thus improving performance."

- Submitted comment from Kenya

"Quicker adaptation to European Union regulations."

- Submitted comment from Latvia

"The government needs to make regulations simple to follow. Renewals can be done online instead of having to visit the concerned offices in person. This encourages expenses other than actual renewal expenses. Only those renewals should entail personal visits where the worthiness of a machine/equipment has to be verified/rechecked. For example the Annual Tax Payment for vehicles in our country requires person to visit Transport Office in person. Why is this necessary? We can pay the same online. They don't check the vehicles."

- Submitted comment from Nepal

"The government can protect SME businesses by easing off the pedals on food regulation as these costs are placing due pressure and stifling growth. Lack of profits means lack of business re-investment, causing job losses creating unemployment."

- Submitted comment from New Zealand

"The federal government seems to spend all of its time introducing new regulation much of which is redundant because it is already being done by the EU Parliament."

- Submitted comment from Poland

"Less regulations, more stable and predictable legislation, invest in infrastructure (roads)."

- Submitted comment from Romania

"Stop messing with over-burdensome regulations and stop creating an unsure business environment."

- Submitted comment from Romania

"Public service workers need to have a mindset change, they need to be helping private industry, ensuring private industry is complying easily with minimum cost and impact, enabling private industry to compete on a global scale. Negative examples are where HMRC targets the 'low hanging fruit' to achieve even more income when these companies already do their best to comply, whereas they should be tackling the companies that don't."

- Submitted comment from the United Kingdom

"Enforce existing rules and regulations for a level playing field for all participants. Companies that skirt employment regulation by hiring under the table or exploiting undocumented worker prosper at the expense of all rule abiding companies and all workers. Taxpayers suffer a burden from these cheaters too."

- Submitted comment from the United States of America

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"Reduce unnecessary regulations and make sure that any regulations passes are passed across the board. Make sure that city and county regulations are in sync with the state and federal laws."

- Submitted comment from the United States of America

"Enforce EPA regulations."

- Submitted comment from the United States of America

"Reduce the no-value-added regulations and burdensome oversite."

- Submitted comment from the United States of America

"Over-regulation adds compliance expense, reduces opportunity to build relationships with new brokers, and is a barrier to entry to new advisors - a profession which is already shrinking. If anything, I would favor stiffening penalties against those who fail to comply with current regulations, rather than trying to add a whole new layer of rules like the DOL Fiduciary Rule."

- Submitted comment from the United States of America

Industry Concern Related to the Enforcement of Rules and Regulations

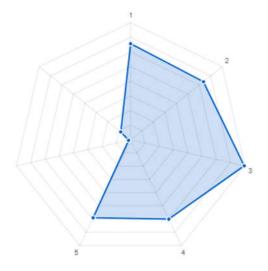
Respondents with the greatest concern for enforcement of regulations (**Medium-to-High**) included: Leather (100%), Lumber and Wood (100%), Quality Inspection / Control (100%), Stone, Clay & Glass Products (100%), Tobacco (100%), Chemicals (91.67%), Legal (90.91%), Rubber & Related Products (89.48%), Transportation (88.88%), Petroleum and Coal (85.72%), Social Welfare (78.57%), Manufacturing - mixed (78.38%), Aerospace (77.78%), Security (77.78%), Food (77.22%), Finance & Investment (76.47%), Accounting & Audit (76.20%), Beverages (75%), Paper and Allied Industry (75%) and Textiles (75%).

Respondents with the least concern for the effect of enforcement of regulations on their industry (Low-to-Mid-Low) included Marketing and Public Relations (53.85%) followed by Jewelry, Gifts / Giftware, Telecommunications and Mining and Minerals (50% each).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	28.57%	28.57%	14.29%	17.86%
Accounting & Audit	9.52%	14.29%	14.29%	42.86%	19.05%
Aerospace	16.67%	5.56%	33.33%	16.67%	27.78%
Architecture & Design	25%	20%	15%	20%	20%
Automotive	12.50%	12.50%	30%	15%	22.50%
Beverages	4.17%	20.83%	25%	29.17%	20.83%
Carpentry & Cabinetry	8.33%	16.67%	50%	8.33%	8.33%
Chemicals	0%	8.33%	29.17%	29.17%	33.33%
Clothing & apparel	15%	20%	20%	10%	30%
Construction	13.40%	16.49%	28.87%	19.59%	18.56%
Consulting - General	12.26%	25.47%	17.92%	25.47%	13.21%
Education	16.67%	25%	20.83%	12.50%	22.92%
Engineering	14.29%	19.64%	21.43%	23.21%	21.43%

	Low	Mid-Low	Medium	Mid-High	High
Entertainment	23.81%	19.05%	14.29%	23.81%	14.29%
Fabricated Metals	12%	24%	24%	28%	12%
Finance & Investment	5.88%	17.65%	23.53%	29.41%	23.53%
Food	8.86%	13.92%	30.38%	25.32%	21.52%
Furniture & Fixtures	23.53%	23.53%	29.41%	5.88%	5.88%
Gifts / Giftware	14.29%	35.71%	28.57%	7.14%	7.14%
Hardware	28.57%	14.29%	28.57%	14.29%	14.29%
Industrial Machinery & Equipment	10.53%	23.68%	23.68%	23.68%	23.68%
Information Technology	14.71%	23.53%	16.18%	19.12%	25%
Instruments	7.69%	15.38%	30.77%	15.38%	23.08%
Insurance	5.88%	17.65%	5.88%	11.76%	35.29%
Jewelry	20%	30%	20%	20%	10%
Leather	0%	0%	50%	50%	0%
Legal	4.55%	4.55%	27.27%	22.73%	40.91%
Lighting	23.08%	23.08%	15.38%	7.69%	23.08%
Lumber and Wood	0%	0%	66.67%	0%	33.33%
Manufacturing - mixed	8.11%	13.51%	43.24%	17.57%	17.57%
Marketing and Public Relations	34.62%	19.23%	23.08%	15.38%	3.85%
Media	35.29%	11.76%	17.65%	11.76%	11.76%
Medical	13.43%	7.46%	26.87%	20.90%	26.87%
Metal Products	21.74%	17.39%	17.39%	21.74%	17.39%
Mining and Minerals	25%	25%	0%	0%	25%
Other	20.33%	17.89%	23.58%	15.85%	19.11%
Paper and Allied Industry	0%	12.50%	25%	25%	25%
Petroleum and Coal	0%	7.14%	14.29%	28.57%	42.86%
Printing	17.86%	25%	21.43%	21.43%	10.71%
Publishing	10%	20%	40%	20%	10%
Quality Inspection / Control	0%	0%	66.67%	33.33%	0%
Real Estate	10.42%	18.75%	37.50%	16.67%	12.50%
Renewable Energy	8.70%	4.35%	8.70%	26.09%	39.13%
Retail - Mixed	26.83%	12.20%	24.39%	17.07%	14.63%
Rubber & Related Products	5.26%	5.26%	36.84%	26.32%	26.32%
Security	16.67%	5.56%	16.67%	38.89%	22.22%
Social Welfare	7.14%	14.29%	28.57%	28.57%	21.43%
Stone, Clay & Glass Products	0%	0%	0%	33.33%	66.67%
Telecommunications	37.50%	12.50%	12.50%	12.50%	12.50%
Textiles	0%	16.67%	50%	0%	25%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	20%	20%	20%	0%	40%
Transportation	4.76%	4.76%	20.63%	26.98%	41.27%
Wholesale - Mixed	6.45%	32.26%	16.13%	19.35%	25.81%

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Improving Infrastructure, Government Services or Public Goods

1. Low Impact	19.42%
2. Medium-Low Impact	18.83%
3. Medium Impact	23.56%
4. Medium-High Impact	17.76%
5. High Impact	17.47%

	Low	Mid-Low	Medium	Mid-High	High
Australia	16.30%	22.96%	27.41%	14.07%	16.30%
Canada	25.93%	19.75%	22.84%	20.99%	8.64%
China	33.33%	22.22%	11.11%	33.33%	0%
Czech Republic	37.50%	25%	4.17%	16.67%	8.33%
India	7.35%	1.47%	25%	20.59%	42.65%
Jordan	7.46%	14.93%	32.84%	25.37%	14.93%
Malaysia	6.06%	21.21%	27.27%	21.21%	18.18%
Nepal	13.16%	5.26%	21.05%	15.79%	39.47%
Pakistan	15.91%	13.64%	22.73%	25%	20.45%
Poland	9.09%	18.18%	36.36%	9.09%	9.09%
Romania	21.74%	10.87%	17.39%	19.57%	28.26%
Singapore	9.52%	19.05%	19.05%	19.05%	28.57%
UAE	13.64%	22.73%	18.18%	31.82%	13.64%
United Kingdom	26.95%	21.28%	21.99%	12.06%	14.18%
United States of America	22.99%	21.82%	22.99%	16.11%	13.62%

Medium to High - Respondents from India (88.24%), Nepal (76.31%), Jordan (73.14%) and Pakistan (68.18%) were the most concerned with the improvement of public infrastructure, government goods and services.

Mid-Low to Low – Respondents from the Czech Republic (*62.50%*), China (*55.55%*), United Kingdom (48.23%), Canada (*45.68%*) and the United States of America (*44.81%*)

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Concern over the Improvement of Infrastructure, Government Services or Public Goods by Industry

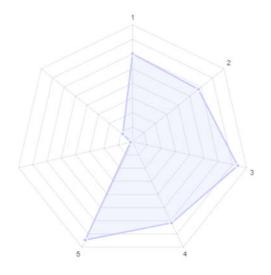
Respondents with the greatest concern for improvement of public infrastructure, government goods and services (Medium-to-High) included: Leather (100%), Tobacco (100%), Paper and Allied Industry (87.50%), Transportation (82.54%), Petroleum and Coal (78.57%), Chemicals (75%), Clothing & apparel (75%), Textiles (75%), Architecture & Design (70%), Renewable Energy (69.56%), Real Estate (66.67%), and Beverages (66.67%).

Respondents with the least concern for improvement of public infrastructure, government goods and services on their industry **(Low-to-Mid-Low)** included: Jewelry (60%), Accounting & Audit (57.14%), Publishing (50%), Information Technology (50%) and Mining and Minerals (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	7.14%	25%	10.71%	17.86%	35.71%
Accounting & Audit	23.81%	33.33%	14.29%	19.05%	9.52%
Aerospace	33.33%	11.11%	38.89%	5.56%	11.11%
Architecture & Design	25%	5%	20%	25%	25%
Automotive	22.50%	20%	22.50%	17.50%	10%
Beverages	8.33%	25%	33.33%	16.67%	16.67%
Carpentry & Cabinetry	16.67%	16.67%	33.33%	16.67%	8.33%
Chemicals	16.67%	8.33%	8.33%	25%	41.67%
Clothing & apparel	15%	5%	25%	20%	30%
Construction	15.46%	23.71%	20.62%	22.68%	14.43%
Consulting - General	13.21%	21.70%	19.81%	19.81%	15.09%
Education	29.17%	18.75%	27.08%	12.50%	10.42%
Engineering	19.64%	21.43%	21.43%	17.86%	19.64%
Entertainment	28.57%	19.05%	14.29%	9.52%	23.81%
Fabricated Metals	24%	16%	28%	16%	16%
Finance & Investment	17.65%	23.53%	29.41%	23.53%	5.88%
Food	13.92%	21.52%	30.38%	16.46%	17.72%
Furniture & Fixtures	11.76%	17.65%	23.53%	11.76%	23.53%
Gifts / Giftware	14.29%	21.43%	35.71%	21.43%	0%
Hardware	42.86%	0%	57.14%	0%	0%
Industrial Machinery & Equipment	15.79%	21.05%	31.58%	15.79%	13.16%
Information Technology	29.41%	20.59%	16.18%	17.65%	14.71%
Instruments	7.69%	23.08%	38.46%	23.08%	0%
Insurance	23.53%	11.76%	17.65%	11.76%	11.76%
Jewelry	20%	40%	30%	10%	0%
Leather	0%	0%	100%	0%	0%
Legal	27.27%	13.64%	18.18%	13.64%	27.27%
Lighting	23.08%	7.69%	30.77%	15.38%	15.38%
Lumber and Wood	0%	33.33%	33.33%	33.33%	0%
Manufacturing - mixed	14.86%	24.32%	24.32%	25.68%	10.81%

	Low	Mid-Low	Medium	Mid-High	High
Marketing and Public Relations	3.85%	23.08%	34.62%	3.85%	3.85%
Media	17.65%	11.76%	23.53%	17.65%	17.65%
Medical	23.88%	14.93%	22.39%	16.42%	17.91%
Metal Products	17.39%	13.04%	17.39%	17.39%	30.43%
Mining and Minerals	0%	50%	0%	0%	25%
Other	26.02%	19.11%	19.11%	14.23%	18.29%
Paper and Allied Industry	0%	0%	37.50%	12.50%	37.50%
Petroleum and Coal	0%	14.29%	28.57%	28.57%	21.43%
Printing	17.86%	28.57%	17.86%	17.86%	14.29%
Publishing	30%	20%	0%	30%	20%
Quality Inspection / Control	0%	33.33%	66.67%	0%	0%
Real Estate	16.67%	12.50%	29.17%	22.92%	14.58%
Renewable Energy	13.04%	17.39%	13.04%	34.78%	21.74%
Retail - Mixed	21.95%	9.76%	26.83%	19.51%	17.07%
Rubber & Related Products	5.26%	31.58%	31.58%	15.79%	15.79%
Security	16.67%	16.67%	27.78%	27.78%	11.11%
Social Welfare	14.29%	28.57%	28.57%	7.14%	21.43%
Stone, Clay & Glass Products	0%	33.33%	66.67%	0%	0%
Telecommunications	37.50%	0%	37.50%	0%	25%
Textiles	8.33%	8.33%	50%	8.33%	16.67%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	20%	20%	40%	0%	20%
Transportation	6.35%	9.52%	23.81%	22.22%	36.51%
Wholesale - Mixed	12.90%	22.58%	22.58%	19.35%	22.58%

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Passing New Laws / Regulations

1. Low Impact	17.82%
2. Medium-Low Impact	17.05%
3. Medium Impact	21.85%
4. Medium-High Impact	18.24%
5. High Impact	22.08%

	Low	Mid-Low	Medium	Mid-High	High
Australia	17.78%	13.33%	19.26%	26.67%	20%
Canada	21.60%	17.28%	20.99%	16.67%	21.60%
China	22.22%	11.11%	33.33%	11.11%	22.22%
Czech Republic	16.67%	16.67%	16.67%	16.67%	25%
India	4.41%	10.29%	19.12%	25%	38.24%
Jordan	5.97%	11.94%	13.43%	17.91%	46.27%
Malaysia	9.09%	12.12%	24.24%	33.33%	15.15%
Nepal	13.16%	10.53%	15.79%	34.21%	21.05%
Pakistan	13.64%	20.45%	27.27%	13.64%	22.73%
Poland	0%	18.18%	27.27%	9.09%	27.27%
Romania	6.52%	19.57%	13.04%	26.09%	32.61%
Singapore	9.52%	4.76%	33.33%	23.81%	23.81%
UAE	9.09%	18.18%	18.18%	27.27%	27.27%
United Kingdom	18.44%	22.70%	28.37%	9.22%	17.73%
United States of America	23.87%	18.89%	21.38%	15.23%	18.16%

Respondents with the highest levels of concern related to passing new laws / regulations for the coming 12 months originated from the following countries (Medium-High): India (82.36%), Singapore (80.95%), Jordan (77.61%), UAE (72.72%) and Malaysia (72.72%).

Respondents with the lowest levels of concern related to passing new laws / regulations for the coming 12 months originated from the following countries (Low - Mid-Low): United States of America (42.76%), United Kingdom (41.14%) and Canada (38.88%).

"We manufacture high end jewellery and there is NO government regulations with regards to our business. We need to bring the apprentice program back and focus on Canadian made jewellery."

- Submitted comment from Canada

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"The Landscaping /Horticultural Industry has no legislated regulatory body for licensing, i.e. there are no formal guidelines or licenses to be able to carry out employment in the industry. Landscaping is a very important but completely neglected sector of the construction industry. It is extremely difficult to find qualified Australian people, which is wholly due to the lack of regulation and licensing. The employing of 457 visa holders has also been made more difficult, therein removing one of the very few areas where qualified applicants with specific foreign education certification had hitherto assisted in filling the gaps."

- Submitted comment from Australia

"Improve Federal regulations for the credit industry. We need to eliminate the practice of lenders writing off debt then selling the same debt to a collection agency even after the two year limitation law is in place."

- Submitted comment from Canada

"We are in the alcohol industry and regulations in our industry need to relax and modernize. Prohibition was a long time ago. Open up regulations, allow more opportunities and places to sell our product. Stop seeing us as a tax revenue source, lower the excise taxes and mark up rates on alcohol and we will be able to invest in new equipment, more staff, and support our local economies."

- Submitted comment from Canada

"The government should be more aware on the real / actual situation and conditions within my industry. Only by having a deep and thorough understanding of the characteristic of the industry and its market, can they have good sensitivity before developing regulation and policy; and enforcing the same."

- Submitted comment from Indonesia

"Government must know the different activities of the tourism and should make the rules and regulation as per the nature of the sectors.

- Submitted comment from Nepal

"Talk to the local players before putting in place a new regulation. And if it is good then enforce them on everyone, not only the small companies."

- Submitted comment from the United Arab Emirates

"The heating and cooling industry in the US has pretty limited regulation."

- Submitted comment from the United States of America

"Unify regulations across multiple professions and businesses, to make compliance simpler, and less costly"

- Submitted comment from the United States of America

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"Use focused regulation. Regulation in areas that will drive growth vs. reducing regulations that cause stagnation."

- Submitted comment from the United States of America

"Less or more simplified regulation is essential because compliance costs are too high, particularly for small business."

- Submitted comment from the United States of America

"Fewer regulations with regard to logistics and product being sent overseas".

- Submitted comment from the United States of America

Concerns Related to the Effect of Passing New Laws / Regulations

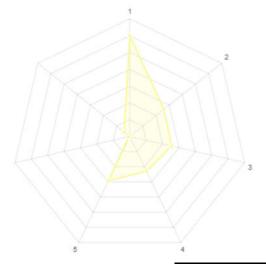
Respondents with the greatest concern for passing new laws / regulations (Medium-to-High) included: Tobacco (100%), Legal (90.92%), Publishing (90%), Renewable Energy (86.96%), Transportation (84.13%), Accounting & Audit (80.96%), Petroleum and Coal (78.57%), Social Welfare (78.57%), Finance & Investment (76.48%) and Food (75.95%).

Respondents with the least concern for passing new laws / regulations on their industry (Low-to-Mid-Low) included: Furniture & Fixtures (64.71%), Jewelry (60%), Hardware (57.14%), Lighting (53.85%), Marketing and Public Relations (53.84%), Leather (50%), Telecommunications (50%) and Mining and Minerals (50%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	17.86%	21.43%	14.29%	28.57%	17.86%
Accounting & Audit	14.29%	4.76%	14.29%	28.57%	38.10%
Aerospace	27.78%	11.11%	11.11%	27.78%	22.22%
Architecture & Design	20%	15%	15%	20%	30%
Automotive	10%	12.50%	20%	25%	25%
Beverages	33.33%	8.33%	16.67%	29.17%	12.50%
Carpentry & Cabinetry	16.67%	16.67%	33.33%	16.67%	8.33%
Chemicals	8.33%	16.67%	20.83%	25%	29.17%
Clothing & apparel	20%	10%	10%	10%	25%
Construction	20.62%	24.74%	16.49%	16.49%	18.56%
Consulting - General	16.98%	20.75%	29.25%	15.09%	14.15%
Education	22.92%	14.58%	22.92%	10.42%	27.08%
Engineering	19.64%	10.71%	25%	25%	19.64%
Entertainment	23.81%	19.05%	14.29%	14.29%	23.81%
Fabricated Metals	32%	12%	24%	20%	12%
Finance & Investment	11.76%	11.76%	17.65%	17.65%	41.18%
Food	12.66%	11.39%	24.05%	24.05%	27.85%
Furniture & Fixtures	23.53%	41.18%	11.76%	0%	11.76%
Gifts / Giftware	14.29%	21.43%	35.71%	14.29%	7.14%

	Low	Mid-Low	Medium	Mid-High	High
Hardware	57.14%	0%	42.86%	0%	0%
Industrial Machinery & Equipment	10.53%	13.16%	42.11%	21.05%	10.53%
Information Technology	19.12%	20.59%	20.59%	16.18%	22.06%
Instruments	7.69%	23.08%	7.69%	15.38%	38.46%
Insurance	17.65%	5.88%	17.65%	0%	35.29%
Jewelry	10%	50%	20%	10%	10%
Leather	0%	50%	50%	0%	0%
Legal	4.55%	4.55%	4.55%	22.73%	63.64%
Lighting	23.08%	30.77%	0%	23.08%	15.38%
Lumber and Wood	0%	33.33%	33.33%	0%	33.33%
Manufacturing - mixed	14.86%	20.27%	32.43%	14.86%	17.57%
Marketing and Public Relations	15.38%	38.46%	19.23%	19.23%	3.85%
Media	23.53%	23.53%	17.65%	11.76%	11.76%
Medical	14.93%	11.94%	23.88%	17.91%	26.87%
Metal Products	17.39%	21.74%	17.39%	17.39%	21.74%
Mining and Minerals	0%	50%	0%	0%	25%
Other	23.58%	17.07%	19.92%	16.26%	20.33%
Paper and Allied Industry	0%	25%	0%	37.50%	25%
Petroleum and Coal	0%	14.29%	7.14%	14.29%	57.14%
Printing	21.43%	25%	21.43%	14.29%	14.29%
Publishing	10%	0%	50%	30%	10%
Quality Inspection / Control	33.33%	0%	0%	33.33%	33.33%
Real Estate	20.83%	8.33%	31.25%	14.58%	20.83%
Renewable Energy	8.70%	4.35%	39.13%	21.74%	26.09%
Retail - Mixed	24.39%	19.51%	21.95%	12.20%	17.07%
Rubber & Related Products	10.53%	21.05%	10.53%	26.32%	31.58%
Security	16.67%	22.22%	16.67%	27.78%	16.67%
Social Welfare	7.14%	14.29%	28.57%	35.71%	14.29%
Stone, Clay & Glass Products	33.33%	0%	0%	33.33%	33.33%
Telecommunications	37.50%	12.50%	0%	25%	25%
Textiles	16.67%	8.33%	25%	0%	41.67%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	0%	40%	20%	20%	20%
Transportation	6.35%	7.94%	15.87%	25.40%	42.86%
Wholesale - Mixed	12.90%	32.26%	25.81%	16.13%	12.90%

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Providing Access to New Markets Abroad Through International Trade Promotion Activities

1. Low Impact	35.58%
2. Medium-Low Impact	15.39%
3. Medium Impact	15.16%
4. Medium-High Impact	13.62%
5. High Impact	17.29%

	Low	Mid-Low	Medium	Mid-High	High
Australia	38.52%	20.74%	16.30%	8.15%	13.33%
Canada	40.74%	13.58%	14.20%	13.58%	16.05%
China	33.33%	0%	22.22%	22.22%	22.22%
Czech Republic	37.50%	20.83%	12.50%	8.33%	12.50%
India	10.29%	5.88%	13.24%	27.94%	39.71%
Jordan	14.93%	10.45%	17.91%	20.90%	31.34%
Malaysia	12.12%	6.06%	18.18%	27.27%	30.30%
Nepal	18.42%	0%	15.79%	26.32%	34.21%
Pakistan	20.45%	11.36%	18.18%	20.45%	27.27%
Poland	27.27%	18.18%	9.09%	9.09%	18.18%
Romania	23.91%	17.39%	17.39%	23.91%	15.22%
Singapore	14.29%	4.76%	4.76%	33.33%	38.10%
UAE	4.55%	27.27%	22.73%	22.73%	22.73%
United Kingdom	42.55%	20.57%	12.77%	10.64%	9.93%
United States of America	48.46%	15.81%	14.35%	9.37%	9.52%

Respondents with the highest levels of concern related to providing access to new markets abroad through International Trade promotion activities for the coming 12 months originated from the following countries (Medium-High): India (80.89%), Nepal (76.32%), Singapore (76.19%), Malaysia (75.75%) and Jordan (70.15%).

Respondents with the lowest levels of concern related to providing access to new markets abroad through International Trade promotion activities for the coming 12 months originated from the following countries (Low - Mid-Low): United States of America (64.27%), United Kingdom (63.12%), Australia (59.26%), Czech Republic (58.33%) and Canada (54.32%).

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Concerns Related to Providing Access to New Markets Abroad Through International Trade Promotion Activities

Respondents with the greatest concern for providing access to new markets abroad through International Trade promotion activities (Medium-to-High) included: Tobacco (100%), Translation & Localization (80%), Other (75%), Textiles (75%), Renewable Energy (73.91%), Instruments (69.23%), Rubber & Related Products (68.43%) and Stone, Clay & Glass Products (66.67%).

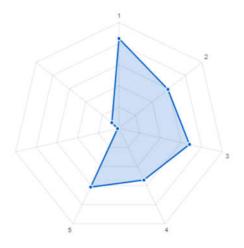
Respondents with the least concern for providing access to new markets abroad through International Trade promotion activities on their industry **(Low-to-Mid-Low)** included: Social Welfare (85.72%), Publishing (80%), Hardware (71.43%), Entertainment (71.42%), Marketing and Public Relations (69.23%) and Construction (68.04%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	25%	21.43%	7.14%	17.86%	25%
Accounting & Audit	47.62%	19.05%	9.52%	9.52%	14.29%
Aerospace	38.89%	11.11%	11.11%	16.67%	22.22%
Architecture & Design	50%	0%	10%	10%	30%
Automotive	45%	10%	17.50%	7.50%	12.50%
Beverages	50%	12.50%	25%	4.17%	8.33%
Carpentry & Cabinetry	41.67%	16.67%	0%	16.67%	16.67%
Chemicals	12.50%	20.83%	12.50%	33.33%	20.83%
Clothing & apparel	25%	15%	5%	30%	20%
Construction	49.48%	18.56%	14.43%	6.19%	8.25%
Consulting - General	30.19%	16.04%	14.15%	15.09%	20.75%
Education	56.25%	6.25%	10.42%	6.25%	18.75%
Engineering	28.57%	14.29%	17.86%	19.64%	19.64%
Entertainment	61.90%	9.52%	0%	14.29%	9.52%
Fabricated Metals	20%	28%	16%	24%	12%
Finance & Investment	52.94%	11.76%	11.76%	11.76%	11.76%
Food	27.85%	11.39%	18.99%	10.13%	31.65%
Furniture & Fixtures	17.65%	29.41%	17.65%	5.88%	17.65%
Gifts / Giftware	21.43%	28.57%	14.29%	14.29%	14.29%
Hardware	28.57%	42.86%	28.57%	0%	0%
Industrial Machinery & Equipment	15.79%	23.68%	21.05%	15.79%	21.05%
Information Technology	30.88%	16.18%	17.65%	14.71%	19.12%
Instruments	15.38%	7.69%	23.08%	15.38%	30.77%
Insurance	47.06%	5.88%	11.76%	0%	11.76%
Jewelry	20%	30%	10%	20%	20%
Leather	0%	50%	50%	0%	0%
Legal	40.91%	13.64%	9.09%	9.09%	27.27%
Lighting	38.46%	15.38%	0%	15.38%	23.08%
Lumber and Wood	0%	33.33%	33.33%	33.33%	0%
Manufacturing - mixed	16.22%	21.62%	21.62%	16.22%	24.32%
Marketing and Public Relations	42.31%	26.92%	15.38%	3.85%	7.69%

Media	47.06%	11.76%	11.76%	5.88%	11.76%
Medical	49.25%	7.46%	10.45%	16.42%	11.94%

	Low	Mid-Low	Medium	Mid-High	High
Metal Products	21.74%	34.78%	17.39%	13.04%	8.70%
Mining and Minerals	0%	25%	25%	25%	0%
Other	12.50%	0%	37.50%	12.50%	25%
Paper and Allied Industry	0%	28.57%	14.29%	21.43%	28.57%
Petroleum and Coal	21.43%	25%	17.86%	17.86%	14.29%
Printing	21.43%	25%	17.86%	17.86%	14.29%
Publishing	60%	20%	0%	20%	0%
Quality Inspection / Control	33.33%	33.33%	33.33%	0%	0%
Real Estate	52.08%	12.50%	10.42%	8.33%	12.50%
Renewable Energy	17.39%	8.70%	21.74%	13.04%	39.13%
Retail - Mixed	43.90%	4.88%	19.51%	12.20%	14.63%
Rubber & Related Products	10.53%	21.05%	26.32%	31.58%	10.53%
Security	27.78%	33.33%	22.22%	5.56%	11.11%
Social Welfare	64.29%	21.43%	7.14%	0%	7.14%
Stone, Clay & Glass Products	33.33%	0%	0%	66.67%	0%
Telecommunications	50%	12.50%	25%	0%	12.50%
Textiles	8.33%	8.33%	25%	25%	25%
Tobacco	0%	0%	0%	0%	100%
Translation & Localization	20%	0%	0%	60%	20%
Transportation	22.22%	11.11%	17.46%	20.63%	26.98%
Wholesale - Mixed	29.03%	16.13%	16.13%	22.58%	16.13%

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Providing Greater Industry Protection

1. Low Impact	25.10%
2. Medium-Low Impact	17.47%
3. Medium Impact	20.19%
4. Medium-High Impact	16.04%
5. High Impact	18.24%

	Low	Mid-Low	Medium	Mid-High	High
Australia	20.74%	14.81%	14.81%	17.78%	28.89%
Canada	31.48%	14.20%	23.46%	16.67%	12.35%
China	33.33%	22.22%	11.11%	11.11%	22.22%
Czech Republic	33.33%	33.33%	8.33%	12.50%	4.17%
India	10.29%	4.41%	17.65%	26.47%	38.24%
Jordan	11.94%	7.46%	28.36%	22.39%	25.37%
Malaysia	12.12%	12.12%	15.15%	33.33%	21.21%
Nepal	18.42%	7.89%	13.16%	15.79%	39.47%
Pakistan	15.91%	11.36%	29.55%	15.91%	25%
Poland	54.55%	9.09%	9.09%	0%	9.09%
Romania	17.39%	28.26%	15.22%	19.57%	17.39%
Singapore	14.29%	9.52%	23.81%	19.05%	28.57%
UAE	9.09%	22.73%	18.18%	27.27%	22.73%
United Kingdom	25.53%	22.70%	25.53%	12.06%	10.64%
United States of America	31.77%	18.74%	19.77%	13.32%	13.91%

Respondents with the highest levels of concern related to providing greater industry protection for the coming 12 months originated from the following countries (**Medium-High**): India (*82.36%*), Jordan (*76.12%*), Singapore (*71.43%*), Pakistan (*70.46%*) and Malaysia (*69.69%*).

Respondents with the lowest levels of concern related to providing greater industry protection for the coming 12 months originated from the following countries (Low - Mid-Low): Czech Republic (66.66%), Poland (63.64%), China (55.55%) and United States of America (50.51%).

"Nepal is famous for Mountain tourism, trekking and mountaineering which is in danger due to the global warming and climate change. The government should seriously think about and to work on it now. At the moment we require well trained and qualified human resources to work in the nature to protect and to sustain our environment. Government should strictly implement the safety rules and regulation to protect from the natural hazard and other disaster."

- Submitted comment from Nepal

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"The government can help our small business in keeping a level playing field with our competitors in the transportation industry. The transportation industry has declined due to the allowance of Uber and other ridesharing companies into our markets without any regulations or the same type of insurances, creating an unfair competitive advantage due to their lower compliance costs for their business."

- Submitted comment from the United States of America

Concerns Related to Providing Greater Industry Protection

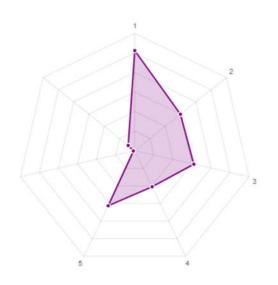
Respondents with the greatest concern for providing greater industry protection (**Medium-to-High**) included: Leather (100%), Tobacco (100%), Stone, Clay & Glass Products (99.99%), Chemicals (83.34%), Transportation (82.54%), Renewable Energy (78.25%), Food (70.88%) and Architecture & Design (70%).

Respondents with the least concern for providing greater industry protection on their industry (Low-to-Mid-Low) included: Telecommunications (75%), Marketing and Public Relations (61.54%), Publishing (60%), Fabricated Metals (60%) and Entertainment (57.15%).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	10.71%	25%	14.29%	21.43%	25%
Accounting & Audit	23.81%	19.05%	9.52%	23.81%	23.81%
Aerospace	38.89%	16.67%	5.56%	16.67%	22.22%
Architecture & Design	15%	15%	25%	10%	35%
Automotive	22.50%	17.50%	17.50%	17.50%	17.50%
Beverages	33.33%	8.33%	25%	16.67%	16.67%
Carpentry & Cabinetry	33.33%	16.67%	16.67%	16.67%	8.33%
Chemicals	0%	16.67%	16.67%	37.50%	29.17%
Clothing & apparel	20%	10%	30%	20%	15%
Construction	25.77%	22.68%	20.62%	13.40%	14.43%
Consulting - General	33.96%	16.98%	14.15%	16.04%	15.09%
Education	35.42%	16.67%	12.50%	8.33%	25%
Engineering	26.79%	16.07%	30.36%	16.07%	10.71%
Entertainment	38.10%	19.05%	23.81%	9.52%	4.76%
Fabricated Metals	24%	36%	20%	16%	4%
Finance & Investment	17.65%	29.41%	5.88%	17.65%	29.41%
Food	16.46%	12.66%	27.85%	13.92%	29.11%
Furniture & Fixtures	0%	47.06%	11.76%	23.53%	5.88%
Gifts / Giftware	21.43%	21.43%	35.71%	0%	14.29%
Hardware	42.86%	0%	28.57%	14.29%	14.29%
Industrial Machinery & Equipment	15.79%	18.42%	34.21%	10.53%	18.42%
Information Technology	26.47%	17.65%	26.47%	11.76%	16.18%
Instruments	15.38%	15.38%	38.46%	15.38%	7.69%
Insurance	17.65%	0%	11.76%	0%	47.06%
Jewelry	10%	30%	10%	40%	10%
Leather	0%	0%	50%	50%	0%
Legal	36.36%	18.18%	18.18%	9.09%	18.18%

	Low	Mid-Low	Medium	Mid-High	High
Lighting	23.08%	7.69%	15.38%	23.08%	23.08%
Lumber and Wood	0%	33.33%	33.33%	33.33%	0%
Manufacturing - mixed	17.57%	18.92%	29.73%	18.92%	14.86%
Marketing and Public Relations	38.46%	23.08%	30.77%	3.85%	0%
Media	29.41%	11.76%	5.88%	11.76%	29.41%
Medical	26.87%	16.42%	22.39%	13.43%	16.42%
Metal Products	26.09%	17.39%	17.39%	17.39%	17.39%
Mining and Minerals	0%	50%	25%	0%	0%
Other	12.50%	12.50%	25%	25%	12.50%
Paper and Allied Industry	14.29%	14.29%	28.57%	14.29%	21.43%
Petroleum and Coal	32.14%	14.29%	17.86%	17.86%	14.29%
Printing	32.14%	14.29%	17.86%	17.86%	14.29%
Publishing	40%	20%	10%	20%	10%
Quality Inspection / Control	0%	33.33%	0%	0%	66.67%
Real Estate	31.25%	14.58%	18.75%	22.92%	8.33%
Renewable Energy	13.04%	8.70%	30.43%	17.39%	30.43%
Retail - Mixed	36.59%	9.76%	21.95%	12.20%	14.63%
Rubber & Related Products	5.26%	47.37%	26.32%	10.53%	10.53%
Security	16.67%	22.22%	16.67%	22.22%	22.22%
Social Welfare	21.43%	35.71%	21.43%	7.14%	14.29%
Stone, Clay & Glass Products	0%	0%	33.33%	33.33%	33.33%
Telecommunications	50%	25%	12.50%	0%	12.50%
Textiles	8.33%	25%	8.33%	16.67%	33.33%
Tobacco	0%	0%	0%	100%	0%
Translation & Localization	40%	0%	20%	40%	0%
Transportation	9.52%	6.35%	19.05%	28.57%	34.92%
Wholesale - Mixed	29.03%	16.13%	12.90%	25.81%	16.13%

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Reducing Cost of Capital by Offering Loans and/or Loan Guarantees

1. Low Impact	30.31%
2. Medium-Low Impact	17.70%
3. Medium Impact	18.35%
4. Medium-High Impact	12.14%
5. High Impact	18.53%

	Low	Mid-Low	Medium	Mid-High	High
Australia	31.85%	14.81%	24.44%	8.89%	17.04%
Canada	38.89%	14.20%	15.43%	13.58%	16.05%
China	22.22%	11.11%	22.22%	0%	44.44%
Czech Republic	45.83%	20.83%	12.50%	0%	12.50%
India	13.24%	10.29%	14.71%	13.24%	45.59%
Jordan	14.93%	22.39%	17.91%	16.42%	23.88%
Malaysia	15.15%	12.12%	21.21%	27.27%	18.18%
Nepal	15.79%	13.16%	18.42%	21.05%	26.32%
Pakistan	20.45%	15.91%	15.91%	18.18%	27.27%
Poland	27.27%	18.18%	27.27%	9.09%	0%
Romania	19.57%	17.39%	21.74%	21.74%	17.39%
Singapore	23.81%	9.52%	23.81%	4.76%	33.33%
UAE	18.18%	18.18%	4.55%	31.82%	27.27%
United Kingdom	36.17%	20.57%	14.89%	13.48%	11.35%
United States of America	37.63%	18.45%	18.45%	8.78%	14.20%

Respondents with the highest levels of concern related to Reducing Cost of Capital by Offering Loans and/or Loan Guarantees for the coming 12 months originated from the following countries (**Medium-High**): India (73.54%), China (66.66%), Malaysia (66.66%), Nepal (65.79%) and UAE (63.64%),

Respondents with the lowest levels of concern related to Reducing Cost of Capital by Offering Loans and/or Loan Guarantees for the coming 12 months originated from the following countries (Low - Mid-Low): Czech Republic (66.66%), United Kingdom (56.74%), United States of America (56.08%) and Canada (53.09%).

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Concerns Related to Reducing Cost of Capital by Offering Loans and/or Loan Guarantees

Respondents with the greatest concern for Reducing Cost of Capital by Offering Loans and/or Loan Guarantees (**Medium-to-High**) included: Leather (100%), Lumber and Wood (100%), Tobacco (100%), Renewable Energy (78.26%), Paper and Allied Industry (75%), Food (68.35%) and Printing (67.86%).

Respondents with the least concern for Reducing Cost of Capital by Offering Loans and/or Loan Guarantees on their industry **(Low-to-Mid-Low)** included: Accounting & Audit (*76.19%*), Marketing and Public Relations (*73.08%*), Legal (*72.73%*), Social Welfare (*71.43%*), Fabricated Metals (*64%*).

	Low	Mid-Low	Medium	Mid-High	High
Accommodation	25%	28.57%	7.14%	17.86%	17.86%
Accounting & Audit	52.38%	23.81%	9.52%	4.76%	9.52%
Aerospace	55.56%	5.56%	22.22%	0%	16.67%
Architecture & Design	35%	20%	10%	15%	20%
Automotive	35%	10%	17.50%	15%	15%
Beverages	33.33%	8.33%	33.33%	12.50%	12.50%
Carpentry & Cabinetry	25%	25%	25%	16.67%	0%
Chemicals	29.17%	12.50%	8.33%	20.83%	29.17%
Clothing & apparel	15%	15%	20%	15%	30%
Construction	31.96%	24.74%	18.56%	11.34%	10.31%
Consulting - General	33.02%	20.75%	13.21%	12.26%	16.98%
Education	41.67%	8.33%	14.58%	10.42%	22.92%
Engineering	30.36%	21.43%	14.29%	14.29%	19.64%
Entertainment	42.86%	9.52%	14.29%	4.76%	23.81%
Fabricated Metals	40%	24%	16%	4%	16%
Finance & Investment	35.29%	23.53%	5.88%	11.76%	23.53%
Food	17.72%	13.92%	20.25%	12.66%	35.44%
Furniture & Fixtures	23.53%	29.41%	29.41%	5.88%	0%
Gifts / Giftware	28.57%	21.43%	7.14%	14.29%	21.43%
Hardware	57.14%	0%	28.57%	14.29%	0%
Industrial Machinery & Equipment	21.05%	13.16%	28.95%	13.16%	21.05%
Information Technology	32.35%	17.65%	17.65%	10.29%	20.59%
Instruments	15.38%	30.77%	15.38%	15.38%	15.38%
Insurance	29.41%	17.65%	0%	0%	29.41%
Jewelry	10%	30%	40%	20%	0%
Leather	0%	0%	100%	0%	0%
Legal	54.55%	18.18%	0%	4.55%	22.73%
Lighting	23.08%	23.08%	23.08%	0%	23.08%
Lumber and Wood	0%	0%	33.33%	66.67%	0%
Manufacturing - mixed	21.62%	22.97%	27.03%	6.76%	21.62%
Marketing and Public Relations	38.46%	34.62%	19.23%	0%	3.85%

	Low	Mid-Low	Medium	Mid-High	High
Media	17.65%	29.41%	11.76%	5.88%	23.53%
Medical	37.31%	17.91%	16.42%	11.94%	11.94%
Metal Products	43.48%	13.04%	17.39%	8.70%	13.04%
Mining and Minerals	0%	50%	25%	0%	0%
Other	32.93%	17.89%	17.89%	12.20%	16.26%
Paper and Allied Industry	0%	12.50%	25%	25%	25%
Petroleum and Coal	35.71%	14.29%	0%	21.43%	21.43%
Printing	17.86%	10.71%	39.29%	10.71%	17.86%
Publishing	60%	0%	10%	20%	10%
Quality Inspection / Control	33.33%	0%	0%	33.33%	33.33%
Real Estate	25%	10.42%	25%	14.58%	20.83%
Renewable Energy	17.39%	4.35%	17.39%	17.39%	43.48%
Retail - Mixed	29.27%	9.76%	19.51%	14.63%	21.95%
Rubber & Related Products	15.79%	21.05%	31.58%	26.32%	5.26%
Security	27.78%	27.78%	16.67%	5.56%	22.22%
Social Welfare	64.29%	7.14%	7.14%	14.29%	7.14%
Stone, Clay & Glass Products	33.33%	0%	33.33%	0%	33.33%
Telecommunications	50%	0%	25%	0%	25%
Textiles	8.33%	16.67%	33.33%	16.67%	16.67%
Tobacco	0%	0%	100%	0%	0%
Translation & Localization	0%	40%	40%	0%	20%
Transportation	19.05%	20.63%	19.05%	15.87%	23.81%
Wholesale - Mixed	25.81%	12.90%	16.13%	25.81%	19.35%

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Appendix

Questions Asked

Demographic Questions

Country:	(From Drop Down List)	
Type of organization: (Drop Down)	 Manufacturer Wholesaler Service Provider Retailer Industry Association / Chamber / Trade Body 	
Vour Industry	Accommodation (including hotals, motals	a Lighting
Your Industry: (Drop Down)	 Accommodation (including hotels, motels, resorts etc) Accounting, auditing etc Aerospace Architectural design Automotive Beverages Carpentry, cabinet making etc Chemicals Clothing & apparel Construction Consulting services - general / other Education Engineering Entertainment Fabricated metals Finance & investment Food Furniture and fixtures Gifts / giftware Hardware Industrial machinery and equipment Information technology Instruments Insurance 	 Lighting Manufacturing - mixed Marketing and public relations Media Medical Metal products Mining and minerals Paper and allied products Petroleum and coal products Printing Publishing Quality inspection / control Real estate Renewable energy Retail - mixed Rubber and miscellaneous plastics Security services Social welfare Stone, clay, and glass products Telecommunications Textiles Timber, wood and allied industries Tobacco products Translation and localization services Transportation (including freight and people
How many people does your organization employ? (Drop Down)	 Jewelry Leather Legal Under 10 11-25 26-50 51-100 101-150 151-250 More than 250 Unsure 	movement by road, rail, sea or air etc) • Wholesale - mixed • Other
How many years has your organization been in operation?	 Less than 1 year 1-3 years 4-6 years 7-10 years 11-15 years 	

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% of your sales which	• 0% (All exports)
are local (within the country)	• 1-9%
	• 10-19%
	• 20-29%
(Drop Down)	• 30-39%
	• 40-49%
	• 50-50%
	• 60-69%
	• 70-79%
	• 80-89%
	• 90-99%
	100% (Domestic only)

Business Confidence Questions

Do you expect your domestic sales to grow over the next 12 months?	 Grow Stay the same Shrink Unsure
Do you expect your foreign sales to grow over the next 12 months?	 Grow Stay the same Shrink Unsure
Do you think the business climate within your country has improved over the previous 12 months?	 Improved Stayed the same Gotten worse Unsure
Do you anticipate economic expansion, a flat economy or a recession within the next 12 months?	 Economic expansion A flat economy A recession Unsure

Challenges Faced

For each one, please rate how concerned your organization is about that particular issue using a scale from 1 to 5, where one means that your company is NOT AT ALL CONCERNED about it and where five means your company is VERY CONCERNED about it. You can choose any number between one and five depending on how strongly you feel about it.

How concerned are	Access to raw materials
you about any of	Attracting and retaining qualified workers
these issues affecting	Competition from foreign sources
	Costs of employee healthcare and other benefits
your business over the	Costs of employee salaries
next 12 months?	Economic and global political uncertainty
	Environmental / ecological issues
	General political climate
	Government policies and regulations
	Insufficient demand for your product and/or services
	Managing information technology and/or cyber security issues
	Managing supply chain relationships
	Shipping and logistics of getting products to market
	• Other

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What do you think will be the most important drivers of your organizations future growth over the next 12 months?

- Accessing new sources of funding
- Acquiring new customers
- Automation of existing processes
- Better market awareness / perception of your industry
- Developing more partnerships
- Employee skill development Improving customer experience
- Improving supply chain relationships
- Improving trust and transparency
- Increasing your digital and technology capabilities
- Innovation of products / services / processes
- Navigating risk and regulation
- Quality certification

Government Impact on Industry

For each one, please rate how concerned your organization is about that particular issue using a scale from 1 to 5, where one means NEGLIGIBLE IMPACT about it and where five means HIGH IMPACT about it. You can choose any number between one and five depending on how strongly you feel about it.

Which government activities will have the greatest effect on your performance over the next 12 months?

- Advocating for the interests of my industry
- Enforcement of rules and/or regulations
- Improving infrastructure, services or public goods
- Passing new laws / regulations
- Providing access to new markets abroad through international trade promotion activities
- Providing greater protection for our industry
- Reducing cost of capital by offering loans and/or loan guarantees

Final Questions

Is the government doing enough for your industry currently?

- The Government does enough now
- The Government does NOT do enough now
- It doesn't matter either way
- Unsure

Do you feel that free trade agreements help or hurt companies like your own?

- Helps
- Hurts
- Makes no difference
- Unsure

Do you have any specific comment to make about how the government can help your industry?

(Free Text)

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Al Hamra Trading Engg. Services

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T: +974 44375083 F: +974 44363402

E: info@alhamradoha.com W: www.alhamradoha.com

Al Hamra Trading Engg. Services group was established in 2001 in Qatar and is a leading Service provider and trader for engineering products, required by most of the contractors for commercial, residential and special construction projects.

In order to provide the unmatched quality of products and services to our customers, Al Hamra Trading Engg. Services has limited its specialization in Designing, Supply, Installation, Testing & Commissioning including yearly contract in following areas of today's industry:

- Walk-In Cold Rooms, Freezers and Chillers
- Gas and Water Leak Detection Systems
- SS Sinks, Faucets, Sensor operated Soap dispensers and Water Faucets
- Compressed air Hose Reels & Power/Light Cord Reels
- Plumbing Fixtures and Toilet Accessories
- Manhole Covers, Drainage Channels & Gratings
- Complete range of Materials Handling i.e. Horizontal & Vertical Carousels, lift Trucks, Shelving & Racking
- Grilles , diffusers, Supply & Exhaust Fans
- Hangers & Supports
- Nut, Bolts & Anchors
- Marking & Identification i.e. KahraMaa Nameplates, Pipe markers & Valve tags etc.
- Chemical Dispensers

4th Qtr. 2017



Andrews Fasteners

Unit 8,Latchmore Park, Latchmore Road Leeds, LS12 6DN, West Yorkshire United Kingdom

T: +44 113 246 9992 F: +44 113 243 6463

E: Sales@andrewsfasteners.co.uk W: www.andrewsfasteners.uk

We are Andrews Fasteners Limited, manufacturer, supplier and distributor of quality fasteners, bolts, nut, washers, CE Approved bolt assemblies for the construction market. Our reputation for quality assured products and service is the foundation on which the company stands. In an ever more demanding world, quality and full traceability are an absolute necessity for any responsible company. We have an uncompromising responsibility and commitment to all aspects of Quality Assurance for all our clients.

We supply our product for such projects like Queensferry Crossing, three-tower suspension bridge in Scotland, and CERN ProtoDUNE detector. We are proud to be the first company in the United Kingdom, and possibly in the world, to become approved in 2017 to the latest edition of the EN 14399-1 standard for CE Marked preloaded bolt assemblies.



Association for Trade Compliance

W: www.aftcompliance.org

The Association For Trade Compliance provides our members with a wide-range of training including "live" training seminars and web-based training opportunities. Our training is targeted to companies involved in international trade and is affordable and understandable.



Bee Industrious

The Shed, Chester St, Manchester M1 5GD, UK

T: +44 7931 521145

E: nick@beeindustrious.com **W:** www.beeindustrious.com

BeeIndustrious[™] is a market research and insights agency based in Manchester City Centre. The business has significant experience in developing and conducting projects in the Children's, Energy, Finance, FMCG, Food & Drinks, Leisure, Publishing, Retail, Sports & Technology markets.

With a team of more than 30 researchers, the business has strong language capabilities and can undertake projects in English, Chinese, French, German, Indian, Italian, Nigerian, Polish, Russian, Spanish and Turkish.

2017 will see BeeIndustrious™ open offices in London, as well as regional offices in Africa (Nigeria) and US (New York).

4th Qtr. 2017



C. Steinweg Warehousing (FE) Pte Ltd

28 Jurong Port Road 619113 Singapore

T: +65 6267 0919

E: singapore@sg.steinweg.com W: www.steinweg.com

Founded in Rotterdam in 1847, the Steinweg Group is a specialised logistics service provider for commodities, project cargo, chemicals and plastics with a global network of over 100 offices covering Europe, Asia Pacific, North and South America, Middle East and Africa.

We offer customers a total logistic package including forwarding, stevedoring, chartering, warehousing, processing, customs services and collateral management. Our warehouses are approved as delivery points by the most important exchanges and associations dealing with industrial and agricultural commodities. More than a warehousing company, we have extensive experience in running ocean terminals for deepsea & shortsea vessels. Wherever your business calls, we look forward to growing and developing further with you.



CH International

33 Cavendish Square London W1G 0PW United Kingdom

T: +44 (0) 20 8652 2450

E: clb@chint.org W: www.chint.org



We are honoured to be involved in the International Trade Council 2017 Global Business Confidence survey and would be delighted to offer our cross-border trading support to fellow council members.

To arrange a free initial consultation meeting with any of our representative firms, please contact Claire Berg on:
+44 (0) 20 8652 2458 | clb@chint.org | www.chint.org

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CPA Partnership Pte Ltd

146 Robinson Road #07-01 Singapore 068909

T: +65 6836 2011 F: +65 6835 5173

E: info@cpa-partnership.com.sq W: www.cpa-partnership.com.sq

CPA Partnership is a Singapore based consulting firm with a global network of affiliated trusted partners that include major firms from the accounting, consulting, legal, technology, training and financial sectors. Our experience in the industry spans over the last 50 years and we offer a full range of services to individuals, corporates and financial institutions.

Corporates: We provide a one-stop shop service to corporates where we strive to assist both foreign companies looking to establish themselves in Singapore and for Singapore incorporated companies looking to venture overseas. We offer a full range of services in tax, audit, risk, compliance and recruitment. However what differentiates us from the rest is in the fact that we have co-branded with name brand firms in the areas of training and systems control under the one price, one team, moto. This gives our corporate clients peace of mind that CPA will be able to assist them in all of their end to end needs with their same trusted account manager.

Individuals: We assist Individuals with their immigration needs including Employment Pass, PR and citizenship applications. In addition to this we assist with the employment, finance and real estate needs of the individual. At Everything Corporate, we understand the importance of promotional merchandise. The right corporate gift can increase brand awareness as well as generate new sales and enquiries. We are here to help you choose *the* corporate gift that will deliver a return on your investment.

Our Promise

We are committed to impeccable quality service, highly integrated service delivery processes and a common set of core values that guide our decisions daily. Being a leader in the national and international business community, our clients have the peace of mind that they are in the best of hands with an A team that they can trust. Simply put, our services begin with your needs. Whether you are a start-up or an established enterprise looking to take the next step up, we are well equipped to assist you from ground level to the highest stratosphere of success.



Dilawri Group of Companies

Locations across Canada

T: +1 855 330 2886 **W:** www.dilawri.ca

Dilawri Group of Companies is Canada's largest automotive group with 63 franchised dealerships representing 30 automotive brands throughout Quebec, Ontario, Saskatchewan, Alberta, and British Columbia. Privately owned and operated by the Dilawri family since 1985, the company continues to expand its footprint in Canada, building on its history of excellence in the automotive industry.

With more than 3,500 employees, Dilawri Group of Companies is proud to offer exceptional products and customer service in every dealership.

4th Qtr. 2017



Everything Corporate Limited

Old Stables Church Farm Lane Cheam, Surrey, SM3 8PT United Kingdom

T: +44 20 8722 0240 F: +44 20 8287 2606

E: <u>sales@everythingcorporate.com</u> **W**: <u>www.everythingcorporate.com</u>

At Everything Corporate, we understand the importance of promotional merchandise. The right corporate gift can increase brand awareness as well as generate new sales and enquiries. We are here to help you choose *the* corporate gift that will deliver a return on your investment.

Over the years, we have served both large and small corporate gift buyers from our office in Surrey, United Kingdom. We pride ourselves on giving you expert, tailored advice and keeping you up to date on the latest trends. Our experience within the promotional products industry also means that we have assembled an expert supply chain. Therefore, we can print your logo on any quality product in our <u>catalogue</u> and get it delivered to you on time!

When you choose Everything Corporate, we make sure to have Everything Covered.



F2 Labs

26501 Ridge Rd Damascus, MD 20872 United States of America

T: +1 301 253 4500 F: +1 301 2535179

W: www.f2labs.com

F2 Labs is an independent, 3rd party testing laboratory that is an accredited, full-service product conformity assessment organization. We are fully equipped to test and approve a wide range of electrical products and equipment for organizational and governmental certifications, from battery chargers and lighting equipment to medical electrical equipment and wireless devices. In addition, we offer consulting and educational services.

Our facilities are ISO/IEC 17025 accredited by the American Association of Laboratory Accreditation (A2LA), who is an ILAC signatory. Our safety test reports and evaluations are accepted by an OSHA accredited NRTL.

We offer testing and certification for the FCC, FDA, Industry Canada (IC), Europe (CE mark), Australia/New Zealand, the United States (UL Standards) and Canadian (CSA Standards) safety approvals and more. We can perform testing in our laboratories or on-site at your facility.

With more than 20 years of experience in the worldwide market, F2 Labs can assist you through the product certification process. We're committed to providing our customers with exceptional customer service. Call us today!

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IAB Group

300 - 1090 Homer Street Vancouver BC V6B 2W9 Canada

T: +1 800 516 0422 F: +1 866 803 4438

E: nread@immigrationadvicebureau.com W: www.groupiab.com

We are a Canadian immigration firm with 2 established offices in British Columbia (Vancouver and Chilliwack).

We offer professional yet personal service to our clients as our dedicated team combines legal expertise with solid immigration knowledge. As the immigration rules become more complex, we have made it our business to ensure that our advice covers more than an outline of options. We use our global experience, knowledge, and contacts to solve our clients' problems. We are proactive, available to our clients, tough with authorities when required, and deliver great cost-effective service.

Our dedicated team of professionals can help you facilitate a deal between you and the local businesses. Our unique strategy and knowledge of our local market will help you make the right decision. Our vision is to create healthy sustainable communities! With our partnership strategy, Business Model and our immigration knowledge, many of our clients will meet their objective to receive their Permanent Residency to Canada.

We support and closely work with many non-profit organizations such as the International Trade Council, Amnesty International, Oxford Entrepreneurs, Focus Disability and local Community services.



Laser Quantum

Emery Court, Vale Road Stockport, Cheshire SK4 3GL, England United Kingdom

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Laser Quantum is a continually growing, globally renowned laser manufacturer, providing world-class ultrafast and continuous wave lasers to both research institutions and OEM manufacturers for the advancement of research and technology. Originally set up by three Manchester University PhD physicists at Manchester Science Park, Laser Quantum has developed through organic growth and acquisition. It is now headquartered in Stockport (UK), with further facilities in Germany and the USA. Together, the Laser Quantum sites have united the principles of robust design and cutting-edge technology in the fields of continuous wave, GHz, few-cycle pulses and amplification.

Laser Quantum exists to provide excellent laser technology to the world's photonics community by insisting upon knowledge, passion and integrity from its employees, and reliability, worthiness and quality from its products. Each laser is built with meticulous checks and a robust testing system to provide exceptionally designed, innovative and defect-free goods to all customers. Implementation of a quality management system (QMS) to maintain the BS EN ISO 9001:2008 certification is just one such way of ensuring quality is at the heart of all its products.

The company has won several awards, including the prestigious 'Queen's award for enterprise 2017 for outstanding business achievement in innovation, international trade and sustainable development. Laser quantum is fuelled by the continual and rapid progression of technological and scientific advancements, ever-ready to develop new laser products and systems that meet the demands of new and advanced applications

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At Mauve, we simplify the business of expansion.

Whatever your organisation's next step, we make everything work wherever your business needs to be. Mauve has helped companies mobilise and conquer new markets for over 20 years, in more than 60 different countries. Today, our experience and network reach makes us market leaders and experts in expansion.

With our know-how on your side, you are guaranteed to reduce risks, lower costs and save time when your company takes its next step - Mauve will handle all the global complexities leaving you to focus on the core of your business.

Over the years Mauve has developed a range of tools to help with any global challenges our clients face. From entity set-up assistance to international payroll support, to visa and immigration services or local labour law consultancy, our service can be as hands-on or hands-off as you require. Whether your expansion involves launching an entire operation or a one-off project, we tailor our services to suit the situation. Ad hoc advice or complete management, we work with you, your way.

If you are planning to expand your business beyond its existing borders, get in touch with our experts today. We make going global easy.



Morrow Outsourcing - Erin Morrow; Principle

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Some of the biggest challenges facing corporations today is uncontrollable healthcare expense, uncertainty in the market and health of their population. Employers lack a way to quantify return on investment regarding their workforce; and they're utilizing the wrong tools – or no tools at all – to determine human capital profitability. One potential solution: Morrow Outsourcing. Morrow Outsourcing is consistently charged by top management with the mission of designing the workplace for optimal health, well-being and productiveness of the company's most valuable asset – it's employees.

According to this latest report from the International Trade Council, the service industry is the fastest growing component of international trade, with general consulting services topping the growth curve at 10.51%. With services accounting for approximately 50% of the world income and 70% of employment, they're becoming an integral part of international trade.

In the words of Albert Einstein, "Genius is making the complex simple". By outsourcing human capital and healthcare services, employers achieve a distinct competitive advantage by simplifying and strengthening the foundation and core of their organization. Outsourcing can be done for specific assessments, project design, management and implementation. It can be short- or long-term commitments that are cost-effective, and that provide executives with unbiased opinions and feedback with the absence of workplace politics. Morrow Outsourcing provides solutions backed by sound metrics and reporting, providing assured and quantified savings. True experts don't possess knowledge; they explore and share knowledge.

Let Morrow Outsourcing share it's 20+ years of knowledge and skill with your organization to ensure a competitive advantage.

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Octavius Hunt Limited

Dove Lane Redfield Bristol BS5 9NQ United Kingdom

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E: info@octavius-hunt.co.uk W: www.octavius-hunt.co.uk

Octavius Hunt is Europe's largest pesticide and disinfectant smoke manufacturer with an extensive distributor network. We are based in the UK and we currently export our products world-wide.

Octavius Hunt is primarily involved in the production of smoke generators which effectively treat pests and diseases in any enclosed area. We have a diverse range of smoke products such as: smoke pesticides to treat empty grain/cocoa stores, store houses and greenhouses; smoke fungicides for food storage, cut flowers; pest control smokes for commercial and domestic public health applications; and disinfectant smokes for a variety of applications such as food production, medical, agricultural and domestic premises.

The benefits of using Octavius Hunt's smoke products include:

- Smoke generators are ready to-use so do not require mixing or application equipment
- It's simple and easy to use: no special training or equipment is required
- There's low operator exposure
- Smoke is non-tainting and leaves no residual odour
- Smoke reaches inaccessible areas roofs; cracks and crevices; inside machinery
- Offer knockdown and kill effectiveness

Octavius Hunt has over 40 years' experience in pesticides and we offer our R&D expertise for collaborative projects across a range of markets in the UK and overseas.



Savitz Law Offices, P.C.

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Savitz Law Offices, P.C. (ImmigrationOptions.com) provides legal services and expertise in all areas of immigration and nationality law both for corporate clients and individuals. In addition to obtaining temporary visas and permanent resident (Green Card) status for foreign nationals, we help clients to file to become naturalized U.S. Citizens, and to solve specific problems with the Immigration Service or other government agencies.

We have extensive experience working with the myriad of government entities involved in immigration matters, including the U.S. Immigration Service, the Department of Labor, and the State *Department (including U.S. Consulates and Embassies abroad)*. We have developed a worldwide network of contacts and other resources in order to assist our clients on any matter, from the routine to the extraordinary.

We are particularly adept at helping companies ease the process of bringing foreign talent into the workforce efficiently, including working with individuals.

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Shikatani Lacroix Design Inc

387 Richmond Street East Toronto ON M5A 1P6 Canada

T: +1 416 367 1999 F: +1 416 367 5451 E: <u>jplacroix@sld.com</u> W: <u>www.sld.com</u>

Shikatani Lacroix Design is a multidisciplinary branding and design firm. We transform the customer journey by designing immersive experiences that connect in the blink of an eye.

Over the past 27 years, we have built a design agency passionately dedicated to uniting market opportunities with flawless design execution. Whether it's package design, a retail environment, a digital experience or a corporate brand, the one constant that drives us is connecting consumers with compelling, immersive brand experiences. Shikatani Lacroix works across design disciplines for clients such CZ Bank, SPD Bank, Cable & Wireless Communications, Regions Bank, Jackson Hewitt, TD Bank, Cineplex Entertainment, and Boston Pizza, among others.

Our fundamental strength is redefining brand engagement for global brands. Our core belief - immersion - means we are moving from simply provoking some sort of action – a tweet, a post, a face-to-face conversation – towards creating a five-dimensional place where consumers forget they are even shopping. Immersion blurs the lines between story and marketing, storyteller and audience, illusion and reality. Immersive design harnesses powerful and evolving technologies to create deeply engaging experiences in which the consumer is a participant, not a bystander. We define opportunities by aligning the needs of the consumer with the needs of the brand, further leveraging insights from what behavioral science tells us about how people shop. The result is a tremendous bond between the customer and the brand because now the customer is a part of the story, and wants to know what happens next.



Shiva Engineering Services

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Founded in 2009, Shiva Engineering Services (SES) is one of the top leading engineering & construction services companies head quartered in India. SES provides value driven Process Plant Design & Detail Engineering Services (EPCM/Design-Build) using the latest and the most innovative software tools & technologies available. We help clients to achieve their plant setup goals through creative and cost-effective solutions. SES serves Chemicals, Specialty Chemicals, Agrochemicals, Petrochemicals and Oil & Gas industries.

With a vision to be one of the leaders in the engineering & construction services business and provide global, flexible, speedy, low cost and innovative technology solutions and best in class quality services to the industry.

Through Deployment of advanced tools & technologies like 3D laser scanning, modular designs, pre-fabrication & offsite construction enabled with integrated plant design and macro-level planning, SES project teams deliver faster construction and vertical start-ups, getting a completed facility that will begin to generate revenue quickly.

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TradeLogic International

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TradeLogic International offers a wide range of services tailored to the needs of the international trade community. Our services include customs clearance, air and sea transportation, warehousing and distribution, CTPAT and supply chain security services, process and profitability consulting and more.

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Recommended Corporate Members of the International Trade Council

Accounting, Bookkeeping & Audit

Synergy Professional Accounting Solutions -

Website: www.synergypas.com.au

Gilmour Group Chartered Professional

Accountants - Canada Website: www.gilmour.ca

Boudica Trust Co - Cyprus Website: www.boudicagroup.com

Global Office - Egypt

Essex Projekt - Estonia Website: www.essexprojekt.ee

M&C Management Consult Limited - Ghana

Website: www.mncmatconsult.com

Twitter: @MnCMgtConsult

MAGSAM & Associates - Ghana Website: www.magsamandassociates.com

Buttar & Associates - Hong Kong

Website: www.buttar.hk

Sameer Mittal & Associates - India Website: www.casameermittal.com

Pioneer One Consulting LLP - India

Website: www.pioneerone.com

Kamlesh Jain and Associates - India

Website: www.kamleshjain.net

McKinven Consulting Group - Russia

Website: www.mkcg.eu

CPA Partnership - Singapore

Website: www.cpa-partnership.com.sq

J K Medora & Co - Singapore Website: www.jkmedora.com.sq

TY Teoh International - Singapore

Website: www.tyteoh.com

S C Mohan & Associates - Singapore

Website: www.scmohan.com.sq

BG Consultancy Pte Ltd - Singapore

Website: www.bgc.com.sg

Innovex - Tanzania

Website: www.innovexdc.com Twitter: @InnovexTanzania

Al Magtari Auditing - United Arab Emirates

Website: www.almagtariauditing.com

Twitter: @agnalmaqtari

Global Business Services DMCC - United Arab

Emirates

Website: www.gbsei.com Twitter: @GBS DMCC

Alliott Hadi Shahid Chartered Accountants -

United Arab Emirates

Website: www.alliottuae.com Twitter: @AHadiShahid

Laura Bookkeeping & Administration Ltd -

United Kingdom

Website: www.lauratax.co.uk

Davis Burton Sellek - United Kingdom

Website: www.davisburtonsellek.com

Twitter: @dbsellek

Eric Nabarro & Co - United Kingdom

Website: www.ericnabarro-accountants.co.uk

CH International - United Kingdom

Website: www.chint.org Twitter: @CHIGlobalBiz

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Bhatia & Co - United States
Website: www.bhatiaco.com

Twitter: @bhatiacpa

Downey & Company - *United States* **Website:** www.downeycocpa.com

Twitter: @DowneyCo

Grace Williams CPA - United States

Website: www.gwcpaaa.com

Twitter: @GW_CPA

Ideal Accountax Services - United States

Website: www.idealaccountax.com

BKD LLP - *United States* Website: www.bkd.com

Accounting Software

ICAN Software Corporation - United States

Website: www.icancloudapps.com

Twitter: @ICANSoftware

Actuaries

I.E. Muhanna & Co, Actuaries and

Consultants - Cyprus Website: www.muhanna.com

Advertising

Levo Advertising LLC - United Arab Emirates

Website: www.levoworld.com
Twitter: @levoexhibitions

Facebook: www.facebook.com/levoadvertising

Builder Homesite - *United States* **Website:** www.builderhomesite.com

Twitter: @THE BDX

Facebook: www.facebook.com/builderhomesite/

Billboard Connection - *United States* **Website:** www.billboardsphiladelphia.com

Facebook: www.facebook.com/billboardconnection

Aerospace & Defense

International Armored Group - Canada

Website: www.interarmored.com

Twitter: @IAG_US

Facebook: www.facebook.com/interarmored/

HiCo-ICS - Canada Website: www.glelcs.com

Aversan Inc - Canada Website: www.aversan.com Twitter: @aversanbusiness

Rotax Electronics - India

Website: www.rotaxelectronics.com

Twitter: @rotaxelectronis

Emsil Technologies - Singapore

Website: www.emsil.com.sq

MACH I - United States

Website: www.machichemicals.com

General Atomics Aeronautical Systems -

United States

Website: www.ga-asi.com

Plasma Ruggedized Solutions - United States

Website: www.plasmarugged.com

Outdoor Venture Corporation - *United States*

Website: www.outdoorventure.com

Jetcraft - United States
Website: www.jetcraft.com
Twitter: @JetcraftCorp

Facebook: www.facebook.com/JetcraftCorp

NWUAV - *United States*Website: www.nwuav.com

Twitter: @nwuav

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Agricultural Consulting
Beijing KWS Agriculture Technology Co.,

Ltd. - China

Website: www.kws.com
Twitter: @KWS_group

Srushti Poultry Consultancy Services - *India* Website: www.srushtipoultryconsultancy.com

Agricultural Equipment

ProSoya - Canada

Website: www.prosoya.com

Bhargab Engineering Works - India

Website: www.bhargab.com

Jain Irrigation Systems Ltd - India

Website: www.jains.com
Twitter: @jainirrigation

Facebook: www.facebook.com/JainIrrigationSystems

Sartorom Impex Srl - Romania

Website: www.sartorom.ro

H.B. Sherman Traps - *United States* Website: www.shermantraps.com

Scarab International - United States

Website: www.scarabmfg.com

Twitter: @Scarabmfg

Agricultural Products

Organic Albania Ltd - Albania Website: www.organicalbania.al

SuperAir - Australia

Website: www.superair.com.au

Richchem Ghana Limited - Ghana

Website: www.agriferty.com

Lakesyde Farms - Ghana Website: www.lakesydefarms.com

Twitter: @Lakesyde_Farms

Nutshell & Nimble - India

Avs Global Traders - India

M/S. Gouda Overseas Trading Company -

India

Website: www.9877orissa.bloombiz.com

AWA Exports - India

Website: www.awaexports.com

GSR Marketing Ltd - *India* Website: www.gsrlimited.co.in

Delight Agro Foods - *India*Website: www.amarcoldstorage.com

Trust Seeds Co - Jordan Website: www.trustseeds.com

Smith Seeds - New Zealand Website: www.smithseeds.co.nz

Golden Links Pyramid - Nigeria Website: www.goldenlinkspyramid.com

MG Natura Peru SAC - Peru Website: www.mgnaturaperu.com

Artesana - Romania Website: <u>www.artesana.ro</u>

Solid Gold Pets - Singapore Website: www.solidgold.com.sg

EKM Exports - South Africa Website: www.ekm-exports.com

Twitter: @EKM_Exports

Facebook: www.facebook.com/EKMexports/

United Rice Mill Company - Thailand

Website: www.unitedricemill.com

Millpledge - United Kingdom Website: www.millpledge.com Twitter: @MillpledgeVet

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Naturipe Farms - United States Website: www.naturipefarms.com

Twitter: @Naturipe

J S Trading Co / Landstar Ranger - United

States

Website: www.jstradingco.net

Pacific Valley Foods - *United States* Website: www.pacificvalleyfoods.com

Market Fresh Produce - United States Website: www.marketfreshproduce.net

Twitter: @MarketFreshMFP

Oasis Organics - *United States*Website: www.oasis-organics.com

BioMatrix International - United States

Website: www.biosecure.us

Mountaire Farms Inc - *United States*

Website: www.mountaire.com
Twitter: @mountaire farms

Facebook: www.facebook.com/MountaireFarms

Air Emission Control

AES Environmental - Australia

Website: www.aesenvironmental.com.au

Fiberlene Filters - United States Website: www.fiberlene.com

Holtec Gas Systems LLC - United States

Website: www.holtecllc.com

CosaTron - United States
Website: www.cosatron.com
Twitter: @cosatronIAQ

Facebook: www.facebook.com/CosaTron

Aircraft Brokers

Flight Source International - United States

Website: www.flightsource.com

Aircraft Charter

Kenya Airways - Kenya Website: www.kqcargo.com Twitter: @KenyaAirways

Flightlink Limited - Tanzania Website: www.flightlink.co.tz

Private Aircraft Charter - United Kingdom

Website: www.fly-pac.com
Twitter: @PACLimited

ABC Charters - United States Website: www.abc-charters.com

Twitter: @abc charters

Architectural Services

Phil Weir Architects - Australia

Robert Eyres Building Design - Australia Website: www.roberteyresbuildingdesigner.com.au

Luke Interiors Pty Ltd - Australia Website: www.lukeinteriors.com.au

Twitter: @ealuke

Facebook: www.facebook.com/elizabeth.luke24

Fabritecture Australia Pty Ltd - Australia

Website: www.fabritecture.com

Twitter: @fabritecture

Facebook: www.facebook.com/fabritecture

Interplan CZ, s.r.o. - Czech Republic

Website: www.interplan.cz

Ronald Lu & Partners - Hong Kong

Website: www.rlphk.com
Twitter: @RLPhongkong

Leigh Orange - Hong Kong Website: www.leighorange.com

EDG Interior Architecture + Design - United

States

Website: www.edgdesign.com

Twitter: @EDGdesign

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Carrier Johnson + culture - United States

Website: www.carrierjohnson.com
Twitter: @CarrierJohnsonC

Milestone Architecture - *United States*Website: www.milestonearchitecturepllc.com

Twitter: @MilestoneArch

Facebook:

www.facebook.com/milestonearchitecturepllc

Architectural Concepts INC - United States

Website: www.4designs.com
Twitter: @ArchitectMargit

Facebook: www.facebook.com/Architectural-

Concepts-Inc

Art

Hong Kong Arts Investment Company - Hong

Kong

SAGEMONOYA (Yabane KK) - Japan

Website: www.netsuke.com

Asset Management

Charles P Griffin & Associates - Canada

Website: www.cgriffinassociates.ca

Reliabilityweb.com - United States Website: www.reliabilityweb.com

Twitter: @reliability

Facebook: www.facebook.com/Reliabilityweb/

Audiovisual Equipment

Optical Disc Solutions - Romania

Website: www.ods-bs.ro
Twitter: @ods bs

A Leaf FZCO - United Arab Emirates

Website: www.leaffzco.com

Zio Technologies LLC - United Arab Emirates

Website: www.ziogulf.com

Audio Video and Security - United States

Website: www.avandsecurity.com

Twitter: @FUTURERUS

Sure Sound and Lighting - United States Website: www.suresoundandlighting.com

QVS - *United States*Website: www.qvs.com

Automotive Chemicals

Berryman Products - United States Website: www.BerrymanProducts.com

Twitter: @BerrymanInc

Facebook: www.facebook.com/Chemtooler/

Automotive Parts & Equipment

Titan Australia - Australia Website: www.titanaust.com.au

Megapulse Australia - Australia Website: www.megapulse.net

Papp Plastics & Distributing - Canada

Website: www.pappplastics.com

Rimex Supply Ltd - Canada Website: www.rimex.com

Qingdao Nama Industrial Co Ltd - China

Website: www.nama.cn

Shenzhen HXY ELEC. LTD. - *China* Website: www.autopartschina.net

Mohan Rubber / Sewa Sadan - India

Asia Gear Works - *India* Website: www.hitechdrives.com

Macas Automotive - India

Website: www.macasautomotive.com

Twitter: @macasautomotive

Wasan Toyota - India

Website: www.wasanonline.com

Aro Equipments - *India*

Website: www.aroequipments.com

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JEI BEARINGS - *India*

Website: www.jeibearings.com

Tradelink Services - India
Website: www.tradelinkservices.in

Salsons Impex Pvt. Ltd - India Website: www.salsonstyres.com

Selwel Inc - India

Website: www.selwelinc.com

Twitter: @selwelinc

Achievo Engineering Components Pvt Ltd -

India

Website: www.achievoeng.com

Herrajes y Acabados Metalicos, S.A. de C. V.

- Mexico

Website: www.hamsa.com.mx

Samy VickyBros Nig Enterprises - Nigeria

YHI Corporation (Singapore) - Singapore

Website: www.yhi.com.sq

Automotive International - United States

Website: www.valugard.net

Clearwater Lights - United States Website: www.clearwaterlights.com

Textronic - United States
Website: www.textronic.us

Warco Products, Inc - United States

Website: www.warcopro.com

M.Carder Industries - United States

Website: www.mcarder.com

Automotive Services

Keeping Things Moving - *Australia* **Website:** www.keepingthingsmoving.com.au

Wedtech Engineering - Ghana Website: www.wedtechengineering.com **Bearings**

FKL India - India

Website: www.fklindia.com

Beverages

Robinvale Organic and Bio Dynamic Wines -

Australia

Website: www.organicwines.com.au

Twitter: @RobinvaleWines

Crystal Creek Australia - Australia Website: www.crystalcreekwater.com.au

Ulupna Winery - Australia

Website: www.ulupnawinery.com.au

Twitter: @ulupnawinery

Wombat Creek Winery - Australia Website: www.wombatcreek.com.au

Golden Vintage International Ltd - Hong Kong

Website: www.golden-vintage.com

Tunip Agro Limited - *India* Website: www.ojusindia.com

London Distillers Kenya - Kenya Website: www.londondistillers.com

Hacienda Santa Elena, Finca Cafetalera SPR

de RL de CV - Mexico

Website: www.haciendasantaelena.mx

Pab Empire Resources Ltd - Nigeria

Website: www.pabresources.com.ng

Bufcoffee - Rwanda

Website: www.bufcoffee.com

WB&CO - Singapore
Website: www.wbcouk.com

Twitter: @wbcouk

Stassen Exports - Sri Lanka Website: www.stassengroup.com

4th Qtr. 2017

Hampstead Tea - United Kingdom Website: www.hampsteadtea.com

Twitter: @hampsteadtea

London & Scottish International - United

Kingdom

Website: www.junipergreen.org

Ferra Coffee - United States

Website: www.ferracoffeeroaster.com

BMT Weiser - United States Website: www.bmtny.com

San Cristobal Coffee Importers - United States

Website: www.sancristocafe.com

Natalie's Orchid Island Juice Company -

United States

Website: www.oijc.com
Twitter: @Nataliesoj

Facebook: www.facebook.com/nataliesoijc

Vodquila - *United States*Website: www.vodquila.com

Twitter: @vodquila

Business Process Outsourcing

Ask Datatech - India

Website: www.askdatatech.com

Twitter: @askdatatech

Facebook: www.facebook.com/people/Ask-Datatech/

S.E.A. Businesscentre Pte Ltd - Singapore

Website: www.seabusinesscentre.com

Baz Associates - United States Website: www.bazassociates.com

Twitter: @BazAssociates

Business Services

Deep Green Professional Services - Australia

Website: www.deepgreenenterprises.com.au

Internet Junior Foundation For Company

Assistance - Burundi

Website: www.studiolucagalante.com

Capillary Consulting - Canada

Website: www.capillaryconsulting.com

Twitter: @CapillaryTweets

Enable Wellness Inc - Canada Website: www.enablewellness.com

Twitter: @wattersedge

Facebook: www.facebook.com/enablewellness

Sam Rhema House - Ghana

Website: www.samrhemahouse.com

Dawn Caster Company Limited - Ghana

Website: www.dawncastergh.com

Trans World Consult - Ghana Website: www.twcl.webdeden.co.uk

eXm - Ghana

Website: www.exmghana.com

Executive Relocations Africa - Ghana Website: www.executiverelocationsafrica.com

Platinum Choices Ltd - Ghana Website: www.platinumchoicesgh.com

Build Republic Limited - Hong Kong

Website: www.buildrepublic.com

Twitter: @jervischua

Reliable Guards and Allied Services Pvt Ltd -

India

Website: www.reliableguards.com

GALA Invest Consulting - Kazakhstan

Website: www.galainvest.kz

Progress I.v. - Latvia

Website: www.progress-lv.biz

Facebook: www.facebook.com/SiaProgressLV/

Global Remote Services - Romania

Website: www.globalremoteservices.com

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Dexteritas Pte Ltd - Singapore Website: www.dexteritas.com

CPvT Energy Asia Pte Ltd - Singapore

Website: www.cpvtenergy.com

ATN Prime Solutions Pte Ltd - Singapore

Website: www.atn.com.sg

Gopsin Corporation(S) Pte Ltd - Singapore

Website: www.gopsincorp.en.ec21.com

Worldwide Corporate Advisors - United

Kingdom

Website: www.wcagrp.com Twitter: @WCAGRP

Facebook: www.facebook.com/Worldwide-

Corporate-Advisors

WhatNow? International - United States

Website: www.whatnowme.com

Geo Strategy Partners - *United States* Website: www.geostrategypartners.com

Business Support Services PTS Consulting (Singapore) Pte Ltd -

Singapore

Website: www.ptsconsulting.com

Twitter: @ptsconsulting

RefPoint Business Consultants - United Arab

Emirates

Website: www.refpointglobal.com

Financial Business Consultants International

- United States

Website: www.consultint.com

Buying Agents

Unique Source Point - India Website: www.uspindia.com

GIK International Trade - United Kingdom

Website: www.gikinternational.co.uk

Catering

Karen Sheldon Catering & Training - Australia

Website: www.karensheldoncatering.com

Certification, Testing & Quality Control

OAS International - Australia Website: www.qualityassurance.net.au

QCL Quality Compliance Laboratories -

Canada

Website: www.qctest.com Twitter: @QCL_Laboratory

My Office In China - China Website: www.myofficeinchina.com

Design Resources Estates - Ghana Website: www.estatesdesign.com

The Professional Quality Control System -

Hong Kong

Website: www.proqc.info Twitter: @progchk

TUV Rheinland (India) Pvt Ltd - India

Website: www.ind.tuv.com

Certind SA - Romania Website: www.certind.ro

Testing and Inspection Services Arabia

(TISA) - Saudi Arabia

Website: www.tisa-inspection.com

Prime Technologies - United States

Website: www.primetechpa.com

STATKING Clinical Services - United States

Website: www.statkingclinical.com

Nova Biologicals - *United States*

Website: www.novatx.com

F2 Labs - United States Website: www.f2labs.com

Twitter: @F2_Labs

4th Qtr. 2017

Affiliated Monitors - *United States* Website: www.affiliatedmonitors.com

Association For Trade Compliance Inc -

United States

Website: www.aftcompliance.org

Chemical & Related Manufacturing

F. Bacon Industrial Inc - Canada

Website: www.f-bacon.com

Facebook: www.facebook.com/groups/lubricants

NCH Czechoslovakia Spol sro - Czech Republic

Website: www.nch.com
Twitter: @NCH_Careers

Ag Chem Group - Czech Republic Website: www.agchemigroup.eu

Grandorth Environmental Chemicals - Hong

Kong

Website: www.grandorth.com

Meghmani Dyes & Intermediates Limited -

India

Website: www.meghmanidyes.com

Ablaze Glass Works - India

Website: www.ablazeglassworks.com

Twitter: @AblazeGlass

Asiatic Industries - India Website: www.asiaticind.com

Nico Orgo - India

Website: www.neemnico.com

Saneesa Chemicals & Equipments - India

Website: www.sceplindia.com

SM Labs - India

Website: www.smlabs.org.in

Sheen & Shine Solutions - India

Website: www.sheenindia.net

Chemovate - *India*Website: www.chemovate.in

Facebook: www.facebook.com/Chemovate/

Sree Rayalaseema Hi-Strength Hypo Limited

- India

Website: www.tgvgroup.com

Oleolux SARL - Morocco Website: www.oleolux.net

Pete's Luminous Creations - Singapore

Website: www.darkniteglow.com

Afrinatural Holdings - South Africa

Website: www.afrinatural.com

ABC Composite - Tunisia
Website: www.abccomposite.com

Sky Chemicals UK Ltd - United Kingdom

Website: www.skychemicals.co.uk

Twitter: @skychemicalsuk

Amity Limited and Amity International -

United Kingdom

Website: www.amityinternational.com

Twitter: @amitynews

Octavius Hunt - United Kingdom Website: www.octaviushunt.co.uk

Twitter: @OctaviusHuntLtd

Facebook: www.facebook.com/OctaviusHuntLtd

CA Specialities - *United States*Website: www.ca-specialities.com

Wilshire Technologies - *United States* Website: www.wilshiretechnologies.com

P&D Creative Co - United States Website: www.pdcreativeinc.com Twitter: @magic555product

PyroTech - *United States*Website: www.pyrotech.us

Old Western Paint Co - United States Website: www.oldwesternpaint.com

4th Qtr. 2017

Chemtan Co. Inc - United States Website: www.chemtan.com

Cleaning Equipment

Primasonics International - *United Kingdom*

Website: www.primasonics.com

Twitter: @Primasonics

Precision Hygiene - *United Kingdom* Website: www.precision-hygiene.com

Twitter: @spoonshinecouk

Clothing & Textiles 4075170 Canada - Canada

Website: www.4075170canadainc.ca

Lipuvabrik OÜ - Estonia Website: www.lipuvabrik.ee

mSimps - Ghana

Website: www.mSimps.com

Nakus Fashion - Ghana

Blackash Community - Ghana

Website: www.blackashcommunity.webs.com

Mafro Sports Management - Ghana

Website: www.mafrosports.com

Twitter: @mafro2009

Wise Spending Ghana Limited - Ghana

Maxwells Clothiers - Hong Kong Website: www.maxwellsclothiers.com

Rangotri - India

Website: www.rangotri.com

M/S Richa Industries Limited - India

Website: www.richa.in
Twitter: @richaindustry

KK Exim - India

Website: www.kkexim.com

Twitter: @kkexim

Kashmir Loom Company Pvt Ltd - India

Website: www.kashmirloom.com

SG Clothing Company - India

Website: www.sgclothing.in
Twitter: @sgclothingindia

Leder Fashion Company - India

Jaigenga Uniforms - India

Website: www.jaigengauniforms.com

Jaigenga Brassiers - *India* Website: www.jaigenga.com

Prosource Texstyles Corporation - India

Website: www.prosourcetexstyles.com

Indus Valley - *India*

Website: www.indusvalleyindia.in

India Fashion - India

Website: www.ifashion.co.in

Suelas Esmar - Mexico Website: www.esmar.com.mx

Hamacas Merida S.A de C.V. - Mexico

Website: www.meridahammocks.com

Servicios Integrales Nacionales S. DE R.L. -

Mexico

Website: www.serinn.com.mx

Manufacturas Industriales CD Granja - Mexico

Website: www.partyflops.com

Twitter: @partyflops

Manufacturas Orion - Mexico

Website: www.manufacturasorion.com

Crown Natures Nigeria - Nigeria

Website: www.crownnaturesnigltd.com

Ultimate View Industrial Services - Saudi Arabia

Website: www.uvis.com.sa

Facebook: www.facebook.com/uvis.com.sa

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Purple Threads - Singapore

Website: www.purplethreads.com.sg

Maptaphut Uniform Inter Trading Co Ltd -

Thailand

Website: www.mpuniformth.com

Horseed General Trading LLC - United Arab

Emirates

Working Wear - United Kingdom Website: www.workingwear.uk.com

Agora Edge - United States
Website: www.agoraedge.com

Construction

Cairns Quality Homes - Australia Website: www.cairnsqualityhomes.com.au

Belnor Engineering Inc - Canada

Website: www.belnor.com
Twitter: @BelnorEngInc

Facebook:

www.facebook.com/BelnorEngineeringInc/

Steqmar Co. Gh. Ltd. - Ghana Website: www.stegmar.com

website. www.steqmar.com

Frontline Limited - Ghana
Website: www.frontlinelimited.com

Twitter: @frontlinz

Sow Property Consult - Ghana Website: www.sowconsultItd.com

Select Art Gh Ltd - Ghana Website: www.selectartgh.com

Elopath Block Factory - Ghana Website: www.elopathblockfactory.com

Okor Construction & Engineering Limited -

Ghana

Website: www.ocelgh.com

Twitter: @OCELGh

IBI Projects Limited - Ghana Website: www.ibiproject.com

Twitter: @ibiprojects

Sun Bright Construction Company Limited -

Hong Kong

Website: www.hksunbright.com

Vertical-NT LTD - Kazakhstan

Air Techniques Ltd - Kenya Website: www.air-technics.com

Al Kharafi Construction - Kuwait

Website: www.makharafi.net

Sc Casa Lebada - Romania Website: www.casalebada.ro

Metal Construct Activities - Romania

Website: www.metal-construct.eu

Tat Wai Enterprise Pte Ltd - Singapore

Website: www.tatwai.com.sg

Stride Construction - *United Arab Emirates*

Website: www.stridecompanies.com

Prestige Constructions - United Arab Emirates

Website: www.prestigegroup.me

Facebook:

www.facebook.com/prestigeconstructionsllc

CHEMIE Tech - United Arab Emirates

Website: www.chemietech.com

Ross Group - United States
Website: www.withrossgroup.com

Twitter: @withrossgroup

Burgos Group, LLC - United States Website: www.burgosgroup.com

Twitter: @burgosgroup

Facebook: www.facebook.com/burgosgroup

Mahogany Incorporated - *United States*

Website: www.mahoganyinc.com
Twitter: @Mahoganyinc.com

Facebook: www.facebook.com/mahoganyinc

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MK Remodeling Inc - United States Website: www.mksremodeling.com

Facebook: www.facebook.com/MK-Remodeling-Inc-

299662177369/

Construction Equipment

Sharp Designers and Engineers India Pvt Ltd

- India

Website: www.sharpeng.com

Unisteel Engineering Works - India

Website: www.unisteel.net
Twitter: @UNISTEELPAVING

Facebook:

www.facebook.com/UnisteelEngineeringWorks/

Helix Technologies - India

Ador Welding Limited - India Website: www.adorwelding.com Twitter: @AdorWeldingLtd

Greenshields JCB - United Kingdom Website: www.greenshieldsjcb.com

Twitter: @GreenshieldsJCB

APASOF - United States Website: www.apasof.com

Paradigm International Trading - United States

Website: www.paradigmintl.com

Sky Climber Access Solutions - *United States* Website: www.skyclimberaccesssolutions.com

Twitter: @SkyClimberAcces

Construction Materials

Shade to Order - Australia Website: <u>www.shadetoorder.com</u>

Mohammed Fakhroo and Bros WLL - Bahrain

Website: www.fakhroo.com

New Polaris - Bangladesh Website: www.newpolarisbd.com Americana Granitos do Brasil Ltda. - Brazil

Website: www.americana.com.br

Global Xpress - Canada Website: www.global-xpress.ca

KONE, a.s. - Czech Republic Website: www.kone.com Twitter: @KONECorporation

The Cavalier - India

Website: www.cavalierhardware.com

Dream World Impex - India

Website: www.dreamworldimpex.com

Twitter: @varmoraj

Excel Coatings - *India*Website: www.xlcoatings.com

Boun Group - India Website: www.boun.in

Octiva Ceramic - India

Website: www.octivaceramic.com

Nice and Natural Group - India

Website: www.nnstones.com
Twitter: @NiceandNatural2

Facebook: www.facebook.com/Nice-Natural

Mexinart, S.A de C.V - *Mexico* Website: <u>www.mexinart.com</u>

SC Te-ma Romania Srl - Romania

Website: www.te-ma.ro

SC Sfinx Beton SRL - Romania

Ceramica Bianca - Romania

Website: www.bianca.ro

Lemtek - Romania Website: www.lemtek.ro

RMD Kwikform - United Arab Emirates

Website: www.rmdkwikform.com

Twitter: @rmdkwikform

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Al Hashem Marble - United Arab Emirates

Website: www.ahmc.ae

Grand Mercantile - United Arab Emirates

Website: www.grandmerc.com

Goss Marble - United Kingdom Website: www.gossmarble.co.uk

Twitter: @gossmarble

ARCO Concrete - United States Website: www.arcoconcrete.com

Summit International Flooring - United States

Website: www.summit-flooring.com

Twitter: @Summit_Flooring

Facebook:

www.facebook.com/summitinternationalflooring

Lambda Technologies - *United States*

Website: www.lambdatechs.com

Emseal Joint Systems - *United States*

Website: www.emseal.com
Twitter: @EMSEALtoday

Facebook: www.facebook.com/EMSEALJointSystems/

Earthwerks (Swiff-Train Company) - United

States

Website: www.earthwerks.com
Twitter: @earthwerksfloor

EquipShip - *United States* **Website:** www.equipship.com

Facebook: www.facebook.com/EquipShip

Globus Cork Inc - United States
Website: www.CorkFloor.com

Twitter: @corkfloor

Facebook: www.facebook.com/GlobusCork

Holliston Sand - United States
Website: www.hollistonsand.com

Facebook: www.facebook.com/HollistonSand

Willseal Ltd - United States
Website: www.willseal.com

Consulting

Mentoring Works - Australia
Website: www.mentoring-works.com

Twitter: @mentoringworks

MyPlanningWorld Consultancy Services -

Australia

Website: www.myplanningworld.com

Twitter: @mbarai1980

Business Links Consulting Limited - China

Website: www.chinabusinesslinks.org

LBC Africa Consult Ltd - Ghana

Website: www.lbcafrica.com

Twitter: @LBCAfrica

RIMCS Consult - Ghana
Website: www.rimcsconsult.com

Akil Management Services B.V. - Netherlands

Website: www.akil.eu
Twitter: @AkilMngmntSrvcs

Mountain High & Jules Lewis Consulting -

United Arab Emirates

Website: www.mountainhighme.com

Twitter: @mountainhighme

Gamma Consulting and Business Development - *United Arab Emirates* Website: www.gammaconsultants.com

Start Murphy Limited - United Kingdom

Website: www.startmurphy.co.uk

JKH Group of Companies - United Kingdom

Website: www.jkhgroups.org

Weed & Co/Resurrection Partners - United

States

Website: www.weedco.com

Dolphin & Eagle Consulting - *United States*

Website: www.dolphineagle.biz

Twitter: @SCsubco629

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Pinnacle Process Solutions International -

United States

Website: www.pinnacleprocess.com

Twitter: @PinnacleProcess

C-leveled - United States
Website: www.c-leveled.com

Twitter: @c_leveled

Bond Group - *United States*Website: www.bondconsulting.com

Twitter: @BondGroupTX

Neptune Advisors - *United States* Website: www.neptuneadvisors.com

TradeLogic International - *United States*

Website: www.tradelogicintl.com

Affordable Care Act Compliance & Services

Inc - United States

Website: www.thebenefitcompanies.com

Cornsilk Company - United States

Website: www.cornsilkco.com

Tectonics, Inc. - *United States*Website: www.tectonicsystems.com

Morrow Outsourcing - *United States*

Website:

https://www.linkedin.com/in/erinmorrowoh/

Aveus LLC - United States Website: www.aveus.com Twitter: @aveusllc

Twice: Gaveasie

ABSI - United States

Website: www.absisolutions.com

Contract Manufacturing
CONTEX International Technologies - Canada

Website: www.contexcanada.com

Vega Aviation Products - *India* Website: www.vegaaviation.in

Sudarrshan Tech Services - *India* Website: www.sudarrshantech.com

Automation Engineering Company - United

States

Website: www.teamaec.com

Twitter: @teamaec

Graphic Tool Corporation - United States

Website: www.graphictool.com

Falcon Manufacturing - *United States* Website: www.falcon-manufacturing.com

Allied Materials & Equipment Co - United

States

Website: www.alliedmaterials.com

Twitter: @AlliedMaterial

Apollo Manufacturing - *United States*

Website: www.apollo-mfg.com

INTA Technologies Corporation - United States

Website: www.intatech.com

Acme Manufacturing Company - *United States*

Website: www.acmemfgco.com

Twitter: @AATProd

Facebook: www.facebook.com/AATProd

Conversion Technologies Int. Inc. - United

states

Website: www.conversiontechnologies.com

Twitter: @ConversionTech

Facebook:

www.facebook.com/ConversionTechnologies

Corporate Governance

Avasant - United States
Website: www.avasant.com

Twitter: @avasant

Corporate Training

Aurum Institute Global Inc - Canada Website: www.auruminstituteglobal.com

Twitter: @AurumInstituteG

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Executive Coaching Connections LLC. - United

Website: www.ExecutiveCoachingConnections.com

Twitter: @ECC Coaches

Cosmetics

Naticura - Canada

Website: www.naticura.com

Twitter: @naticura

Bulles et Molecules - Canada Website: www.bullesetmolecules.com

Twitter: @Bullesmolecules

Krismark - Ghana

Website: www.krismark.com

Rehab Medic Ventures - Ghana Website: www.rehabmedicghana.com

C.B.M Markets Enterprise - Ghana

Website: www.cbmmarkets.com

Anzalp Herbal Products - *India*

Website: www.anherb.com

Lasting Impression - *United States* Website: www.lastingimpressionusa.com

Mitchell Group - United States Website: www.mitchellgroupusa.com

Twitter: @mitchellbrands

Credit Reporting

Dun & Bradstreet Credit Bureau - Ghana

Website: www.dnbghana.com

Twitter: @DnBGhana

CRIF Hong Kong Limited - Hong Kong

Website: www.crif.hk

Augustus Hall Limited - Nigeria Website: www.augustushall.com

Twitter: @augustushallItd

Kreller - United States

Website: www.krellercredit.com

Twitter: @krellergroup

Data Centers

Computer Room Services Corporation -

Canada

Website: www.crsc.ca Twitter: @CRSCcanada

Expedient - *United States* Website: www.expedient.com

Twitter: @expedient

Facebook:

www.facebook.com/expedientcommunications

Debt Collection

Credit Collection Services Australia - Australia

Website: www.creditcollections.com.au

Credit Limits International - United Kingdom

Website: www.creditlimitsinternational.com

Twitter: @PierreHaincourt

Document Destruction

Shred Guard - Canada

Website: www.shredguard.com

Twitter: @ShredGuardSL

Education

The Engineering Link Group - Australia

Website: www.telg.com.au Twitter: @englink_greg

ACI Global - Australia

Website: www.aciglobal.com.au

Housesafe Training and Education - Australia

Website: www.housesafetraining.com.au

Twitter: @howiedi

GRCPS All Governance - Australia Website: www.allgovernance.com

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SEAPHECC - Australia
Website: www.sea-phecc.com

Shared Hope Training - Australia Website: www.sharedhopetraining.com

Preferred Training Networks - Australia

Website: www.preftrain.com

Body Sense Massage School Pty Ltd - Australia Website: www.bodysensemassageschool.com.au

Twitter: @bsmassageschool

Facebook:

www.facebook.com/bodysensemassageschool/

Score-Up - Canada Website: www.score-up.ca

WIGUP Corp. - Canada Website: www.wigup.tv

Edu International - *Canada* **Website:** www.edu-international.ca

UP Transfer GmbH an der Universität

Potsdam - Germany

Website: www.up-transfer.de

Africa Development Resources Research

Institute - Ghana Website: www.adrri.org

Phasses beauty training institute - Ghana

Website: www.phbeautyinst.com

Professional Farmers College (PROFACO) -

Ghana

Website: www.profaco-ghana.webs.com

Negasty College of Aviation - Ghana

Agyle Safety Training Institute - Ghana Website: www.agylesafetytrainingghana.com

Focus Technologies - *India*Website: www.focustechindia.com

Sims School of Hotel Management - India

Website: www.sims.academy
Twitter: @SimsAcademy

Paragon Charitable Trust - India Website: www.muktanganedu.org

Twitter: @NGOMuktangan

Semipalatinsk Geological-Prospecting

College - Kazakhstan Website: www.sgrk.kz

Agency for Basic Community Development -

Myanmar

Website: www.abcmm.org
Twitter: @ABCMyanmarOrg

SANN Research Institute - Nepal

Website: www.sann.edu.np

Diversity Migration & Education Services

Pvt. Ltd - Nepal

Website: www.diversitynp.com

Sandiego Foundation of Nepal (SADFUN) -

Nepal

Website: www.sandiegofoundation.org

The Emirates Academy of Hospitality

Management - United Arab Emirates Website: <u>www.emiratesacademy.edu</u>

Twitter: @EmiratesAcademy

Sites Power Institute - United Arab Emirates

Website: <u>www.sitespower.com</u> **Twitter:** @SitesPowerDubai

Clifton Scientific Trust - United Kingdom

Website: www.clifton-scientific.org

'ELC' London Street English Language

Courses - United Kingdom

Website: www.elclondonstreet.com

Centre for Regional and International

Development - United Kingdom

Website: www.crid.co.uk
Twitter: @crid.co.uk

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Terrapinn Training - *United Kingdom* Website: www.terrapinntraining.com

Twitter: @terrapinnt

Center for Communication and Development International - United States

Website: www.ccdinternational.org

NM Academy of International Studies -

United States

Website: www.nmais.net

The Income Tax School - United States Website: www.theIncomeTaxSchool.com

Twitter: @TaxSchool

Legacy Education Alliance - *United States* Website: www.legacyeducationalliance.com

Educational Tools

LBL Strategies - United States Website: www.lblstrategies.com

Twitter: @lblstrategies

Electronics

Lightning Down Under - Australia

Website: www.ldu.com.au

OMICRON Electronics - Bahrain

Website: www.omicron.at

Nuimpact Corporation - Canada

Website: www.nuimpact.com

Just Instruments - Canada Website: www.justinstruments.net

Advance Pro - Canada

Website: www.advance-pro.com

Cogebi - Czech Republic
Website: www.cogebi.com

Kaizen Global Consult - Ghana

Website: www.baahe.com

Majora Enterprise - Ghana

Website: www.majoracomputers.com

Hometech Eng. Co. Ltd. - Ghana

Delta Unic Limited - *Ghana* **Website:** www.deltaunic.com

Astrum Holdings Limited - Hong Kong

Website: www.astrumworld.com

Twitter: @astrumworld

Facebook: www.facebook.com/astrumworld/

Fossilshale Embedded Technologies - India

Website: www.fossilshale.com

Twitter: @fossilshale

Au Systems Pvt Ltd - India Website: www.tradeindia.com

Electrotehnica Echipamente Electric Srl -

Romania

Website: www.electrotehnica.ro

Lifton Magnets Pte Ltd - *Singapore* **Website:** www.liftonmagnets.com

Pts Technologies Pte Ltd - Singapore Website: www.ptstechnologies.com

Federal Components Pte Ltd - Singapore Website: www.federalcomponent.com.sq

Spade Consultancy Pte Ltd - *Singapore*

Website: www.spadeconsultancy.com

Simet Technologies Inc. - Turkey

Website: www.simet.com.tr

icenta Controls - United Kingdom

Website: www.icenta.co.uk
Twitter: @icentaflowmeter

Prime Meridian Corp - *United States*

Website: www.primemeridian.net

inoLECT - United States
Website: www.inoLECT.com

Twitter: @inoLECT

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G2 Components - *United States* **Website:** www.g2comp.com

Twitter: @g2comp

Staco Energy Products - United States

Website: www.stacoenergy.com

Twitter: @StacoEnergy

Ohio Semitronics - United States Website: www.ohiosemitronics.com

Energy International Corporation - United

States

Website: www.energyintl.com

Facebook: www.facebook.com/Energy-International-

Corporation

Storacell - *United States*Website: www.storacell.net

Kent Displays - *United States*Website: www.kentdisplays.com

Twitter: @kentdisplays

Dorcy International - *United States*

Website: www.dorcy.com
Twitter: @dorcydirect

Facebook: www.facebook.com/dorcydirect

Fulane Electronic - United States

Ceronix Inc - United States
Website: www.ceronix.com

Altek Electronics, Inc. - United States

Website: www.altekelectronics.com

Facebook: www.facebook.com/AltekElectronicsInc/

Energy ,Gas & Oil

AXYS Technologies Inc. - Canada

Website: www.axys.com

SolarMaster Technology - China Website: www.solarmastertech.com

Twitter: @SolarMasterTech

Helion.cz s.r.o. - Czech Republic

Website: www.helion.cz

Bocadillos Oilfield Services Limited - Ghana

Website: www.bocadillosventures.co.uk

South Asia Gas Enterprise Pvt Ltd - India

Website: www.sage-india.com

Sepid Kala Energy Eng Co - Iran Website: www.sepidkalaco.com

Turboden - Italy

Website: www.turboden.com
Twitter: @Turboden.com

Solben - Mexico

Website: www.solben.com.mx

Star of David Nigeria Limited - Nigeria

Joc & Joc Ltd - Nigeria
Website: www.jjlltd.com

Arthur Energy Technology - Nigeria

Website: www.arthurenergy.com

Nolis & Kolis Investment Ltd - Nigeria

Website: www.noliskolis.com.nq

Emma Sado Multipurpose Company Ltd -

Nigeria

Website: www.emmasado.com

Sc Renewables Consulting Srl - Romania

Website: www.renewables-invest.com

SC Hidroelectrica SA - Romania

Website: www.hidroelectrica.ro

ESCO - Energy Saving Company doo

Beograd - Serbia
Website: www.esco.rs

Newblak Investments - South Africa

Website: www.nbinvestments.co.za

Environmental Saving Technologies

Company - Tanzania

Website: www.estectanzania.com

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Tuncmatik - Turkey

Website: www.tuncmatik.com

Twitter: @tuncmatik1

Al Nowais Group - United Arab Emirates

Website: www.alnowaisgroup.com

Vega Petroleum DMCC - United Arab Emirates

Website: www.vega.ae

Emirates International Lubricants Industries

- *United Arab Emirates* **Website:** www.eililube.com

Shawcor - United Arab Emirates Website: www.shawcor.com

Quipco Limited - United Arab Emirates

Website: www.quipco.net

Mobility Oil & Gas - United Kingdom Website: www.mobilityoilandgas.com

Twitter: @mobilityoilngas

Appraisal & Valuation Consultants - United

Kingdom

Website: www.avcltd.com

Twitter: @AVCltd

Lubrication Engineers International - *United*

Kingdom

Website: www.le-international.com

Twitter: @LEInt_Ltd

K & S Financial Group - United States

Website: www.knsfq.net

Radian Research - *United States* Website: www.radianresearch.com

Tulco Oils - United States Website: www.tulco.com

AATA International - United States

Website: www.aata.com
Twitter: @aataintl

AWS Truepower - United States Website: www.awstruepower.com

Twitter: @AWSTruepower

AM-PRES Corporation - *United States*

Website: www.am-pres.com

E1 Dynamics - *United States* **Website:** www.e1dynamics.com

Sanich Oil - *United States*Website: www.sanichoil.com

Energy Conservation Equipment

World Excel Co. Ltd - Hong Kong Website: www.worldexcel.com

Chisung Agencies Nigeria Limited Menu -

Nigeria

Website: www.chisungag.com.ng

Melink Corporation - *United States*

Website: www.melinkcorp.com

Twitter: @MelinkCorp1

Facebook: www.facebook.com/MelinkCorp

The Energy Group. - *United States* Website: www.energy-group.com

Engineering Services

Magryn & Associates - Australia Website: www.magryn.com.au

Lock Engineering - Australia

Website: www.lockengineering.com.au

Northside Industries - Canada Website: www.northsideind.ca

Aecom CZ s.r.o. - Czech Republic

Website: www.aecom.com

Twitter: @AECOM

Aura a.s. - Czech Republic Website: www.auranet.cz

IEG s.r.o., Investment Casting Steelwork -

Czech Republic

Website: www.sunoco.cz

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Drawbridge S.R.O - Czech Republic

Website: www.drawbridge.cz

Kixor Engineering Ltd - Estonia

Website: www.kixor.eu

Delin Consult Limited - Ghana

Website: www.delincl.com

Quart- Rosi Limited - Ghana

Fordak Water Technology Limited - Ghana

Odehe Consultancy - Ghana

Galaxy Solutions Company Limited - Ghana

GELEC (HK) Limited - Hong Kong

Website: www.gelec.com.hk

Akuva Infotech - *India* Website: www.akuva.com

Underground Supplies & Services Ptv Ltd -

India

Website: www.usspl.com Twitter: @amitusspl

Dhoami Enterprise - *India*

Website: www.dhoamienterprise.com

TAAL Tech India Private Limited - India

Website: www.taaltech.com

Twitter: @taaltech

Voltech Group - *India*

Website: www.voltechgroup.com

Shiva Engineering Services (SES) - India

Website: www.shiva-engineering.com

Twitter: @sesengg

Dar Al Omran Infrastructure and

Environment - *Jordan*

Website: www.daralomran.com

Twitter: @daosaudia

Clicker Mega Transactions Ltd - Nigeria Website: www.clickermegatransactionsltd.com.ng

Twitter: @clemonline

Facebook: www.facebook.com/clemonlinee

Diversinst SRL - Romania Website: www.diversinst.ro

GM Electric - Romania Website: www.gmelectric.eu

Metalex Construct S.R.L - Romania

Verantis Singapore Pte Ltd - Singapore

Website: www.verantis.com

XRS Consulting Engineers and Project

Managers CC - South Africa

Website: http://sroux53.wix.com/consulting-

engineers Twitter: @wix

Technical Square Systems - *United Arab Emirates*

Website: www.tsgroup.ae

Thomas Bell-Wright International

Consultants - United Arab Emirates
Website: www.bell-wright.com

AlRaqi Engineering Consulting - United Arab

Emirates

Website: www.alraqi-cons.com Twitter: @al_raqiengineer

Pioneer Engineering Consultancy - United Arab

Emirates

Website: www.pioneereng.ae

Mario Mechanical & Electrical Engineering

Consultancy - *United Arab Emirates*

Website: www.mario.ae

International Gulf Engineering Consultancy

Bureau - United Arab Emirates

Website: www.igb.me
Twitter: @Igbsocialmedia

SABA Business Group - United Arab Emirates

Website: www.sabaeng.com Twitter: @SABAEngineering

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ILF Consulting Engineers - United Arab Emirates

Website: www.ilf.com

Crystal Structures - United Kingdom Website: www.crystalstructures.com

System Support Engineers - United Kingdom Website: www.systemsupportengineers.co.uk

Morris Midwest - *United States*Website: www.morrismidwest.com

Precision Structural Engineering Inc - United

States

Website: www.structure1.com

Twitter: @psei1

Abacus Technology Corporation - United States

Website: www.abacustech.com

Paragon Engineering - *United States* Website: www.paragon-associates.com

Khafra Engineering Consultants - United States

Website: www.khafra.com

STAT TECH, Inc - United States
Website: www.stattech.com

Engineering Supplies

Amiga Engineering - Australia Website: www.amigaeng.com.au

Twitter: @Gearboxguru

NRB Hydraulics - *India*Website: www.nrbhydro.com

Allied Engineering Company - India

Website: www.alliedengg.com

Twitter: @teamaec

Gulf Cable & Multi Industries Co. - Jordan

Website: www.gulfcable.com

Al Hamra Trading - *Qatar* Website: www.alhamradoha.com

Simonds Saw LLC - United States Website: www.simondsint.com

Entertainment

Blazing Saddles Trail Rides - Australia Website: www.blazingsaddlestrailrides.com

Moghdcp - Canada

Website: www.mogmediaworld.com

Entertainment Ghana - Ghana Website: www.entertainmentghana.net

Twitter: @entertainGH

Afrokraft Media Concept - Ghana

Website: www.afrokraftmediaconcept.jimdo.com

Ashlane Company Limited - Ghana Website: www.ashlanecompany.com

Bimbrah Industries - India Website: www.bimbrah.co.in

Tall Ship Adventures Pte Ltd - Singapore

Website: www.tallship.com.sq

Events Architects Pte. Ltd. - Singapore

Website: www.eventsarchitects.com

Fantasy League - *United Kingdom* Website: www.fantasyleague.com

Twitter: @fantasyleague

International Wine Country - *United States* Website: www.internationalwinecountry.com

Environmental Consultants

Enviroseer - Australia

Website: www.enviroseer.com.au

Chokkhavatia Associates - *India* Website: www.chokhavatia.com

Twitter: @chokhavatia

Waterborne Environmental - United States

Website: www.waterborne-env.com

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Equipment Rental

Survey Instrument Sales - *United States* Website: www.surveyinstrumentsales.com

Classic Photo Booth LLC - United States

Website: www.classicphotobooth.net

Twitter: @photoboothsideas

Facebook:

www.facebook.com/ClassicPhotoBoothUSA

Ergonomics

Ergonomic Accessories Inc - Canada

Website: www.eaergo.com

Event & Exhibition Organizers

Bridal Expo - Australia

Website: www.bridalexpo.net.au

Pan International - Australia

Website: www.paninternational.com.au

Twitter: @paninternat

Facebook: www.facebook.com/paninternational

EXPO Promotions - Ghana Website: www.exprom-uk.com

UBM Asia Ltd - *Hong Kong* **Website:** www.ubmasia.com

Hongkong-Asia Exhibition (Holdings) Ltd -

Hong Kong

Website: www.hka.com.hk

MIPIM Asia - Reed MIDEM - Hong Kong

Website: www.mipimasia.com
Twitter: @MIPIMWorld

Tech Link Group - United Kingdom

Website: www.myteklinks.com

Las Vegas Convention and Visitors Authority

- United States

Website: www.lasvegas.com

Twitter: @vegas

Hopper Expositions - *United States*Website: www.hopperexpos.com

Twitter: @HopperExpos

Global Attain Advancement - United States

Website: www.gaadvancement.com

Twitter: @gaadvancement

Event Management

Daiguiri Isle Pty Ltd t/a Ice House Beverages

- Australia

Website: www.daiquiriisle.com.au

The Conference Event & Function
Specialists and Masters Travels Worldwide -

. Australia

Website: www.conferencespecialists.com.au

Visual Studio Singapore - Singapore Website: www.visualstudiosingapore.com

Intellitrain Pte Ltd - Singapore

Website: www.intelli.asia

Calder Conferences Limited - United Kingdom

Website: www.calders.org.uk

Twitter: @calderconfs

Dynamic Conferences & Events - United

Kingdom

Website: www.dynamic-events.co.uk

Twitter: @DynamicEvents2

Global Management Services - *United States*Website: www.globalmanagementservices.com

Twitter: @globalmsi

ACCESS Destination Services New Orleans -

United States

Website: www.accessdmcnola.com

Exhibition Equipment

Display Junction - India

Website: www.displayjunction.com

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Khan & Cherian FZC - United Arab Emirates

Website: www.khanncherian.com

DMN Display Maintenance - United Kingdom

Website: www.dmndesignbuild.com

Twitter: @DMNDesignBuild

Think360 - United States Website: www.think360.us Twitter: @Think3601

Zig Zibit, Inc - United States
Website: www.zigzibit.com
Twitter: @ZigZibitInc

International E-Z UP - United States

Website: www.ezup.com
Twitter: @ezupshelters

Facebook: www.facebook.com/ezupshelters

Export Assistance

Ausnindo Consulting Group - Australia

Website: www.ausnindo.com

Contacts Monde - Canada Website: www.contactsmonde.com

Twitter: @CFCIcanada

Active Trade International - India

Website: www.activetradeinternational.com

Twitter: @activetradeint

Facebook:

www.facebook.com/activetradeinternational

OEG Sp z o.o. S.p.k. - *Poland* Website: www.oegconsulting.eu

Itro Sp. z o.o. - Poland Website: www.itro.pl Twitter: @itro_consulting

ATCO Foreign Trade Co.Ltd. - Turkey

Website: www.atcomarketing.com
Twitter: @BenderCompanies

Plans and Solutions - *United States* Website: www.plansandsolutions.com

IBS Global Consulting - *United States* Website: www.ibsglobalconsulting.com

Twitter: @ibsglobal

GP Import/Export - United States Website: www.gpimportexport.com

ImEx Synergy Consulting - *United States*

Website: www.imexsynergy.com

Twitter: @imexsynergy

Facebook: www.facebook.com/imexsynergy

Facilities Management

B & A TheBest MCC - Cyprus Website: www.thebestmcc.com

Aspect - Ghana

Website: www.aspectpropertyservicesgh.com

EMCOR Government Services - United States

Website: www.emcorgovservices.com

Fans

ORION Fans, Knight Electronics - *United States*

Website: www.orionfans.com
Twitter: @LetsMakeYouAFan

Facebook: www.facebook.com/ORIONFans/?fref=nf

Fasteners

Khandelwal Enterprises - India

Premi Brasscom International - India

Website: www.premibrass.com

Andrews Fasteners Limited - United Kingdom

Website: www.andrewsfasteners.uk

Twitter: @AndrewsFastener

Facebook: www.facebook.com/AndrewsFasteners

Engineering Specialties, Inc. - United States

Website: www.esict.com
Twitter: @ESI Engineering

Facebook: www.facebook.com/esiengineering/

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Finance

Trade Debtor Finance Consultants - Australia

Website: www.tradedebtorfinance.com.au

Guardian Gold & Guardian Vaults - Australia

Website: www.guardian-gold.com.au

Eden Equity - Australia

Website: www.edenequity.com.au

Twitter: @EdenEquity

Gepsd Economic Consulting - Canada

Website: www.gepsd.com

Twitter: @gepsd

Avrio Capital - Canada Website: www.avriocapital.com

Atlantic Securities - Cyprus Website: www.atlanticfs.com

Twitter: @atlanticsec

Bibby Financial Services, a.s. - Czech Republic

Website: www.bibbyfinancialservices.cz

Traficon s.r.o. - Czech Republic

Website: www.traficon.eu

Falcon Group Ltd - Ghana

Website:

www.falcongroupghana.getafricaonline.com

The Candela Group - Ghana

Website: www.candelagroupllc.com.gh

Grofin - Ghana

Website: www.grofin.com

Twitter: @grofin

Galazy Micro Finance - Ghana

Commonwealth Finance Corporation

Limited - Hong Kong Website: www.cfclhk.com

Centras Securities - Kazakhstan

Website: www.centras.kz Twitter: @CentrasS Al-Bader International Development Co.

W.L.L. - Kuwait

Website: www.al-bader.com

- Norway

Website: www.godvik.com

AlJasriah Co. (CJSC) - Saudi Arabia

Website: www.aljasriah.com
Twitter: @_Aljasriah.com

Paragon Bank Business Finance - United

Kingdom

Website: www.pbbf.co.uk

Daniel, Russell & Charles Co - United States

Website: www.drccompany.com
Twitter: @charles42296968

All Capital Sources - *United States* Website: <u>www.allcapitalsources.com</u>

Edelson Technology Partners - *United States*

Website: www.edelsontech.com

Golub Capital - United States Website: www.golubcapital.com

United Bank of Philadelphia - United States

Website: www.ubphila.com

Global Vision Group - United States

Website: www.gvgroup.net

Empire Stock Transfer - *United States*

Website: www.empirestock.com

Meridian Finance Group - *United States*

Website: www.meridianfinance.com

Kellett & Singleton Investments LLC - United

States

Website: www.kellettsingleton.com

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Financial Planning

Sources Solutions India Pvt. Ltd. - India

Website: www.sourcessolutions.com

Twitter: @SandeepShahSS

Facebook: www.facebook.com/SandeepShah.SSIndia

Lyn Cooke Associates - *United Kingdom* Website: www.lyncookeassociates.com

Mason J. Krangle, CPA, PFS. MBA, ChFC,

CGMA - United States

Website: www.masonkranglecpa.com

Twitter: @globalrealtynet

Fire Safety

Amerex Corporation - United States

Website: www.amerex-fire.com Twitter: @Amerex-fire.com

Facebook: www.facebook.com/Amerex-Fire-Group-

1563918697203249/

FMCG

Dreamfix - Ghana

Precision One Lifecare - Hong Kong Website: www.precisiononelifecare.com

CHM & Sons Ltd - Papua New Guinea

Website: www.chm.com.pg

Bidco Oils And Soap - Tanzania

Website: www.bidco-oil.com
Twitter: @BidcoGroup

Kabul Trading and Importing and Distribution Center - United Arab Emirates

Website: www.kabul.ae

Har Gobind Investments - United Kingdom

Retail Connections - United Kingdom

Website: www.innzone.com

U.S. Nonwovens - United States Website: www.usnonwovens.com

Promotional Partners Worldwide - United

States

Website: www.ppwtoys.com

Twitter: @ppwtoys

Andis Company - United States

Website: www.andis.com

Foodstuffs & Ingredients

Austchilli - Australia

Website: www.austchilli.com.au

Aussie Milk Products - Australia Website: www.aussiemilkproducts.com.au

Black Bag Coffee Roasters - Australia Website: www.blackbagroasters.com.au

Facebook:

www.facebook.com/VenezianoCoffeeRoasters

Arcadian Organic & Natural Meat Co. -

Australia

Website: www.arcadianorganic.com.au

Twitter: @ArcadianOrganic

Facebook: www.facebook.com/ArcadianOrganic/

Salt of the Earth Enterprises - Australia

Website: www.smokeandroast.com.au

Facebook: www.facebook.com/pages/Smoke-and-

Roast/127263647396728

Elmar - Bosnia and Herzegovina

Website: www.elmar-essentialoils.com

Panex Canada Corporation - Canada

Website: www.panexcanada.ca

North of 49 Naturals - Canada Website: www.northof49naturals.com

Twitter: @North49naturals

Oxalis, spol. s r.o. - Czech Republic

Website: <u>www.oxalis.cz</u>

Cokoladovny Fikar, s.r.o. - Czech Republic

Website: www.fikar.cz
Twitter: @cokoladovny

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Gusto Catering s.r.o. - Czech Republic

Website: www.cerny-orel.cz

Overseas Natural Ingredients Corp - Egypt

Website: www.herbs-eg.com

Reveliko - Estonia

Facebook: www.facebook.com/reveliko

Eden Fountain - Ghana

Efiedze Catering Services - Ghana

Homefoods Processing and Cannery

Limited - Ghana

Website: www.homefoodsghana.com

Tian Tao Trading - Hong Kong

Website: www.tiantao.hk

Kancor Ingredients - India

Website: www.kancor.in

RSG Exports & Imports - India

Inderchand Sitaram - India

Website: www.inderchandsitaram.com

Suleman Mithaiwala - India

Website: www.sulemanmithaiwala.com

Twitter: @sweetsfromindia

Khas Foods Pvt. Ltd - India

Website: www.khasfoods.co.in

Lifespan Company Limited - Jamaica

Website: www.lifespanspringwater.com

Twitter: @lifespansw

A-Z Manufacturing & Trading Company -

Lebanon

Website: www.az-manufacturing.com

Especias Picantes Yucatecas S.A. DE C.V. -

Mexico

Website: www.subin-ik.com

Botanas y Derivados S.A. de C.V. - Mexico

Website: www.bydsa.com

Rap Confectionery Srl - Romania

Website: www.rap-group.ro

Taste-it Events&Catering SRL - Romania

Website: www.taste-it.ro

Pamin LLC - Serbia Website: www.pamin.rs

Straits Marine Supply Pte Ltd - Singapore

Website: www.straitsmarinesupply.com

Tee Yih Jia Food Manufacturing Pte Ltd -

Singapore

Website: www.teeyihjia.com

Katlego Sitrus - *South Africa* **Website:** www.katlego.co.za

Jayanti S.A. - Switzerland Website: www.jayanti.com

Siam Canadian Group - Thailand

Website: www.siamcanadian.com

Twitter: @siamcanadian

Facebook: www.facebook.com/siamcanadian

Organic Foods DMCC - United Arab Emirates

Website: www.purelife.in

Emirates Pearl General Trading - United Arab

Emirates

Website: www.emiratespearldubai.com

Al Khaleej Sugar - United Arab Emirates

Website: www.alkhaleejsugar.ae
Twitter: @AlKhaleejSugar

Nutty Nuts Foodstuff Factory LLC - United Arab

Emirates

Website: www.nutty-nuts.com

Fanar Al Khaleej Tr - United Arab Emirates

Website: www.fanargroup.ae

4th Qtr. 2017

Aromatic Flavours and Fragrances - United

Kingdom

Website: www.af-f.com

Golden Valley Natural - *United States* Website: www.goldenvalleynatural.com

Twitter: @GoldenValleyUSA

Medicine Flower - *United States*Website: www.genuineessentialoils.com

Act SLOW Ministries - United States

Website: www.cuppedia.com

Producers Peanut Co - United States Website: www.producerspeanut.com

Lake Industries Company - United States

Website: www.lakeindustries.com

Earth Circle Organics - *United States* **Website**: <u>www.earthcircleorganics.com</u>

Twitter: @EarthCircle

California Grown Nut Company - United States

Website: www.californiagrown.com

Agrana Fruit US - *United States*

Website: www.agrana.us

Upper Crust Enterprises - United States

Website: www.UpperCrustEnt.com

AC of Miami Inc - *United States*

Website: www.acofmiami.us

Facebook: www.facebook.com/AC-of-Miami-Inc

Ramona Farms - *United States*Website: www.ramonafarms.com

Twitter: @ramonafarms

Facebook: www.facebook.com/ramonafarms/

Footwear

Z-CoiL - *United States* **Website:** www.zcoil.com

Twitter: @z_coil

Foreign Exchange

Alfa Prague - Czech Republic Website: www.alfaprague.cz

UAE Exchange - *United Arab Emirates*

Website: www.uaeexchange.com

Twitter: @uaeexchange

Foundries

Patriot Foundry & Castings - United States

Website: www.patriotfoundry.com

Twitter: @PatriotFoundry

AB&I Foundry - United States Website: www.abifoundry.com Twitter: @abifoundryUSA

Facebook: www.facebook.com/abifoundryca

Charlotte Pipe and Foundry - United States

Website: www.charlottepipe.com

Foundry Equipment

Asian Foundry Filters - India Website: www.foundryfilters.com

Franchising

Resume Service - Australia

Website: www.resumeservice.com.au

Twitter: @resumeservicewa

TaxAssist Accountants - United Kingdom

Website: www.taxassistfranchise.co.uk

Twitter: @FranchiseTax

Franchise Innovations For You - United States

Website: www.franchiseinnovations.org

Famous Famiglia - *United States*Website: www.famousfamiglia.com

Twitter: @FamousFamiglia

Wetzels Pretzels - United States

Website: www.wetzels.com

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Senior Helpers - United States
Website: www.seniorhelpers.com
Twitter: @SrHelpersNatl

Facebook: www.facebook.com/people/Ask-Datatech/

Knowl-Wood Enterprises - *United States* Website: www.knowlwoodrestaurants.com

Twitter: @knowlwoodburger

Novus Glass - United States Website: www.novusglass.com Twitter: @NOVUSREPAIR

Facebook: www.facebook.com/NOVUS-GLASS

Wetzel's Pretzels - United States

Website: www.wetzels.com
Twitter: @wetzelspretzels

Facebook: www.facebook.com/WetzelsPretzels

Freight, Transport & Logistics

Unified Freight Solutions - Australia

Website: www.ufsau.com
Twitter: @unifiedfreight

Facebook:

www.facebook.com/UnifiedFreightSolutions

Road Distribution Services - Australia

Website: www.rdsws.com

McHugh & Eastwood Aust Pty Ltd - Australia

Website: www.mcheast.com.au

Silk Container Lines - Bangladesh Website: www.silk-container.com

Alco Logistics Inc - Canada Website: www.alcologistics.com

3 Way International Logistics Inc - Canada

Website: www.ship3way.com

Action Customs Services Inc. - Canada

Website: www.actionago.com

CGLogistics S.A. - Ecuador Website: www.cglogistics.com.ec

Facebook: www.facebook.com/CGLogisticsGroup

VIM Agentuur AS - Estonia

Website: www.vim.ee

Forwer Logistics OU - Estonia

Website: www.forwer.com

BJH Logistics Services - Ghana Website: www.bjhlogistics.com

Reliable Logistics & Services Limited - Ghana

Website: www.reliableent.net

Mol Packers & Movers Ghana Limited -

Ghana

Website: www.molmoversgh.com

Twitter: @molmoversgh

Modern World Logistics Limited - Ghana

Website: www.modernworldlogistics.com

KW Speed Logistics - Ghana Website: www.kwspeedlogistics.com

Kolisam Logistics Ltd - Ghana

Website: www.tlfl.8m.com

Premier Freight Logistics Ltd - Ghana

Website: www.premierholdings.biz

Alliance Freight Services Ltd - Ghana

Website: www.alliancefreight.net

Facebook:

www.facebook.com/search/str/alliance+freight+servi

ces+ltd/keywords_search

Ferrari Logistics Asia Limited - Hong Kong

Website: www.ferrarigroup.net

China Global Lines Ltd - Hong Kong

Website: www.cglhkg.com

Shell Intl Logistics Srvs Pvt Ltd - India

Website: www.shellpack.com

Cargo Channels Pvt Ltd - India Website: www.cargochannels.com

Him Logistics Pvt.Ltd. - India

Website: www.hlpl.co.in

Facebook: www.facebook.com/himlogistics

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Z N Synergies Private Limited - India

Website: www.znsgroup.in

Rolex Logistics - India

Website: www.rolexlogistics.com

Dasmesh Logistics and Impex - India

Website: www.dasmesh.org.in

Facebook: www.facebook.com/thedasmesh

Aargus Global Logistics Pvt. Ltd. - India

Website: www.aargusglobal.com

Facebook:

www.facebook.com/Aargus.Global.Logistics.Pvt.Ltd

Thruex Srl - Italy

Website: www.thruex.com

Naouri Group - Jordan Website: www.naouri.com

Twitter: @naourigroup

Facebook: www.facebook.com/Naouri.Group

Air-Go Consultants Limited - Kenya Website: www.airgoconsultants.co.ke

Twitter: @AirGoConsult

Eurotrans - Macedonia

Sancalsa International Services - Mexico

Website: www.sancalsa.com.mx

Facebook: <u>www.facebook.com/Sancalsa-Servicios-</u> Internacionales-SA-de-CV-252060024843455/

Apex Logistics Ltd - New Zealand

Website: www.apexlogistics.co.nz

Destiny Cargo Nigeria - Nigeria Website: www.destinycargo.com

AB Logis - Poland

Website: www.ablogis.pl

Facebook: www.facebook.com/Ablogis

Gefco Romania - Romania

Website: www.gefco.ro
Twitter: @gefco_group

SC Romar Shipping Agency SRL - Romania

Website: www.romar.com.ro

Fan Courier - Romania
Website: www.fancourier.ro
Twitter: @FAN Courier

Facebook: www.facebook.com/FANCourier

Lion Shipping & Chartering - Romania

Website: www.ls-chartering.ro

Raks International Pte Ltd - Singapore

Website: www.raks.com.sq

Facebook: www.facebook.com/raksinternational

Spiral Marine Pte Ltd - Singapore

Website: www.spiral.com.sg

K. C. Dat Freight Solutions Pte Ltd - Singapore

Website: www.asiantigers-mobility.com

Freight Masters Allianze Pte Ltd - Singapore

Website: www.fma.com.sq

Integra International - Spain Website: www.integra-international.es

Twitter: @IntegraIntSpain

Facebook:

www.facebook.com/integrainternationalspain/

BENCHMARK Logistics International Pvt.

Ltd. - Sri Lanka

Website: www.benchmarklogistics.com

Haktrans Global Logistics - United Arab Emirates

Website: www.haktrans.com

UPS Gulf LLC - United Arab Emirates

Website: www.ups.com/ae

Triple Crown Shipping & Logistics - United

Arab Emirates

Website: www.tcsldubai.com

Facebook: www.facebook.com/tcsldubai/

Lombard Shipping & Forwarding - *United*

Kinadom

Website: www.lsfuk.com

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Woodland Group - United Kingdom Website: www.woodland-group.com

MTD Group of Companies - United Kingdom

Website: www.mtdgroup.co.uk

First Base Freight - United Kingdom

Website: www.shipcars.co.uk
Twitter: @autoshipper100

Facebook: www.facebook.com/firstbasefreight.co.uk/

New England Courier - *United States* Website: www.newenglandcourier.com

Atlanta Customs Brokers - United States
Website: www.atlantacustomsbrokers.com

Twitter: @AtlCustomBroker

Facebook: www.facebook.com/Atlanta-Customs-Brokers-International-Freight-Forwarders-Inc-

544206499027946/

Crown Xpress Transport - *United States*

Website: www.crownxt.com

Atlantic Relocation Systems - United States

Website: www.atlanticrelocation.com

International Logistics Express - *United States*

Website: www.intl-logistics.com

Facebook:

www.facebook.com/InternationalLogisticsExpress/

Customs Services & Solutions - United States

Website: www.cssbrokers.com

Port to Port International Corporation -

United States

Website: www.ptpshipping.com

Facebook:

www.facebook.com/porttoportinternational/

Airschott - United States
Website: www.airschott.com

OceanAir Logistics - United States Website: www.OceanAirLogistics.com

Twitter: @oceanairmiami

Facebook: www.facebook.com/oceanairlogistics

Charter 3 Global - United States Website: www.Charter3Global.com

Twitter: @charter3global

Domex USA - United States
Website: www.domex.do
Twitter: @DomexCourier

Aberdeen Carolina & Western Railway -

United States

Website: www.acwr.com
Twitter: @acwrailway

Facebook: www.facebook.com/acwrailway

Camrett Logistics - *United States*

Website: www.camrett.com

Facebook: www.facebook.com/Camrett/

Icon Chartering LLC - *United States*

Alliance International Logistics - Vietnam

Website: www.ailglobal.net
Twitter: @ailvietnam

Empire Group Co. Ltd - Vietnam Website: www.empire-vietnam.com

Furniture & Furnishings

Austral Piano World - Australia Website: www.pianoworld.com.au

Twitter: @australpiano

Office Furniture Trade Centre - Australia

Website: www.officecentre.com.au

BAB Aluminium Pty Ltd - Australia Website: www.babaluminium.com.au

Banvil2000 - Canada

Website: www.banvil2000.com

Twitter: @Banvil2000

Decor Cabinet Company - Canada

Website: www.decorcabinets.com

Twitter: @decorcabinetco

Facebook: www.facebook.com/decorcabinets

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MIKSON Engineering Limited - Ghana Website: www.miksonengineering.com.gh

Sanskriti Overseas - India Website: www.sanskriti.co Twitter: @mySanskriti

Kino Office Furniture Pte Ltd - Singapore

Website: www.kino.com.sg

Gul Mobilya - Turkey
Website: www.gulmobilya.com
Twitter: @GULMOB?LYA

Spyro Hotel Supplies - United Arab Emirates

Website: www.spyrodubai.com

S.D. Concept FZCO - United Arab Emirates

Website: www.sdconcept-me.com

Hospitality Furniture - United States Website: www.hospitalityfurniture.com

Twitter: @hospitalityf

Made Rite Bedding - United States Website: www.maderitebedding.com

Dr. Sofa - United States Website: www.drsofa.com Twitter: @dr sofa1

Facebook: www.facebook.com/Dr-Sofa-

204629920467/

Truong Thanh Furniture Corporation -

Vietnam

Website: www.truongthanh.com

General Contractors

General Development Engineering Ltd -

Mauritius

Asbestos Surveys and Advice - United Kingdom

Website: www.asa-asbestos.uk.com Twitter: @Asbestos Holden

Goss Kitchens - United Kingdom Website: www.gosskitchens.co.uk

General Traders

Egykor Co. - Egypt
Website: www.egykor.com

Equipment Parts & Services GH. Ltd - Ghana

Website: www.epsghana.com

Godline Marketing Services - Ghana Website: www.godlinemarketingservices.com

Afrizone Trading Company - Tanzania

By3K Consultancy and Foreign Trade - Turkey

Website: www.by3k.com.tr

Twitter: @by3k

Al Malek Trading - United Arab Emirates

Website: www.almalek.ae

Giftware

Max Profit China Limited - Hong Kong

Website: www.giftspurchasing.com

Glassware

Glassco Laboratory Equipments Pvt Ltd -

India

Website: www.glasscolabs.com

Twitter: @Glasscolab

Golf Course Development

Total Golf Construction - *United States* Website: www.totalgolfconstruction.com

Government Services Contracting

American Systems - United States Website: www.AmericanSystems.com

Twitter: @americansystms

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GPS Tracking Solutions

Skypatrol - *United States*Website: www.skypatrol.com

Twitter: @skypatrol

Facebook: www.facebook.com/SkypatrolGPS

Graphic Design

David's Graphic Design - Australia Website: www.davidsdesignstudio.com

Health & Fitness

Mind Body And Passion - Singapore

Website: www.mtc.com.sg

Health & Safety

LOTO Safety Products DMCC - United Arab

Emirates

Website: www.lotosafetyproducts.com

Fleetrisk24 Ltd - *United Kingdom* Website: www.fleetrisk24.com

Twitter: @fleetrisk24

Your Safety Company - United States Website: www.yoursafetycompany.com

Twitter: @YourSafetyCo

Facebook: www.facebook.com/YourSafetyCompany/

Heating Equipment

WATTCO - Canada

Website: www.wattco.com
Twitter: www.wattco.com

Saz Boilers - India

Website: www.sazboilers.com

Essel Marketing - *India* **Website:** www.esselem.co.in

Logicor Group - United Kingdom

Website: www.logicor.co.uk

Twitter: @logicorltd

Induction Innovations - *United States*

Website: www.theinductor.com
Twitter: @invisibleheat

Facebook: www.facebook.com/InductionInnovations

Deltech, Inc. (Deltech Furnaces) - United States

Website: www.deltechfurnaces.com

Facebook: www.facebook.com/Deltech-Furnaces

Thermcraft Inc - United States Website: www.thermcraftinc.com

Holding Companies

ACMI Group - Sri Lanka Website: www.acmigroup.lk

Facebook: www.facebook.com/acmigroup

Abu Dhabi National Industrial Projects -

United Arab Emirates

Ense Group - United States
Website: www.ensegroup.com

Hotels, Motels & Resorts

Hotel Nordic Andorra - Andorra Website: www.grupnordic.com

Hinchinbrook Marine Cove Motel - Australia Website: www.hinchinbrookmarinecovemotel.com.au

Aruba Beach Resort - Australia Website: www.arubabeach.com.au Twitter: @arubabeachresor

Mona Farm and Historic Home - Australia

Website: www.monafarm.com.au

Airport Hotel Sydney - Australia Website: www.airporthotelsydney.com.au

Hotel Havel, s.r.o. - Czech Republic

Website: www.hotelhavel.cz

Maxin Prague s.r.o. - Czech Republic

Website: www.maxin-prague.cz
Twitter: mww.maxin-prague.cz

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Acacia Guest Lodge - Ghana Website: www.acaciaguestlodge.com

Big Apple D.E Hotel - Ghana

Website: www.bigapplehotelghana.com

T.N. Hospitality Ltd - Ghana Website: www.tnhomelodges.com

Tesano Royale Hotel - Ghana Website: www.tesanoroyale.com

Twitter: @TesanoRoyale

Eastgate Hotel - Ghana

Website: www.eastgatehotelghana.com

Twitter: @EASTGATEgh

InterContinental Grand Stanford Hong Kong

- Hong Kong

Website: www.hotelgrandstanford.com

Twitter: @interconhotels

W Hotel - Hong Kong

Website: www.whotels.com/whongkong

Twitter: @whongkong

Hotel Ancora - Italy

Website: www.hotelancoracortina.com

Triskel Resort - Italy

Website: www.triskelresort.com

Residence Hotel Bucharest - Romania Website: www.residencehotels.com.ro

Twitter: @ResidenceHotels

Intercontinental Riyadh - Saudi Arabia Website: www.ihg.com/intercontinental/riyadh

Twitter: @ihq

Facebook: www.facebook.com/IHG- International

Hotels Group

Sofitel Krabi Phokeethra Golf & Spa Resort -

Thailand

Website: www.sofitel.com/6184

Twitter: @sofitelnews

Coral Deira Dubai - United Arab Emirates

Website: www.coral-deira.com
Twitter: @hmhhotelgroup

Sharjah Grand Hotel - United Arab Emirates

Website: www.sharjahgrand.com
Twitter: @GRANDHOTEL_SHJ

Golden Tulip Sharjah Hotel Apartments -

United Arab Emirates

Website: www.goldentulipsharjah.com

Ramada Resort Grantham - United Kingdom Website: www.ramadaresortgrantham.co.uk

Clifton Lodge Hotel - United Kingdom Website: www.cliftonlodgehotel.co.uk

Irving House at Harvard - *United States*

Website: www.irvinghouse.com
Twitter: @cambridgeinns

Country Inn and Suites Chantilly Parkway -

United States

Website: www.countryinns.com/montgomery-hotel-

al-36117/almoncha

Housewares

Ashdene Manufacturing Pty Ltd - Australia

Website: www.ashdene.com.au

Human Resources

Access Australia Group - Australia Website: www.accessaustralia.org.au

Integral HR Solutions Inc. - Canada Website: www.integralhrsolutions.ca

Twitter: @IntegralHR

LP Human Resources Inc. - Canada Website: www.lphumanresources.com

Twitter: @LPHumanResource

Waterford Global Inc. - Canada Website: www.waterfordglobal.com

Natural Linked Resources Inc. - Canada

Website: www.linkedrn.com

Twitter: @linkedrn

Facebook: www.facebook.com/LinkedRN/

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Staces Limited - Ghana Website: www.stacesltd.com

Takoradi Jobcenter - Ghana

Website: www.takoradijobcenter.co.uk

SGS Technical Staffing Services - Ghana

Website: www.sgs-ghana.com

Twitter: @SGS_SA

Exponent Global Consulting Pte Ltd -

Singapore

Website: www.exponent.com.sg

Boyden Global Executive Search - *Singapore*

Website: www.boyden.com
Twitter: @Boyden.com

Nastrac Group - Singapore Website: www.nastracgroup.com

Twitter: @Nastrac

AMS International - United Arab Emirates

Website: www.ams-int.com

Bayt.com - United Arab Emirates

Website: www.bayt.com
Twitter: @Baytcom

Facebook: www.facebook.com/Baytcom

Human Resource Solutions Offshore - United

Kingdom

Website: www.hr.je

Mauve Group - United Kingdom Website: www.mauvegroup.com

Twitter: @mauvegroup

Facebook: www.facebook.com/mauvegroup/

Q4 Consulting Limited - United Kingdom

Website: www.q4consulting.com

Twitter: @ralancrozier

Ace-Pros - United States
Website: www.ace-pros.com
Twitter: @acepros1234

RepHunter - *United States*Website: www.rephunter.com

The HarBeck Company - United States

Website: www.harbeck.com

Egret Consulting - *United States* **Website:** www.egretconsulting.com

Twitter: @EgretConsulting

Globalization Partners - United States Website: www.globalization-partners.com

MasterStaff - United States

Website: www.masterstaffemployment.com

All in One Employment Services - United States

Website: www.ALLinONEemployment.com

Twitter: @allinoneemploy

Facebook:

www.facebook.com/AllInOneEmployment/

Donia & Associates - *United States*

Website: www.doniaa.com

24Seven Global Search - United States

Website: www.24seveninc.com
Twitter: @24seveninc.com

Facebook: www.facebook.com/24seventalentinc/

Hydraulic Equipment

Al Tasaheel Hydraulics LLC - United Arab Emirates

Website: www.altasaheelhydraulics.com

Immigration Assistance
Australia Migration DHC - Australia

Website: www.dhc.com.au

website: www.anc.com.au

Immigration Advice Bureau (IAB) Corp -

Canada

Website: www.groupiab.com
Twitter: @immigrationadvb

International Lawyers & Consultants - Nepal

Website: www.ilcaus.com

Sterling Immigration - United Kingdom Website: www.sterlingimmigrationltd.com

Twitter: @CanadaWorkVisas

Facebook: www.facebook.com/canadavisaservice/

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Savitz Law Offices - United States Website: www.ImmigrationOptions.com

Twitter: @ImmigrationOpts

Facebook: www.facebook.com/Savitz-Law-Offices-

PC-144795942341316/

Moore International Law - United States

Website: www.milopc.com

Davidson Law Group - *United States* Website: www.davidsonlawgrp.com

Online Visas - United States Website: www.onlinevisas.com

Twitter: @OnlineVisas

Import, Export & Trading

BRT Group - Canada Website: www.brtgroup.com

Velt-Kon Services Limited - Ghana Website: www.velt-konexports.com

Global Path Group Company - Ghana

Website: www.globalpathgroup.com

TATA S.E. Asia - Hong Kong

Website: www.tatainternational.com

Raj Buying Services - India

Website: http://rajbuyingservices.shutterfly.com

Raj Enterprises - India

Shingotex - India

Website: www.shingotex.com

Insha Exports Pvt Ltd - India Website: www.inshaexports.com

Zakaria Shahid Industries - India Website: www.zakariashahid.com

Facebook: www.facebook.com/Zakaria-Shahid-

Industries-195869163785815/

Kallyani Enterprises - India Website: www.kallyanifuels.com **Ibe Udensi & Sons Ltd** - Nigeria Website: www.ibesons.com.ng

Aleale Nigeria Limited - Nigeria

Mainpro International AS - Norway Website: www.mainprointernational.com

Global Comercio International (Private) Ltd -

Sri Lanka

JJPI GROUP - United Arab Emirates

Website: www.jjpigroup.com

Incorporation Services

Advantage Delaware - United States Website: www.advantage-de.com

Twitter: @DECorpAgent

Facebook: www.facebook.com/DelawareCorporation

Industrial Equipment Parts

Oriental Piping International - Bahrain

Website: www.orientalpiping.com

A.V.I. International - India Website: www.avlok.com

Alpha Controls - United Kingdom Website: www.alphacontrols.co.uk Twitter: @ALPHACONTROLS

Evsco - United States Website: www.evsco.com

IPS of Louisiana Corp - *United States* Website: www.bestboltandnut.com

Infection Control

SAMA - ULNA - Monaco

Website: www.ulna.fr

Facebook: www.facebook.com/sc2inc/timeline

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Information Technology
Pakton Technologies - Australia

Website: www.pakton.com.au

IPP Technologies - Australia Website: www.ippcs.com.au

Twitter: @ipptech

PMsquare - Australia

Website: www.pmsquare.com

Twitter: @pmsquare

NetReturn Consulting - Australia

Website: www.netreturn.net.au
Twitter: @netreturn.nslt

CTM360 - Bahrain

Website: www.ctm360.com

LMLTechnologie - Canada

Website: www.lmltechnologie.com

Twitter: @SolutionsOneSky

Capital Data Recovery - Canada Website: www.capitaldatarecovery.com

Twitter: @CapitalDR

ShareParts - Canada

Website: www.shareparts.com

Computerisms - Canada

Website: www.computerisms.ca

Facebook: www.facebook.com/computerisms/

IT Canada International - Canada

Website: www.itcanint.net

Bilotta Enterprises - Canada

Athena Software - Canada

Website: www.AthenaSoftware.net

Twitter: @athena_software

LookOut Software Inc. - Canada

Website: www.sharepointcrmtemplate.com

Twitter: @CRMtemplate

Smart Hotel Software - Canada

Website: www.smarthotelsoftware.com

Twitter: @shsoftware

MaXintegration Technologies - Canada

IZIP a.s. - Czech Republic

Website: www.izip.cz

ShaamaSoft Solutions - Ghana

Website: www.shaamasoftsolutions.com

Twitter: @ShaamaSoftItd

Kessconsult - Ghana

Website: www.kessconsultservices.com

Sawtel Ghana Limited - Ghana

Website: www.sawtelgh.com / www.sawtel.com

RackAfrica - Ghana

Website: www.rackafrica.com

Up-Teck It Servicing & Consultancy - Ghana

A&E Options - Ghana

Website: www.aeoptionsgh.com

ATIS - Ghana

Website: www.africantis.com

In-Tech Solutions - Ghana

Website: www.intechsolutionsgh.com

Utmost Impressions Services - Ghana

Website: www.uisrentals.wordpress.com

Lentel Technology - Ghana

Website: www.lenteltechnology.com

Prymage Consultancy - Ghana

Website: www.prymage.com

Cre4nslab - Ghana

Website: www.cre4nslab.com

Multi Mind Technologies - Ghana

Website: www.mmtgroup.com

Click House Company - Ghana

Website: www.clickhouseghana.com

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Bsystems Limited - Ghana Website: www.bsystemslimited.com

Websoft Solutions - Ghana Website: www.websoftghana.com

BulkSMS Ghana - Ghana Website: www.bulksmsghana.com

Global Solutions Ltd - Ghana
Website: www.globalsolutions.com.gh
Twitter: @ict_global

Disqcom Systems Technologies - Ghana Website: www.disqcomconsulttech.com.gh

Introtainer Ltd - Hong Kong Website: www.plando.so

4P Multimedia Software Ltd - Hong Kong

Website: www.4p.com.hk

NexGenSM Systems Inc - India

Website: www.exaltplc.com
Twitter: @SurakshaVTS

Quest Informatics - *India*

Website: www.questinformatics.com

Twitter: @AfterMarketXprt

Adit IT Services Pvt Ltd - India

Website: www.aits.in

Couth Infotech Pvt. Ltd. - India

Website: www.couthit.com

Geotrackers Mobile Resource Management

Private Limited - India
Website: www.geotrackers.com

The Ultimate Cyber Station - India

Website: www.ucs.in

Spring Time Software - India
Website: www.springtimesoftware.net

Aress Software and Education Technologies

- India

Website: www.aress.com
Twitter: @aress_software

Shreekapees Technologies - Nepal Website: www.shreekapees.com.np

Petos Scitech International - Nigeria

Website: www.petosscitech.net

Twitter: @profpetos

Blessed Sky Chrome Ventures - Nigeria

Website: www.blessedskychrome.com

Tamimah Telecom & Computer Technology

- Oman

Website: www.ttct.net

Romsym Data Srl - Romania

Website: www.romsym.ro
Twitter: @RomsymData

T.C.R. Projects and International Trade Srl -

Romania

Website: www.tcr.ro

TATRA Information Technology - Saudi Arabia

Website: www.tatrait.com

World Partners Solution - Singapore Website: www.worldpartners.com.sq

ComnetSolutions Pte Ltd - Singapore

Website: www.comnet.com.sg
Twitter: @singaporeweb

bizzi - Singapore Website: www.bizzi.co Twitter: @bizzidotco

Facebook: www.facebook.com/bizzidotco

Global Communication - South Africa
Website: www.globalcommunications.co.za

Twitter: @cloudinx

Infinity Communications Ltd - Tanzania

Website: www.ic.co.tz

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Computer Centre (Tz) Limited - Tanzania

Website: www.cctz.com

Computer Sales & Services - Tanzania

Website: www.css-tz.com

Capitanerie Deniz ve Havacilik I.T. Ltd. Sti. -

Turkey

Website: www.capitanerie.com

Bond Communications - United Arab Emirates

Website: www.bondcommunications.com

Mediatech FZ-LLC - United Arab Emirates

Website: www.mediatech.ae

MAS Technologies LLC - United Arab Emirates

Website: www.mas-technology.com

Eurotech Computer Services - United Kingdom

Website: www.eurotech-computers.com

Twitter: @eurotechcomp

Szabo Software & Engineering UK Ltd -

United Kingdom

Website: www.szabo-software.co.uk

Pacific Infotech - United Kingdom Website: www.pacificinfotech.co.uk

Twitter: @pacificuk

Smart Information Technologies - United

Kinadom

Website: www.smart-ltd.co.uk

Twitter: @SmartIT_Ltd

Surecomp - United Kingdom

Website: www.surecomp.com

Fortium Technologies - United Kingdom

Website: www.fortiumtech.com

Twitter: @FortiumTech

Solid Systems Global - United Kingdom

Website: www.solid-global.com

Twitter: @SolidSystemsUK

Cyber Management Alliance - United Kingdom

Website: www.cm-alliance.org

Ecommnet - *United Kingdom* **Website**: www.ecommnet.uk

Twitter: @ecommnetItd

Solid State Disks - United Kingdom

Website: www.ssd.gb.com

ESP Projects - United Kingdom

Website: www.espprojects.co.uk

Trans Data Management - United Kingdom

Website: www.trans-data.com
Twitter: @transdatamgmt

Arch - United Kingdom

Website: www.arch-global.com

Twitter: @ArchPulse

Benchmark One - *United States*

Website: www.benchmarkone.com

EyeBenders - *United States*

Website: www.eyebenders.com

Twitter: @webwizzzard

InTouchPOS - *United States*

Website: www.intouchpos.com

Twitter: @intouchpos

Digimite Technology - *United States*

Website: www.mydigimite.com

Eclipse Consulting - *United States*

Website: www.eclipsepc.com

Your Data Center - United States

Website: www.yourdatacenter.com

Twitter: @yourdatacenter

Telexy Healthcare - *United States*

Website: www.telexyhealthcare.com

Data Access Worldwide - United States

Website: www.dataaccess.com

Twitter: @dataaccessww

Real Time Freight - United States

Website: www.realtimefreight.com

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LinkTech - United States
Website: www.linktechinc.com

IT Innovative Solutions Corporation - United

States

Website: www.inovas.net

Moofwd - United States
Website: www.moofwd.com

Twitter: @moofwd

Facebook: www.facebook.com/Moofwd

Switzer Enterprises - United States
Website: www.switzerenterprises.com

Twitter: @SecureConnectHQ

Facebook: www.facebook.com/SwitzerEnterprises

IndustrySuite, LLC. bda Real-Time Technology Group - United States

Website: www.realtimetg.com
Twitter: @RealTimeTechGrp

Facebook: www.facebook.com/Real-Time-Technology-Group-415652298486064/

Oberon Technologies - *United States*

Website: www.oberontech.com

Moofwd - *United States*Website: www.moowd.com

Twitter: @moofwd

Facebook: www.facebook.com/Moofwd

Injection Moulding

I.F. Associates - *United States*Website: www.ifassociatesinc.com

Insurance

Elders Insurance Yeppoon - Australia

Website: www.elders.com.au

Assurances Rouer et Ass - Canada

Sound Insurance Services - Canada

Website: www.soundinsurance.ca

Groupe Yves Boutin et Associés Inc - Canada

Website: www.totalexpat.com

ADS Inspection Services - Kazakhstan

Website: <u>www.adsic.kz</u>

Facebook:

www.facebook.com/adssurvey/?pnref=lhc#

Singapore General Insurance - Singapore

Website: www.singaporegeneralinsurance.com

Optimum Global - United Kingdom Website: www.optimumglobal.com

Twitter: @OptimumGlobal

ALC Health - United Kingdom Website: www.alchealth.com

Twitter: @alchealth

Allstate - Glen Brown Agency - United States

Website: www.allstate.com/GlenBrown

Twitter: @allstate

Allstate - United States

Website: http://agents.allstate.com/blake-doten-

<u>yuma-az.html</u> **Twitter:** @allstate

Nielson, Blome & Associates as part of the

Nielson Hoover Group - United States

Website: www.nielsonbonds.com

Twitter: @nielsonhoover

Careington International Corporation - United

States

Website: www.careington.com

International Medical Group - *United States*

Website: www.imglobal.com

Twitter: @imglobal

Facebook: www.facebook.com/IMGinsurance

Janitorial Supplies

Spill Magic - United States Website: www.spillmagic.com

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Jewellery

Zivraj Prabhudas - Djibouti Website: www.zivrajprabhudas.com

Suvarna Ratnam - India Website: www.srjewel.com

Irinik Srl Sabrini - Romania Website: www.sabrini.ro

Zirconmania - *United States*Website: www.diamondveneer.com

Knowledge Management

Working Knowledge CSP - United States Website: www.workingknowledge-csp.com

Twitter: @billkaplankm

Aesbus Company - United States

Website: www.aesbus.com

Facebook: www.facebook.com/Aesbus

Laboratory Equipment
Amar Chand & Company - India

Website: www.accoindia.com

Phenometrics - United States
Website: www.phenometricsinc.com

Lasers

Laser Quantum - United Kingdom Website: www.laserquantum.com

Twitter: @laserquantum

Leadership Development

Ten Directions - Canada
Website: www.tendirections.com
Twitter: @ten directions

Facebook: www.facebook.com/integralfacilitator/

8ack International FZ LLC - United Arab Emirates

Website: www.8ack.com

Legal

MacDonald Law - Australia

Website: www.macdonaldlaw.com.au

Argon Law - Australia

Website: www.argonlaw.com.au

Twitter: @ArgonLaw

Jude Lawyers - Australia
Website: www.jude-lawyers.com

Twitter: @judelawyers

Cotter-Moroz Attorneys - Australia

Website: www.cotter-moroz.com

Irving Law - Australia

Website: www.irvinglaw.com.au

Twitter: @irvinglawAU

See Well Law - Australia Website: www.swlaw.com.au Twitter: @SeeWellLaw

Campbell & Co Lawyers - Australia Website: www.familylawyer.com.au

Twitter: @OzFamilyLawyer

IMPEX Lawyers & Advisers - Australia

Website: www.impexlaw.com

Twitter: @impexlaw

Riou Law Office - Canada Website: www.rioulawoffice.ca

Goldman Hine LLP - Canada Website: www.goldmanhine.com

Twitter: @GoldmanHine

Sas & Ing Immigration Law Centre - Canada

Website: www.canadian-visa-lawyer.com

Lehman, Lee & Xu - China Website: www.lehmanlaw.com

IPO Pang Xingpu - China Website: www.ipopang.com

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Simon Shang & Partners - China

Website: www.ssplawyer.com

Jun He - China

Website: www.junhe.com

Emily Lemoniati Law Firm - Cyprus Website: www.pandeservicescyprus.com

Cermak a spol - Czech Republic Website: www.cermakaspol.com

Paavo Paloheimo Attorney-at-Law - Finland

Website: www.fin-eucon.fi

Prime Attorneys - Ghana

Website: www.primeattorneysgh.com

ELLA CHEONG & ALAN CHIIU, Solicitors &

Notaries - Hong Kong

Website: www.ellacheong.com

Bryan Cave - Hong Kong
Website: www.bryancave.com
Twitter: @bryancavellp

Hill Dickinson Hong Kong LLP in association

with Laracy & Co - Hong Kong Website: www.hilldickinson.com Twitter: @HillDickinson

Facebook: www.facebook.com/HillDickinson/

Watson Farley & Williams - Hong Kong

Website: www.wfw.com

RPC - Hong Kong

Website: www.rpc.com.hk

Twitter: @rpclaw

Chiomenti Studio Legale - Hong Kong

Website: www.chiomenti.net

Aggarwal Associates - India

Website: www.aggarwalassociates.com

Gopakumar Nair Associates - India

Website: www.gnaipr.com

Rajkishore Associates - *India*Website: www.rajkishoreassociates.com

Joseph & Joseph - India

Website: www.josephandjoseph.in

Twitter: @josephandjosep

S.K. Singhi & Co., Advocates - India

Website: www.sksinghiandco.com

Legaljini Corporate Services Pvt. Ltd. - India

Website: www.legaljini.com

Twitter: @Legaljini

Facebook: www.facebook.com/legaljini/

Atlantic Law Associates - India

Website: www.atlanticlaw.in

Twitter: @atlanticlaw

Law Office of Dr. Parviz Savrai & Associates

- Iran

Website: www.iran-attorney.com

Naomi Assia Law Office - Israel Website: www.computer-law.co.il

Facebook: www.facebook.com/computer.law.il

TOO Bureau PLIS - Kazakhstan

Website: www.plis.kz

Western Group LLP - Kazakhstan

Website: www.westerngroup.kz

Jeff Leong, Poon & Wong - Malaysia

Website: www.jlpw.com.my

Ouijano & Associates - Panama

Website: www.quijano.com
Twitter: quijano.com

Nicolas & De Vega Law Offices - Philippines

Website: www.ndvlaw.com

Twitter: @ndvlaw

Facebook:

www.facebook.com/nicolasanddevegalawoffices/

Escano Sarmiento & Partners Law Offices -

Philippines

Website: www.escanolaw.com

4th Qtr. 2017

Hough, Trofimov & Partners - Russian Federation

Website: www.hough-mikhailov-attorneys.ru

Gateway Law Corporation - Singapore

Website: www.gateway-law.com

Shook Lin & Bok LLP - Singapore

Website: www.shooklin.com

Gurbani & Co LLC - Singapore Website: www.gurbaniandco.com

Ballester & Casanella - Spain Website: www.abogadosballester.com

Anglo-Thai Legal (ATL) - Thailand Website: www.anglothailegal.com

Ilhan&Yavuzturk Attorneys at Law - Turkey

Website: www.ilhanlaw.com

Messrs Katende, Ssempebwa & Co.

Advocates - Uganda Website: www.kats.co.ug

KSMO Advocates - Uganda Website: www.ksmo.biz Twitter: @KsmoAdvocates

Facebook: www.facebook.com/KsmoAdvocates/

M/s.Agaba Muhairwe & Co. Advocates -

Uganda

Website: www.agabamuhairwe.com

Butagira & Co Advocates - *Uganda* Website: www.butagiraadvocates.com

Al Masa Advocates - United Arab Emirates

ProConsult Advocates & Legal Consultants -

United Arab Emirates

Website: www.uaeahead.com
Twitter: www.uaeahead.com

Facebook: www.facebook.com/ProConsultDubaiLaw

Hamdan Al Kaabi Advocates and Legal

Consultancy - United Arab Emirates
Website: www.hkadvocates.com

Twitter: @HK_Advocates

Kochhar & Co - United Arab Emirates

Website: www.kochhar.com

No5 Chambers - United Kingdom

Website: www.no5.com
Twitter: @No5Chambers

Facebook: www.facebook.com/No5Chambers

Warner Goodman LLP - United Kingdom

Website: www.warnergoodman.co.uk

Twitter: @warner_goodman

Facebook:

www.facebook.com/WarnerGoodmanHampshire

Stephens Scown - United Kingdom Website: www.stephens-scown.co.uk

Twitter: @stephensscown

Facebook: www.facebook.com/StephensScown

Ringley Law - United Kingdom Website: www.ringleylegal.co.uk

Twitter: @ringleygroup

Foremark Group - United Kingdom Website: www.foremarkgroup.co.uk

Van Ness Law Firm - United States

Website: www.vanlawfl.com
Twitter: www.vanlawfl.com

Facebook: www.facebook.com/Van-Ness-Law-Firm-

PLC-Florida-136706793151309/

Gulley Johnson LLP - *United States* Website: www.gulleyjohnson.com

Twitter: @GulleyJohnson

Litvin Law Group - *United States*

International Passport Visas - United States

Website: www.passportvisa.net

Franklin Law Group - *United States*Website: www.thefranklinlawgroup.com

Twitter: @franklinlawpsc

Facebook: www.facebook.com/franklinlawgroup

The Law Professionals - *United States* Website: www.thelawprofessionals.com

Twitter: @Ivetteesquire

Facebook: www.facebook.com/thelawpros

4th Qtr. 2017

Law Office of David J Habib - United States

Website: www.habiblaw.com

Twitter: @intlawman

Hanover Law - *United States*Website: www.hanoverlawpc.com

Twitter: @HanoverLawPC

Facebook:

 $\underline{www.facebook.com/profile.php?id=10000900156283}$

<u>3</u>

Borson Law Group - United States
Website: www.borsonlaw.com

Howard M. Cohn & Associates - United States

Website: www.cohnpatents.com

Twitter: @cohnpatents

Facebook:

www.facebook.com/HowardMCohnAssociates

Munoz Law Firm - *United States*Website: www.munozlawonline.com

The Culpepper Law Firm PC - United States

Website: www.culpepperlaw.us

Kieve Law Offices - United States Website: www.kievelaw.com

website: www.kieveiaw.com

Flegal Law Office - United States

Website: www.flegal.com
Twitter: @hscottflegal

Gopal & Pedigo - *United States*Website: www.tnimmigration.com

Twitter: @gopalpedigo

Facebook: www.facebook.com/gopalpedigo

Rudow Law Group - United States

Website: www.rudowlaw.com

BRDGES Academy - United States Website: www.brdgesacademy.com

Facebook: www.facebook.com/BRDGESacademy

The Gregory Law Firm - United States

Website: www.gregorylawfirm.net

Twitter: @rggregory

Facebook: www.facebook.com/The-Gregory-Law-

Firm-471601182868028/

Hoines, Hess & Rose - United States

Website: www.hoineslaw.com

Ofori Law Firm - United States Website: www.oforilawfirm.com

Facebook: www.facebook.com/OforiLawFirm

Air Law Office - United States Website: www.airlawoffice.com

Tarick Loutfi & Associates - United States

Website: www.loutfilaw.com

Law Office of Kathy E. Roux - United States

Website: www.kathyrouxlaw.com

Facebook: www.facebook.com/kathyrouxlaw

Olson Law Office - *United States* Website: www.kurtolsonpc.com

Timothy E Eagle Attorney - *United States*

Website: www.varnumlaw.com

Twitter: @varnumlaw

Facebook: www.facebook.com/VarnumLaw

Vidas, Arrett & Steinkraus - United States

Website: www.vaslaw.com

Facebook: www.facebook.com/VASLAW-Intellectual-

Property-126812007340909/

Shelton Fleming Law - *United States*

Website: www.harrisshelton.com

Klein Law Firm - *United States*Website: www.kleinlitigation.com

Twitter: @Klein B2B Law

Facebook:

www.facebook.com/LosAngelesLitigationAttorney

U.S. Immigration Law Group - *United States*

Website: www.usilg.net

Twitter: @usilg

Facebook: www.facebook.com/USILG

Harmeyer Law Group - United States

Website: www.harm-law.com

4th Qtr. 2017

Law Offices of Nithya Nagarajan - United States

Website: www.intl-tradelaw.com

Twitter: @NithyaLLC

Facebook: www.facebook.com/pages/Law-Offices-of-Nithya-Nagarajan-LLC/337483682933283

Tucker Robin & Merker - United States

Website: www.trmlaw.com

Grunfeld Desiderio Lebowitz Silverman &

Klestadt - United States Website: www.gdlsk.com

Pepper Hamilton - United States
Website: www.pepperlaw.com
Twitter: @Pepper Law

Facebook:

www.facebook.com/PepperHamiltonLawFirm

Klibanow Conflict Resolution Services - United

States

Website: www.lindaklibanow.com

Bell Legal Group - United States Website: www.belllegalgroup.com

Facebook: www.facebook.com/belllegalgroup

Carmel & Carmel - United States

Website: www.carmel.us

Diaz, Reus & Targ - United States

Website: www.diazreus.com
Twitter: @MichaelDiazJr

Facebook: www.facebook.com/MichaelDiazJr/

Rosenbaum IP - *United States*Website: www.rosenbaumip.com

Facebook: www.facebook.com/rosenbaumip

Technology Law Group - *United States*

Website: www.tlgdc.com
Twitter: @TechLawGroup

Facebook: www.facebook.com/Technology-Law-

Group-330977137743/

Kaye, Rose & Partners - United States

Website: www.kayerose.com

Wood Herron & Evans - United States

Website: www.whe-law.com

Patent Document and IP Search Services -

United States

Website: www.dpsfiles.com

Jenkins, Wilson, Taylor & Hunt, P.A - United

States

Website: www.jwth.com
Twitter: @GlobalIPLawyers

ANI International - United States Website: www.aniinternational.com

Menes Law Firm: Meneslaw Konsult Limited:

Europlaw Limited - *United States* **Website:** www.meneslawfirm.com

Twitter: @meneslaw

Maney | Gordon | Zeller - United States

Website: www.maneygordon.com

Twitter: @USVisaAlert

Facebook: www.facebook.com/maneygordonzeller/

LQ International LLC - United States

Lighting

LedsMaster Technology - *China*

Website: www.ledsmaster.com

Kaigami Ltd - *United Kingdom*Website: www.kaigami.com
Twitter: @kaigamitwiter06

Twitter. @ kaigaiiiitwiteroo

Elite Solar Systems - *United States* Website: www.elitesolarsystems.com

Twitter: @elitesolar

Facebook: www.facebook.com/Elitesolar/

Hill Road Lighting Design - United States

Website: www.hillroadlighting.com

Twitter: @iamlighting

Facebook: www.facebook.com/hillroadlighting/

Light Spectrum Enterprises, Inc - *United States*

Website: www.lightexports.com

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Lobbying

Kountoupes Denham - United States

Website: www.kdindc.com

Locomotiv Equipment & Services

NRE - *United States*Website: www.nre.com

Facebook: www.facebook.com/NRELocomotive

Machinery

Al Ameera Trading Company - India

Website: www.ameeraa.com

EZ-SPOT-UR - *United States* **Website**: <u>www.ezspotur.com</u>

Mailing Equipment

NPI - United States

Website: www.npisorters.com

Facebook: www.facebook.com/NPIsorters

Marine Products & Services

Zodiac Marine Services - Ghana Website: www.zodiacmarine.org

Global Marine Supply Company - India

Website: www.globalmarineindia.com

Zebec Marine Consultants & Services (S) Pte

Ltd - Singapore

Website: www.zebecmarine.com

Ariel Maritime Pte Ltd - Singapore

JMD Shipping & Trading FZE - United Arab

Emirates

Website: www.jmdship.com

Tritec Marine - United States
Website: www.tritec-marine.com

Sea Vision by Underwater Lights USA - United

States

Website: www.seavision.com Twitter: @SeaVision.com

Market Research

Business Day - Bulgaria Website: www.businessday.bg Twitter: @BusinessDayBG

Talbot Consultants International Inc - Canada

Website: www.talbotconsultants.com

Evalueserve - Germany

Website: <u>www.evalueserve.com</u> **Twitter:** @theinsightbee

Scepter Consult - Ghana

Bureau of Market & Social Research - Ghana

Website: www.marketresearch.com.gh

Twitter: @dakedelali

Rosarini International Limited - Hong Kong

Website: www.rosarini.com

Random Dynamic Resources - *Nigeria* Website: www.random-dynamicresources.com

FeedBack Market Research - United Arab

Emirates

Website: www.feedbackme.ae
Twitter: @FeedBackMRX

HPI - United Kingdom

Website: www.hpiresearch.com

BMI Research - United Kingdom Website: www.bmiresearch.com

Twitter: @bmiresearch

Bee Industrious - *United Kingdom*

Website: www.beeindustrious.com

Twitter: @beindustrious2

Market Directions - United States
Website: www.marketdirectionsmr.com

Twitter: @MaryMarkets

4th Qtr. 2017

Inteligencia Research - *United States* Website: www.inteligenciainc.com

Marketing

MobiPromo - Australia

Website: www.mobipromosystem.com

Hassle Free Marketing Solutions - Australia

Twitter: @GSPublicSpeaker

Facebook: www.facebook.com/Hassle-Free-Marketing-Solutions-177307489434980/

Pacific Solutions & Services - Ghana Website: www.pacificsolutionsghana.com

WITS Interactive - India Website: www.witsindia.com Twitter: @witsinteractive

Aarohan Communications - India Website: www.aarohancommunications.com

Wonderful Creative Agency - United Kingdom

Website: www.bewonderful.co.uk

Twitter: @wonderfulca

Incognito Marketing - *United States* Website: www.incognitomarketing.com

Contagious Marketing Designs - *United States*

Website: www.contagiousdesigns.net

Twitter: @JulieContagious

Kurtz-Ahlers & Associates - United States

Website: www.kurtzahlers.com

Twitter: @KurtzAhlers

D. R. Taylor & Associates - United States

Website: www.drtaylorassociates.com

Evolution Design - *United States* Website: www.evo-graphicdesign.com

Freedom Media - United States Website: www.freedommedia.com The 360 Group - United States Website: www.360-grp.com

The San Jose Network - United States Website: www.thesanjosenetwork.com

Twitter: @SanJoseNetwork

Valid USA - United States Website: www.validusa.com

ACE Media Corp - United States Website: www.acemediacorp.com

Twitter: @acemediacorp

The FMH Company - United States

Website: www.fmhco.com

Underscore Marketing - *United States* Website: www.underscoremarketing.com

Twitter: @_MarketingLLC

Klik Marketing - United States Website: www.klikmarketing.com

Twitter: @ericfransen

Great Falls Marketing - *United States* Website: www.greatfallsmarketing.com

Twitter: @greatfallscalls

Ascendant Group - *United States* Website: www.ascendantstrategy.net

Twitter: @CEO Branding

Facebook: www.facebook.com/CEOBranding/

Media & Publishing

Al Hilal Group - Bahrain Website: www.alhilalgroup.net

Journal Le Renouveau - Burundi

Website: www.ppbdi.com

Choice Radio - Cyprus

Website: www.choicefm.com.cy Twitter: @choicefm1043

Pennwell - United Kingdom Website: www.pennwell.com

4th Qtr. 2017

The Media Sales House Ltd - United Kingdom

Website: www.themediasaleshouse.co.uk

Twitter: @mediasaleshouse

Facebook: www.facebook.com/themediasaleshouse

Biz-Faq - *United States* **Website:** <u>www.biz-faq.com</u>

Twitter: @BIZ_FAQ

Medical Equipment

Cadence Orthotics - Australia

Website: www.cadenceorthotics.com.au

Landis International Inc. - Canada Website: www.landisinternational.ca

Christland Ghana - Ghana

Healthline Medical - Ghana

OseiBio Meditech - Ghana Website: www.oseibio.com

Twitter: @oseibio

PM Scientific Solutions - Ghana

DiagnoMedics - Ghana

Website: www.diagnomedics.com

Frigmaires - India

Website: www.feprojects.com
Twitter: @soapmanufactur

St Johns First Aid Kits Pvt Ltd - India

Website: www.stjohnsfirstaid.net

Twitter: @stjohnsfirstaid

Midmark (India) Private Limited - India

Website: www.midmark.com Twitter: @JanakHealthcare

Distrilab LLP - Kazakhstan

Website: www.dl.kz

Dana Estrella - Kazakhstan Website: www.dana-estrella.kz Asia Care + Tech - Pakistan Website: www.asiacaretech.com

Roche Diagnostics Asia Pacific Pte Ltd -

Singapore
Twitter: @roche

Facebook: www.facebook.com/RocheCareers

Al Shaiba Medical Supplies Trading - United

Arab Emirates

N M C Trading - United Arab Emirates

Website: www.nmct.ae
Twitter: www.nmct.ae

Integrated Radiological Services - United

Kingdom

Website: www.irs-limited.com

Twitter: @IRSLimited

Medical Devices Technology International -

United Kingdom

Website: www.mdti.co.uk

Uniplex - United Kingdom
Website: www.uniplexuk.com

DDC Dolphin - *United Kingdom* Website: www.ddcdolphin.co.uk

Hi Tech International Group - United States

Website: www.htig.com

Brain State Technologies - *United States*

Website: www.brainstatetech.com

Twitter: @brainstatetech

Nasiff Associates Inc - United States

Website: www.nasiff.com
Twitter: @Nasiff.com

Facebook: www.facebook.com/Nasiff.Associates.Inc/

Ortho Development Corporation - United

States

Website: www.odev.com

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Medical Services

Vital Steps - Canada
Website: www.vitalsteps.com
Twitter: @Vital Steps

MKS Medical Laboratories - Ghana

SC Super Meditest Srl - Romania Website: www.supermeditest.ro

Herbs For Everyone - United Kingdom Website: www.herbsforeveryone.com

International Health Plus Ltd - United Kingdom

Website: www.ihp.london

Specialists On Call - *United States* Website: www.specialistsoncall.com

Twitter: @SOCTelemed

Wingate Healthcare - *United States* Website: www.wingatehealthcare.com

Twitter: @wingatehc

Metals & Minerals

Best Gold International - *China* **Website:** www.shenfa188.com

MTC Trading - Czech Republic Website: www.mtctrading.cz

Deetansa Singapore Pte Ltd - Singapore

Website: www.deetansa.com

Chobdar Trading Corporation (FZE) - *United*

Arab Emirates

Website: www.chobdar.com

Leeco Steel - United States Website: www.leecosteel.com

Twitter: @LeecoSteel

Mining
Zadok Agency - Ghana

Carmal Co Limited - Ghana Website: www.carmalmining.com

Ashapura Minechem Limited - India

Website: www.ashapura.com

Elipse International Ex Solutions - Nigeria

Website: www.elipseinternationals.com

Mining Supplies

Global Natural Minerals - Australia Website: www.gnminerals.com.au

Misc Manufacturing & Distribution

FTS Forest Technology Systems - Canada

Website: www.ftsinc.com
Twitter: @FTSEnviro

Energy Saving Products - Canada

Website: www.hi-velocity.com

RLC Labs - Estonia Website: www.rlc.ee

Toci Ou - Estonia
Website: www.toci.ee

Yates Enterprise - Ghana

Website: www.poolandsnookers.com

GPI International Limited - Hong Kong

Website: www.gpbatteries.com

Harshdeep International - *India* Website: <u>www.hdintl.diytrade.com</u>

Shree Manjunath International - India

Website: www.shreemanjunath.com

Sriram Air Compressors (Coimbatore)

Private Limited - India

Website: www.sriramcompressors.com

4th Qtr. 2017

DENEB - India

Website: www.deneb-india.com

Twitter: @denebindia

Roots Multiclean Ltd - *India* Website: www.rootsmulticlean.in

Pyramid Control Systems Private Limited -

India

Website: www.pyramidcontrolsystem.in

EIP Level Controls - *India*

Website: www.eiplevelcontrols.com

Span Filtration Systems Pvt. Ltd - India

Website: www.spanfiltermist.net

Crane-Bel international Pvt. Ltd. & Global Hydraulics Media, LLC - *India*

Website: www.crane-bel.com

Twitter: www.globalhydraulicsmedia.com Facebook: www.globalhydraulicsjournal.com

Trousseau Overseas Private Limited - India

Website: www.trousseauopl.com

Tuffware Industries - India

Website: www.tuffwareindustries.com

Gratefix Fastening Solutions Pvt Ltd - India

Website: www.gratefix.ca

Filtek India (P) Ltd - *India* Website: www.filtekfiltration.in

Dalal Plastics Pvt Ltd - India Website: www.dalalplastics.com

Aguacates Chahena y mas S de RL de CV -

Mexico

Skotte - Sweden

Website: www.skotteab.com

Loover Industrial Co., Ltd. - Taiwan

Website: www.loover.com.tw

POP Three Dimensional Picture Co., Ltd. -

Taiwan

Website: www.pop3d.com.tw

Kentsel Makina San. Tic. Ltd - Turkey

Website: www.kentselmakina.com

Aktan Furniture (Aktan Mobilya) - Turkey

Website: www.aktanmobilya.com.tr

Twitter: @aktanmobilya

Egeden Inc. - *Turkey* **Website:** www.egeden.com

Baykay Koprulu Makina Ltd - Turkey

Website: www.baykaykoprulu.com

BAPP Group Contracts Ltd - *United Kingdom*

Website: www.bapp.co.uk

B&B Attachments - *United Kingdom* **Website:** www.bandbattachments.com

GlobaLinking International - United States

Website: www.globalinking.com

Carolina Conveying - United States

Website: www.carolinaconveying.com

Excel Dryer - United States
Website: www.exceldryer.com

Twitter: @XLERATORHD

Facebook: www.facebook.com/XLERATOR

Caster Technology Corporation - United States

Website: www.castertech.com

Twitter: @castertech

Facebook: www.facebook.com/castertechnology

ARDEX Americas.com - *United States*

Website: www.ardexamericas.com

Selecteon Inc - United States Website: www.selecteon.com

EXAIR Corporation - *United States*

Website: www.exair.com

Twitter: @exair

Facebook: www.facebook.com/exair

4th Qtr. 2017

Gillaspie Mfg. - *United States* **Website:** www.gillaspiemfg.com

Non-profits, Foundations & Philanthropists

Humane Society International - Australia

Website: www.hsi.org.au
Twitter: @hsi_australia

Be-Free Program - Bahrain Website: www.befreepro.org

Adele Reproductive Health Foundation - Cameroon

International Sound Foundation - Canada

Website: www.soundfoundsociety.org

Greville Bay Shipbuilding Museum Society -

Canada

Website: www.ageofsailmuseum.ca

Twitter: @AgeofSailca

Facebook: www.facebook.com/ageofsailmuseum/

Yukon Wildlife Preserve Operating Society -

Canada

Website: www.yukonwildlife.ca
Twitter: www.yukonwildlife.ca

British Columbia Masonic Foundation -

Canada

Website: www.freemasonry.bcy.ca

Barry W. Colby & Associates - Canada

Twitter: @barrycolby

Option Femmes Emploi - Canada Website: <u>www.optionfemmesemploi.qc.ca</u>

Out Ndi Igbo Quebec (ONIQ) - Canada

Website: www.otundiigboquebec.org

Canadian Association of Occupational

Therapists - Canada Website: www.caot.ca Twitter: @CAOT ACE

Facebook: www.facebook.com/CAOT.ca/

Hotel Association of Canada - Canada

Website: www.hotelassociation.ca

Twitter: ?@hotelassoc

ABURY Foundation gGmbH - Germany

Website: www.abury.org

KIRC Foundation - Ghana

Website: www.kircfoundation.byethost16.com

Twitter: @kirc4foundation

Chefs For Change Ghana Foundation - Ghana

Twitter: @chefs4change

Facebook: www.facebook.com/c4cghana

Rural Development and Research Agents

(RUDRA) - Ghana

Website: http://rudrangoghana.blogspot.com

The Beyond Aid Project - Ghana

Website: www.beyondaid.org

Institute of Tropical Agriculture (KITA) -

Ghana

Website: www.kita-ghana.org

Action on African Women Foundation

Ghana - Ghana

Website: www.aawfgh.org

Hikanotis Foundation - Ghana

Website: www.hikanotisfoundation.org

S.H.A.R.E. Foundation - Ghana

Website: www.sharefoundationafrica.org

TRACTOR (Transforming Rural Agricultural

Communities Through Organic Re-

engineering) - Ghana Website: www.tractor-gh.org

Professionals For Humanity(PROFOH) - Ghana

Website: www.profohmed.org

Fair River International Association for

Development - Ghana Website: www.fairriver.net

website. www.iaiiTiver.net

Facebook: www.facebook.com/fariadghana

4th Qtr. 2017

African Foundation Dance Theatre (Afodat) -

Ghana

Website: www.afodat.webs.com

Twitter: @afodatgh

Dream Weaver Organization (DWO) - Ghana

Website: www.dwo360.org

Twitter: @teyej

Jagruti Seva Sanstha - *India* Website: www.jagrutiseva.org

Social Focus Organisation - India

Website: www.socialfocus.org

SABALA - *India*

Website: www.sabala.in

RRHEDS (Redemption Research for Health and Educational Development Society) - *India*

Website: www.rrheds.org

Value Added in Africa - *Ireland*Website: www.valueaddedinafrica.org

Twitter: @valueaddedafric

Namibia Agricultural Trade Forum - Namibia

Website: www.atf.org.na

South Asian Action for Human

Development - Nepal

Website: www.eitsd.com/saahd/index.php

Helping Hands Foundation - Nepal

Website: www.helpinghands.org.np

Twitter: @hhfnepal

Grow Nepal - Nepal

Website: www.grownepal.org.np

Agar Vision Africa Agricultural Initiative -

Nigeria

Website: www.avainitiative.org

Twitter: @AgarVisionA

World Vision International Singapore -

Singapore

Website: www.worldvision.org.sq

Twitter: @WorldVisionSG

Lembaga Biasiswa Kenangan Maulud (PMBM Scholarship Fund Board) - Singapore

Website: www.lbkm.org.sq

Ain Society - Singapore

Website: www.ainsociety.org.sg

International Thai Foundation - Thailand

Website: www.thai-charity.com

Ride-Africa - Uganda

Website: www.ride-africa.org

Twitter: @ride_africa

Demelza Hospice Care for Children - United

Kingdom

Website: www.demelza.org.uk
Twitter: @DemelzaHospice

Scottish Theatre Organ Preservation Society

- United Kingdom

Website: www.stops.org

Seaweed Health Foundation - United Kingdom

Website: www.seaweedhealthfoundation.org.uk

Community Animal Rescue & Adoption

(CARA) - *United States*Website: www.carams.org
Twitter: @carashelter

Atlanta 1996 Centennial Foundation - United

States

Website: www.ATL96Foundation.org

The Shrine Center - United States

Website: www.azshriners.com

Twitter: @elzaribah

Youth Empowerment Services of Liberia

(YesLiberia, Inc) - *United States* Website: www.YesLiberia.org

T :::

Twitter: @YesLiberia

Luke's Wings - *United States* Website: www.lukeswings.org

Twitter: @LukesWingsUSA

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People to People International - United States

Website: www.ptpi.org
Twitter: ptpi.org

Facebook: www.facebook.com/PeopletoPeople/

Office Equipment

Ultimate Supplies Limited - Ghana

Website: www.uslgh.com

Office Supply - *United Kingdom*Website: www.theukofficesupplier.co.uk

E C O Business Products and Services - United

States

Website: www.hcomputers.net

The Fatigue Mat Company - United States

Website: www.matstobusiness.com

Online Education

ArtistWorks - United States Website: www.artistworks.com

Twitter: @artistworks

Facebook: www.facebook.com/ArtistWorks

CountryWatch.com - United States
Website: www.countrywatch.com

Twitter: @country_watch

Facebook: www.facebook.com/CountryWatch-

257079454314764/

Oxygen and Nitrogen Equipment

Pacific Consolidated Industries LLC - United

States

Website: www.pcigases.com

Packaging Equipment

Solinfo Ou - Estonia Website: www.solinfo.ee

Resitech Limited - Ghana Website: www.resitech-gh.com Bulman Products - United States Website: www.bulmanproducts.com

Twitter: @BulmanProducts

PRS Group - *United States*Website: www.pallet-repair.com

Twitter: @palletrepair

Engage Technologies Corporation - *United*

States

Website: www.engagetechnologies.net

Twitter: @EasteySM

Packaging Products
Label My Stuff Inc / Étiquette Tout Inc -

Canada

Website: www.labelmystuff.com

Covertech Flexible Packaging - Canada

Website: www.covertechflex.com

Facebook: www.facebook.com/Covertech-Flexible-

Packaging-Inc-392627424215546/

Taizhou Haida Plastic & Rubber Packaging

Co., Ltd - China Website: www.hai-da.cn

Omega Links Traders - India

Marudhar Packaging - India

Website: www.marudharpackaging.com

RPC Suppliers - United Kingdom

Website: www.ryepac.co.uk

Purple Planet Supplies - United Kingdom Website: www.purpleplanetsupplies.co.uk

Twitter: @purpleplanet11

Collcap Packaging - United Kingdom

Website: www.collcap.co.uk

All Foam Products - United States

Website: www.allfoam.com

Commercial Packaging - United States Website: www.commercialpackaging.com

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MasterPac - United States
Website: www.masterpac.com

Facebook: www.facebook.com/masterpaccorp

Paper

Kamongo Waste Paper - Kenya Website: www.kamongowastepaper.com

Pacific Paper & Office Supplies - Singapore

Website: www.pacificpaper.com.sg

Twitter: @PacificPaper

Magtec Corporation - United States

Website: www.magteccorp.com

TDG - Telemark Diversified Graphics - United

States

Website: www.telemarkcorp.com

Twitter: @TelemarkCorp

Facebook: www.facebook.com/Telemark-Diversified-

Graphics

Payment Processing

Josstar Media - Ghana

Shift4 Corporation - *United States*

Website: www.shift4.com

Pharmaceutical Products

Apotex - Canada

Website: www.apotex.com

Cannabis Science - Canada
Website: www.cannabisscience.com

Twitter: @CannabisScienc1

Factors Group of Nutritional Companies Inc.

- Canada

Website: www.naturalfactors.com

Twitter: @naturalfactors

Unichem Industries - Ghana Website: www.unichemghana.com Puja Enterprises - India

Website: www.pujaenterprise.com

Natural Solutions - India

Website: www.naturalsolutions.co.in

Twitter: @NaturalSolIndia

Lactose India - India

Website: www.lactoseindialimited.com

Yashraj Biotechnology - India

Website: www.yashraj.com

Neon Laboratories Limited - India

Website: www.neongroup.com

United Healthcare - Portugal Website: www.unitedhealthcare.pt

Beacons Pharmaceuticals - Singapore

Website: www.beacons.com.sg

JAL Innovation Singapore - Singapore

Website: www.jalinnovation.com

BAIT AL SHIFA Pharmacy LLC - United Arab

Emirates

Website: www.nmc.ae
Twitter: @NMCHealthcare

Facebook: www.facebook.com/NMCHealthcare

Blackburn Distributions - United Kingdom Website: www.blackburndistributions.com

Twitter: @bbdistributions

Zander Scientific - United States

Website: www.zandair.com
Twitter: @FredZander

Equitech-Bio - *United States* **Website:** www.equitech-bio.com

Palmero Health Care - United States

Website: www.palmerohealth.com

Twitter: @palmerohealth

Marlex Pharmaceuticals - United States

Website: www.marlexpharm.com

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Coral LLC - *United States*Website: www.coralcalcium.com

Pharmaceutical Research

Concept2Clinic Inc - Canada Website: www.concept2clinic.com

Comparative Biosciences - United States

Website: www.compbio.com

Photography

Minister of Pictures - Singapore Website: www.ministerofpictures.sg

HD Video Services - United Kingdom

Website: www.hdv.co.uk

Plastics

Rogitex International Inc - Canada

Website: www.rogitex.com

Gorantla Geosynthetics Pvt Ltd - India

Website: www.gorantlageos.com
Twitter: @prayeenGorantla

Facebook: www.facebook.com/Gorantla-

Geosynthetics-Pvt-Ltd

Romcarbon SA - Romania Website: www.romcarbon.com

Industrial Plastic Supplies - United Kingdom

Website: www.industrialplastics.co.uk

Symphony Environmental - *United Kingdom*

Website: www.d2w.net Twitter: www.d2w.net

Now Plastics - *United States* Website: www.nowplastics.com

Plasti-Fab International - United States

Website: www.plasti-fab.com
Twitter: @plasti-fab.com

Point of Sale Equipment

DMC Ghana - Ghana

Website: www.dmcghana.com
Twitter: @DMC Ghana

Above All Advertising - *United States* Website: www.abovealladvertising.com

Twitter: @AboveAllAd

Prefabricated Buildings

Unibuild - Australia

Website: www.unibuildsheds.com.au

Sprung Structures - Canada Website: www.sprung.com

Baltic House Trade OÜ - Estonia Website: <u>www.baltic-house.com</u>

NGP Industries Limited - India

Website: www.ngpind.com

Pinnacle LGS - United Arab Emirates
Website: www.pinnacleLGS.com
Facebook: www.facebook.com/Pinnacle

Printing

Delmon Printing Press - Bahrain Website: www.oriental-press.com

Colour Planet - Ghana

Website: www.colour-planet.com

Twitter: @planetghana

Accurate Image - Ghana

Website: www.accurateimagegh.com

Djj & G Investment - Ghana

Speedflex Medianet Asia - Hong Kong

Website: www.speedflex.com.hk

Diverse Solutions Pte Ltd - Singapore Website: www.diversesolutions.com.sg

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Pronto Equipment International - United States

Website: www.prontopressdc.com

Total Image Printing - *United States*

Nationwide Printing & More - *United States* Website: www.nationwideprintingandmore.com

Moonlight Business Process Outsourcing

(BPO) - United States

Website: www.moonlightbpo.com

Graphic Label Solutions - *United States* Website: www.graphiclabelsolutions.com

Minuteman Press El Cajon - United States

Website: www.printingelcajon.com

Twitter: @minutemanintl

Facebook:

www.facebook.com/MinutemanPressFranchise

Printing Equipment

Newstech India Pvt. Ltd. - India Website: www.newstechindia.com

DigiPrint - Taiwan

Website: www.ppod.com.tw, www.pinasia.com.tw

OKI Europe Ltd - *United Arab Emirates*

Website: www.okime.ae
Twitter: @AskOki

Harland Simon - United Kingdom Website: www.harlandsimon.com

Twitter: @harlandsimon

SIM Products - United States Website: www.simproducts.com

Discount Toner & Ink - *United States*Website: www.discounttonerandinkllc.com

Private Investigations

Commercial Investigations LLP - Singapore

Website: www.cpis.com.sg

Mainguard International (S) Pte Ltd -

Singapore

Website: www.mainguard-intl.com.sg

Process Control Automation

Autocon Technologies - *India* Website: www.autocontech.in

Simex Ltd - Poland Website: www.simex.pl/en

Glass Maze - United Kingdom Website: www.glass-maze.net

Professional Associations

Australian Window Association - Australia

Website: www.awa.org.au

International Business Council, Chamber of

Commerce NT - Australia Website: www.ibc.org.au

Study Cairns - Australia

Website: www.studycairns.com.au

Twitter: @studycairns

Australian Swimming Coaches and Teachers

Association - Australia Website: www.ascta.com Twitter: @asctaMULTIMEDIA

Centre for Tasmanian Industry - Australia

Website: www.centreausindustry.com

Toowoomba and Surat Basin Enterprise -

Australia

Website: www.tsbe.com.au
Twitter: @TSBEnterprise

Hunter Region BEC - Australia

Website: www.hunterregionbec.com.au

Twitter: @HRBEC

Facebook: www.facebook.com/hrbec/

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Forum for the Development of Business & Culture Between India & Bulgaria. - *Bulgaria*

Website: www.fdbcib.com

Family Entrepreneur Credit Association

(FECA) - Cambodia

Fashion Takes Action - Canada Website: www.fashiontakesaction.com

Twitter: @FTAorg

Pharmaceutical Sciences Group - Canada

Website: www.psg.ca

Alliance Des Radios Communautaires Du

Canada - Canada

Website: www.radiorfa.com
Twitter: @arcducanada

Calgary Chamber of Commerce - Canada

Website: www.calgarychamber.com

Twitter: @CalgaryChamber

Forum Francophone des Affaires - Comité

National Canadien - Canada Website: www.ffacnc.qc.ca

Ag-West Bio Inc. - Canada Website: www.agwest.sk.ca Twitter: @agwestbio

Entrepreneuriat Laval - Canada

Website: www.el.ulaval.ca

Twitter: @el laval

World Trade Centre Winnipeg - Canada

Website: www.wtcwinnipeg.com
Twitter: www.wtcwinnipeg.com

Bioenterprise Corporation - Canada

Website: www.bioenterprise.ca
Twitter: @Bioenterprise.ca

Pet Industry Joint Advisory Council of

Canada - Canada

Website: www.pijaccanada.com

Twitter: @pijaccanada

Canada Africa Network - Canada Website: www.canadaafricanetwork.ca

Surrey Board of Trade - Canada Website: www.businessinsurrey.com

Twitter: @SBofT

Facebook: www.facebook.com/SurreyBoardofTrade

PIHZ - Polish Trade and Information Centre

- Germany

Website: www.pihz.ch

Ghana Institution of Engineers - Ghana

Website: www.ghie.org.gh

Ghana Chamber of Commerce and Industry

- Ghana

Website: www.ghanachamber.org

Twitter: @GhanaChamber

Carvre Seven - Hong Kong Website: www.carvre7.com

Hungarian Association for Innovation -

Hungary

Website: www.innovacio.hu

Offset Printers Association - India

Website: www.opaindia.com

Gujarat Electronics & Software Industry

Association - *India*Website: www.gesia.org

The Indo-Italian Chamber of Commerce and

Industry - *India*

Website: www.indiaitaly.com

Twitter: @IndiaItaly

Indian Private Ports & Terminals Association

- India

Website: www.ippta.org.in

Indo German Business Development

Association - *India*Website: www.igbda.org

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Welfare Society Tibetan Chamber of

Commerce (TCC) - India

Website: www.tibetanchamberofcommerce.com

Insurance Foundation Of India - India

Website: www.ifingo.org

The Chamber of Industrial & Commercial

Undertakings - *India*Website: www.cicuindia.org
Twitter: @ITESS2014

Indian Council of Food and Agriculture -

India

Website: www.icfa.org.in
Twitter: @icfa_org

Facebook: www.facebook.com/Indian-Council-of-Food-and-Agriculture-1215341751863254/

Entrepreneurs Association of India - *India* Website: www.entrepreneursassociationindia.com

KPMI Export Learning Club - *Indonesia*

Website: www.kpmi.or.id
Twitter: @pengusahamuslim

Turkey Luxembourg Business Club -

Luxembourg

Website: www.tlbc.lu

Malaysian Institute of Export and

International Trade - Malaysia Website: www.exportinstitute.my

Groupement D'interets Economiques

Réseau PME - Mauritania Website: www.reseaupme.org

Mongolian National Chamber of Commerce

and Industry - Mongolia

Website: www.mongolchamber.mn
Twitter: @mongolchamber

Twitter. @mongoichamber

Institute of Strategic Customer Service & Trade Management of Nigeria - Nigeria

Website: www.icstm-ng.org

Pakistan Afghanistan Joint Chamber of Commerce & Industry - Pakistan

Website: www.pajcci.com

Twitter: @PAJCCI

Towel Manufacturers' Association of

Pakistan - Pakistan

Website: www.towelassociation.com

Lae Chamber of Commerce - Papua New Guinea

Website: www.lcci.org.pg
Twitter: @LaeChamberofCom

UNICORN - the European Union of Small and Medium-size Entreprizes and Middle

Class - Poland

Website: www.unicorn-sme.org

Russian Association of Wind Power Industry

- Russian Federation Website: www.rawi.ru Twitter: @NewsRawi

Food Industry Asia - Singapore Website: www.foodindustry.asia

Twitter: @foodindasia

International Business Council - Sri Lanka

Website: www.ibclanka.com

Uganda Local Governments Association -

Uganda

Website: www.ulga.org

BritishAmerican Business - *United Kingdom*

Website: www.babinc.org
Twitter: @BabLondon

National Outdoor Events Association - United

Kingdom

Website: www.noea.org.uk
Twitter: @noea2013

India Welfare Society - *United Kingdom*

Kensal Community Association - United

Kingdom

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Newhaven Chamber of Commerce - United

Kingdom

Website: www.newhavenchamber.co.uk

Twitter: @newhavenchamber

Great Falls Area Chamber of Commerce -

United States

Website: www.greatfallschamber.org

Network of Indian Professionals in LA/OC -

United States

Website: www.netipla.org
Twitter: @NetIPLAOC

OK Kosher Certification - United States

Website: www.ok.org
Twitter: @okkosher

National Black Contractors Association -

United States

Website: www.nationalbca.org

Covington Business Association - *United States*

Website: www.covingtonbusinessassociation.org

Orange County Hispanic Chamber of

Commerce - United States
Website: www.ochcc.com

Twitter: @OCHCC

Manhattan Chamber of Commerce - United

States

Website: www.manhattancc.org
Twitter: www.manhattancc.org

Inland Empire Regional Chamber of

Commerce - United States
Website: www.iechamber.org
Twitter: @IERegChamber

Chinese-American Chamber of Commerce -

United States

Website: www.cacc-sc.org

American Canyon Chamber of Commerce -

United States

Website: www.AmCanChamber.org

Twitter: @exploreamcan

Webster Chamber of Commerce - United States

Website: www.websterchamber.com

The ASCII Group - United States

Website: www.ascii.com Twitter: @asciigroup

Michigan Association for Female

Entrepreneurs - United States
Website: www.mafedetroit.org
Twitter: @mafedetroit

Facebook: www.facebook.com/mafedetroit

Small Business Development Center @

Florida Gulf Coast University - United States

Website: www.cli.fgcu.edu/sbdc
Twitter: @FSBDCatFGCU

World Trade Center New Orleans - United

States

Website: www.wtcno.org

Twitter: @wtcno

LocalBizNetwork - United States

Website: www.localbiznetwork.com
Twitter: @LocalBizNetwork

Professional Pricing Society - United States

Website: www.pricingsociety.com

Twitter: @PricingSociety

Facebook:

www.facebook.com/ProfessionalPricingSociety/

Project Management

Diamond Project Management - Canada

Website: www.diamondpm.ca

Growth Management Services - United States

Website: www.hireime.com
Twitter: @TwylaGarrett

The Principle Partnering Group - United States

Website: www.theppgllc.com

Exitech Corporation - *United States*

Website: www.exitech.com

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Promotional Products

Coventry Silvercraft Co Ltd - *United Kingdom*

Website: www.coventry-silvercraft.com

Twitter: @coventrysilver

Facebook: www.facebook.com/CoventrySilvercraft

Everything Corporate - *United Kingdom* **Website**: <u>www.everythingcorporate.com</u>

Twitter: @EverythingCorp

Blue Sky Apparel & Promotions - United States

Website: www.blueskypromotion.com

Twitter: @BlueSkyApparel

Facebook: www.facebook.com/BlueSkyApparel

Public Relations

KidStuff Public Relations - United States

Website: www.kidstuffpr.com

Twitter: @KidStuffPR

Facebook: www.facebook.com/kidstuffpr/

Young & Rubicam - United States

Website: www.yr.com
Twitter: @YoungRubicam

Buzzword PR - United States Website: www.buzzwordpr.com Twitter: @BuzzwordPRUSA

Facebook: www.facebook.com/BuzzwordPRUSA/

Pumps

Roto Pumps Ltd - *India* Website: www.rotopumps.com

Hvdro Prokav Pumps India Pvt Ltd - India

Website: www.hppumps.com

Falcon Pumps - *India*Website: www.falconpumps.in

SJE-Rhombus - *United States* Website: www.sjerhombus.com

Twitter: @sjerhombus

Facebook: www.facebook.com/sjerhombus

Real Estate

Advance Real Estate & Business Brokers -

Australia

Website: www.advancebusinessbrokers.com

Homelife Glenayre Realty Chilliwack Ltd -

Canada

Website: www.chilliwack-realestate.com

HomeLife Glenayre Realty Chilliwack Ltd. -

Canada

Website: www.fraservalleyproperties.ca

Twitter: @PlatPacGroup?

Facebook: www.facebook.com/PlatinumPacificGroup

Century 21 Juan Perdomo - Dominican Republic

Website: www.juanperdomo.com Twitter: @C21JuanPerdomo

Facebook:

www.facebook.com/Century21JuanPerdomo

Abriss Invest Ltd - Estonia

Website: www.kixor.eu/history.html

Property Express Magazine - Ghana

Website: www.propertyexpress.org
Twitter: @Propertyexpress.org

Golden Gate Hospitality - Ghana Website: www.goldengatehospitality.com

Adus Properties Services - Ghana

Nashik Business Association - India

Website: www.nbanashik.com

Twitter: @dkalwit

Scot Holland CBRE - Kazakhstan

Website: www.cbre.kz
Twitter: @SHCBRE

Asanat Investment Limited - Nigeria
Website: www.asanatinvestmentltd-ng.com

Twitter: @ASANATSALES1

Facebook: www.facebook.com/asanatinvestment

Century 21 Choice Properties Asia Pte Ltd -

Singapore

Website: www.choicepropertiesasia.com

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Strata Consulting Group - *Singapore*

Website: www.strataconsult.com

Property Traders - United Kingdom Website: www.propertytrader.ae

Twitter: @ptraderae

SLC Realty NY - United States Website: www.slcrealtyny.com Twitter: @yourserviceny

Keller Williams Realty - *United States*Website: www.themastersgroupnaples.com

White Land Company - United States Website: www.whitelandcompany.com

Unlimited - *United States* **Website:** <u>www.ultdllc.com</u>

Newmark Grubb Knight Frank - United States

Website: www.ngkf.com

Twitter: @ngkf

Vector Property Services - *United States*

Website: www.vectorproperty.com

Twitter: @VectorProp

Urban Realty Solutions - *United States* **Website:** www.urbanrealtysolutions.com

Kimber Management - *United States*

Website: www.kimber.net

Wilkinson and Assoc Commercial Real

Estate - *United States*

Rolston and Company - *United States* Website: www.rolstonandcompany.com

Global Realty Advisors Network - United States

Website: www.johnkrol.net

Victoria Printz Team Realtors - United States

Website: www.victoriaprintz.com

New England Land Real Estate Company -

United States

Website: www.newenglandlandcommercial.com

Luxury Realty Group - United States Website: www.luxuryrealtygroup.com

Twitter: @LuxuryRealtyGrp

Realty Dynamic - *United States*Website: www.realtydynamic.com

Orlando Vacation Realty - United States Website: www.orlandovacationrealty.com

Facebook: www.facebook.com/Orlando-Vacation-

Realty-

MJ Peterson Corp - *United States* Website: www.mjpcommercial.com

Maycumber Real Estate - United States Website: www.WeKnowOrlando.com

Facebook: www.facebook/WeKnowNona

Sealy Trinbago - *United States*Website: <u>www.sealytreoservices.com</u>

Strategic Development Group - *United States*

Website: www.strategicdev.com

Broadway Realty - *United States* **Website:** <u>www.BroadwayRealty.com</u>

Twitter: @Broadway Realty

Facebook: www.facebook.com/broadwayrealty/

Colliers International - *United States* **Website:** www.colliers.com/philadelphia

Twitter: @ColliersPhilly

Facebook: www.facebook.com/ColliersPhilly

Retail Consulting

K.A.A. Business Solutions - Canada

Website: www.kaasolutions.net

Shikatani Lacroix - Canada

Website: www.sld.com
Twitter: @shiknews

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Lauras International - *United Kingdom* **Website:** www.laurasinternational.com

Twitter: @laurasint

Shophelpsy.com - United States Website: www.shopHELPSY.com

Twitter: @shopHELPSY

Spark Field Solutions Pte Ltd - Singapore

Website: www.sparkfieldsolutions.com

Twitter: @SparkFieldSols

Facebook: www.facebook.com/sparkfieldsolutions/

Retail Sales

Carcom Installations - Australia Website: www.carcom.net.au

Chi in Nature Ltd. - Canada Website: www.chiinnature.com

Twitter: @chiinnature

The House of Porcelain Dolls - Canada Website: www.thehouseofporcelaindolls.com

ETS Wassel S.A.R.L - Djibouti Website: www.wassel-group.com

Facebook:

www.facebook.com/establishmentwassel/?ref=page_

<u>internal</u>

Niobe Salon & Spa Ltd - Ghana Website: www.niobebeauty.com

Twitter: @NiobeSpa

Ghana Buys - Ghana

Website: www.ghanabuys.com

Twitter: @ghanabuys

eShopAfrica - Ghana

Website: www.eshopafrica.com

U-Mark - Saudi Arabia Website: www.u-mark.net Twitter: @umarkksa

The Nail Social - Singapore Website: www.thenailsocial.co

Summer Haven - Singapore Website: www.summerhaven.biz

Grand Stores - *United Arab Emirates* **Website:** www.grandstores.com

Dubai Duty Free - United Arab Emirates

Website: www.dubaidutyfree.com

In the Linen Cupboard - United Kingdom Website: www.inthelinencupboard.co.uk

Twitter: @luxuriouslinen

Getting Dirty Ltd - United Kingdom Website: www.Getting-dirty.com Twitter: @GettingDirtyUK

Market of Choice - United States
Website: www.marketofchoice.com
Twitter: @MARKETOFCHOICE

Risk Management

Oldstone & Green - Nigeria

Website: www.oldstoneandgreen.com

Twitter: @oldstonegreen

Facebook: www.facebook.com/oldstone.green

Continuancy Limited - *United Kingdom*

Website: www.continuancy.co.uk

ljet - *United Kingdom* **Website:** <u>www.ijet.com</u> **Twitter:** @iJETIntl

Scientific Instruments

Campbell Scientific Canada - Canada

Website: www.campbellsci.ca
Twitter: @Campbellsci CA

Facebook: www.facebook.com/Campbell-Scientific-

Canada-162743170458527

Orbit Research Associates - India

Website: www.orbitind.com
Twitter: @orbitinresearch

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Security Equipment

Chameleon Asset Protection - Australia Website: www.ciaassetprotection.com.au

Defense Aerosols - Canada Website: www.defenseaerosols.com Twitter: @DefenseAerosols

Twitter. @DelenseAerosois

Facebook: www.facebook.com/Defense-Aerosols-

282832596648/

Firefox Fire Solutions Inc. - Canada Website: www.firefoxfiresolutions.com

B&B Exporting - China

Website: www.bb-exporting.com

Merchant International Systems Ltd - Ghana

Website: www.merintsys.com

Fame Safety Consult - Ghana Website: www.famesafety.com

Manifest Marketing Limited - Hong Kong

Website: www.manifest-hk.com

Nvec Video Engineering - Singapore

Website: www.nvec-solutions.com

FutureNet Group - United States
Website: www.futurenetgroup.com

Twitter: @futurenet_group

Apollo Safety - *United States*

Website: www.apollosafetyproducts.net

Twitter: @ApolloSafety

Brown Safe Manufacturing, Inc - *United States*

Website: www.BrownSafe.com

Twitter: @BrownSafe

Facebook: www.facebook.com/BrownSafe/

Security Services

Sarkozy Limited - Ghana

Global Sky Limited - Ghana Website: www.globalskyafrica.com LandMark Security Limited - Ghana Website: www.LandMarkSecurity.org

Twitter: @landmarksecurit

Facebook: www.facebook.com/Landmarksecurity

Guard Security Agency Limited - Ghana Website: www.guardsecurityagency.yolasite.com

Allied Protection Services - United States

Website: www.alliedprotection.com

Empire Security Services - United States Website: www.myempiresecurity.com

Vision Security Consultants - *United States* Website: www.visionsecurityconsultants.com

Safe & Secure Worldwide Protection Group

- United States

Website: www.safesecureworldwide.net

Blackstone Security Services - *United States*

Website: www.blackstonesecurity.com

Lukins International - *United States* **Website:** www.lukinsassociates.com

Twitter: @LukinsAssociate

Core Security Services - United States Website: www.coresecurityservices.com

AZ Security Force - United States Website: www.azsecurityforce.com

Twitter: @azforce

Facebook: www.facebook.com/pages/AZ-Security-

Force/365277520221262

Security Systems

Identita - Canada

Website: www.identita.com

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Shipping Companies
Intermove Egypt - Egypt

Website: www.intermoveegypt.com

CMA CGM Shipping Agencies South Africa

(Pty) Ltd - South Africa Website: www.cma-cgm.com Twitter: @CMACGM

Facebook: www.facebook.com/cmacgm

Asaker Marine & Shipping - United Arab Emirates

Website: www.asaker.com

Goldwell International Logistics Co - Vietnam

Website: www.goldwell-logistics.com

Facebook: www.facebook.com/goldwelllogistics/

Signs

Everest Arts Establishment - United Arab Emirates

Website: www.eversign.ae
Twitter: @Everest_Arts

Sports Equipment

Dynamo Industries Ltd. - Canada Website: www.dynamoindustries.com

Twitter: @dynamoplay

Polin Waterparks - Turkey Website: www.polin.com.tr Twitter: @polinwaterparks

Escape Fitness - *United Kingdom* **Website:** www.escapefitness.com

Twitter: @escapefitness

Burroughes & Watts - United Kingdom Website: www.burroughesandwatts.com

Pelican Systems - United States Website: <u>www.pelicansystems.com</u>

Griffin & Howe - United States Website: www.griffinhowe.com

Twitter: @howe_griffin

Cybex International - *United States*

Website: www.cybexintl.com

Twitter: @cybex

Supply Chain Management

Axima Pty Ltd - Australia Website: www.axima.com.au

Blue Water Sourcing Inc - Canada Website: www.bluewatercanada.com

Source Supply Logistics - China Website: www.source-supply.com

Twitter: @Source_Supply

Mudra Electronics Ltd - *India* Website: www.mudraindia.com

C.Steinweg Warehousing (FE) Pte Ltd -

Singapore

Website: www.steinweg.com

Axess Technologies - *United Kingdom* Website: www.axesstechnologies.com

LPC International - United Kingdom Website: www.lpcinternational.com

Twitter: @LPCINT

Katzscan - *United States*Website: www.katzscan.com

SC2, Supply Chain Services & Solutions -

United States

Website: www.sc2services.com

ClearTrack Information Network - United States

Website: www.cleartrack.com
Twitter: @ClearTrack.com

Midwest Warehouse - *United States* Website: www.mwwarehouse.com

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Telecommunications Equipment

Kristal Electronics - Australia Website: <u>www.kristalelectronics.com</u>

Facebook: www.facebook.com/Kristalelectronics/

Commpass Solutions (Nicholas McLean

Unipessoal LDA) - Portugal

Website: www.commpass-solutions.com

Retarus Asia Pte Ltd - Singapore

Website: www.retarus.com.sg

Telephony Computer Network - United Arab

Emirates

Website: www.telephony.ae

Telguard - United Kingdom Website: www.doorentry.co.uk

Twitter: @UkTelguard

Communication Specialists - United Kingdom

Website: www.comm-spec.com Twitter: @walkietalkieman

ARIA Technologies - *United States*

Website: www.ariatech.com

Cornell Communications - *United States*

Website: www.cornell.com

Custom Communications - United States

Website: www.custom-tele.com

Jeron Electronic Systems - United States

Website: <u>www.jeron.com</u> Twitter: @JeronNurseCall

Telecoms

ConvergeWireless Inc. - Canada Website: www.convergewireless.com

Twitter: @ConvergeWire

Globalstar Europe Satellite Services - Ireland

Website: www.globalstar.com

Twitter: @Globalstar

Facebook: www.facebook.com/GlobalstarInc

E-Vision - *United Arab Emirates*

Website: www.evision.ae

Emirates Integrated Telecommunications

Company - United Arab Emirates

Website: www.du.ae

SPOK - United States

Website: www.spok.com/apac

Twitter: @spok_apac

Thermal Insulation

Insultec - United Kingdom Website: www.insultec.com

Innovative Insulation - *United States*

Website: www.radiantbarrier.com

Twitter: @InnovatInsulate

Facebook: www.facebook.com/innovativeinsulation/

Timber, Logging & Paper Mills

Quality Hardwoods - Canada

Website: www.qualityhardwoodsltd.com

John Bitar & Company - Ghana

Website: www.johnbitar.com

M P Veneers - India

Website: www.mpveneers.com

Pinelli Universal - Mexico

Website: www.pinelliwoodproducts.com

Tobacco

Taeyoung Industry Corporation - Korea,

Republic of

Website: www.tytf.co.kr

Oriental General Trading Inc - United Arab

Emirates

Website: www.orientalme.com

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Tools

Lorik Tool & Automation - Canada

Website: www.loriktool.com

TruCut Precision Tools - India
Website: www.trucut-tool.com

Twitter: @TrucutQuality

Western Sling Company - United States

Website: www.westernsling.com

Special Carbide Tools - *United States*

Website: www.specialcarbide.com

Twitter: @SpecialCarbideT

Malco Products - United States
Website: www.malcoproducts.com

Twitter: @malcoproducts

Facebook: www.facebook.com/MalcoProductsUSA/

Trade Management

Leapfrog Global Trade Networks - United

States

Website: www.leapfrogllc.com Twitter: @LeapfrogLLC

Translation Services

Shamil Translation - Bahrain
Website: www.shamiltranslation.com

Twitter: @shamiltrans

Parenty Reitmeier Translation Services -

Canada

Website: www.parentyreitmeier.com

Twitter: @FedericoLopa

INTOFRENCH (en français) - Canada

Website: www.intofrench.ca

Skrivanek Group - Czech Republic

Website: www.skrivanek.com Twitter: @Skrivanek_Group

CG Traduction & Interprétation - France Website: www.frenchtranslationservices.fr

Twitter: @CGTraduction

Virtual Linguistic Solutions - Ghana

Website: www.vlsgh.com

Twitter: @VLSGH

Crystal Hues Limited - India Website: www.crystalhues.com

Twitter: @crystalhues

Trans-Global - Italy

Website: www.serviziotraduzioni.net

Alkilani Legal Translation Bureaus - United

Arab Emirates

Website: www.alkelani.com

GSI Associates Limited - *United Kingdom*

Website: www.gsitranslations.com

Twitter: @GSITranslations

B&N Legal Interpreting - *United States*

Website: www.bninterpreting.com

Twitter: @President2488

Agnew Multilingual - *United States*

Website: www.agnew.com

Facebook: www.facebook.com/agnewmultilingual

Travel Agencies

Outback Advance - Australia
Website: www.outbackadvance.com

Twitter: @outbackadvance

Authentic Bhutan Tours - Bhutan Website: www.authenticbhutantours.com

Twitter: @Bhutantravels

Facebook: www.facebook.com/authenticbhutantours

Brewster Travel Canada - Canada

Website: www.brewster.ca
Twitter: www.brewster.ca

Facebook: www.facebook.com/BrewsterTravelCanada

Kompas Zagreb Travel Agency - Croatia

Website: www.kompas.hr
Twitter: @kompashr

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Chosen Travel & Tour - Ghana
Website: www.chosentravelandtour.com

Domestic Flights Ghana - Ghana

Website: www.book-domestic-flights-ghana.com

Twitter: @flightsinghana

Pacific Tours Ghana - Ghana Website: www.pacifictoursgh.com

Jex Travel & Tours - Ghana
Website: www.jextravelandtours.com

I Like Local - Hong Kong Website: www.i-likelocal.com Twitter: @I Like Local

Adarsh Tours, Treks & Expedition - India

Website: www.trekkingsikkim.com

Twitter: @sikkimtours

Royal India Holidays - India

Website: www.royal-india-holidays.com

Twitter: @indiaholidayexp

Indian Heritage and Cultural Tours - *India* Website: www.indiaheritageandculturetours.com

Jumbo Tourism Co - India Website: www.jumbo.travel Twitter: @jumbotourism

Far Horizon Tours Pvt. Ltd. - *India* Website: www.farhorizonindia.com

Twitter: @farhorizonindia

Facebook: www.facebook.com/FarHorizon.India

Milany Safaris - Kenya

Website: www.milanysafaris.com

Grand Baltics - Latvia

Website: www.grandbaltics.com

Twitter: @GrandBaltics

Facebook: www.facebook.com/grand.baltics

Allo Taxi Limited - Lebanon Website: www.allotaxi.com.lb

Olimpic International Turism - Romania

Website: www.olimpic.ro

Afri Unique Tours (Pty) Ltd - South Africa

Website: www.afriuniquetours.com

Twitter: @afriuniquetours

Facebook: www.facebook.com/afriuniquetours

Intimate Places Tanzania - Tanzania Website: www.intimate-places.com

Twitter: @IntimatePlaces

SNTTA Travel & Tours LLC - United Arab Emirates

Website: www.sntta.com

Sharjah National Travel & Tourist Agency -

United Arab Emirates
Website: www.sntta.ae

Kurban Group Limited - United Arab Emirates

Website: www.kurbantours.com

Reed & Mackay - United Kingdom

Website: www.reedmac.com

Flywell Travel - United Kingdom Website: www.flywelltravel.co.uk

National Travel - United States Website: <u>www.nationaltravel.com</u>

Air Tours - *United States*Website: www.airtoursinc.com

Twitter: @airtoursinc

Freedom Travel USA - United States

Website: www.travelme123.com

USLGS - *United States*Website: www.uslgs.com

World Travel & Adventure - *United States*Website: www.worldtravelandadventure.com

Twitter: @WTXWorldTravel

Tripsetc - United States
Website: www.tripsetc.com

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I R Travel Consultants - United States

Website: www.irtcsolutions.com

Patterson Travel Company - United States

Website: www.pattersontravelco.com

Facebook: www.facebook.com/pg/Patterson-Travel-

138909009482613/photos/

Vehicle Rental & Lease

Pace Travels - Ghana

Ghana Car Rentals - Ghana

Website: www.ghana-car-rentals.com

Twitter: @CyberKSystems

Yoks Investment Ltd - Ghana Website: www.yoksghana.com

Twitter: @YOKSrentaCar1

Facebook: www.facebook.com/yoksrentacar/

Dirent Group S.A. - Romania

Website: www.dirent.ro

DAC Tour and Travel - Rwanda

Website: www.dialacar.co.rw
Twitter: @DACRwanda

Europcar Dubai - United Arab Emirates

Website: www.europcardubai.com

Twitter: @europcardubai

Vertical Engineering

Access Holdings International - Australia

Website: www.ahiholdings.com

Twitter: @AHI_Holdings

Zen Industrial - Australia

Website: www.zenindustrial.com.au

Twitter: @ZenIndustrial1

Marine Innovations - United States

Website: www.marineinnovations.com

Savkom - United States

Website: www.savkomengineering.com

Virtual Assistants

V-Assistant - Cyprus Website: www.v-assistant.eu

Visual Communications

CHABOS inc. Presentations & Visual

Communications - Canada Website: www.chabos.ca Twitter: @chabos

Facebook: www.facebook.com/CHABOSimage/

Audience Alive - New Zealand

Website: www.audiencealive.com

Twitter: @AudienceAlive

Facebook: www.facebook.com/AudienceAlive

Creative Line Design - United Kingdom

Website: www.creativeline.co.uk

Twitter: @creativeline69

National Video-Documentors - United States

Website: www.nvd1.com

Waste Management Equipment

Environmental Metal Works - Canada

Website: www.emwgroup.ca

Solutions DXB - United Arab Emirates

Website: www.solutionsdxb.com
Twitter: @SolutionsDubai

Bondtech Corporation - United States

Website: www.bondtech.com

Dinamec Systems - *United States*

Website: www.dinamecsystems.com

SWSLoo - United States
Website: www.swsloo.com

Scranton Manufacturing / New Way - United

States

Website: www.newwaytrucks.com

Twitter: @newwaytrucks

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Waste Management Services

Earth Trading - Belgium **Website:** www.earth-trading.com **Twitter:** @EddyStegehuis

Immacutec Systems Technologies - Canada

Website: www.immacutec.com

Dannacom Int Co - Ghana

Water Treatment

Waltham Electronics - United Kingdom

Website: www.scalemanager.co.uk

Twitter: @ScaleManager

Watertest - United States
Website: www.e-watertest.com

Exergy Systems, Inc. - United States

Website: www.exergycorp.com

Twitter: @ExergyCorp

Thornton, Musso and Bellemin - United States

Website: www.tmbwater.com

McCabe Industrial Minerals Inc - United States

Website: www.mccabeminerals.com

Wire Products

Buffalo Wire Works - *United States* **Website:** www.buffalowire.com